

## **GENERAL INFORMATION**

## **Understanding this Guide**

This catalog contains sample course sequences for completing degrees, diplomas, and certificates at Dakota County Technical College (DCTC). Please note that the sequence samples shown are only one of many options. You should meet with an instructor or academic advisor to discuss a sequence that fits your schedule and meets your educational goals. For the most up-to-date information, visit dctc.edu.

## Accreditation & Approvals

DCTC is fully accredited by the Higher Learning Commission of the North Central Association of Colleges and Schools. DCTC also holds occupationally specific accreditation in a number of its programs.

- The Landscape Horticulture major is nationally accredited by the Professional Landcare Network (PLANET).
- The Dental Assistant major is accredited by the Commission on Dental Accreditation of the American Dental Association.
- The Medical Assistant Program is accredited by the Commission on Accreditation of Allied Health Education Programs (www.caahep.org; CAAHEP, 1361 Park St. Clearwater, FL) upon the recommendation of the Medical Assisting Education Review Board (MAERB).
- The Automotive Technician program, Auto Body Collision Technology program, Automotive Service Educational Program, and Heavy Duty Truck program are accredited by the National Automotive Technicians Education Foundation, Inc. (NATEF).
- The Heavy Construction Equipment program is accredited by the Associated Equipment Distributors (AED) Foundation.
- The Electrical Construction Maintenance program is approved by the Minnesota State Board of Electricity.
- The Energy Technical Specialist Nuclear program is certified by a Challenge Board of the Nuclear Energy Institute (NEI).

DCTC meets established standards and is approved for the instruction of veterans, orphans of war veterans, state and federal rehabilitation students, and members of the workforce needing training or retraining. DCTC meets the definition of an institution of higher education, and students who qualify may participate in federal financial assistance programs.

## **ADMISSIONS**

651-423-8000 | ADMISSIONS@DCTC.EDU

Students interested in exploring higher education options and those beginning the application process are encouraged to attend DCTC's Campus Visit (Every Tuesday 12:45-2:30 p.m., no reservation required). At the visit, students are given the opportunity to gather information on the college, the admissions requirements, and visit classrooms, labs, and shops.

#### **New Student Admission**

Students pursuing a degree, diploma, or certificate <u>must</u> complete the following admissions requirements:

- Submit a DCTC Application
   Available in Student Services, or online at dctc.edu/onlineapp.
- Pay a \$20 non-refundable application fee Online payment is accepted with a credit card at dctc.edu/admissions.
- **3. Complete the ACCUPLACER Placement Test** For a testing schedule, call 651-423-8000 or visit dctc.edu/accuplacer .
- 4. Submit transcripts

All students must submit a copy of their high school transcript or high school diploma. GED recipients must provide a copy of their GED certificate. Official college transcripts are required from students with previous degrees or when transferring in credits. Official non-MnSCU college transcripts must be sent directly from the previous college in a sealed envelope.

Complete an immunization form
 Available at DCTC or online at dctc.edu/admissions

Note: Applicants must have a High School Diploma or GED to apply for financial aid.

In addition, applicants to specific programs must meet published, program-specific admissions requirements.

#### **Returning Student Admission**

Students in continuous programs who have been absent for one or more terms must comply with the admission requirements that are in effect when returning to DCTC. Contact Admissions for more information.

### **Transfer Student Admission**

A student wishing to transfer credits into Dakota County Technical College must complete the new student admissions process and designate a major field of study.

Only those courses that are applicable to a student's chosen degree, certificate, or major will be considered for transfer. Transfer credits need to have a grade of C- or higher and be from a college with a regional accreditation of colleges and schools (North Central, Middle States, etc) in order to be considered for transfer.

For an unofficial review of general education courses, contact Colleen Moser at colleen.moser@dctc.edu. For a review of technical credits, contact an enrollment advisor in Student Services. Official transcripts are not necessary for an unofficial review but will be required for final verification and transcription of transfer credits.

#### International Student Admission

Dakota County Technical College seeks a culturally diverse campus and welcomes applications from students from other countries. DCTC staff will evaluate each application and determine whether to issue an I-20 (Certificate of Eligibility for Non-Immigrant Student Status) form after receiving the following documentation:

- Submit International application form with \$20 application fee.
- Provide proof of English proficiency (Official TOEFL score of 61) OR Official U.S. college or university transcript with a college level English composition/ writing course with a "C" or better.).
- 3. Complete and submit the Financial Responsibility Form.
- 4. Provide copy of passport, birth certificate, and/or visa.
- Provide proof of high school completion (copy of high school certificate/transcript translated into English).
- 6. Send official U.S. college transcripts (if applicable).
- 7. Provide documentation of immunization and vaccination history.
- Provide F-1 Transform Form, a copy of original I-20, a copy of your visa, and a copy of your I-94 form (for students with an F-1 visa who are transferring to DCTC).

International students are sent written notification of acceptance and an I-20 after all documents are received and reviewed. International students pay the resident tuition rate.

### International Student Admission Deadline

Students outside the United States:
June 1 for Fall Semester
November 1 for Spring Semester

Students inside the United States:

July 1 for Fall Semester

November 1 for Spring Semester

Please contact Natalie Cramer at: natalie.cramer@dctc.edu for more information.

## Post-Secondary Enrollment Option (PSEO)

### Eligibility and Admission

High school students eligible for Post-Secondary Enrollment Option must be in the upper half of their senior class or have a composite score of 21 or higher on the ACT. Juniors must be in the upper third of the their junior class, or have a composite score of 24 or highter on the ACT. Sohopmores may take one career-technical class if they passed the MCA 8th grade reading test. PSEO applicants from alternative learning centers and/or home schools must achieve qualifying scores on the ACT.

DCTC PSEO applications for PSEO students are available at DCTC or online at dctc.edu/pseo. PSEO applicants must also submit a PSEI Program Notice of Student Registration form signed by their high school counselor, high school transcript, accuplacer test, submit ACT scores (for those that do not meet the class rank qualifier).

#### **PSEO Admission Deadline**

June 1 for Fall Semester November 1 for Spring Semester

To discuss PSEO options at DCTC, call Karianne Loula at 651-423-8298 or Natalie Cramer at 651-423-8537 or email admissions@dctc.edu.

#### **ACCUPLACER Placement Test**

The ACCUPLACER test is used by DCTC and other two-year collees across the country to assess college readiness in reading, English and mathematics. It is part of DCTC's admissions and enrollment process wehre the scores are used by advisors to help students take courses that match their skill level and give them the best opportunities for success. Some students may be exempt from taking the ACCUPLACER based on previous degrees or coursework.

Students are strongly encouraged to prepare for the test as much as possible. Various test preparation resources are available to assist students in this endeavor. A prepared student can see a significant increase in their test scores and may help avoid having to take extra developmental courses to save time and money.

Information on the ACCUPLACER, preparation resources and test schedules can be found at www.dctc.edu/accuplacer.

### **Selection of Major**

It is recommended that students declare a major upon enrollment at the college. Majors may be changed, depending upon factors such as student interest and success. Before completing an application to attend DCTC, new students may meet with an advisor to determine their major.

### **Undeclared Major**

Students not pursuing a degree, diploma, or certificate do not need to complete the admissions process if they do not intend to:

- 1. Receive veterans' benefits
- 2. Transfer credits toward a degree, diploma, or certificate
- 3. Receive financial aid

## Residency

Residency status will be as determined by Minnesota Statute 135A.031, subd.2. A complete explanation of state residency requirements is available in Student Services.

### Credits

Students completing 15 to 18 credits per semester will finish most programs in an average length of time. Students taking 12 or more credits are considered full-time students. Check with Student Services on current definitions as they apply to specific grants and loans.

## **Degrees, Diplomas, and Certificates**

Associate in Applied Science Degrees: are awarded for successful completion of a program of 60 to 85 semester credits with a minimum of 20 semester credits delivered by DCTC. An A.A.S. degree is primarily intended to prepare students for employment. An A.A.S. program includes a minimum of 15 semester credits of general education. General education courses shall be from at least three of the 10 goal areas of the Minnesota Transfer Curriculum. At least 30 semester credits shall be program-related occupational or technical credits.

Associate in Science Degrees: are awarded for successful completion of a program of at least 60 credits with a minimum of 20 semester credits delivered by DCTC. An A.S. degree is designed for transfer to a related baccalaureate major. An A.S. program includes a minimum of 30 semester credits in general education. General education courses shall be from at least six of the 10 goal areas of the Minnesota Transfer Curriculum.

**Diplomas:** are awarded for successful completion of a program intended to provide students with employment skills. Diplomas vary from 31 to 72 semester credits. At least one-third of the credits shall be delivered by DCTC. Diplomas of 45 or more credits require a minimum of nine semester credits in general education.

**Certificates:** are awarded for successful completion of a specialized program of study and vary in length from nine to 30 semester credits. At least one-third of the credits shall be delivered by DCTC.

## REGISTRATION

651-423-8038 | REGISTRATION@DCTC.EDU

### Full-Time and/or Degree Seeking Students

After new students are admitted to the college, they will be invited to attend a New Student Advising/Registration session. During the session students will be given necessary information to ensure a successful college registration experience. Following the presentation, students will meet with an advisor to select courses for the term and they will register online with the guidance of the registration staff.

Students must make payment arrangements with the Tuition Office or pay their tuition online through their e-Services portal. Those interested in setting up a payment plan should contact the Tuition Office at 651-423-8248.

### **Part-Time or Non-Degree Seeking Students**

Students wanting to attend on a part-time basis and/or are not pursuing a degree may register as an undeclared student. Online, mailed, or faxed registration requests will be accepted during the open registration period. Requests received prior to this date will be held and processed in the order in which they were received after open registration begins. Visit www.dctc.edu and click on Admissions and then Register for Courses for additional details.

## Change of Registration (Drop, Add, Withdrawal)

Students are responsible for their registration, drop, add and withdrawal from courses. Students are also responsible for the tuition and fees assessed as a result of their registration-related transactions.

## **Transfer from DCTC**

DCTC has transfer agreements with several colleges and universities. For more information on transferring your degree from DCTC, visit dctc.edu and select Academics, and then Transfer from DCTC.

## **TUITION & FEES**

651-423-8246 | TUITION@DCTC.EDU

Tuition rates are set by the Minnesota State Colleges and Universities Board and are subject to change without notice. Tuition is based upon the number of credits the student takes. Books and supplies are additional and vary for each student each semester, depending on course selection. Tuition and fees for the 2015-2016 school year were \$190.40 per credit (NOTE: some courses and programs have higher tuition rates).

#### **Senior Citizens**

Minnesota residents 62 or older may register for credit courses on a space-available basis within one week before courses begin. Tuition is \$20 per credit. The following fees are applicable: technology, MSCSA, health, parking, course fees and non-refundable application fee. Tuition and some fees are waived if senior citizens choose to audit the course.

## **FINANCIAL AID & SCHOLARSHIPS**

651-423-8299 | FINAID@DCTC.EDU

Student financial aid is monetary assistance made available to students who qualify. Approximately 80 percent of the students attending Dakota County Technical College (DCTC) receive some type of financial aid. Financial aid is awarded on the basis of need. Need is determined by a family's financial strength. Items such as income, number in the family, other family members in college, and a number of other criteria are taken into consideration.

At DCTC there are four kinds of financial aid: scholarships, grants, work-study, and loans. Scholarships and grants are funds that do not have to be paid back. Work-study funds are earned by students working part-time on campus or at a non-profit organization off campus. Loans are funds that the student borrows from lending institutions and repays with interest. The purpose of the financial aid programs is to provide financial assistance to students who, without such aid, would find it difficult to attend college.

## **Applying for Financial Aid**

Several types of financial aid are available to students at DCTC, but students must apply in order to receive aid. To apply, all students must fill out the Free Application for Federal Student Aid (FAFSA), complete the admissions process, and register for classes at DCTC. The FAFSA is available on the Web at fafsa.gov. Some financial aid programs require an additional application. Students who want to be considered for a DCTC or DCTC Foundation scholarship must complete a separate scholarship application. DCTC staff are available to assist with the application process. Additional information about the application process is available at fafsa.gov.

The financial aid year includes fall semester, spring semester and summer session. Students must re-apply each year they attend college. The FAFSA determines eligibility for the following programs:

**Federal Pell Grant:** This is a Federal grant, which does not have to be paid back.

**Minnesota State Grant Program:** This is a state grant that does not have to be paid back. It is available to Minnesota residents only.

**Federal Supplemental Educational Opportunity Grant (FSEOG):** This is a federal grant that does not have to be paid back.

**Work-Study:** This program allows students to work while they go to school. Positions are available on campus and at certain non-profit agencies.

Stafford Student Loan: This loan allows students to borrow money for education related expenses. The Stafford Loan must be paid back. DCTC strongly encourages students to limit the amount they borrow. As with other types of financial aid, all students must complete the FAFSA before applying for the Stafford Loan. All students must complete a loan entrance counseling session before applying for a student loan. This can be done at studentloans.gov. Additionally, students must complete a loan exit counseling session before leaving DCTC.

**SELF, PLUS, and Alternative Loans:** These are additional loans for students and parents of students. Information on these loan programs is available from your advisor in the Students Services office. The student must complete the FAFSA to access these loan programs.

Child Care Assistance: A limited amount of funds are available on a first-come, first-serve basis through the Post-Secondary Child Care Grant Program for students who have children needing child care.

### **Other Funding Sources**

**Veteran and Military Benefits:** Veterans and military personnel planning to use their education benefits should contact Student Services. All students must apply through this office for certification of eligibility by the college. All students with questions regarding veteran or military benefits should contact Kerry Lurken at 651-423-8278 or e-mail Kerry.Lurken@dctc.edu

**Scholarships:** Scholarships are awarded each year and are based on certain criteria. Scholarship funds may be available to first- and second-year students, recent high school graduates, and adult learners. Many scholarships are awarded through the DCTC Foundation. The mission of the Foundation is to support the college's mission, education for employment, by providing resource support for students, the college, and the programs.

## **COLLEGE SERVICES**

DCTC is committed to providing its students with the opportunity to develop the technical skills needed to succeed in their career. The excellent faculty and superb technical facilities contribute to the learning environment. College staff provide a variety of services to complement and enhance each student's success.

#### **Bookstore**

651-423-8486 | BOOKSTORE@DCTC.EDU

Students may purchase books and supplies in the DCTC Bookstore and online. Visit the bookstore website at dctcbookstore.com for store hours.

#### **Career Services**

651-423-8450

Career Services at DCTC helps students and alumni develop, evaluate and implement their career plans. For more information, visit dctc.edu/career-services or stop by Room 2-202.

### **Center for Student Success**

651-423-8420

The Center for Student Success at DCTC supports the retention and persistence of students through innovative group and individualized services (tutoring, counseling, coaching, disability support) leading to an effective educational experience, the development of lifelong skills and the successful preparation for the workforce. Stop by the Center located in Room 2-141 for more information.

## Counseling

651-423-8217

Due to difficult life circumstances and/or academic challenges, college students may need assistance in developing coping strategies. The college counselor is professionally trained to help students deal with a variety of educational, adjustment and mental health issues. For more information, contact Jennifer Robinson-West at 651-423-8217 or in Room 2-141.

## **Disability Services**

651-423-8469

DCTC is committed to providing an accessible education to students with disabilities. Enrolled students may be eligible for services if they have a documented disability that significantly limits one or more major life activities e.g. learning, mobility and/or communication. To discuss or arrange accommodations, call Anne Swanberg at 651-423-8469 or stop by room 2-141.

## **English/Reading/Writing Tutoring**

Available at no cost to all DCTC students who need assistance in improving their English, reading and writing skills. Tutoring is available by appointment only. Contact Justin Jones, Writing Center Tutor, at justin.jones@dctc.edu OR 651-423-8420 OR visit the Center for Student Success (Room 2-141).

## **Fresh Stop Cafe**

651-423-8417

The café is open daily when the college is in full session and other times as posted. The café offers breakfast and grill entrees as well as soup, salad, sandwiches, juice, soda, and snacks.

#### **Health Services**

651-423-8371

A licensed practical nurse is on duty Monday-Friday from 7 a.m. to 3 p.m. during fall and spring semesters and 7 a.m. to 2:30 p.m. during summer session. Health Services in located in Room 2-107. Please report any medical concerns to Health Services.

### Housing

651-423-8000

DCTC maintains a housing and apartment list for students based on information provided by the general public. For the most current list, visit dctc.edu/housing.

#### Library

651-423-8345

DCTC's library offers students a wide variety of informational resources. The library is located on the west side of DCTC's campus, on the first floor. For more information, visit dctc.edu/library.

#### **Math Tutoring**

Available at no cost to all DCTC students who need assistance in improving their math skills. Tutoring is available five days a week on a walk-in basis. For more information, stop in or contact the Center for Student Success (Room 2-141) at 651-423-8420.

## **Mobile Pantry**

DCTC in partnership with the Eagan/Lakeville Resource Center, brings the Mobile Pantry to campus every other Thursday to any DCTC student in need of food support. The freshly-stocked bus provides students and their families healthy, wholesome food. For more information, email mobilepantry@dctc.edu .

## **TRiO/Student Support Services**

651-423-8420

DCTC has a federally-funded TRiO educational opportunity outreach program to serve and assist low-income, first-generation college students, and students with disabilities to progress through the academic pipeline to post-baccalaureate programs. For more information, visit dctc.edu/trio or stop by Room 2-141.

### **TechLab**

651-423-8657

The TechLab is an open computer lab available to students for general computer use and Internet access during regular college hours. Equipped with both PC and Mac computers, the ITC features software that is used in many of the college's instructional programs. Charging stations for students' electronic devices are also available. Visit the TechLab in Room 2-101 or contact Patrick Lair, Director of Student Success at patrick.lair@dctc.edu or 651-423-8399.

## STUDENT LIFE

651-423-8270 | STUDENTLIFE@DCTC.EDU

Student Life enhances the overall learning and development of students by offering and supporting programs and services designed to create social, educational, and cultural opportunities. Student Life is funded through the Student Senate and activity fee and encompasses student clubs and organiztions, athletics, and other campus activities and events.

#### **Alumni Association**

651-423-8236 | ALUMNI@DCTC.EDU

Anyone who has ever attended a class at DCTC is an alum, and therefore eligible for membership in the DCTC Alumni Association. There is no cost to be a member of the Alumni Association. The mission of the Alumni Association is to reunite former students with the college and their programs, and to provide life-long learning opportunities and services to the community. To be a part of the association, contact Michelle Krenzke at michelle.krenzke@dctc.edu or visit www.dctc.edu/alumni-association.

## **Student Senate**

651-423-8270 | STUSENATE@DCTC.EDU

The Student Senate is the official voice of students and is involved in many decisions made on campus including tuition increases and college initiatives. All students are encouraged to participate in the Student Senate, and each student club and athletic team is strongly encouraged to send representatives to Student Senate meetings. The Senate has the following three sub committees students can join:

- Activities Committee plans and coordinates campus activities and events sponsored by the Student Senate.
- Outreach Committee works to promote Student Life activities to the DCTC community and on Student Life retention efforts. The goal of the Outreach Committee is to create a stronger community among DCTC students, faculty, and staff.
- Student Life Committee studies and makes recommendations to the Student Senate on issues related to finances, including tuition increases and club funding requests.

## **Blue Knights Athletics**

651-423-8270 | STUDENTLIFE@DCTC.EDU

DCTC participates in NJCAA Division II for baseball, fastpitch softball, volleyball and men's basketball. The DCTC women's soccer and men's soccer teams compete in NJCAA Division I. All teams are independent members of the NJCAA Region XIII. DCTC offers athletic scholarships (grant in aid) for participation in varsity athletics as awarded by the head coach of a particular team. Students wishing to play varsity sports for DCTC should visit www.goblueknights.com, the Student Life Center, or contact the head coach of a team.

