INTRODUCTION TO DISTRIBUTION CAREERS — SMGT 1080

A. Course Description
   - Credits: 1.00
   - Lecture Hours/Week: 1.00
   - Lab Hours/Week: 0.00
   - OJT Hours/Week: 0
   - Prerequisites: None
   - Corequisites: None
   - MnTC Goals: None
   This course is designed to provide students with an overview of distributorships. Included is an examination of the role of distributors bringing goods to market and adding value through distributor services. Network with industry specific professionals to learn career opportunities in a growing market. Prerequisites: None.

B. Course Effective Dates: 1/9/06 – Present

C. Outline of Major Content Areas
   As noted on course syllabus

D. Learning Outcomes
   1. describe the general functions of employees of Industrial Distributors
   2. discuss career opportunities and growth potential
   3. learn role that Industrial Distribution has in today's economy

E. Minnesota Transfer Curriculum Goal Area(s) and Competencies

F. Learner Outcomes Assessment
   As noted on course syllabus

G. Special Information
   None noted