TEAM DEVELOPMENT FOR SMALL BUSINESS AND NON-PROFITS — SMGT 1621

A. Course Description
   - **Credits:** 2.00
   - **Lecture Hours/Week:** 2.00
   - **Lab Hours/Week:** 0.00
   - **OJT Hours/Week:** 0
   - **Prerequisites:** None
   - **Corequisites:** None
   - **MnTC Goals:** None

   Develop the skills and knowledge to build a successful work team in a small business, non-profit organization or direct selling operation. Learn how to recruit team members, foster engagement, and develop a shared vision. This course is designed to address work teams that are not made up of a manager-employee relationship including but not limited to partners, sales associates, independent contractors, and volunteers.

B. Course Effective Dates: 11/5/10 – Present

C. Outline of Major Content Areas
   As noted on course syllabus

D. Learning Outcomes
   1. address conflict resolution in a team setting
   2. define team and discuss various team work settings
   3. define team leadership skills
   4. develop a team management plan
   5. discuss critical elements necessary to motivate team membership
   6. discuss the ethical and legal issues when working with non-employee team members
   7. discuss where and how to recruit team participants
   8. discuss why teams are formed and team roles
   9. establish a team mission and goal setting strategies
   10. explain the importance of team building
   11. explain the need for team training and support
   12. identify characteristics of a productive team
   13. identify the steps in team training and support
E. **Minnesota Transfer Curriculum Goal Area(s) and Competencies**

F. **Learner Outcomes Assessment**
   As noted on course syllabus

G. **Special Information**
   None noted