## **Clubs and Organizations**

DCTC has a variety of program and special interest clubs and organizations where students can get involved and be active outside of the classroom. We currently offer:

- American Marketing Association
- · Business Professionals of America
- · Chess Club
- Christians on Campus
- DCTC Photons
- Design Connexion
- Entrepreneurs Club
- Gay Straight Alliance
- Information Technology Club
- Landscape Horticulture Club
- Lions Club
- Multicultural Student Leadership Association
- Phi Theta Kappa Honor Society
- SkillsUSA
- Student Ambassadors
- Student Senate
- Veterans Club
- Writers Club

For more information or to start your own club, visit www.dctc.edu/clubs

## Student Life Center & Patio (Room 1-300)

The Student Life Center and outdoor patio space offers students a place to relax, socialize or study between classes. Indoors, you'll find computer stations, board games, a pool table, foosball table, dartboard, TV, meeting space for clubs and Student Senate office.

## **Veterans Resource Center**

651-423-8274 | VETERANS@DCTC.EDU

Within our Student Life Center we have a Veterans Resource Center which is open to military members and their families. The center has information on educational benefits, and other programs that may be of interest. Stop by or give us a call.

## **Wellness Center**

651-423-8677 | WELLNESS.CENTER@DCTC.EDU

The Wellness Center is a workout facility available to DCTC students. The Center provides cardio equipment, weight machines and free weights. Qualified staff are available to give first-time users an introduction to the equipment. The Wellness Center is located in Room 1-705.



### PROGRAMS OF STUDY

#### Accounting

Administrative Support

- Executive & Administrative Assistant
- Legal Administrative Assistant
- Medical Administrative Specialist
- Medical Coding Specialist

#### Business

- Business Administration
- Business Management
- Small Business Entrepreneurship
- Management for Airline Professionals
- Multicultural Management
- Technical Management

#### Hospitality

- Hospitality Lodging Management
- Meeting & Event Management
- Spa & Resort Management

## Marketing & Sales

- Digital Marketing Specialist
- Business Marketing
- Marketing Design
- Sales Management

Individualized Studies

## **TAKING CARE OF BUSINESS**

Make your mark in the arena of free enterprise. Learn from experienced business people who understand the complexities of commercial affairs.

The business of doing business is often complex and challenging. Shifting economic landscapes, strong competition and dwindling markets are problems that are routinely confronted.

## TRAITS OF THE TRADE

Top business professionals, managers and entrepreneurs possess a number of characteristics:

- Clarity of purpose
- Outstanding communication skills
- Able to think tactically and strategically
- Desire to lead

Unless otherwise specified, salary data is sourced from iseek.org.

## **CONTACT US**

### **FACULTY**

#### **Candace Caristrom**

Administrative Support

A.A.S., Dakota County Technical College A.A.S., Rochester Community and Technical College B.S., University of Phoenix

651-423-8389 | candace.carlstrom@dctc.edu

#### **Scott Gunderson**

Business Administration, Business Management, Individualized Studies, Multicultural Management, Technical Management

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M.S., Metropolitan State University
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#### **Susan Johanson**

Administrative Support

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#### **Charlotte Kodner**

Administrative Support

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## **Rosealee Lee**

Business Management, Hospitality
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#### **Marie Saunders**

Accounting

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## **Nancy Shoemake**

Accounting

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#### **Carie Statz**

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#### **Harold Torrence**

Business Administration, Business Management, Individualized Studies, Multicultural Management, Technical Management

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#### **Bob Voss**

Business, Entrepreneurship

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## Patricia Weigand, CPA

Accounting

B.S., University of Wisconsin, Eau Claire M.B.A., Cardinal Stritch College 651-423-8391 | patti.weigand@dctc.edu

## **ACCOUNTING**

Delivery: Daytime, Evening, and Online Classes (Accelerated

options available)

Start: Fall or Spring Semester, Full- or Part-Time

**Location:** Rosemount Campus

#### **Outcomes**

Accountant A.A.S. Degree60	) cr.
Accountant Diploma60	cr.
Accounting Clerk Diploma32	cr.
Small Business Accounting Certificate 16	cr.

### **Major Description**

Accounting students are trained to analyze, interpret and record financial information regarding the operations and financial condition of businesses and organizations. Working with spreadsheet and accounting software, they acquire the skills necessary to prepare financial statements, tax returns, and government forms. Students also learn federal and state tax and payroll laws. Accountants need to be life-long learners with the ability to work with all aspects of business.

#### **Work Environment**

Many companies require the ongoing expertise of an in-house accountant. As an accountant, you may find yourself working for a manufacturing firm, a hospital, a bank, an insurance company, or a private corporation. In addition, CPA firms, government agencies and not-for-profit organizations also hire accountants.

### **Potential Job Titles**

- Accountant
- Financial Analyst
- · Financial Advisor
- Payroll Accountant
- Tax Accountant
- Accounting Clerk
- Receivables/Payables Clerk
- Cost Accountant

## **Salary Data**

### **Entry Level**

Average Wage: \$19.64/hourTop Earners: \$23.24/hour

## **Senior Level**

Average Wage: \$31.55/hourTop Earners: \$39.29/hour

### **ACCOUNTANT - A.A.S. DEGREE**

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

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i ii st i cai	i iist scilicator	
ACCT1000	Principles of Accounting I	4
ACCT1100	Business Law & Ethics	3
ACCT1106	Accounting Mathematics	3
	General Education (MnTC Goal 3 or 4)	3
	Total Credits	13
First Year	- Second Semester	
ACCT1003	Principles of Accounting II	4
ACCT1206	Payroll Accounting	2
ACCT1306	Spreadsheets	3

Interpersonal Communication

4

3

16

60

## Second Year - First Semester

Income Tax

**Total Credits** 

ACCT1406

SPEE1020

	General Education Elective*	3
ENGL1150	Composition I	3
ACCT2200	Accounting Computer Apps	3
ACCT2100	Cost Accounting I	4
ACCT2000	Intermediate Accounting I	4

#### Second Year - Second Semester

ation Elective*	
1	3
ofit Accounting	3
ing II	4
Accounting II	4
	Accounting II

## TOTAL PROGRAM REQUIREMENTS

<sup>\*</sup> Select General Education electives from any MnTC goal area.

## **ACCOUNTANT - DIPLOMA**

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

#### First Year - First Semester

ACCT1000 Principles of Accounting I 4 ACCT1100 Business Law & Ethics 3 ACCT1106 Accounting Mathematics 3 ADTC1018 Basic Computer Applications 7 Technical Elective* 3		Total Credits	16
ACCT1100 Business Law & Ethics 3 ACCT1106 Accounting Mathematics 3		Technical Elective*	3
ACCT1100 Business Law & Ethics 3	ADTC1018	Basic Computer Applications	3
Ţ	ACCT1106	Accounting Mathematics	3
ACCT1000 Principles of Accounting I 4	ACCT1100	Business Law & Ethics	3
	ACCT1000	Principles of Accounting I	4

### First Year - Second Semester

SPEE1020	Interpersonal Communication	3
ACCT1406	Income Tax	4
ACCT1306	Spreadsheets	3
ACCT1206	Payroll Accounting	2
ACCT1003	Principles of Accounting II	4

### Second Year - First Semester

	Total Credits	14
ENGL1150	Composition I	3
ACCT2200	Accounting Computer Apps	3
ACCT2100	Cost Accounting I	4
ACCT2000	Intermediate Accounting I	4

## Second Year - Second Semester

	TOTAL PROGRAM REQUIREMENTS	60
	Total Credits	14
	General Education (MnTC Goal 3 or 4)	3
ACCT2206	Fund Non-Profit Accounting	3
ACCT2103	Cost Accounting II	4
ACCT2003	Intermediate Accounting II	4

<sup>\*</sup> Select Technical electives from the following subject areas: ACCT, ISTC or ADMS.

## **ACCOUNTING CLERK - DIPLOMA**

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

### First Year - First Semester

	Total Credits	16
	Technical Elective*	3
ADTC1018	Basic Computer Applications	3
ACCT1106	Accounting Mathematics	3
ACCT1100	Business Law & Ethics	3
ACCT1000	Principles of Accounting I	4

### First Year - Second Semester

	Total Credits	16
ENGL1150	Composition I	3
ACCT1406	Income Tax	4
ACCT1306	Spreadsheets	3
ACCT1206	Payroll Accounting	2
ACCT1003	Principles of Accounting II	4

## TOTAL PROGRAM REQUIREMENTS

32

16

## **SMALL BUSINESS ACCOUNTING CERTIFICATE**

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

## First Year - First Semester

	.014. 0.04.10	10
	Total Credits	16
	Technical Electives*	4
ACCT2200	Accounting Computer Apps	3
ACCT1306	Spreadsheets	3
ACCT1206	Payroll Accounting	2
ACCT1000	Principles of Accounting I	4

## TOTAL PROGRAM REQUIREMENTS

<sup>\*</sup> Select Technical electives from ACCT1003 or ACCT1406



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<sup>\*\*</sup> Select General Education electives from any MnTC goal area.

<sup>\*</sup> Select Technical electives from the following subject areas: ACCT, ISTC or ADMS

## **EXECUTIVE & ADMINISTRATIVE ASSISTANT**

**Delivery:** Daytime, Online and Hybrid Classes **Start:** Fall or Spring Semester, Full- or Part-Time

Location: Rosemount Campus

## **Outcomes**

Executive Assistant A.A.S. Degree60 cr	
Administrative Assistant Diploma39 cr	
Receptionist Certificate25 cr	

### **Major Description**

This program prepares students for employment in administrative support. Students use computer systems for document processing and file management tasks. It teaches the expertise needed for creating and editing documents, spreadsheets, databases, electronic presentations and Internet navigation research. Administrative assistants may be called upon to communicate, organize, coordinate, and integrate data.

This is the ideal major for people in the workforce looking for a challenge or ways to advance their careers and gives them an opportunity to obtain Microsoft Certification for the required certification classes.

## **Work Environment**

Graduates find employment in administrative support in a wide variety of businesses, including but not limited to corporate headquarters, insurance companies, banks, manufacturing firms and government agencies.

## **Potential Job Titles**

- Administrative Assistant
- Administrative Clerk
- Administrative Coordinator
- Administrative Office Specialist
- Clerical Office Worker
- Executive Assistant
- Office Assistant

### **Salary Data**

Average Wage: \$19.29/hourTop Earners: \$22.80/hour

### **EXECUTIVE ASSISTANT - A.A.S. DEGREE**

This is a sample course sequence for a full-time student. All courses are not offered every semester. Please contact your program advisor regarding your academic plans.

### First Year - First Semester

	Total Credits	14
ADMS1020	Office Procedures	4
ADMS1019	Receptionist Skills	2
ADMS1018	Basic Computer Applications	3
ADMS1010	Business English Skills	2
ADMS1005	Keyboarding/Formatting	3

#### First Year - Second Semester

	Total Credits	14
ADMS1290	Written Business Communication	2
ADMS1265	Certification Basics - Excel	3
ADMS1260	Certification Basics - Word	3
ADMS1250	Project Management I	3
ADMS1017	Technology for the Business Professional	3

## Second Year - First Semester

	General Education (MnTC Goal 3 or 4)	3
SPEE1020	Interpersonal Communication	3
	Technical Electives*	4
ADMS1340	Quickbooks Pro	2
ADMS1275	Certification Basics - PowerPoint	3

## Second Year - Second Semester

	TOTAL PROGRAM REQUIREMENTS	60
	Total Credits	17
	General Education Electives**	6
ENGL1150	Composition I	3
	Technical Elective*	3
ADMS1285	Oral Business Communications/ Job Seeking Skills	2
ADMS1040	Integrated Office Skills	3

<sup>\*</sup> Select Technical electives from the following subject areas: ADMS, ISTC, ENTR, ACCT, SMGT, or BUSN.

<sup>\*\*</sup> Select General Education electives from any MnTC goal area.

## **ADMINISTRATIVE ASSISTANT - DIPLOMA**

This is a sample course sequence for a full-time student. All courses are not offered every semester. Please contact your program advisor regarding your academic plans.

#### First Year - First Semester

	Total Credits	20
SPEE1020	Interpersonal Communication	3
ADMS 1250	Project Management I	3
ADMS1020	Office Procedures	4
ADMS1019	Receptionist Skills	2
ADMS1018	Basic Computer Applications	3
ADMS1010	Business English Skills	2
ADMS1005	Keyboarding/Formatting	3

#### First Year - Second Semester

	Total Credits	19
ADTC1290	Written Business Communication	2
ADTC1285	Oral Business Communications/ Job Seeking Skills	2
ADTC1275	Certification Basics - PowerPoint	3
ADTC1260	Certification Basics - Word	3
ADTC1265	Certifications Basics- Excel	3
ADTC1040	Integrated Office Skills	3
ADTC1017	Technology for the Business Professional	3

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**TOTAL PROGRAM REQUIREMENTS** 

39

## **RECEPTIONIST - CERTIFICATE**

This is a sample course sequence for a full-time student. All courses are not offered every semester. Please contact your program advisor regarding your academic plans.

#### First Year - First Semester

	Total Credits	12
ADMS1020	Office Procedures	4
ADMS1019	Receptionist Skills	2
ADMS1018	Basic Computer Applications	3
ADMS1010	Business English Skills	2
ADMS1000	Basic Keyboarding	1

#### First Year - Second Semester

Te	otal Credits	13
	echnical Elective.	Ю
ADMS1290 V	echnical Flective*	6
A D A 4 C 1 O O O A A	Vritten Business Communication	2
	oral Business Communications/ ob Seeking Skills	2
	echnology for the Business Professional	3

\* Select Technical electives from the following subject areas: ADMS, ISTC, ENTR, ACCT, SMGT, or BUSN.



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<sup>\*</sup> Select Technical electives from the following subject areas: ADMS, ISTC, ENTR, ACCT, SMGT, or BUSN.

## LEGAL ADMINISTRATIVE ASSISTANT

**Delivery:** Daytime, Online and Hybrid Classes **Start:** Fall or Spring Semester, Full- or Part-Time

Location: Rosemount Campus

#### **Outcomes**

Legal Administrative Assistant A.A.S. Degree	60 cr.
Legal Administrative Assistant Diploma	41 cr.
Legal Receptionist Certificate	25 cr.

### **Major Description**

This program prepares students to work in a variety of law-related fields. Specialized legal courses include Civil Procedures, Family Law and Criminal Law. Exposure to basic legal concepts is accomplished through courses in Transactional Law and Legal Editing & Proofreading. Students also take a variety of general administrative courses covering software applications, keyboarding and communications.

### **Work Environment**

Key employers include law firms, court systems, insurance agencies, legal and trust departments of banks, corporations and government agencies. Legal administrative assistants interact often and directly with clients and staff.

### **Potential Job Titles**

- · Legal Administrative Assistant
- Law Secretary
- Legal Secretary

## **Salary Data**

Average Wage: \$26.32/hourTop Earners: \$32.49/hour

## LEGAL ADMINISTRATIVE ASSISTANT - A.A.S. DEGREE

This is a sample course sequence for a full-time student. All courses are not offered every semester. Please contact your program advisor regarding your academic plans.

#### First Year - First Semester

	Total Credits	14
ADMS1020	Office Procedures	4
ADMS1019	Receptionist Skills	2
ADMS1018	Basic Computer Applications	3
ADMS1010	Business English Skills	2
ADMS1005	Keyboarding/Formatting	3

#### First Year - Second Semester

	Total Credits	16
LEGL1602	Civil Litigation <sup>†</sup>	4
LEGL1603	Civil Procedures, Business Organization, and Family Law <sup>†</sup>	4
ADMS1290	Written Business Communication	2
ADMS1275	Certification Basics - PowerPoint	3
ADMS1017	Technology for Business Professionals	3

## Second Year - First Semester

	Total Credits	16
ENGL1150	Composition I	3
SPEE1020	Interpersonal Communication	3
	Technical Electives*	4
LEGL 1614	Estate, Probate, and Real Estate †	3
ADMS1260	Certification Basics - Word	3

#### Second Year - Second Semester

	Total Credits	14
	General Education (MnTC Goal 9)	3
	General Education Elective**	3
	General Education (MnTC Goal 3 or 4)	3
ADMS1285	Oral Business Communications/ Job Seeking Skills	2
ADMS1040	Integrated Office Skills	3

**TOTAL PROGRAM REQUIREMENTS** 

60

 <sup>†</sup> Online course offered by Alexandria Community and Technical College
 \* Select Technical electives from the following subject areas:
 ADMS, ISTC, ENTR, ACCT, SMGT, or BUSN.

<sup>\*\*</sup> Select General Education electives from any MnTC goal area.

## **LEGAL ADMINISTRATIVE ASSISTANT - DIPLOMA**

\*Pending MnSCU approval

This is a sample course sequence for a full-time student. All courses are not offered every semester. Please contact your program advisor regarding your academic plans.

#### First Year - First Semester

Certification Basics - PowerPoint	3
Interpersonal Communication	3
Office Procedures	4
Receptionist Skills	2
Basic Computer Applications	3
Business English Skills	2
Keyboarding/Formatting	3
	Business English Skills Basic Computer Applications Receptionist Skills Office Procedures Interpersonal Communication

#### First Year - Second Semester

	Criminal Procedures, Business Organization, and Family Law Total Credits	21
	· · · · · · · · · · · · · · · · · · ·	4
LEGL1603		
LEGL1602	Civil Litigation <sup>†</sup>	4
ADMS1290	Written Business Communication	2
ADMS1285	Oral Business Communications/ Job Seeking Skills	2
ADMS1260	Certification Basics - Word	3
ADMS1040	Integrated Office Skills	3
ADMS1017	Technology for the Business Professional	3

<sup>&</sup>lt;sup>†</sup> Online course offered by Alexandria Community and Technical College.

## **LEGAL RECEPTIONIST - CERTIFICATE**

This is a sample course sequence for a full-time student. All courses are not offered every semester. Please contact your program advisor regarding your academic plans.

#### First Year - First Semester

	Total Credits	12
ADMS1019	Receptionist Skills	2
ADMS1020	Office Procedures	4
ADMS1018	Basic Computer Applications	3
ADMS1010	Business English Skills	2
ADMS1000	Basic Keyboarding	1

#### First Year - Second Semester

ADMS1017	Technology for the Business Professional	3
LEGL1602	Civil Litigation <sup>†</sup>	4
ADMS1285	Oral Business Communications/	
	Job Seeking Skills	2
ADMS1290	Written Business Communication	2
	Technical Elective*	2
	Total Credits	13
	TOTAL PROGRAM REQUIREMENTS	25

<sup>&</sup>lt;sup>†</sup> Online course offered by Alexandria Community and Technical College.



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<sup>\*</sup> Select Technical electives from the following subject areas: ADMS, ISTC, ENTR, ACCT, SMGT, or BUSN.

## MEDICAL ADMINISTRATIVE SPECIALIST

**Delivery:** Daytime, Online and Hybrid Classes **Start:** Fall or Spring Semester, Full- or Part-Time

Location: Rosemount Campus

#### **Outcomes**

Medical Administrative Specialist A.A.S. Degree 60 cr	•
Medical Administrative Specialist Diploma 42 cr	
Medical Receptionist Certificate 25 cr	

## **Major Description**

This program prepares students to work in a variety of positions in the medical field. Some of the specialized medical courses include medical office procedures, medical terminology, and anatomy and physiology. Students also complete various communications courses, and students will become proficient in current software applications for word processing, spreadsheets and presentation graphics.

