



## ORGANIZATIONAL BEHAVIOR — BUSN 1040

### A. Course Description

- **Credits:** 3.00
- **Lecture Hours/Week:** 3.00
- **Lab Hours/Week:** 0.00
- **OJT Hours/Week:** 0
- **Prerequisites:** None
- **Corequisites:** None
- **MnTC Goals:** None

We will review, discuss and analyze some of the things that make an organization of any size and purpose tick. We will examine the ways that systems and values help to make up an organizations culture. We will discuss the ways individuals work inside an organization and ways they influence those around them. And we will consider in detail what this all means in the context of todays call for constant change. The focus of this course will be on application. We will work to understand theories as they can be practiced. We will work with models and tools that have practical application in our many endeavors. Ultimately, success will be judged on each participants ability to make a difference outside the classroom.

### B. Course Effective Dates: 5/21/14 – Present

### C. Outline of Major Content Areas

As noted on course syllabus

### D. Learning Outcomes

1. Assess how an organization?s management systems are contributing to its level of performance
2. Describe a common motivation model and be able to put it in practice.
3. Describe a comprehensive method of motivating an entire organization.
4. Describe an organization in terms of its culture.
5. Describe the fundamental models associated with organizational and personal change.
6. Develop strategies to improve their interaction with others based on an understanding of their preferred behavioral style and how to effectively interact with colleagues with similar and different preferred styles.
7. Seek out resistance to change and know how to confront it constructively.
8. Use the Reality Model to analyze the link between your beliefs and your effectiveness

### E. Minnesota Transfer Curriculum Goal Area(s) and Competencies

**F. Learner Outcomes Assessment**

As noted on course syllabus

**G. Special Information**

None noted