#### **Work Environment**

Medical administrative specialists are employed in hospitals, clinics, physician offices, insurance companies and other organizations connected to the medical field. Administrative duties include composing/transcribing correspondence, managing doctors' schedules, preparing professional presentations, scheduling patient appointments, maintaining patient files and transcribing patient reports.

### **Potential Job Titles**

- Medical Office Clerk
- Medical Office Secretary
- Medical Office Specialist
- Patient Services Representative

### **Salary Data**

Average Wage: \$19.72/hourTop Earners: \$22.33/hour

## MEDICAL ADMINISTRATIVE SPECIALIST - A.A.S. DEGREE

This is a sample course sequence for a full-time student. All courses are not offered every semester. Please contact your program advisor regarding your academic plans.

#### First Year - First Semester

	Total Credits	12
ADMS1045	Medical Terminology	2
ADMS1019	Receptionist Skills	2
ADMS1018	Basic Computer Applications	3
ADMS1010	Business English Skills	2
ADMS1005	Keyboarding/Formatting	3

## First Year - Second Semester

	Total Credits	15
PHIL 1350	Medical Ethics	3
HEAL1101	Anatomy & Physiology	4
ADMS1290	Written Business Communication	2
ADMS1049	Applied Medical Terminology	3
ADMS1051	Human Diseases	3

## Second Year - First Semester

	Total Credits	16
	Technical Elective*	3
ENGL1150	Composition I	3
ADMS1275	Certification Basics - PowerPoint	3
ADMS1260	Certification Basics - Word	3
ADMS1057	Medical Office Procedures	4

## Second Year - Second Semester

ADMS1285 Oral Business Communications/ Job Seeking Skills Technical Elective*  SPEE1020 Interpersonal Communication General Education (MnTC Goal 3 or 4)		Total Credits	17
ADMS1285 Oral Business Communications/ Job Seeking Skills Technical Elective*  SPEE1020 Interpersonal Communication		General Education Elective**	3
ADMS1285 Oral Business Communications/ Job Seeking Skills Technical Elective*		General Education (MnTC Goal 3 or 4)	3
ADMS1285 Oral Business Communications/ Job Seeking Skills	SPEE1020	Interpersonal Communication	3
ADMS1285 Oral Business Communications/		Technical Elective*	3
ě	ADMS1285	,	2
	ADMS1040	Integrated Office Skills	3

## TOTAL PROGRAM REQUIREMENTS

60

<sup>\*</sup> Select Technical electives from the following subject areas: ADMS, ISTC, ENTR, ACCT, SMGT, or BUSN.

<sup>\*\*</sup> Select General Education electives from any MnTC goal area.

## **MEDICAL ADMINISTRATIVE SPECIALIST -DIPLOMA**

\*Pending MnSCU approval

This is a sample course sequence for a full-time student. All courses are not offered every semester. Please contact your program advisor regarding your academic plans.

#### First Year - First Semester

	Total Credits	22
ADMS1275	Certification Basics - PowerPoint	3
ADMS1057	Medical Office Procedures	4
ADMS1051	Human Diseases	3
ADMS1045	Medical Terminology	2
ADMS1019	Receptionist Skills	2
ADMS1018	Basic Computer Applications	3
ADMS1010	Business English Skills	2
ADMS1005	Keyboarding/Formatting	3

### First Year - Second Semester

	Total Credits	20
SPEE1020	Interpersonal Communication	3
HEAL1101	Anatomy & Physiology	4
ADMS1290	Written Business Communication	2
ADMS1285	Oral Business Communications/Job Seeking	Skills 2
ADMS1260	Certification Basics - Word	3
ADMS1049	Applied Medical Terminology	3
ADMS1040	Integrated Office Skills	3

#### TOTAL PROGRAM REQUIREMENTS 42

## **MEDICAL RECEPTIONIST - CERTIFICATE**

This is a sample course sequence for a full-time student. All courses are not offered every semester. Please contact your program advisor regarding your academic plans.

### First Year - First Semester

	Total Credits	12
ADMS1057	Medical Office Procedures	4
ADMS1045	Medical Terminology	2
ADMS1018	Basic Computer Applications	3
ADMS1010	Business English Skills	2
ADMS1000	Basic Keyboarding	1

First Year -	Second Semester	
ADMS1019	Receptionist Skills	2
ADMS1049	Applied Medical Terminology	3
ADMS1285	Oral Business Communications/ Job Seeking Skills	2
ADMS1290	Written Business Communication	2
HEAL1101	Anatomy & Physiology	4
	Total Credits	13
	TOTAL PROGRAM REQUIREMENTS	25



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## MEDICAL CODING SPECIALIST

**Delivery:** Daytime, Online and Hybrid Classes **Start:** Fall or Spring Semester, Full- or Part-Time

Location: Rosemount Campus

#### **Outcomes**

Medical Coding Specialist A.A.S. Degree	. 60 cr.
Medical Coding Specialist Diploma	. 40cr.

## **Major Description**

The Medical Coding Specialist prepares students to assume an entry-level position as a medical coder in an acute care hospital, clinic or physician's office. Medical coding specialists play a vital role in the health care industry. Students gain knowledge in electronic health record software systems and in the legal and managerial aspects of health information. Other duties include coding diagnoses, processing reimbursements, managing release of medical information, maintaining quality assurance, and protecting patient data privacy.

### **Work Environment**

Medical coding specialists work in physician offices, surgery centers, specialty clinics, hospital, insurance companies, government agencies, research foundations, long-term care facilities, dental offices, consulting firms, rehabilitation centers or health care facilities. Graduates of the Medical Coding Specialist A.A.S. program may find work in quality assurance, computer information services, tumor registries, or release of medical information.

## **Potential Job Titles**

- · Medical Coding Specialist
- Clinical documentation Specialist
- · Health Information Analyst
- Coding Analyst
- · Medical Records Technician

#### **Salary Data**

Average Salary: \$20.95/hourTop Earners: \$24.28/hour

## **MEDICAL CODING SPECIALIST - A.A.S. DEGREE**

\*Pending MnSCU approval

This is a sample course sequence for a full-time student. All courses are not offered every semester. Please contact your program advisor regarding your academic plans.

#### First Year - First Semester

	Total Credits	14
ADMS 1390	Intro to Pharmacology	2
ADMS 1430	Legal Principles of Health Information	3
ADMS 1400	ICD-10-CM/PCS Coding	3
ADMS 1360	Healthcare Documentation Essentials	4
ADMS 1045	Medical Terminology	2

#### First Year - Second Semester

	Total Credits	16
PHIL1350	Medical Ethics	3
HEAL1101	Anatomy & Physiology	4
ADMS 1410	CPT Coding	3
ADMS 1260	Certification Basics-Word	3
ADMS 1049	Applied Medical Terminology	3

#### Second Year - First Semester

	Total Credits	17
ADMS 1051	Human Diseases	3
ENGL 1150	Composition	3
ADMS 1370	Medical Billing & Insurance	3
ADMS 1440	Advanced Coding	2
ADMS 1420	Supervision of Health Information	3
ADMS 1380	Quality & Healthcare Statistics	3

## Second Year - Second Semester

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TOTAL PROGRAM REQUIREMENTS

60

<sup>\*\*</sup> Select General Education electives from any MnTC goal area.

## **MEDICAL CODING SPECIALIST - DIPLOMA**

\*Pending MnSCU approval

This is a sample course sequence for a full-time student. All courses are not offered every semester. Please contact your program advisor regarding your academic plans.

## First Year - First Semester

	Total Credits	1.4
ADMS1390	Intro to Pharmacology	2
ADMS1430	Legal Principles of Health Information	3
ADMS1400	ICD-10-CM/PCS Coding	3
ADMS1360	Healthcare Documentation Essentials	4
ADMS1045	Medical Terminology	2

## First Year - Second Semester

	Total Credits	13
HEAL1101	Anatomy & Physiology	4
ADMS1410	CPT Coding	3
ADMS1260	Certification Basics-Word	3
ADMS1049	Applied Medical Terminology	3

### Second Year - First Semester

ADMS1380 Quality & Healthcare Statistics ADMS1440 Advanced Coding ADMS1051 Human Diseases ADMS1285 Oral Business Communications, Job Seeking Skills	13
ADMS1380 Quality & Healthcare Statistics ADMS1440 Advanced Coding	2
ADMS1380 Quality & Healthcare Statistics	3
3	2
ADM31370 Medical billing & Insurance	3
ADMS1370 Medical Billing & Insurance	3

## TOTAL PROGRAM REQUIREMENTS 40



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## **BUSINESS ADMINISTRATION**

Delivery: Daytime, Evening and Online Classes

Start: Fall, Spring or Summer Session, Full- or Part-Time

#### Outcome

Business Administration A.S. Degree . . . . . . . . . . . . . . . . . 60 cr.

### **Major Description**

This program provides essential knowledge, skills and abilities that can be applied to the ever changing and highly competitive world of business. In this multidisciplinary degree, students understand business from management, financial and marketing perspectives. Graduates can transfer to select four-year institutions to earn more advanced degrees.

#### **Work Environment**

Business professionals generally work in clean, comfortable, well-lit office spaces. Travel or relocation can be part of the job. However, improved technology continues to increase telecommuting from home offices, which along with teleconferencing, has reduced travel requirements.

## **Potential Job Titles**

Business position titles will vary dramatically depending on the area of technical emphasis and the completion of a fouryear degree.

- Small Business Management
- Office Manager
- · Non-profit Director
- Front Line Supervisor
- Project Manager

## **Salary Data**

### Office Manager

Average Wage: \$39.76/hourTop Earners: \$48.61/hour

## **Operations Manager**

Average Wage: \$47.35/hourTop Earners: \$69.67/hour

## **BUSINESS ADMINISTRATION - A.S. DEGREE**

This degree is primarily designed for students wishing to transfer to a four-year institution to obtain an advanced degree.

Technical Electives (from BUSN)	3
Principles of Marketing	3
Graduation Project (or BUSN2970 Internship)	1
Fundamentals of Business	3
Effective Business Communication	3
Project Management	3
Business Law & Ethics	3
Foundations of Management	3
Principles of Accounting II	4
Principles of Accounting I	4
	Principles of Accounting II Foundations of Management Business Law & Ethics Project Management Effective Business Communication Fundamentals of Business Graduation Project (or BUSN2970 Internship) Principles of Marketing

### **General Education**

	TOTAL PROGRAM REQUIREMENTS	60
	Total Credits	30
	General Education Electives*	17
	General Education Elective (Goal 3)	3
	General Education Elective (Goal 4)	4
SPEE1020	Interpersonal Communication	3
ENGL1150	Composition I	3

<sup>\*</sup> Select General Education electives from any MnTC goal area.



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## **BUSINESS MANAGEMENT**

**Delivery:** Evening and Online Classes

Start: Fall, Spring or Summer Session, Full- or Part-Time

#### **Outcomes**

Business Management A.A.S. Degree	.60 cr
Human Resource Development Certificate	. 17 cr.
Multicultural Supervision Certificate	. 17 cr.
Quality Improvement Certificate	. 17 cr.
Supervisory Leadership Certificate	. 17 cr

### **Major Description**

This program provides working adults with the essential knowledge, skills and abilities to succeed in today's increasingly competitive business environment. Students acquired the competencies that can be universally applied to global and local organizations in the profit, non-profit and public sectors. Students can individualize their degree by selecting an emphasis area through the completion of two of the following certificates:

- Human Resources Development Certificate
- Multicultural Supervision Certificate
- Quality Improvement Certificate

## **Work Environment**

Graduates with this training perform successfully in leadership positions in entrepreneurial enterprises, government agencies, companies, corporations and organizations in the public, private and nonprofit sectors.

## **Potential Job Titles**

- Team Leader
- Supervisor
- Manager
- Human Resources Specialist/Manager
- · Quality Specialist
- · Event Manager

## **Salary Data**

Average wage: \$26.87/hourTop earners: \$33.23/hour

## **BUSINESS MANAGEMENT - A.A.S. DEGREE**

	Total Credits	14
BUSN1040	Organizational Behavior	3
BUSN1030	Financial Management	2
BUSN1020	Management Effectiveness	3
BUSN1010	Leadership	3
BUSN1000	Foundations of Management	3

#### **Technical Paths**

Total Credits	28
Quality Improvement Certificate	14
Multicultural Supervision Certificate	14
Human Resources Development Certificate	14
Select two of the following three certificates:	

## **Graduation Project or Internship**

	Total Credits	7
BUSN2970	Internship	3
BUSN2010	Graduation Project*	3
Choose one of the following:		

### **General Education**

	TOTAL PROGRAM REQUIREMENTS	60
	Total Credits	15
	General Education Electives**	6
	General Education (MnTC Goal 3 or 4)	3
SPEE1020	Interpersonal Communication	3
ENGL1150	Composition I	3

<sup>\*</sup> Graduation Project must have advisor approval and registration in the last semester of attendance. See advisor for details.

<sup>\*\*</sup> Select General Education electives from any MnTC goal area.

# HUMAN RESOURCE DEVELOPMENT - CERTIFICATE

BUSN1100	Human Resource Management	3
BUSN1110	Business Law & Ethics	3
BUSN1120	Managing Performance	3
BUSN1130	Risk Management	2
BUSN1140	Training & Developing Employees	.3
BUSIN114U	rraining & Developing Employees	J
BUSINII40	Total Credits	14
General Ed	Total Credits	
	Total Credits	

TOTAL PROGRAM REQUIREMENTS

## **MULTICULTURAL SUPERVISION - CERTIFICATE**

BUSN1300	Multicultural Mentoring I	2
BUSN1310	Multicultural Mentoring II	1
BUSN1320	Managing Diversity	3
BUSN1330	Leading a Multicultural Workforce	3
BUSN1340	International Business	3
BUSN1350	Multicultural Conflict Resolution	2
	Total Credits	14
General Edi	ication	
General Edi	acation	
	General Education Elective**	3
	Total Credits	3
	TOTAL PROGRAM REQUIREMENTS	17

<sup>\*\*</sup> Select General Education electives from any MnTC goal area.

## **QUALITY IMPROVEMENT - CERTIFICATE**

BUSN1200	Quality Management	3
BUSN1210	Project Management	3
BUSN1220	Effective Business Communication	3
BUSN1240	Creativity and Problem Solving	2
BUSN1260	Managing Customer Service	1
BUSN1350	Multicultural Conflic Resolution	2
	Total Credits	14
General Ed	ucation	
ENGL1150	Composition I	3
ENGL1150	Composition I  Total Credits	3 3

## **SUPERVISORY LEADERSHIP - CERTIFICATE**

BUSN1000	Foundations of Management	3
BUSN1010	Leadership	3
BUSN1020	Management Effectiveness	3
BUSN1030	Financial Management	2
BUSN1040	Organizational Behavior	3
	Total Credits	14
General Ed	ucation	
General Ed	ucation  General Education Elective**	3
General Ed		3 <b>3</b>

<sup>\*\*</sup> Select General Education electives from any MnTC goal area.



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## SMALL BUSINESS ENTREPRENEURSHIP

Delivery: Evening and Online ClassesStart: Fall or Spring Semester

## **Outcome**

Business Entrepreneur Certificate.................. 16 cr.

#### **Major Description**

This program teaches small business management skills along with all the necessary knowledge and skill sets to start and grow a new small business. The programs central core is the planning of a small business to ensure that the business has the best possible chance of succeeding. The certificate can stand alone for individuals with existing skills or complement a variety of existing technical programs.

### **Work Environment**

Small business owners and entrepreneurs compete in a vast range of business enterprises. Because they are self-employed, small business owners need a broad base of business skills, including marketing, sales, financial accountability and business planning.

## **Potential Job Titles**

For small business owners and entrepreneurs, titles are usually not a primary concern. Most self-employed people focus on what they do rather than what they're called. If a title is needed, the word "owner" is most often used by self-employed people.

### **Salary Data** (Simplyhired.com)

Annual salaries of small business owners and entrepreneurs diverge dramatically due to an immense variety of factors. The biggest factor is if the business is full- or part-time.

• Average salary (U.S.): \$62,000/year

## SMALL BUSINESS ENTREPRENEUR - CERTIFICATE

\*Pending MnSCU approval

	Total Credits	16
ENTR1920	Capitalizing & Financial Management for Small Business	2
ENTR1860	Business Plan Development	3
ENTR1760	Selling and Negotiating for Small Business Owners	3
ENTR1490	Marketing Strategies for Small Bus II	3
ENTR1180	Legal Issues for Small Business	3
ENTR1170	Introduction to Small Business	2

TOTAL PROGRAM REQUIREMENTS



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## MANAGEMENT FOR AIRLINE PROFESSIONALS

**Delivery:** Daytime, Evening and Online Classes

Start: Fall, Spring or Summer Session, Full- or Part-Time

#### Outcome

Mgmt. for Airline Professionals A.A.S. Degree . . . . . . . . 60 cr.

### **Major Description**

This program is for professionals with experience in the aviation industry looking to advance their career. Students obtain the business management knowledge and skill sets to enhance their upward career mobility.

#### **Work Environment**

Graduates are prepared to fill entry-level management jobs in the aviation industry. Professionals with this degree are employed at municipal and private airports as well as with private and commercial airlines.

#### **Potential Job Titles**

- Airline Maintenance Manager/Supervisor
- Airline Ticketing Manager/Supervisor
- Airline Baggage Manager/Supervisor
- · Airline Ramp Supervisor
- Manager/Supervisor

## Salary Data (Salary.com)

### Aircraft Maintenance Supervisor

Average Wage: \$41.00/hourTop Earners: \$51.00/hour

## MANAGEMENT FOR AIRLINE PROFESSIONALS - A.A.S. DEGREE

This is a sample course sequence.
Please contact your program advisor regarding your academic plans.

	Technical Electives* or Prior Learning Credits	30
	Technical Electives (From BUSN)	14
BUSN2010	Graduation Project (or BUSN2970 Internship)	1
	Total Credits	45
General Ed	ucation	
ENGL1150	Composition I	3
SPEE1020	Interpersonal Communication	3
	General Education (MNTC Goal 3 or 4)	3
	General Education Electives**	6
	Total Credits	15
	TOTAL PROGRAM REQUIREMENTS	60

<sup>\*</sup> Select Technical electives from any technical program, or credit for prior learning.

<sup>\*\*</sup> Select General Education electives from any MnTC goal area.



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## **MULTICULTURAL MANAGEMENT**

**Delivery:** Evening and Online Classes

Start: Fall, Spring or Summer Session, Full- or Part-Time

#### **Outcomes**

Multicultural Human Resources Management Diploma 3	33 cr.
Multicultural Leadership Diploma	33 cr.
Multicultural Supervision Certificate	l4 cr

#### **Major Description**

These diplomas and certificate provide students with the awareness, knowledge, skills and abilities necessary to succeed in today's multicultural work environments. Students learn to develop a unique set of multicultural supervision competencies, which can be universally applied to global and local organizations in the profit, non-profit and public sectors .

### **Work Environment**

Graduates with this training perform successfully in leadership positions in multicultural agencies, companies, corporations and organizations in the public, private and nonprofit sectors.

## **Potential Job Titles**

- Team Leader
- Supervisor
- Manager
- Production Foreman
- · Diversity Coordinator
- Human Resources Manager
- Frontline Supervisor
- Non-Profit Director

## **Salary Data**

Average Wage: \$26.87/hourTop Earners: \$33.23/hour

# MULTICULTURAL HUMAN RESOURCE MANAGEMENT - DIPLOMA

	Total Credits	30
BUSN1350	Multicultural Conflict Resolution	2
BUSN1340	International Business	3
BUSN1330	Leading a Multicultural Workforce	3
BUSN1320	Managing Diversity	3
BUSN1310	Multicultural Mentoring II	1
BUSN1300	Multicultural Mentoring I	2
BUSN1240	Creativity and Problem Solving	2
BUSN1140	Training & Developing Employees	3
BUSN1130	Risk Management	2
BUSN1120	Managing Performance	3
BUSN1110	Business Law & Ethics	3
BUSN1100	Human Resource Management	3

## **General Education**

CDEE1020	Interner and Communication	
SPEE1020	Interpersonal Communication	
	Total Credits	3
	TOTAL PROGRAM REQUIREMENTS	33

## **MULTICULTURAL LEADERSHIP - DIPLOMA**

	Total Credits	30
BUSN1350	Multicultural Conflict Resolution	2
BUSN1340	International Business	3
BUSN1330	Leading a Multicultural Workforce	3
BUSN1320	Managing Diversity	3
BUSN1310	Multicultural Mentoring II	1
BUSN1300	Multicultural Mentoring I	2
BUSN1240	Creativity and Problem Solving	2
BUSN1040	Organizational Behavior	3
BUSN1030	Financial Management	2
BUSN1020	Management Effectiveness	3
BUSN1010	Leadership	3
BUSN1000	Foundations of Management	3

## **General Education**

SPEE1020	Interpersonal Communication	3
	Total Credits	3
	TOTAL PROGRAM REQUIREMENTS	33

## **MULTICULTURAL SUPERVISION - CERTIFICATE**

	TOTAL PROGRAM REQUIREMENTS	14
	Total Credits	14
BUSN1350	Multicultural Conflict Resolution	2
BUSN1340	International Business	3
BUSN1330	Leading a Multicultural Workforce	3
BUSN1320	Managing Diversity	3
BUSN1310	Multicultural Mentoring II	1
BUSN1300	Multicultural Mentoring I	2



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## TECHNICAL MANAGEMENT

Delivery: Daytime, Evening and Online Classes

Start: Fall, Spring or Summer Session, Full- or Part-Time

#### Outcome

Technical Management A.A.S. Degree ......60 cr.

### **Major Description**

This program provides students with the knowledge, skills and abilities to succeed in leadership positions and enhances career mobility. The program is highly individualized based on a student's interests and previous experience by completing a credit for prior learning assessment process. Students can leverage their specific technical field with the required Business Management emphasis (BUSN), and they can further explore and incorporate more than one of DCTC's programs as part of this degree.

#### **Work Environment**

Working conditions in technical management positions are typically similar to office team settings. Technical professionals fill supervisory and middle management roles in companies and corporations.

## **Potential Job Titles**

- Production Supervisor
- Manager
- · Facility Manager
- Line Supervisor
- Maintenance Manager
- Manufacturing Supervisor
- · Quality Manager
- Human Resources Manager

#### **Salary Data**

Average Wage: \$47.35/hourTop Earners: \$69.67/hour

## **TECHNICAL MANAGEMENT - A.A.S. DEGREE**

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

	Technical Electives* or Prior Learning Credits	30
	Technical Electives* (from BUSN)	14
BUSN2010	Graduation Project (or BUSN2970 Internship)	1
	Total Credits	45
General Ed	ucation	
ENGL1150	Composition I	3
SPEE1020	Interpersonal Communication	3
	General Education (MNTC Goal 3 or 4)	3
	General Education Electives**	6
	Total Credits	15
	TOTAL PROGRAM REQUIREMENTS	60

<sup>\*</sup> Select Technical electives from any technical program, or credit for prior learning.

<sup>\*\*</sup> Select General Education electives from any MnTC goal area.



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## HOSPITALITY LODGING MANAGEMENT

**Delivery:** Evening and Online Classes

Start: Fall or Spring Semester, Full- or Part-Time

#### **Outcomes**

Hospitality Lodging	Management A.A.S.	Degree60 c	r.
Hospitality Lodging	Business Certificate.	26 c	cr.
Hospitality Lodging	Operations Certifica	te	r

## **Major Description**

The hospitality industry is the largest and fastest growing industry in the world. There are more than four million hotel rooms in thousands of properties within North America alone. Lodging establishments range in size from intimate inns to mega conference hotels. Some are designed for the budget traveler, while others provide luxury accommodations to the highly affluent traveler. Throughout this international industry, the benchmarks of success are measured on the comfort of the sleeping room, quality of food, and service received. These simple components set the properties apart. In addition, many lodging properties offer meeting and event space with accompanying services.

## **Work Environment**

Hospitality lodging staff focuses on the guests, and their experience. They offer exemplary service to ensure guest loyalty and business success. The work environment is fast-paced. Staff members offer a variety of services simultaneously, while maintaining a pleasant and gracious demeanor.

## **Potential Job Titles**

- Account Manager
- · Customer Service Specialist
- · Event Manager
- Front Office Manager
- Guest Services Manager
- Meeting Planner
- Member Services Representative
- Operations Manager
- · Rooms Manager
- Sales Manager

## **Salary Data**

Average Wage: \$27.88/hourTop Earners: \$32.53/hour

# HOSPITALITY LODGING MANAGEMENT - A.A.S. DEGREE

	Total Credits	45
	Technical Electives*	3
SMGT2105	Managing Diversity	3
SMGT1695	Hospitality Risk Management	2
SMGT1686	Hospitality Food & Beverage Management Fundamentals	2
SMGT1685	Hospitality and Tourism Guest Services	2
SMGT1687	Hospitality Lodging Issues	3
SMGT1682	Hospitality Procurement & Cost Control	3
SMGT1681	Hospitality Marketing & Consumer Behavior	3
SMGT1680	Hospitality Space & Logistics Management	3
SMGT1675	Hotel Front Office Management	3
SMGT1670	Lodging Systems and Technology	2
SMGT1666	Lodging Operations and Coordination	2
SMGT1660	Introduction to Hospitality and Tourism	2
SMGT1260	Managing Teams	3
SMGT1215	Negotiation Strategies	3
SMGT1174	Hospitality Law	3
SMGT1022	Leadership	3

## **General Education**

	Total Credits	15
	General Education Elective**	3
	General Education (MnTC Goal 3 or 4)	3
SPEE1020	Interpersonal Communication	3
PHIL1200	Critical Thinking	3
ENGL1150	Composition I	3

## TOTAL PROGRAM REQUIREMENTS 60

## **TECHNICAL ELECTIVE COURSES**

(Select a total of 3 credits from list)

SMGT1171	Strategies for Sales and Closing Success	3
SMGT1684	Hospitality Lodging Revenue Management	3
SMGT1875	Training and Developing Employees	3

<sup>\*</sup> Select two technical elective courses listed below.

<sup>\*\*</sup> Select General Education electives from any MnTC goal area.

## **HOSPITALITY LODGING BUSINESS - CERTIFICATE**

	TOTAL PROGRAM REQUIREMENTS	26
	Total Credits	26
SMGT1686	Hospitality Food & Beverage Management Fundamentals	2
SMGT1684	Hospitality Lodging Revenue Management	3
SMGT1681	Hospitality Marketing & Consumer Behavior	3
SMGT1680	Hospitality Space & Logistics Management	3
SMGT1670	Lodging Systems and Technology	2
SMGT1666	Lodging Operations and Coordination	2
SMGT1660	Introduction to Hospitality and Tourism	2
SMGT1215	Negotiation Strategies	3
SMGT1174	Hospitality Law	3
SMGT1171	Strategies for Sales and Closing Success	3

# HOSPITALITY LODGING OPERATIONS - CERTIFICATE

311011073	Total Credits	23
SMGT1685 SMGT1875	Hospitality and Tourism Guest Services Training and Developing Employees	2 3
SMGT1682	Hospitality Procurement & Cost Control	3
SMGT1675	Hotel Front Office Management	3
SMGT1670	Lodging Systems and Technology	2
SMGT1666	Lodging Operations and Coordination	2
SMGT1660	Introduction to Hospitality and Tourism	2
SMGT1174	Hospitality Law	3
SMGT1022	Leadership	3



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## MEETING & EVENT MANAGEMENT

**Delivery:** Evening, Saturday. and Online Classes **Start:** Fall or Spring Semester, Full- or Part-Time

## **Outcomes**

Meeting & Event Management A.A.S. Degree	60	cr.
Meeting & Event Management Certificate	16	cr.

## **Major Description**

This program prepares students to enter the hospitality industry, the largest and fastest growing in the world. Coursework provides the knowledge and skill sets to offer premier services and guest satisfaction in meeting, conference and event management businesses, marketing and public relations firms, nonprofit and for-profit corporations, hotels, golf and country clubs, casinos, resorts, and other industry attractions.

### **Work Environment**

A fast-paced and demanding career, meeting and event management requires the ability to oversee multiple operations simultaneously, while orchestrating numerous deadlines and activities of several different groups of people. Meeting and convention planners spend the majority of their time in offices, but frequently work on site at hotels, convention centers or other meeting locations.

## **Potential Job Titles**

- Conference Organizer
- · Event Manager
- Group Sales
- Housing Coordinator
- Meeting Planner
- · Project Manager
- Special Event Coordinator
- · Sponsor and Fund Developer
- Trade Show Manager
- Wedding Planner

## **Salary Data**

Average Wage: \$23.31/hourTop Earners: \$29.15/hour

# MEETING & EVENT MANAGEMENT - A.A.S. DEGREE

	Total Credits	45
	Technical Electives*	9
SMGT1695	Hospitality Risk Management	2
SMGT1686	Hospitality Food & Beverage Management Fundamentals	2
SMGT1685	Hospitality and Tourism Guest Services	2
SMGT1680	Hospitality Space & Logistics Management	3
SMGT1675	Hotel Front Office Management	3
SMGT1666	Lodging Operations and Coordination	2
SMGT1660	Introduction to Hospitality and Tourism	2
SMGT1260	Managing Teams	3
SMGT1172	Project Management for Meetings & Events	3
SMGT1163	Event Promotion	3
SMGT1162	Special Event Management & Coordination	3
SMGT1161	Advanced Meeting, Conference & Event Mgmt.	3
SMGT1160	Fundamentals of Meeting, Conference & Event Management	2
SMGT1022	Leadership	3
CN 4 C T 1 C C C		

#### **General Education**

	Total Credits	15
	General Education Elective**	3
	General Education Elective (Goal 3 or 4)	3
SPEE1020	Interpersonal Communication	3
PHIL1200	Critical Thinking	3
ENGL1150	Composition I	3

# TOTAL PROGRAM REQUIREMENTS

60

### **TECHNICAL ELECTIVE COURSES**

(Select a total of 9 credits from list)

SMGT1166	Event Design	3
SMGT1171	Strat. for Sales and Closing Success	3
SMGT1173	Life Celebrations	3
SMGT1174	Hospitality Law	3
SMGT1215	Negotiation Strategies	3

<sup>\*</sup> Select three technical elective courses listed below. \*\* Select General Education electives from any MnTC goal area.

## **MEETING & EVENT MANAGEMENT - CERTIFICATE**

SMGT1160 Fundamentals of Meeting, Conference, and Event Management 2 SMGT1161 Advanced Meeting, Conference, and Event Management 3 SMGT1162 Special Event Coordination and Management 3 SMGT1163 Event Promotion 3 SMGT1695 Hospitality Risk Management 2 Technical Elective* 3  Total Credits 16		TOTAL PROGRAM REQUIREMENTS	16
and Event Management 2  SMGT1161 Advanced Meeting, Conference, and Event Management 3  SMGT1162 Special Event Coordination and Management 3  SMGT1163 Event Promotion 3  SMGT1695 Hospitality Risk Management 2		Total Credits	16
and Event Management 2  SMGT1161 Advanced Meeting, Conference, and Event Management 3  SMGT1162 Special Event Coordination and Management 3  SMGT1163 Event Promotion 3		Technical Elective*	3
and Event Management 2  SMGT1161 Advanced Meeting, Conference, and Event Management 3  SMGT1162 Special Event Coordination and Management 3	SMGT1695	Hospitality Risk Management	2
and Event Management 2  SMGT1161 Advanced Meeting, Conference, and Event Management 3	SMGT1163	Event Promotion	3
and Event Management 2 SMGT1161 Advanced Meeting, Conference,	SMGT1162	Special Event Coordination and Management	3
	SMGT1161		3
	SMGT1160	9,	2

<sup>\*</sup> Select one technical elective courses listed below.

## **TECHNICAL ELECTIVE COURSES**

(Select a total of 3 credits from list)

SMGT1166	Event Design	3
SMGT1171	Strat. for Sales and Closing Success	3
SMGT1173	Life Celebrations	3
SMGT1174	Hospitality Law	3
SMGT1215	Negotiation Strategies	3



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## SPA & RESORT MANAGEMENT

**Delivery:** Evening and Online Classes

Start: Fall or Spring Semester, Full- or Part-Time

#### **Outcomes**

Spa 8	Resort	Managemer	nt A.A.S.	Degree.	 	60	cr.
Spa 8	Resort	Operations	Certifica	te	 	27	cr.

### **Major Description**

This program prepares students to work in the exciting and luxurious spa and resort industries. Degree graduates will benefit from the multi-disciplinary curriculum that blends educational materials from the Exercise and Sport Science and Hospitality Lodging Management areas of study. This blended knowledge produces the fascinating and dynamic skill set required by spas and resorts; an environment in which quests come to escape and rejuvenate.

#### **Work Environment**

Employment is all about the guests and their experiences, as well as their expectations. The work environment is fast-paced. Resorts are open around-the-clock, while spas have an established schedule. Spas and resorts offer a variety of services and amenities that must be adequately and efficiently managed to provide an optimal experience for guests.

#### **Potential Job Titles**

- · Aestheticians Manager
- Body Treatments Manager
- Manicure/Pedicure Manager
- Resort Activities Coordinator
- Resort Manager
- Resort Operations Manager
- · Spa Director

#### **Salary Data**

Average Wage: \$27.88/hourTop Earners: \$32.53/hour

# SPA & RESORT MANAGEMENT - A.A.S. DEGREE

General Edi		
	Total Credits	45
SMGT1687	Hospitality Lodging Issues	3
SMGT1686	Hospitality Food & Beverage Management Fundamentals	2
SMGT1685	Hospitality and Tourism Guest Services	2
SMGT1680	Hospitality Space & Logistics Management	3
SMGT1675	Hotel Front Office Management	3
SMGT1670	Lodging Systems and Technology	2
SMGT1666	Lodging Operations and Coordination	2
SMGT1260	Managing Teams	3
SMGT1245	Introduction to Resort Operations	2
SMGT1174	Hospitality Law	3
SMGT1171	Strategies for Sales & Closing Success	3
SMGT1022	Leadership	3
EXER1235	Holistic Health	3
EXER1230	Fundamentals of Exercise & Dietary Programming	3
EXER1225	Introduction to the Spa Industry, Services and Treatments	2
EXER1065	Psychology of Sports & Performance	3
EXER1050	Nutrition for Health & Performance	3

#### **General Education**

ECON1100         Principles of Microeconomics         3           ENGL1150         Composition I         3           SPEE1020         Interpersonal Communication         3           General Education (Goal 3 or 4)         3           General Education Electives**         3		Total Credits	15
ENGL1150Composition I3SPEE1020Interpersonal Communication3		General Education Electives**	3
ENGL1150 Composition I 3		General Education (Goal 3 or 4)	3
•	SPEE1020	Interpersonal Communication	3
ECON1100 Principles of Microeconomics 3	ENGL1150	Composition I	3
	ECON1100	Principles of Microeconomics	3

<sup>\*\*</sup> Select General Education electives from any MnTC goal area.

TOTAL PROGRAM REQUIREMENTS

60

# SPA & RESORT OPERATIONS MANAGEMENT - CERTIFICATE

	TOTAL PROGRAM REQUIREMENTS	27
	Total Credits	27
SMGT1686	Hospitality Food & Beverage Management Fundamentals	2
SMGT1685	Hospitality and Tourism Guest Services	2
SMGT1680	Hospitality Space & Logistics Management	3
SMGT1675	Hotel Front Office Management	3
SMGT1670	Lodging Systems and Technology	2
SMGT1666	Lodging Operations and Coordination	2
SMGT1245	Introduction to Resort Operations	2
SMGT1171	Strategies for Sales & Closing Success	3
EXER1235	Holistic Health	3
EXER1230	Fundamentals of Exercise & Dietary Programming	3
EXER1225	Introduction to the Spa Industry, Services and Treatments	2



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# **BUSINESS & MANAGEMENT**

## **BUSINESS MARKETING**

**Delivery:** Daytime and Online Classes

Start: Fall, Spring or Summer Session, Full- or Part-Time

#### **Outcomes**

Business Marketing Specialist A.A.S. Degree	60	cr
Marketing A.S. Degree	60	cr
Marketing Communications Specialist Certificate	28	cr

## **Major Description**

Marketing Communications Specialist: This certificate provides knowledge of all general marketing concepts including strategic planning, consumer buying behavior, event planning, sales, e-marketing, public relations, global marketing, product and service development, advertising, promotions, logistics, and marketing research. Graduates are versed in determining strategic efforts to reach their markets, organizing events, coordinating the distribution of products, planning advertising and promotional campaigns, establishing strong web presence for their organizations, and researching to assist in market planning.

**Business Marketing:** This program provides knowledge of all general marketing concepts, as mentioned in the Marketing Communications Specialist certificate, along with management concepts, budgeting and accounting, strategic planning, business laws and ethics, and proposal writing. Graduates are versed in managing projects, determining strategies to reach their markets, coordinating the distribution of products, planning advertising and promotional campaigns, establishing strong web presence for their organizations, and researching to assist in market planning.

## **Work Environment**

Often a key department to the success of any business, marketing professionals work to develop strategies to meet the overall goals of the organization. Marketers can have creative or project management positions within a department because both are needed to grow an organization. Professionals tend to work under deadlines set from managers, vendors, or themselves. Travel or relocation can be part of the job. However, improved technology continues to increase telecommuting from home offices, which along with teleconferencing, has reduced travel requirements.

## **Potential Job Titles**

- · Commercial Marketing Specialist
- Marketing Administrator
- · Marketing Coordinator
- Brand Manager
- Business Development Specialist
- · Media Planner
- · Sales Manager
- Project Manager
- · Sales Specialist
- Online Marketing Coordinator

## **Salary Data**

Average Wage: \$33.71/hourTop Earners: \$52.36/hour

# **BUSINESS MARKETING SPECIALIST - A.A.S. DEGREE**

	Total Credits	45
	Technical Elective*	3
BUSN1000	Foundations of Management	3
MKTC2970	Internship	3
MKTC2900	Portfolio and Interviewing	1
MKTC2815	Business Law	3
MKTC2600	Marketing Research	3
MKTC2550	International Marketing	3
MKTC2507	Digital Media Tools	3
MKTC2506	Digital Marketing	3
MKTC2310	Public Relations	3
MKTC2105	Marketing Communications Writing	3
MKTC2000	Advertising Practices and Procedures	3
MKTC1150	Consumer and Professional Buying Behavior	3
MKTC1100	Fundamentals of Sales	3
MKTC1000	Principles of Marketing	3
ACCT1000	Principles of Accounting I	4

#### **General Education**

SPEE1020 Interpersonal Communication Science or Math (MnTC Goal 3 or 4) General Education Electives**		TOTAL PROGRAM REQUIREMENTS	60
SPEE1020 Interpersonal Communication Science or Math (MnTC Goal 3 or 4)		Total Credits	15
SPEE1020 Interpersonal Communication		General Education Electives**	6
		Science or Math (MnTC Goal 3 or 4)	3
ENGLI150 Composition I	SPEE1020	Interpersonal Communication	3
ENICL11EO Communition I	ENGL1150	Composition I	3

<sup>\*</sup> Select Technical electives from the following subject areas: MKTC, BUSN, ENTR or ACCT with advisor approval.

# MARKETING COMMUNICATIONS SPECIALIST - CERTIFICATE

	TOTAL PROGRAM REQUIREMENTS	28
	Total Credits	28
MKTC2900	Portfolio and Interviewing	1
MKTC2710	Innovations in Marketing	2
MKTC2600	Marketing Research	3
MKTC2507	Digital Media Tools	3
MKTC2506	Digital Marketing	3
MKTC2410	Marketing Visual Communications	1
MKTC2310	Public Relations	3
MKTC2000	Advertising Practices and Procedures	3
MKTC1150	Consumer and Professional Buying Behavior	3
MKTC1100	Fundamentals of Sales	3
MKTC1000	Principles of Marketing	3

## **MARKETING - A.S. DEGREE**

This degree is designed for students wishing to transfer to a four-year institution to obtain an advanced degree.

MKTC1000	Principles of Marketing	3
MKTC1100	Fundamentals of Sales	3
MKTC1150	Consumer and Professional Buying Behavior	3
MKTC2000	Advertising Practices and Procedures	3
MKTC2105	Marketing Communications Writing	3
MKTC2310	Public Relations	3
MKTC2506	Digital Marketing	3
MKTC2550	International Marketing	3
MKTC2600	Marketing Research	3
MKTC2815	Business Law	3
	Total Credits	30
General Ed	ucation	
ENGL1150	Composition I	3
SPEE1020	Interpersonal Communication	3
	Math (MnTC Goal 4)	4
	Science (MnTC Goal 3)	3

**TOTAL PROGRAM REQUIREMENTS** 

General Education Electives\*\*

**Total Credits** 

17

30

60



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<sup>\*\*</sup> Select General Education electives from any MnTC goal area.

<sup>\*\*</sup> Students must complete a minimum of 17 elective credits from at least two of the following goal areas: Goal 2: Critical Thinking, Goal 5: History and the Social and Behavioral Sciences, Goal 6: Humanities and Fine Arts, Goal 8: Global Perspective, Goal 9: Ethical and Civic Responsibility, and Goal 10: People and the Environment.

# **BUSINESS & MANAGEMENT**

## DIGITAL MARKETING SPECIALIST

**Delivery:** Daytime and Online Classes

Start: Fall, Spring or Summer Session, Full- or Part-Time

#### **Outcomes**

Digital Marketing Specialist A.A.S. Degree . . . . . . . . . . . . . 60 cr.

## **Major Description**

Digital marketing is using the right techniques to allow a marketer to promote in a digital world. While the basics of marketing still apply, digital marketing isn't just another new channel for marketing. It's a refreshingly new approach to marketing which offers a unique understanding of consumer behavior through a digital world.

Today's marketers must be well versed in social media, mobile marketing, analytics and more. Whether you are a recent graduate, accomplished marketing professional or looking to change careers, the Digital Marketing program will provide you with the knowledge and skills to advance your career. You will learn a solid foundation of basic marketing concepts while obtaining a solid grasp of digital marketing management and strategies. This program combines theory with practical real-world experience.

## **Work Environment**

Digital marketing uses all sorts of digital media for marketing products, including television, radio, internet and social media. A digital marketing specialist oversees the implementation of different digital media programs for clients. You will also need strong writing and grammar skills, as you may be assigned to blogging or other writing for potential clients. You will be expected to have quick turn-around on projects and be a multi-tasker. You must thrive in a entrepreneurial setting, be able to accomplish tasks on your own or as part of a team. You must be a self starter and have strong project management skills. You must already understand authentic marketing.

## **Potential Job Titles**

- Digital Brand Manager
- · Digital Marketing Manager
- eCommerce Marketing Specialist
- · Marketing Associate
- Internet Marketing Coordinator
- Internet Marketing Director
- Public Relations Specialist

# DIGITAL MARKETING SPECIALIST - A.A.S. DEGREE

	Total Credits	45
WEBD2680	Multimedia I	3
WEBD2605	Audio/Video for Presentations	3
WEBD1032	Web Fundamentals	2
MKTC2970	Internship	3
MKTC2900	Portfolio & Interviewing	1
MKTC2815	Business Law	3
MKTC2600	Marketing Research	3
MKTC2550	International Marketing	3
MKTC2507	Digital Media Tools	3
MKTC2506	Digital Marketing	3
MKTC2310	Public Relations	3
MKTC2105	Marketing Communications Writing	3
MKTC2000	Advertising Practices & Procedures	3
MKTC1150	Consumer & Professional Buying Behavior	3
MKTC1100	Fundamentals of Sales	3
MKTC1000	Principles of Marketing	3

## **General Education**

	Total Credits	15
	General Education Electives**	6
	General Education Elective (Goal 3 or 4)	3
SPEE1020	Interpersonal Communication	3
ENGL1150	Composition I	3

### TOTAL PROGRAM REQUIREMENTS 60

<sup>\*\*</sup> Select General Education electives from any MnTC goal area.



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# **BUSINESS & MANAGEMENT**

## MARKETING DESIGN

**Delivery:** Daytime and Online Classes

**Start:** Fall, Spring or Summer Session, Full- or Part-Time

#### **Outcomes**

Marketing Design Specialist A.A.S. Degree	60 cr
Marketing Design Specialist Diploma	46 cr
Marketing Communications Specialist Certificate	28 cr

## **Major Description**

Marketing is a vast field with room for multitudes of professions. Experts estimate that more than one-third of all Americans have marketing activities in their positions.

Marketing Design Specialist: This program delivers skills of all general marketing concepts including strategic planning, consumer buying behavior, event planning, sales, e-marketing, public relations, advertising, promotions, global marketing, product and service development, logistics, and marketing research, along with basic graphic design. Graduates are prepared to design visual communications materials for marketing efforts, determine strategies to reach their markets, organize events, plan advertising and promotional campaigns, establish strong web presence for their organizations, and research to assist in market planning.

## **Work Environment**

Often a key department to the success of any business, marketing professionals work to develop strategies to meet the overall goals of the organization. Marketers with skills in creativity are often asked to organize events and design materials for their companies to promote and grow the organizations. Professionals tend to work under deadlines set from managers, vendors, or themselves. Travel or relocation can be part of the job. However, improved technology continues to increase telecommuting from home offices, which along with teleconferencing, has reduced travel requirements.

## **Potential Job Titles**

- · Marketing Design Specialist
- Marketing Administrator
- Marketing Coordinator
- Special Event Coordinator
- Marketing Event Specialist
- Brand Manager
- Media Planner Sales Manager
- Project Manager
- Sales Specialist
- Commercial Marketing Specialist
- Online Marketing Coordinator

Salary Data (Salary.com)

Average Wage: \$31.76/hourTop Earners: \$40.76/hour

## MARKETING DESIGN SPECIALIST - A.A.S. DEGREE

	Total Credits	45
WEBD2605	Audio/Video for Presentations	3
GRDT1430	Adobe InDesign I	3
GRDT1410	Adobe Illustrator I	3
GRDT1010	Adobe Photoshop I	3
MKTC2970	Internship	3
MKTC2815	Business Law	3
MKTC2600	Marketing Research	3
MKTC2507	Digital Media Tools	3
MKTC2506	Digital Marketing	3
MKTC2310	Public Relations	3
MKTC2105	Marketing Communications Writing	3
MKTC2000	Advertising Practices & Procedures	3
MKTC1150	Consumer & Professional Buying Behavior	3
MKTC1100	Fundamentals of Sales	3
MKTC1000	Principles of Marketing	3

## **General Education**

	TOTAL PROGRAM REQUIREMENTS	60
	Total Credits	15
	General Education Electives**	6
	General Education Elective (Goal 3 or 4)	3
SPEE1020	Interpersonal Communication	3
ENGL1150	Composition I	3

<sup>\*\*</sup> Select General Education electives from any MnTC goal area.

## **MARKETING DESIGN SPECIALIST - DIPLOMA**

WEBD2605	Audio/Video for Presentations	3
GRDT1430	Adobe InDesign I	3
GRDT1410	Adobe Illustrator I	3
GRDT1010	Adobe Photoshop I	3
MKTC2900	Portfolio & Interviewing	1
MKTC2600	Marketing Research	3
MKTC2507	Digital Media Tools	3
MKTC2506	Digital Marketing	3
MKTC2105	Public Relations	3
MKTC2000	Advertising Practices & Procedures	3
MKTC1150	Consumer & Professional Buying Behavior	3
MKTC1100	Fundamentals of Sales	3
MKTC1000	Principles of Marketing	3

## **General Education**

ochiciai Ea	acation	
ENGL1150	Composition I	3
SPEE1020	Interpersonal Communication	3
	General Education Elective**	3
	Total Credits	9
	TOTAL PROGRAM PEGILIPEMENTS	46

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# MARKETING COMMUNICATIONS SPECIALIST - CERTIFICATE

	TOTAL PROGRAM REQUIREMENTS	28
	Total Credits	28
MKTC2900	Portfolio & Interviewing	1
MKTC2105	Marketing Communications Writing	3
MKTC2600	Marketing Research	3
MKTC2506	Digital Marketing	3
MKTC2507	Design Media Tools	3
MKTC2310	Public Relations	3
MKTC2000	Advertising Practices & Procedures	3
MKTC1150	Consumer & Professional Buying Behavior	3
MKTC1100	Fundamentals of Sales	3
MKTC1000	Principles of Marketing	3



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# **BUSINESS & MANAGEMENT**

## SALES MANAGEMENT

**Delivery:** Daytime and Online Classes

Start: Fall, Spring or Summer Session, Full- or Part-Time

#### **Outcomes**

Sales	Management Specialist A.A.S. Degree	60	cr.
Sales	Specialist Certificate	16	cr.

## **Major Description**

Sales is an increasingly important position in contemporary organizations, especially with the growing global economy. Simply put, nothing happens unless something is sold! As a salesperson, you are in the enviable position to make something happen.

Sales Specialist: Every company has a salesperson. Nothing happens in a company until someone sells something. As a salesperson, you are in the enviable position to make something happen. Most business executives start in a sales career and move into a management role after positively affecting profits of their companies through sales. If you intend to follow a corporate path, a career in sales prepares you for a large portion of executive positions. This program gives students the skills associated with direct promotion of products and services to potential customers. Training includes basic and professional sales techniques, management and general marketing concepts, sales organization and operations, customer relations, and consumer buying behavior.

Sales Management Specialist: This program gives students the sales skills mentioned in the Sales Specialist certificate along with general marketing concepts including strategic planning, consumer buying behavior, event planning, e-marketing, public relations, advertising, promotions, global marketing, product and service development, logistics, and marketing research. This program is enhanced through management training.

## **Work Environment**

It is hard to describe a typical day for a salesperson because every day can be different. One day you could search the Internet for prospective clients. The next few days may be spent calling these prospective clients and then an entire week may be in face-to-face sales calls. On other days, you could write up sales-call reports and prepare proposals for clients. Some sales positions allow you to work out of your home office while others require traveling.

#### **Potential Job Titles**

- · Marketing Design Specialist
- · Marketing Administrator
- Marketing Coordinator
- Special Event Coordinator
- Marketing Event Specialist
- Brand Manager
- Media Planner
- · Sales Manager
- Project Manager
- Sales Specialist
- Commercial Marketing Specialist
- Online Sales Representative

## **Salary Data**

Average Wage: \$29.05/hourTop Earners: \$61.66/hour

# SALES MANAGEMENT SPECIALIST - A.A.S. DEGREE

	Total Credits	45
	Technical Elective*	2
ENTR1750	Sales Techniques II	2
BUSN1000	Foundations of Management	3
ACCT1000	Principles of Accounting I	4
MKTC2970	Internship	3
MKTC2900	Portfolio & Interviewing	1
MKTC2815	Business Law	
MKTC2600	Marketing Research	3
MKTC2550	International Marketing	3
MKTC2507	Digital Media Tools	3
MKTC2506	Digital Marketing	3
MKTC2105	Marketing Communications Writing	3
MKTC2000	Advertising Practices & Procedures	3
MKTC1150	Consumer & Professional Buying Behavior	3
MKTC1100	Fundamentals of Sales	
MKTC1000	Principles of Marketing	3

## **General Education**

	TOTAL PROGRAM REQUIREMENTS	60
	Total Credits	15
	General Education Electives**	6
	General Education (Goal 3 or 4)	3
SPEE1020	Interpersonal Communication	3
ENGL1150	Composition I	3

<sup>\*</sup> Select Technical electives from the following subject areas: MKTC, BUSN, ENTR or ACCT with advisor approval.

## **SALES SPECIALIST - CERTIFICATE**

	TOTAL PROGRAM REQUIREMENTS	16
	Total Credits	16
BUSN1000	Foundations of Management	3
MKTC2900	Portfolio and Interviewing	1
MKTC2105	Marketing Communications Writing	3
MKTC1150	Consumer and Professional Buying Behavior	3
MKTC1100	Fundamentals of Sales	3
MKTC1000	Principles of Marketing	3



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<sup>\*\*</sup> Select General Education electives from any MnTC goal area.

# **BUSINESS & MANAGEMENT**

## INDIVIDUALIZED STUDIES

Delivery: Daytime, Evening and Online Classes

Start: Fall, Spring or Summer Session, Full- or Part-Time

#### Outcome

## **Major Description**

This degree enables students to custom-design a program to meet educational and career goals that cannot otherwise be accomplished through existing college programs. The program is suited for students:

- Who wish to explore potential occupational/technical courses in one or more areas of study
- · Who are working and wishing to advance their careers
- · Who are undecided about their future
- Who are seeking to pursue a baccalaureate degree
- Who have started a technical program but wish to change direction

## **Work Environment**

Graduates of this program will have the opportunity to be employed or achieve advancement in occupations related to their selected areas of study.

## **Potential Job Titles**

Graduates will obtain positions that will vary according to the individual design of their degrees.

### Salary Data

Salaries will vary according to the custom design of each degree.

## **INDIVIDUALIZED STUDIES - A.S. DEGREE**

This degree is designed for students wishing to transfer to a four-year institution to obtain an advanced degree.

Because this degree will be custom designed to meet your education and career goals, there is no sample course sequence. Please discuss your academic goals with a program advisor so they can work with you to develop a sequence.

BUSN2950	Credit for Prior Learning (or INDS1000)	1
	Technical Credits	29
	Total Credits	30
General Ed	ucation	
ENGL1150	Composition I	3
SPEE1020	Interpersonal Communication	3
	General Education (MnTC Goal 4)	3
	General Education (MnTC Goal 3)	3
	General Education Electives*	18
	Total Credits	30
	TOTAL PROGRAM REQUIREMENTS	60

<sup>\*</sup> Students must complete a minimum of 18 elective credits from at least two of the following goal areas: Goal 2: Critical Thinking, Goal 5: History and the Social and Behavioral Sciences, Goal 6: Humanities and Fine Arts, Goal 8: Global Perspective, Goal 9: Ethical and Civic Responsibility, and Goal 10: People and the Environment.



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## **PROGRAMS OF STUDY**

Architectural Technology Graphic Design Technology Information Systems

- Information Systems Management
- Networking Administration
- Software Development

Landscape Horticulture Multimedia & Web Design Photographic Technology

## **EXCELLENCE BY DESIGN**

Our Design programs unite the beauty of ancient traditions with modern technology. Our instructors use their industry experience to bring unique and valuable perspectives to the classroom.

In every aspect of the modern world, design stands at the heart of communication, informing, persuading, entertaining, enlightening and delighting. Offering a full spectrum of design opportunities, our Design programs produce graduates who not only possess superb technical skills and strong design fundamentals, but also have experience in critical thinking, sustainability, civic engagement and collaborative projects.

## TRAITS OF THE TRADE

Successful professionals in the design and technology fields have personalities that are:

- Creative
- Imaginative
- Self-Starter
- · At ease with dimensional thinking
- Self-disciplined
- Attentive to detail
- Computer savvy
- Inquisitive
- Individualistic

Unless otherwise specified, salary data is sourced from iseek.org.

## **CONTACT US**

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## ARCHITECTURAL TECHNOLOGY

Delivery: Daytime Classes
Start: Fall Semester, Full-Time
Location: Rosemount Campus

### **Outcome**

Architectural Technology A.A.S. Degree . . . . . . . . . . . . . . . 60 cr.

## **Major Description**

This program prepares the student to work in architectural and construction related fields, providing training in the latest computer-aided design (CAD), building information modeling (BIM) software, and 3D visualization. Students develop drawings for residential and commercial buildings in a hands-on environment patterned after the most up-to-date architectural offices. Realistic architectural projects provide an excellent mix of technical training and creative problem solving, including effectively incorporating sustainability and green building principles.

#### **Work Environment**

Graduates of this program find employment in many related areas: architectural firms and professional design offices, construction, product sales, estimating or managerial departments of construction firms or material manufacturing companies. As architectural technicians acquire experience, they have the potential to gain more responsibility and advance into project management positions.

## **Potential Job Titles**

- CAD Technician
- AutoCAD Technician
- Computer-aided drafting and design drafter
- Draftsperson
- Architectural drafter
- Drafter
- Architectural Designer

## **Salary Data**

Average Wage: \$24.89/hourTop Earners: \$29.65/hour

## **ARCHITECTURAL TECHNOLOGY - A.A.S. DEGREE**

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

First	t Voar	- First	Semester
	ı ıeaı	- FII St	Selliestel

	Total Credits	1.4
BIOL1110	Environmental Science	3
ARCT1107	CADI	3
ARCT1020	Methods and Materials I	3
ARCT1000	Architectural Studio I	5

### First Year - Second Semester

	Total Credits	17
	(or ARTS1550 or HUMA1100)	
ARTS1310	History of Architecture	3
ARCT1540	Methods and Materials II	3
ARCT1520	Building Codes and Regulations	3
ARCT1500	Architectural Studio II	5
ARCT1207	CAD II	3

## Second Year - First Semester

	Total Credits	14
ARCT2107	CAD III	3
ARCT2101	Architectural Studio III	5
ARCT2020	Building Structures	3
ARCT2000	Mechanical and Electrical Systems	3

## Second Year - Second Semester

	Total Credits	15
	General Education Elective**	3
SPEE1020	Interpersonal Communications	3
ENGL1150	Composition I	3
ARCT2970	Internship	1
ARCT2200	Architectural Studio IV	5

\*\* Select General Education electives from any MnTC goal area.

TOTAL PROGRAM REQUIREMENTS



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## **GRAPHIC DESIGN TECHNOLOGY**

**Delivery:** Daytime and Evening Classes

Start: Recommended Fall Semester, Spring Semester

options available, Full- or Part-Time

Location: Rosemount Campus

## **Outcomes**

Graphic Design Technology A.A.S. Degree . . . . . . . . . . . . . 70 cr.

## **Major Description**

This program prepares students to explore, plan, design and produce visual solutions to graphic design communications problems. Graphic designers work to discover the most effective way to communicate in print, web and interactive media. Students develop skills and knowledge in design concepts, typography, layout, illustration and computer software to create graphic design communications for various purposes.

## **Work Environment**

Performing much of their work on a computer, graphic designers work closely with internal and external clients on advertising, marketing and promotional projects for a myriad of organizations and businesses.

## **Potential Job Titles**

- · Advertising Designer
- Graphic Art Designer
- Graphic Artist
- Visual Designer
- Graphic Design Specialist
- · Studio Designer
- Production Assistant

## **Salary Data**

Average Wage: \$24.94/hourTop Earners: \$30.34/hour

## **GRAPHIC DESIGN TECHNOLOGY - A.A.S. DEGREE**

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

First Year -	First Semester	
GRDT1001	Technical Foundations	2
GRDT1006	Color Theory and Applications	2
GRDT1016	Typography and Layout I	3
GRDT1030	Graphic Design Fundamentals	3
GRDT1410	Adobe Illustrator I	3
	Technical Electives	2
	Total Credits	15
First Year -	Second Semester	
GRDT1010	Adobe Photoshop I	3
GRDT1053	Design Drawing	3
GRDT1430	Adobe InDesign I	3
GRDT2420	Adobe Illustrator II	3
WEBD2685	Web Page Construction I	3
	Total Credits	14
First Year -	Summer Semester	
ENGL1150	Composition I	3
SPEE1020	Interpersonal Communication	3
	General Education Electives**	6
	General Education (MnTC Goal 3 or 4)	3
	Total Credits	15
Second Yea	r - First Semester	
GRDT1096	Illustration Fundamentals	2
GRDT2400	Adobe Photoshop II	3
GRDT1422	Print Processes I	2
PHOT1100	Introduction to Photography	3
WEBD2680	Multimedia I	3
	Total Credits	14
Second Yea	r - Second Semester	
GRDT2016	Typography and Layout II	3
GRDT2415	Adobe InDesign II	3
GRDT2422	Print Processes II	3
GRDT2721	Graphic Design Career and Portfolio	3
	Total Credits	12

<sup>\*</sup> Select Technical electives from the following subject areas: VCOM, GRDT, WEBD, or PHOT. MKTC and ENTR with advisor approval.

TOTAL PROGRAM REQUIREMENTS

<sup>\*\*</sup> Select General Education electives from any MnTC goal area.



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## INFORMATION SYSTEMS MANAGEMENT

**Delivery:** Daytime and Evening Classes

Start: Fall or Spring Semester, Full- or Part-Time

Location: Rosemount Campus

## **Outcomes**

Information Systems Mgmt. A.A.S. Degree	. 69	cr.
Information Systems Mamt. Diploma	.60	cr.

## **Major Description**

This interdisciplinary program combines courses from Networking Administration, Software Development and Information Systems Management to teach a unique blend of networking, programming and management skills. Graduates are prepared to function in small business firms as the sole computer resource person or, matched with entrepreneurial knowledge, start their own computer consulting firms.

## **Work Environment**

Information systems managers experience a high level of social interaction where they use well-developed analytical skills. Job duties generally keep them indoors, and they typically work a regular business week.

## **Potential Job Titles**

- Computer Network Support Technician
- · Network Administrator, IT
- System Administrator, Computer/Network
- Information Technology Specialist
- Systems Administrator

### **Salary Data**

Average Wage: \$30.13/hourTop Earners: \$36.21/hour

# INFORMATION SYSTEMS MANAGEMENT - A.A.S. DEGREE

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

#### First Year - First Semester

SPEE1020	Interpersonal Communication	3
ISTC1100	Business Communications	3
ISTC1045	Network Systems I: Introduction to Networking	3
ISTC1030	Operating Systems I	3
ISTC1015	Supporting Business Applications	3

## First Year - Second Semester

	Total Credits	18
ENGL1150	Composition I	3
ISTC1060	Security I	3
ISTC1050	Database Systems	3
ISTC1033	Operating Systems II	3
ISTC1010	Microcomputer Maintenance	3
ISTC1000	Introduction to Information Systems Mgmt.	3

## Second Year - First Semester

	Total Credits	18
	General Education Elective**	3
MATS1251	Statistics (or MATS1300 or PHIL1250)	3
ISTC2040	Database Management	3
ISTC2035	Operating System III	3
ISTC1400	Wireless Systems	3
ISTC1300	Introduction to Programming	3

## Second Year - Second Semester

	Total Credits	18
	General Education Electives**	3
ISTC2150	Virtualization, Storage, and Cloud Technologies	3
ISTC2120	Financial Accounting for Information Systems	3
ISTC2100	Project Management (or ISTC2970 Internship)	3
ISTC2065	Security II: Firewalls	3
ISTC1230	System Analysis and Design	3

**TOTAL PROGRAM REQUIREMENTS** 

<sup>\*\*</sup> Select General Education electives from any MnTC goal area.

# INFORMATION SYSTEMS MANAGEMENT - DIPLOMA

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

## First Year - First Semester

	Total Credits	15
SPEE1020	Interpersonal Communication	3
ISTC1100	Business Communications	3
ISTC1045	Network Systems I: Introduction to Networking	3
ISTC1030	Operating Systems I	3
ISTC1015	Supporting Business Applications	3

## First Year - Second Semester

	Total Credits	15
ISTC1060	Security I	3
ISTC1050	Database Systems	3
ISTC1033	Operating Systems II	3
ISTC1010	Microcomputer Maintenance	3
ISTC1000	Introduction to Information Systems Mgmt.	3

#### Second Year - First Semester

	Total Credits	15
ENGL1150	Composition I	3
ISTC2040	Database Management	3
ISTC2035	Operating System III	3
ISTC1400	Wireless Systems	3
ISTC1300	Introduction to Programming	3

## Second Year - Second Semester

	Total Credits	15
	General Education Elective**	3
ISTC2150	Virtualization, Storage, and Cloud Technologies	3
ISTC2120	Financial Accounting for Information Systems	3
ISTC2065	Security II: Firewalls	3
ISTC1230	System Analysis and Design	3

## TOTAL PROGRAM REQUIREMENTS 60



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<sup>\*\*</sup> Select General Education electives from any MnTC goal area.

## **NETWORKING ADMINISTRATION**

**Delivery:** Daytime and Evening Classes

**Start:** Fall or Spring Semester, Full- or Part-Time

Location: Rosemount Campus

### **Outcomes**

Networking Administration A.A.S. Degree69 ca	r.
Networking Administration Diploma60 ca	r.
PC Technician Certificate	r.

## **Major Description**

This program provides students with the knowledge and experience to install and maintain computers, servers, networks and other networking equipment to function in a variety of network environments. Combining a theory-based foundation with hands-on work, students build and manage networks, install software, configure a variety of networking devices, including switches and routers, and troubleshoot problems related to both hardware and software.

#### **Work Environment**

Graduates secure employment in entry-level positions such as network installation, network management, network maintenance, computer technician and help desk.

## **Potential Job Titles**

- Network Administrator
- Network Manager
- · Network Security Administrator
- Network Services Supervisor
- Network Specialist
- Network Systems Coordinator
- Computer Repair Technician

## **Salary Data**

Average Wage: \$39.04/hourTop Earners: \$47.14/hour

## **NETWORKING ADMINISTRATION - A.A.S. DEGREE**

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

## First Year - First Semester

	Total Credits	15
SPEE1020	Interpersonal Communication	3
ISTC1100	Business Communications	3
ISTC1045	Network Systems I: Introduction to Networking	3
ISTC1030	Operating Systems I	3
ISTC1015	Supporting Business Applications	3

#### First Year - Second Semester

	Total Credits	18
ENGL1150	Composition I	3
ISTC1400	Wireless Systems	3
ISTC1060	Security I	3
ISTC1050	Database Systems	3
ISTC1033	Operating Systems II	3
ISTC1010	Microcomputer Maintenance	3

## Second Year - First Semester

	Total Credits	18
	General Education Elective**	6
ISTC2040	Database Management	3
ISTC2035	Operating System III	3
ISTC2011	Network Systems III: Scaling Networks	3
	Essentials	3
ISTC2006	Network Systems II: Routing and Switching	

## Second Year - Second Semester

ISTC2016	Network Systems IV: Connecting Networks	-3
ISTC2065	Security II: Firewalls	3
ISTC2070	Security III: Forensics	3
ISTC2100	Project Management (or ISTC2970 Internship)	3
ISTC2150	Virtualization, Storage, and Cloud Technologies	3
MATS1251	Statistics (or MATS1300 or PHIL1250)	3
	Total Credits	18

TOTAL PROGRAM REQUIREMENTS

<sup>\*\*</sup> Select General Education electives from any MnTC goal area.

## **NETWORKING ADMINISTRATION - DIPLOMA**

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

## First Year - First Semester

	Total Credits	15
SPEE1020	Interpersonal Communication	3
ISTC1100	Business Communications	3
ISTC1045	Network Systems I: Introduction to Networking	3
ISTC1030	Operating Systems I	3
ISTC1015	Supporting Business Applications	3

## First Year - Second Semester

ISTC1050 Date ISTC1060 See	atabase Systems ecurity I /ireless Systems	3 3 3
ISTC1050 Da	· · · · · · · · · · · · · · · · · · ·	0
	atabase Systems	3
151C1033 O		_
ISTC1033 O	perating Systems II	3
ISTC1010 M	icrocomputer Maintenance	3

## Second Year - First Semester

	Total Credits	15
ENGL1150	Composition I	3
ISTC2040	Database Management	3
ISTC2035	Operating System III	3
ISTC2011	Network Systems III: Scaling Networks	3
	Essentials	3
ISTC2006	Network Systems II: Routing and Switching	

## Second Year - Second Semester

Network Systems IV: Connecting Networks	
Security II: Firewalls	3
Security III: Forensics	3
Virtualization, Storage, and Cloud Technologies	3
General Education Elective**	3
Total Credits	15
	Security II: Firewalls Security III: Forensics Virtualization, Storage, and Cloud Technologies General Education Elective**

## TOTAL PROGRAM REQUIREMENTS 60

## PC TECHNICIAN - CERTIFICATE

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

## First Year - First Semester

	Total Credits	15
SPEE1020	Interpersonal Communication	3
ISTC1100	Business Communications	3
ISTC1045	Network Systems I: Introduction to Networking	3
ISTC1030	Operating Systems I	3
ISTC1015	Supporting Business Applications	3

## First Year - Second Semester

	Total Credits	15
ISTC1400	Wireless Systems	3
ISTC1060	Security I	3
ISTC1050	Database Systems	3
ISTC1033	Operating Systems II	3
ISTC1010	Microcomputer Maintenance	3

## TOTAL PROGRAM REQUIREMENTS 30



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<sup>\*\*</sup> Select General Education electives from any MnTC goal area.

## SOFTWARE DEVELOPMENT

**Delivery:** Daytime and Evening Classes

Start: Fall or Spring Semester, Full- or Part-Time

Location: Rosemount Campus

#### **Outcomes**

Software Development A.A.S. Degree	. 69 cr.
Software Development Diploma	.60 cr.
Desktop Programming Certificate	. 27 cr.
Mobile Programming Certificate	. 27 cr.
Web Programming Certificate	. 27 cr.

## **Major Description**

This program prepares students to become computer programmers. Learning an array of programming languages used for software development. Students design, write, debug and test application software. Individual effort and teamwork are developed. Skilled graduates are prepared to provide software solutions for employers.

### **Work Environment**

Working conditions are generally indoors in offices or laboratories. Programmers convert data from project specifications and problem statements to develop computer programs. Often employed in a team setting, programmers are also working more from home or other remote locations as telecommuting becomes more prevalent.

### **Potential Job Titles**

- Computer Programmer
- Computer Software Specialist
- Software Architect
- Software Developer
- · Software Development Engineer
- Software Quality Assurance Specialist

## **Salary Data**

Average Wage: \$44.22/hourTop Earners: \$55.07/hour

## **SOFTWARE DEVELOPMENT - A.A.S. DEGREE**

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

## First Year - First Semester

ISTC1015Supporting Business Applications3ISTC1030Operating Systems I3ISTC1045Network Systems I: Introduction to Networking3ISTC1100Business Communications3ISTC1300Introduction to Programming3SPEE1020Interpersonal Communication3		Total Credits	18
ISTC1030 Operating Systems I 3 ISTC1045 Network Systems I: Introduction to Networking 3 ISTC1100 Business Communications 3	SPEE1020	Interpersonal Communication	3
ISTC1030 Operating Systems I 3 ISTC1045 Network Systems I: Introduction to Networking 3	ISTC1300	Introduction to Programming	3
ISTC1030 Operating Systems I 3	ISTC1100	Business Communications	3
	ISTC1045	Network Systems I: Introduction to Networking	3
ISTC1015 Supporting Business Applications 3	ISTC1030	Operating Systems I	3
	ISTC1015	Supporting Business Applications	3

## First Year - Second Semester

	Total Credits	18
ENGL1150	Composition I	3
ISTC2320	.NET I	3
ISTC1510	Web Programming I	3
ISTC1060	Security I	3
ISTC1050	Database Systems	3
ISTC1033	Operating Systems II	3

## Second Year - First Semester

	Total Credits	18		
	General Education Elective**	3		
MATS1251	Statistics (or MATS1300 or PHIL1250)	3		
	Certificate Dependent***	6		
ISTC1230	System Analysis and Design			
ISTC2110	Web Programming II	3		

## Second Year - Second Semester

	Total Credits	15		
	General Education Elective**	3		
	Certificate Dependent***	3		
ISTC2610	C2610 Web Programming III			
ISTC2330	C2330 Cross-Platform Mobile App. Development			
ISTC2100	ISTC2100 Project Management (or ISTC2970)			

## TOTAL PROGRAM REQUIREMENTS

<sup>\*\*</sup> Select General Education electives from any MnTC goal area.

<sup>\*\*\*</sup> Students must choose one of the following certificates to complete the Software Development AAS: Desktop Publishing, Mobile Programming, Web Programming.

## **SOFTWARE DEVELOPMENT - DIPLOMA**

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

## First Year - First Semester

	Total Credits	15
ISTC1300	Introduction to Programming	3
ISTC1100	Business Communications	3
ISTC1045	Network Systems I: Introduction to Networking	3
ISTC1030	Operating Systems I	3
ISTC1015	Supporting Business Applications	3

## First Year - Second Semester

	Total Credits	15
ISTC2320	STC2320 .NET I	
ISTC1510	Web Programming I	3
ISTC1060	Security I	3
ISTC1050	Database Systems	3
ISTC1033	Operating Systems II	3

## Second Year - First Semester

ISTC1230 System Analysis and Design Certificate Dependent*** SPEE1020 Interpersonal Communication	15
ISTC1230 System Analysis and Design	3
9	6
10 TOZITO WED I TOGICATIIIIII III	3
ISTC2110 Web Programming II	3

### Second Year - Second Semester

	General Education Elective**		
ENGL1150	Composition I	3	
	Certificate Dependent***	3	
ISTC2610	Web Programming III		
ISTC2330	Cross-Platform Mobile App. Development	3	

**TOTAL PROGRAM REQUIREMENTS** 

## \*\* Select General Education electives from any MnTC goal area.

## **DESKTOP PROGRAMMING - CERTIFICATE**

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

## **Technical Courses**

	Total Credits	27
ISTC2610	Web Programming III	3
ISTC2330	Cross-Platform Mobile App. Development	3
ISTC2325	.NET II	3
ISTC2320	.NET I	3
ISTC2315	Java II	3
ISTC2110	Web Programming II	3
ISTC2050	Data Structures	3
ISTC1510	Web Programming I	3
ISTC1300	Introduction to Programming	3

TOTAL PROGRAM REQUIREMENTS

27



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<sup>\*\*\*</sup> Students must choose one of the following certificates to complete the Software Development AAS: Desktop Publishing, Mobile Programming, Web Programming.

## **MOBILE PROGRAMMING - CERTIFICATE**

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

## **Technical Courses**

	TOTAL PROGRAM REQUIREMENTS	27
	Total Credits	27
WEBD2675	Design for Mobile Applications	2
ISTC2610	Web Programming III	3
ISTC2550	Mobile Cloud Integration	2
ISTC2500	iOS Programming	2
ISTC2330	Cross-Platform Mobile App. Development	3
ISTC2320	.NET I	3
ISTC2130	Android Programming	3
ISTC2110	Web Programming II	3
ISTC1510	Web Programming I	3
ISTC1300	Introduction to Programming	3
ICTC1700	laturalization to Duramanaira	

## **WEB PROGRAMMING - CERTIFICATE**

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

## **Technical Courses**

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ISTC1300	Introduction to Programming	3
ISTC1510	Web Programming I	3
ISTC2110	Web Programming II	3
ISTC2320	.NET I	3
ISTC2330	Cross-Platform Mobile App. Development	3
ISTC2610	Web Programming III	3
GRDT1016	Typography and Layout I	3
WEBD1032	Web Fundamentals	2
WEBD2675	Design for Mobile Applications	2
WEBD2705	Javascript for Designers	2
	Total Credits	27
	TOTAL PROGRAM REQUIREMENTS	27



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## LANDSCAPE HORTICULTURE

**Delivery:** Daytime Classes

Start: Fall or Spring Semester, Full- or Part-Time

Location: Rosemount Campus

## **Outcomes**

Landscape Horticulture A.A.S. Degree72 c	r.
Landscape Horticulture Diploma64 c	r.
Sustainable Food Systems Certificate	r.

## **Major Description**

This program provides the technical, business and science based skills needed to succeed in the Landscape/Horticulture industry. First-year students learn the fundamental science and technical skills relevant to all aspects of "Design + Build + Maintain" within the Landscape/Horticulture industry. Upon completion of first year courses students will begin to explore career interests through participation in a summer internship with a landscape/horticulture related employer of their choice. In the second year of this program, students will build upon the fundamentals of landscape horticulture through advanced course work while focusing their career goals. Throughout this program students consider the importance and benefits of creating sustainable landscapes that protect, restore and enhance the ecological services provided by intact and functioning ecosystems.

## **Work Environment**

Landscape/Horticulture professionals design, install and care for residential, commercial and public landscapes. They find work with companies that provide landscape design, construction and maintenance services, as well as garden centers, nurseries, golf courses and municipal parks and public works departments.

## **Potential Job Titles**

- Landscape Designer/Project Manager
- Landscape Construction/Maintenance Supervisor
- Professional Gardener
- Turf & Grounds Manager
- Irrigation Technician
- · Hardscape Technician

## **Salary Data**

- Average wage: \$13.59/hour
- Top Earners: \$17.74/hour

## LANDSCAPE HORTICULTURE - A.A.S. DEGREE

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

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	Total Credits	17
ENGL1150	Composition I	
LAHT1710	Sustainable Landscape Horticulture Practices	3
LAHT1502	Safety and Equipment	1
LAHT1315	Plant and Garden Maintenance	3
LAHT1300	Landscape Construction I	3
LAHT1100	Woody Plant Materials I	2
LAHT1000	Plant Science	2

#### First Year - Second Semester

	Total Credits	20
BIOL1110	Environmental Science	3
LAHT2970	Internship II	1
LAHT2970	Internship I	1
LAHT1610	Sustainable Planting Design	3
LAHT1320	Turf Management	3
LAHT1205	Plant Pests and Disease Management	4
LAHT1110	Woody Plant Materials II	2
LAHT1010	Soil Science	3

## Second Year - First Semester

	Total Credits	18
LAHT2510	Landscape Estimating	3
LAHT2235	Software for Landscape Professionals	2
LAHT2205	Sustainable Site Design	4
LAHT2115	Irrigation and Water Gardening	3
LAHT2105	Landscape Construction II	4
LAHT2000	Herbaceous Plant Materials	2

## Second Year - Second Semester

	Total Credits	17
	General Education Elective**	6
SPEE1020	Interpersonal Communication	3
LAHT2970	Internship IV	1
LAHT2970	Internship III	1
LAHT2505	Landscape Business Management	3
LAHT2045	Landscape Edibles and Food Crops	3
occond icc	ar Second Semester	

## TOTAL PROGRAM REQUIREMENTS

## LANDSCAPE HORTICULTURE - DIPLOMA

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

## First Year - First Semester

Sustainable Landscape Horticulture Practices Composition I	3
3	3
barety and Equipment	
Safety and Equipment	1
Plant and Garden Maintenance	3
_andscape Construction I	3
Woody Plant Materials I	2
Plant Science	2
	Voody Plant Materials I andscape Construction I

## First Year - Second Semester

	Total Credits	20
BIOL1110	Environmental Science	3
LAHT2970	Internship II	1
LAHT2970	Internship I	1
LAHT1610	Sustainable Planting Design	3
LAHT1320	Turf Management	3
LAHT1205	Plant Pests and Disease Management	4
LAHT1110	Woody Plant Materials II	2
LAHT1010	Soil Science	3

## Second Year - First Semester

	Total Credits	18
LAHT2510	Landscape Estimating	3
LAHT2235	Software for Landscape Professionals	2
LAHT2205	Sustainable Site Design	4
LAHT2115	Irrigation and Water Gardening	3
LAHT2105	Landscape Construction II	4
LAHT2000	Herbaceous Plant Materials	2

## Second Year - Second Semester

	Total Credits	9
SPEE1020	Interpersonal Communication	3
LAHT2505	Landscape Business Management	3
LAHT2045	Landscape Edibles and Food Crops	3

## **TOTAL PROGRAM REQUIREMENTS**

## SUSTAINABLE FOOD SYSTEMS - CERTIFICATE

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

## First Year - First Semester

	Total Credits	15
LAHT1700	Introduction to Sustainable Food Systems	3
LAHT1315	Plant and Garden Maintenance	3
LAHT1205	Plant Pests and Disease Management	4
LAHT1010	Soil Science	3
LAHT1000	Plant Science	2

First Year -	Second Semester	
LAHT1740	Infrastructure for Sustainable Food Systems	2
LAHT2020	Permaculture Based Food Systems Design	2
LAHT2040	Sustainable Food Crop Production	3
LAHT1830	Principles of Agroecology	3
ENTR1170	Introduction to Small Business	2
BIOL1110	Environmental Science	3
	Total Credits	15
	TOTAL PROGRAM REQUIREMENTS	30



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## **MULTIMEDIA & WEB DESIGN**

**Delivery:** Daytime and Evening Classes

Start: Fall or Spring Semester, Full- or Part-Time

Location: Rosemount Campus

## **Outcomes**

Multimedia & Web Design A.A.S. Degree	.70	cr.
Interactive Media Design Certificate	. 29	cr.
Web Design Certificate	. 18	cr.
Digital Animation Certificate	. 17	cr.

## **Major Description**

Multimedia & Web Page Design A.A.S. Degree: In this program, students will create interactive media and content for websites, applications and stand-alone delivery. Using industry standard software, students design and develop images, 2D and 3D animations, audio, video, and navigation for use in the advertising, educational and entertainment industries. They also study interface design, basic web page programming, usability, testing and project management.

**Interactive Media Design Certificate:** Emphasizes creative concepts of the architecture and content creation for multimedia. The certificate offers introductory to advanced coursework, including animation, 3D modeling, web page construction, audio and video and user interaction.

**Web Design Certificate:** Emphasizes webpage architecture for the graphic designer. HTML/CSS, Adobe applications such as Dreamweaver and Illustrator, Content Management Software architecture and JavaScript are practiced.

**Digital Animation Certificate:** Emphasizes creative content for multimedia use. The certificate classes focus on story telling, drawing for use in digital environments and animating, and include sound, video and 3D modeling.

## **Work Environment**

Like graphic designers and desktop publishers, web designers usually work in comfortable office environments. They frequently adhere to strict deadlines and spend considerable time seated before computer monitors.

## **Potential Job Titles**

- · Web Designer
- Web Developer
- Multimedia Specialist
- Multimedia Designer
- Multimedia Developer
- Web Specialist
- Digital Animator
- Motion Graphic Designer

### **Salary Data**

Average Wage: \$27.03/hourTop Earners: \$33.31/hour

## **MULTIMEDIA & WEB DESIGN - A.A.S. DEGREE**

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

#### First Year - First Semester

	Total Credits	13
GRDT1410	Adobe Illustrator I	3
GRDT1030	Graphic Design Fundamentals	3
GRDT1016	Typography and Layout I	3
GRDT1006	Color Theory and Applications	2
GRDT1001	Technical Foundations	2

#### First Year - Second Semester

WEBD2685	Web Page Construction I	3
WEBD1032	Web Fundamentals	2
GRDT1430	Adobe InDesign I	3
GRDT1053	Design Drawing	3
GRDT1010	Adobe Photoshop I	3

## First Year - Summer Semester

	Total Credits	15
	General Education (MnTC Goal 3 or 4)	3
	General Education Elective*	2
	General Education Elective*	4
SPEE1020	Interpersonal Communication	3
ENGL1150	Composition I	3

### Second Year - First Semester

	Total Credits	14
WEBD2705	Javascript for Designers	2
WEBD2690	Web Page Construction II	3
WEBD2680	Multimedia I	3
WEBD2660	3D Modeling and Animation	3
PHOT1110	Introduction to Photography	3

## Second Year - Second Semester

	Total Credits	14
WEBD2722	Web and Multimedia Career and Portfolio	3
WEBD2710	Web Page Construction III	3
WEBD2694	Multimedia II	3
WEBD2650	Multimedia Project Management	2
WEBD2605	Audio/Video for Presentations	3

TOTAL PROGRAM REQUIREMENTS

<sup>\*</sup> Select General Education electives from any MnTC goal area.

## **INTERACTIVE MEDIA DESIGN - CERTIFICATE**

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

First	Year
-------	------

JavaScript for Designers Web Page Construction III  Total Credits	2 3 <b>29</b>
JavaScript for Designers	2
Taran Todia II	-
Multimedia II	5
Multimedia II	3
Web Page Construction II	3
Designing for Mobile Apps	2
Audio/Video for Presentations	3
Web Page Construction I	3
Multimedia I	3
3D Modeling and Animation	3
Digital Animation	2
Web Fundamentals	2
	Digital Animation 3D Modeling and Animation Multimedia I Web Page Construction I Audio/Video for Presentations Designing for Mobile Apps Web Page Construction II

## **WEB DESIGN - CERTIFICATE**

This is a sample course sequence. Please contact your program advisor regarding your academic plans.

## First Year

	TOTAL PROGRAM REQUIREMENTS	18
	Total Credits	18
WEBD2710	Web Page Construction III	3
WEBD2705	JavaScript for Designers	2
WEBD2690	Web Page Construction II	3
WEBD2685	Web Page Construction I	3
WEBD2675	Designing for Mobile Apps	2
WEBD1032	Web Fundamentals	2
GRDT1016	Typography and Layout I	3

## **DIGITAL ANIMATION - CERTIFICATE**

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

## First Year

	TOTAL PROGRAM REQUIREMENTS	17
	Total Credits	17
WEBD2680	Multimedia I	3
WEBD2660	3D Modeling and Animation	3
WEBD2610	Digital Animation	2
WEBD2605	Audio/Video for Presentations	3
VCOM2096	Story, Sequence and Animation	3
GRDT1410	Introduction to Illustrator	3



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## PHOTOGRAPHIC TECHNOLOGY

**Delivery:** Daytime and Evening Classes

Start: Fall or Spring Semester, Full- or Part-Time

Location: Rosemount Campus

## **Outcomes**

Photographic Imaging Technology Diploma	. 32	cr.
Digital Imaging Technician Certificate	.24	cr.
Photographer Assistant Certificate	. 23	cr.

## **Major Description**

Today's world depends on visual images more than ever. Students in the Photographic Technology Program learn to master the ability to make, not take, the images that communicate ideas, celebrate the important moments in our lives, sell our products, and document significant events around us. The program gives students the opportunity to develop technical expertise and unique individual expression through the medium of Photography.

Photography is a creative visual industry that requires highly trained people. The unique program at DCTC provides opportunities for students to learn all major aspects of photography through hands-on application of image capture, lighting, computer software, portraiture and print production. Required courses in design skills, video, color management, and business principles round out your experience as you get ready to enter the industry as a professional photographer. Whether you choose to start your own home-based business, or work for a large organization, you will find that your education at DCTC will provide both the foundational and advanced technical skills you need.

## **Industry Demand**

Employment in the general areas of Arts, Design, and Media Occupations is expected to grow at a rate of seven percent from 2012-22, according to the Bureau of Labor Statistics. \*Over the next decade, demand for freelance photographers may grow at a higher rate than the rate for full-time jobs, as discretionary income increases and as demand for contract photography jobs via internet marketing, magazines, social media and commercial advertising increase.

## **Camera Requirement**

Effective fall semester 2015 all students enrolling in the Photograph program will be required to own a DSLR (digital single lens reflex) at the start of their first semester.

**Recommended Camera:** Nikon D5300 with 18-55MM lens Students entering the program who already own a DSLR camera must obtain instructor consent that their camera is a reasonable equivalent within the first week of class.

## **Work Environment**

Graduates become photographers of all types as well as traditional and digital imaging specialists. Opportunities in new technologies and niche areas continue to grow as clients expect a more sophisticated variety of products and services. Advanced computer and software skills along with solid equipment operation provide the graduate with the foundation needed to advance and grow with the industry.

## **Potential Job Titles**

- Studio Photographer
- Commercial Photographer / Assistant
- Digital Production Assistant
- · Digital Printing Specialist
- Digital Asset Management Technician
- Freelance Photographer
- Portrait Photographer
- Sports Photographer
- · Visual Information Media Generalist
- · Wedding Photographer

## **Salary Data**

Average Wage: \$23.69/hourTop Earners: \$41.39/hour

# PHOTOGRAPHIC IMAGING TECHNOLOGY - DIPLOMA

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

## First Year - First Semester

	Total Credits	16
	General Education Elective**	3
PHOT1750	Portrait Photography	4
PHOT1350	Photo Software	3
PHOT1200	Photo Lighting	3
PHOT1100	Introduction to Photography	3

#### First Year - Second Semester

	Total Credits	16
	Technical Electives*	1
PHOT2750	Photography Portfolio	3
PHOT2550	Color Printing Systems	4
PHOT2450	Photographic Production	4
PHOT2510	Commercial Photography	4

## TOTAL PROGRAM REQUIREMENTS

32

24

## **DIGITAL IMAGING TECHNICIAN - CERTIFICATE**

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

## First Year - First Semester

	Total Credits	12
	Technical Elective*	2
PHOT2450	Photographic Production	4
PHOT1350	Photo Software	3
PHOT1100	Introduction to Photography	3

## First Year - Second Semester

	Total Credits	12
	Technical Electives	2
PHOT2750	Photography Portfolio	3
PHOT2550	Color Printing Systems	4
PHOT1850	DSLR Video	3

TOTAL PROGRAM REQUIREMENTS

## PHOTOGRAPHER ASSISTANT - CERTIFICATE

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

## First Year - First Semester

Commercial Photography	4
Photo Software	3
Photo Lighting	3
Introduction to Photography	3
	Photo Lighting Photo Software

### First Year - Second Semester

First Year -	Second Semester	
PHOT1750	Portrait Photography	4
PHOT2650	Business of Photography	3
PHOT2750	Photography Portfolio	3
	Total Credits	10
	TOTAL PROGRAM REQUIREMENTS	23



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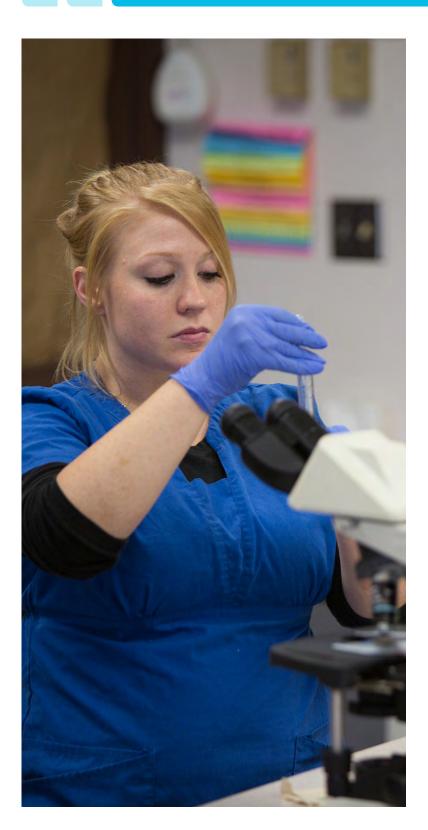
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<sup>\*</sup> Select Technical electives from the following subject areas: PHOT

<sup>\*\*</sup> Select General Education elective: SPEE1020 or ENGL 1150

<sup>\*</sup> Select Technical electives from the following subject areas: PHOT

## **HEALTH & HUMAN SERVICES**



## **PROGRAMS OF STUDY**

Dental Assistant

Early Childhood & Youth Development

Exercise & Sport Science

Medical Assistant

Nursing Assistant

Patient Care Technician

**Practical Nursing** 

Sport Management

## **SERVICE FOR LIFE**

Our programs in Health and Human Services give students opportunities to pursue careers in fields that are essential to the care and welfare of the human condition.

From nursing to child development, professionals in health and human services bring their knowledge and expertise directly to the people they serve. They are both a lifeline and a boon to human beings of every age in all walks of life.

## TRAITS OF THE TRADE

People attracted to careers in health and human services are generally:

- Mature
- Responsible
- Patient
- Respectful
- Supportive
- Dependable
- · Collaborative
- Enthusiastic
- Empathetic
- Compassionate
- Organized
- Conscientious

Unless otherwise specified, salary data is sourced from iseek.org.

## **CONTACT US**



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# **HEALTH & HUMAN SERVICES**

## **DENTAL ASSISTANT**

Delivery: Daytime Classes
Start: Fall Semester, Full-Time
Location: Rosemount Campus

### **Outcomes**

Dental Assistant A.A.S. Degree	cr.
Dental Assistant Diploma	cr.

## **Major Description**

This program prepares students for employment in dentistry as a Certified Dental Assistant and a Licensed Dental Assistant. Students are trained to expose and process dental x-ray films, master a variety of chairside skills and expanded functions delegated by the Minnesota State Board of Dentistry. Students also study ways to control and prevent dental disease. Excellent communication skills are required for patient education.

#### **Work Environment**

Dental assistants provide direct and indirect patient care working under the supervision of a dentist. Potential work settings include dental practices in both general and specialty offices. Work areas are near the patient in the dental chair to permit efficient assistance to the dentist.

## **Potential Job Titles**

- Certified Dental Assistant (CDA)
- Licensed Dental Assistant (LDA)
- Expanded Duty Dental Assistant
- · Restorative Dental Assistant

## **Salary Data**

Average Wage: \$21.67/hourTop Earners: \$27.82/hour

## **DENTAL ASSISTANT - A.A.S. DEGREE**

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

## First Year - First Semester

	Total Credits	17
DENT1145	Dental Materials	4
DENT1135	Chairside Assisting I	4
DENT1120	Dental Health	2
DENT1110	Pre-Clinical Dental Assisting	3
DENT1100	Dental Science	4

#### First Year - Second Semester

	Total Credits	16
DENT1280	Dental Practice Management	2
DENT1275	Chairside Assisting II	4
DENT1260	Expanded Functions	5
DENT1250	Radiology	5

## First Year - Summer Session

	Total Credits	7
DENT2970	Externship	7

## Second Year - First Semester

	Total Credits	20
	General Education (MnTC Goal 3 or 4)	4
	General Education Elective**	3
PSYC1350	Lifespan Development	4
PHIL1350	Medical Ethics	3
SPEE1020	Interpersonal Communication	3
ENGL1150	Composition I	3

## TOTAL PROGRAM REQUIREMENTS

\*\* Select General Education electives from any MnTC goal area.

## **DENTAL ASSISTANT - DIPLOMA**

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

## First Year - First Semester

	Total Credits	17
DENT1145	Dental Materials	4
DENT1135	Chairside Assisting I	4
DENT1120	Dental Health	2
DENT1110	Pre-Clinical Dental Assisting	3
DENT1100	Dental Science	4

## First Year - Second Semester

	Total Credits	16
DENT1280	Dental Practice Management	2
DENT1275	Chairside Assisting II	4
DENT1260	Expanded Functions	5
DENT1250	Radiology	5

## First Year - Summer Session

riist rear - Summer Session		
DENT2970	Externship	7
	Total Credits	7
	TOTAL PROGRAM REQUIREMENTS	40



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# **HEALTH & HUMAN SERVICES**

## **EARLY CHILDHOOD & YOUTH DEVELOPMENT**

**Delivery:** Daytime, Evening and Online Classes **Start:** Fall or Spring Semester, Full- or Part-Time

Location: Rosemount Campus

\*All of the following outcomes require a clear MN Criminal Background Study.

#### **Outcomes**

Early Childhood & Youth Development A.S. Degree	50 cr
Early Childhood & Youth Development A.A.S. Degree	60 cr
Child Life Assistant A.A.S. Degree	60 cr
Early Childhood & Youth Development Diploma	33 cr
Early Childhood & Youth Development Certificate	18 cr

## **Major Description**

There are a wide variety of career opportunities in the field of Early Childhood & Youth Development. These professions are projected to increase.

Early Childhood & Youth Development A.S./A.A.S. Degree: This program prepares students for employment in a variety of early childhood and youth settings. Courses meet Minnesota Department of Human Services educational requirements for assistant teachers and teachers in a child care setting. Students learn about child development, guidance, professional relationships, nutrition, health and safety, cultural sensitivity and techniques for promoting learning in young children. This program is available in the classroom and most courses are also available online.

Child Life Assistant A.A.S. Degree: This program delivers knowledge and skills necessary for working with children in hospital settings or with health care needs. Child life assistants are part of the team responsible for supporting children and families through health care experiences and helping them effectively cope by using developmental play and normalized activities in their environment. This program is available in the classroom and most courses are also available online.

Early Childhood & Youth Development Diploma: This program prepares individuals who would like to work in a child care center or preschool as a lead teacher or in a family child care program. This program is available in the classroom and many courses are also available online.

Early Childhood & Youth Development Certificate: This program prepares individuals for work in a child care center or preschool as an assistant teacher or in a family child care program. This program is available in the classroom and online.

## **Work Environment**

Early Childhood & Youth Development professionals work with infants, toddlers, preschoolers, school-age children/youth, and children with differing abilities in homes, schools, and community centers/agencies. Other career options include child advocacy and social service. Child Life Assistants may work in clinical and non-clinical settings with young children or youth who have special health needs.

## **Potential Job Titles**

- · Preschool Teacher
- · Child Care Teacher
- Family Child Care Provider
- Nanny
- School District Paraprofessional
- · Child Life Assistant
- · Head Start Teacher
- Home Visitor
- · Program Director

## **Salary Data**

### **Preschool Teacher**

Average Wage: \$16.43/hourTop Earners: \$20.72/hour

### **Child Care Teacher**

Average Wage: \$11.36/hourTop Earners: \$13.41/hour

### Child Life Assistant

Average Wage: \$23.01/hourTop Earners: \$28.09/hour

## **Program Director**

Average Wage: \$23.01/hourTop Earners: \$28.09/hour

## Paraprofessional

Average Wage: \$15.95/hourTop Earners: \$18.65/hour

# EARLY CHILDHOOD & YOUTH DEVELOPMENT - A.S. DEGREE

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

This degree is designed for students wishing to transfer to a four-year institution to obtain an advanced degree.

#### First Year - Fall Semester

	Total Credits	15
	General Education Elective**	3
ENGL1150	Composition I	3
ECYD1220	Health, Safety, and Nutrition	3
ECYD1210	Child Growth and Development	3
ECYD1100	Introduction to Early Childhood Careers	3

#### First Year - Spring Semester

	Total Credits	15
	General Education Electives**	6
	General Education (MnTC Goal 4)	3
ECYD1240	Learning Environment and Curriculum	3
ECYD1230	Guiding Children's Behaviors	3

#### First Year - Summer Session

Total Credits	6
General Education Electives**	6

#### Second Year - Fall Semester

	General Education (MnTC Goal 3)	3
SPEE1020	Interpersonal Communication	3
ECYD2320	Children with Differing Abilities	3
ECYD1340	Curriculum Planning	3
ECYD1325	Observation and Assessment	3

# Second Year - Spring Semester

	Total Credits	9
	General Education Elective (MnTC Goal 5)	3
ECYD2600	Organizational Leadership and Management	3
ECYD1510	Practicum I	3
	<del>-</del>	

**TOTAL PROGRAM REQUIREMENTS** 

# EARLY CHILDHOOD & YOUTH DEVELOPMENT - A.A.S. DEGREE

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

# First Year - Fall Semester

	Total Credits	15
	General Education Elective**	3
ENGL1150	Composition I	3
ECYD1220	Health, Safety, and Nutrition	3
ECYD1210	Child Growth and Development	3
ECYD1100	Introduction to Early Childhood Careers	3

### First Year - Spring Semester

	Total Credits	15
	General Education Elective**	3
	General Education (MnTC Goal 3 or 4)	3
	Technical Electives*	3
ECYD1240	Learning Environment and Curriculum	3
ECYD1230	Guiding Children's Behaviors	3

#### First Year - Summer Session

ECYD1510 Practicum I 3		Total Credits	3
	ECYD1510	Practicum I	3

## Second Year - Fall Semester

	Total Credits	15
SPEE1020	Interpersonal Communications	3
	Technical Electives*	3
ECYD2320	Children with Differing Abilities	3
ECYD1340	Curriculum Planning	3
ECYD1325	Observation and Assessment	3

## Second Year - Spring Semester

	Total Credits	12
ECYD2600	Organizational Leadership and Management	3
ECYD2570	Working with Diverse Families and Children	3
ECYD2510	Practicum II	3
ECYD1410	Infant and Toddler Field Experience	1
ECYD1310	Infant and Toddler Caregiving	2

### TOTAL PROGRAM REQUIREMENTS

60

<sup>\*</sup> Select Technical electives from the following subject areas: ECYD \*\* Select General Education electives from any MnTC goal area.



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<sup>\*\*</sup> Select General Education electives from any MnTC goal area.

# **CHILD LIFE ASSISTANT - A.A.S. DEGREE**

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

#### First Year - Fall Semester

	Total Credits	15
SOCY1010	Marriage and Family	3
ENGL1150	Composition I	3
ECYD1220	Health, Safety, and Nutrition	3
ECYD1210	Child Growth and Development	3
ECYD1100	Introduction to Early Childhood Careers	3

#### First Year - Spring Semester

	Total Credits	15
BIOL1310	Introduction to Anatomy and Physiology	4
ADTC1018	Basic Computer Applications	3
HEAL1502	Medical Terminology	2
ECYD1240	Learning Environment and Curriculum	3
ECYD1230	Guiding Children's Behaviors	3

### First Year - Summer Session

PSYC1300	Child/Adolescent Psychology	3
	Total Credits	3

## Second Year - Fall Semester

	Total Credits	12
PSYC1450	Death and Dying	2
PHIL1350	Medical Ethics	3
ECYD2501	Experiential Learning	1
ECYD2320	Children with Differing Abilities	3
ECYD1325	Observation and Assessment	3
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# Second Year - Spring Semester

	Total Credits	15
SPEE1020	Interpersonal Communication	3
MATS	(1300, 1350 or 1251)	4
ECYD2950	Field Experience	3
ECYD2715	Sign Language in Early Childhood	1
ECYD2713	Culture, Family and Providers	1
ECYD2600	Organizational Leadership & Management	3

#### TOTAL PROGRAM REQUIREMENTS

# EARLY CHILDHOOD & YOUTH DEVELOPMENT - DIPLOMA

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

#### First Year - Fall Semester

ECYD1340

First Year -	Fall Semester	
ECYD1100	Introduction to Early Childhood Careers	3
ECYD1210	Child Growth and Development	3
ECYD1220	Health, Safety, and Nutrition	3
ENGL1150	Composition I	3
	Total Credits	12
First Year -	Spring Semester	
ECYD1230	Guiding Children's Behaviors	3
ECYD1240	Learning Environment and Curriculum	3
SPEE1020	Interpersonal Communication	3
	Total Credits	12
First Year -	Summer Session	
ECYD1510	Practicum I	3
	Total Credits	3
Second Yea	ar - Fall Semester	
ECYD1325	Observation and Assessment	3

3

3

9

33

**TOTAL PROGRAM REQUIREMENTS** 

Curriculum Planning Technical Electives\*

**Total Credits** 



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<sup>\*</sup> Select Technical electives from the following subject areas: ECYD

# EARLY CHILDHOOD & YOUTH DEVELOPMENT - CERTIFICATE

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

#### First Year - Fall Semester

First Year -	Faii Semester	
ECYD1100	Introduction to Early Childhood Careers	3
ECYD1210	Child Growth and Development	3
ECYD1220	Health, Safety, and Nutrition	3
	Total Credits	9
First Year -	Spring Semester	
ECYD1230	Guiding Children's Behaviors	3
ECYD1240	Learning Environment and Curriculum	3
ECYD2560	Language and Literacy Development	
	(or ECYD1310 AND ECYD1410)	3
	Total Credits	9
	TOTAL PROGRAM REQUIREMENTS	18



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# **HEALTH & HUMAN SERVICES**

# **EXERCISE & SPORT SCIENCE**

**Delivery:** Daytime Classes

Start: Fall or Spring Semester, Full- or Part-Time

Location: Rosemount Campus

#### **Outcomes**

Exercise & Sport Science A.S. Degree	.60	cr.
Exercise & Sport Science A.A.S. Degree	.60	cr.
Personal Training Certificate	. 16	cr.
Group Fitness Certificate	. 16	cr.
Geriatric Health & Fitness Certificate	. 16	cr.
Advanced Personal Training Certificate	. 16	cr.

#### **Major Description**

**Exercise & Sport Science A.S./A.A.S Degree:** This program offers two different 60-credit degree outcomes: Associate in Science and Associate in Applied Science. Both programs include technical courses in Exercise and Sport Science and general education courses. The A.S. degree is intended to prepare students to transfer to a four-year college or university. The A.A.S. degree prepares students to go directly into the workforce.

**Personal Training Certificate:** This program provides the student with hands-on, practical experience in the area of personal training. The certificate consists of 16 credits of coursework. All of the courses are offered during fall semester. EXER2020 Personal Training and Exercise Leadership I is offered in partnership with the American Council on Exercise (ACE). Students will be prepared for the ACE Personal Training certification exam following successful completion of the course.

**Group Fitness Certificate:** This program contains 16 credits of coursework and provides students with the knowledge and skills to gain employment as a group fitness instructor. EXER 2250 Group Fitness Instruction is offered in partnership with the American Council on Exercise (ACE). Students will be prepared for the ACE Group Fitness Instructor certification exam following successful completion of the course.

**Geriatric Health and Fitness Certificate:** This 16 credit certificate program provides students with the knowledge and skills needed to work safely and effectively with an aging population. This field continues to grow and skilled workers are needed in increasing numbers.

Advanced Personal Training Certificate: This 16 credit certificate requires successful completion of the Personal Training Certificate or ACE Personal Training certification exam as a prerequisite. It includes courses that will expand on the knowledge and skills learned in the Personal Training Certificate; including, sales, working with athletes, and nutrition.

#### **Work Environment**

Exercise and Sport Science graduates become valuable employees in fitness centers, YMCA/YWCA facilities, corporate fitness centers, collegiate and hospital-based wellness centers, cruise lines and cardiac rehab centers.

#### **Potential Job Titles**

- Coach
- Fitness Specialist
- Personal Trainer
- Group Fitness Instructor

#### **Salary Data**

#### **Fitness Trainer**

Average Wage: \$18.29/hourTop Earners: \$22.91/hour

#### Coach

Average Wage: \$15.58/hourTop Earners: \$21.83/hour

#### Recreation Worker

Average Wage: \$12.77/hourTop Earners: \$16.27/hour

# **EXERCISE & SPORT SCIENCE - A.S. DEGREE**

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

This degree is designed for students wishing to transfer to a four-year institution to obtain an advanced degree.

#### First Year - Fall Semester

	Total Credits	15
ENGL1150	Composition I	3
BIOL1500	General Biology	4
EXER1065	Psychology of Sport and Performance	3
EXER1020	Strength Training	2
EXER1000	Introduction to Human Performance Studies	3

### First Year - Spring Semester

	Technical Elective*	3
PSYC1105	General Psychology	4
BIOL2000	Anatomy and Physiology I	4
EXER1025	Physical Conditioning	2
EXER1015	Personal Health and Wellness	3

#### Second Year - Fall Semester

	Total Credits	14
	Technical Elective*	6
SPEE1020	Interpersonal Communication	3
ADMS1025	Computer Basics	1
BIOL2010	Anatomy and Physiology II	4

#### Second Year - Spring Semester

	Total Credits  TOTAL PROGRAM REQUIREMENTS	15
	General Education Elective**	6
	Technical Elective*	3
SOCY1110	Introduction to Sociology (or SOCY1010)	3
EXER2295	Social and Ethical Aspects of Sport	3

<sup>\*</sup> Select Technical electives from the following subject areas: EXER

# **EXERCISE & SPORT SCIENCE - A.A.S. DEGREE**

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

First Aid/CPR certification is a requirement for graduation.

#### First Year - Fall Semester

	Total Credits	15
ENGL1150	Composition I	3
BIOL1310	Intro Anatomy and Physiology	4
EXER1065	Psychology of Sport and Performance	3
EXER1020	Strength Training	2
EXER1000	Introduction to Human Performance Studies	3

### First Year - Spring Semester

	Total Credits	15
PSYC1105	General Psychology	4
	Technical Elective*	3
EXER1050	Nutrition for Health & Human Performance	3
EXER1025	Physical Conditioning	2
EXER1015	Personal Health and Wellness	3

#### Second Year - Fall Semester

	Total Credits	14
	Technical Elective*	2
SPEE1020	Interpersonal Communication	3
ADMS1025	Computer Basics	1
EXER2260	Recruiting and Retaining Clients	1
EXER2115	Applied Exercise Physiology	3
EXER2090	Exercise for Special Populations	2
EXER2020	Personal Training and Exercise Leadership I	2

#### Second Year - Spring Semester

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EXER2060	Personal Training and Exercise Leadership II	2
EXER2275	Sport Marketing	3
EXER2295	Social and Ethical Aspects of Sport	3
EXER2975	Practicum	3
SOCY1110	Introduction to Sociology (or SOCY1010)	3
	Technical Elective*	2
	Total Credits	16

**TOTAL PROGRAM REQUIREMENTS** 

60

<sup>\*</sup> Select Technical electives from the following subject areas: EXER



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<sup>\*\*</sup> Select General Education electives from two of the following MnTC goal areas: 4, 6, 8, 9 or 10.

# **PERSONAL TRAINING - CERTIFICATE**

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

First Aid/CPR certification is a requirement for graduation.

#### First Year - Fall Semester

	TOTAL PROGRAM REQUIREMENTS	16
	Total Credits	16
SPEE1020	Interpersonal Communication	3
BIOL1310	Introduction to Anatomy and Physiology (or HEAL1101 Anatomy and Physiology)	4
EXER2975	Practicum	1
EXER2260	Recruiting and Retaining Clients	1
EXER2020	Personal Training and Exercise Leadership I	2
EXER1065	Psychology of Sport and Performance	3
EXER1020	Strength Training	2

### **GROUP FITNESS - CERTIFICATE**

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

First Aid/CPR certification is a requirement for graduation.

### First Year - Fall Semester (every other year)

	TOTAL PROGRAM REQUIREMENTS	16
	Total Credits	16
BIOL1310	Introduction to Anatomy and Physiology (or HEAL1101 Anatomy and Physiology)	4
EXER2975	Practicum	2
EXER2260	Recruiting and Retaining Clients	1
EXER2250	Group Fitness Instruction	2
EXER2020	Personal Training and Exercise Leadership I	2
EXER1065	Psychology of Sport and Performance	3
EXER1020	Strength Training	2

# **GERIATRIC HEALTH & FITNESS - CERTIFICATE**

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

First Aid/CPR certification is a requirement for graduation.

#### First Year - Fall Semester (every other year)

	TOTAL PROGRAM REQUIREMENTS	16
	Total Credits	16
BIOL1310	Introduction to Anatomy and Physiology (or HEAL1101 Anatomy and Physiology)	4
EXER2280	Health and Aging	3
EXER2260	Recruiting and Retaining Clients	1
EXER2250	Group Fitness Instruction	2
EXER2090	Exercise for Special Populations	2
EXER2020	Personal Training and Exercise Leadership I	2
EXER1020	Strength Training	2

### **ADVANCED PERSONAL TRAINING - CERTIFICATE**

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

Must be ACE certified or have completed the Personal Training Certificate.

### First Year - Fall Semester (every other year)

	TOTAL PROGRAM REQUIREMENTS	16
	Total Credits	16
ENTR1725	Sales Techniques I	2
EXER2975	Practicum	1
EXER2275	Sport Marketing	3
EXER2125	Applied Biomechanics & MA	3
EXER2060	Personal Training II	2
EXER1050	Nutrition for Health and HP	3
EXER1025	Physical Conditioning	2



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# **HEALTH & HUMAN SERVICES**

# MEDICAL ASSISTANT

**Delivery:** Daytime and Online Classes

**Start:** Fall Semester (classroom) or Spring Semester

Hybrid, Full- or Part-time options available

Location: Rosemount Campus

#### **Outcomes**

Medical Assisting A.A.S. Degree	.60	cr.
Medical Assisting Diploma	. 42	cr.

#### **Major Description**

Accredited by the Commission on Accreditation of Allied Health Education Programs, or CAAHEP (www.caahep. org; 1361 Park St. Clearwater, FL), on recommendation of the Medical Assisting Education Review Board (MAERB), this program trains students to be professional medical assistants dedicated to patient care management. Graduates are equipped to assist physicians with examinations and treatments, take medical histories, perform diagnostic tests, expose X-ray films, sterilize instruments and supplies, assist with minor surgery and administer medications. The program goal is to prepare competent entry-level medical assistants in the cognitive (knowledge), psychomotor (skills), and affective (behavior) learning domains.

# **Work Environment**

Graduates assist primary care physicians and specialists in clinics ranging in size from single-doctor to large, multispecialty. Opportunities are also present in a variety of other health care areas.

#### **Potential Job Titles**

- · Certified Medical Assistant
- Medical Assistant
- · Clinical Assistant

# **Salary Data**

Average Wage: \$17.05/hourTop Earners: \$19.00/hour

#### **MEDICAL ASSISTANT - A.A.S. DEGREE**

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

#### First Year - First Semester

	Total Credits	15
MDAS 1150	Medical Documentation	2
MDAS1131	Clinical Procedures I	3
MDAS1125	Laboratory Skills I	4
HEAL1502	Medical Terminology	2
HEAL1101	Anatomy and Physiology	4

#### First Year - Second Semester

	Total Credits	18
MDAS1702	Pharmacology & Math for Medical Assistants	4
MDAS1271	Administrative Procedures	3
MDAS1231	Clinical Procedures II	3
MDAS1223	Laboratory Skills II	4
MDAS1211	Disease/Medical Treatment including Nutrition	4

#### First Year - Summer Session

	Total Credits	9
MDAS 2990	Capstone	1
MDAS2970	Practicum	6
MDAS1250	Fundamentals of Radiographic Imaging	2

## Second Year - First Semester

	Total Credits	9
	General Education Electives**	3
SPEE1020	Interpersonal Communication	3
ENGL1150	Composition I	3

# Second Year - Second Semester

Total Credits	9
General Education Electives**	6
General Education Elective (MnTC Goal 3 or 4)	3

# TOTAL PROGRAM REQUIREMENTS

<sup>\*\*</sup> Select General Education electives from any MnTC goal area.

# **MEDICAL ASSISTANT - DIPLOMA**

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

#### First Year - First Semester

	Total Credits	15
MDAS 1150	Medical Documentation	2
MDAS1131	Clinical Procedures I	3
MDAS1125	Laboratory Skills I	4
HEAL1502	Medical Terminology	2
HEAL1101	Anatomy and Physiology	4

#### First Year - Second Semester

	Total Credits	18
MDAS1702	Pharmacology & Math for Medical Assistants	4
MDAS1271	Administrative Procedures	3
MDAS1231	Clinical Procedures II	3
MDAS1223	Laboratory Skills II	4
MDAS1211	Disease/Medical Treatment including Nutrition	4

### First Year - Summer Session

	Total Credits	9
MDAS 2990	Capstone	1
MDAS2970	Practicum	6
MDAS1250	Fundamentals of Radiographic Imaging	2

#### TOTAL PROGRAM REQUIREMENTS 42



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# **HEALTH & HUMAN SERVICES**

# **NURSING ASSISTANT**

Delivery:	Daytime or Evening Classes
Start:	Fall. Spring or Summer Session

Location: Rosemount Campus

#### **Outcome**

Nursing Assisting Certificate	5	cr.
Geriatric Advanced Nursing Assistant - Certificate 10	6	cr.

### **Major Description**

**Nursing Assistant Certificate:** This course prepares students to assist dependent elderly persons, home-care clients and hospital patients with their personal care needs. This course combines home health aide content with the nursing assistant course. The Minnesota State Certification examination is administered following course completion.

Geriatric Advanced Nursing Assistant Certificate: This program will provide the student with an enhanced understanding of the influence caregivers have in the quality and safety of healthcare for aging adults. The student will be able to identify common physical and psychosocial characteristics associated with the aging adult. The student will gain knowledge necessary to plan and provide optimal entry level care for aging adults.

#### **Work Environment**

Nursing assistants and nursing assistants/registered, or NA/R, provide care under the direct supervision of licensed nurses. Employment is primarily in long-term care facilities, home health agencies and hospitals.

#### **Potential Job Titles**

- · Certified Nurse Aide
- Health Care Aide
- Patient Care Technician
- Hospital Aide
- · Certified Nursing Assistant
- · Nursing Assistant/Registered

#### **Salary Data**

Average Wage: \$14.46/hourTop Earners: \$17.09/hour

## **NURSING ASSISTANT - CERTIFICATE**

#### First Year - First Semester

HEAL1060	Nursing Assistant	5
	Total Credits	5
	TOTAL PROGRAM REQUIREMENTS	5

# GERIATRIC ADVANCED NURSING ASSISTANT - CERTIFICATE

#### First Year - First Semester

	TOTAL PROGRAM PEOLIPEMENTS	16
	Total Credits	16
HEAL1075	Trained Medication Aide	
HEAL1060	Nursing Assistant	5
HEAL1502	Medical Terminology	2
GERI1100	Physiological Changes in the Aging Adult	
GERI1000	Memory Care in the Aging Adult	3



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# **HEALTH & HUMAN SERVICES**

# PATIENT CARE TECHNICIAN

Delivery: Daytime Classes
Start: Fall or Spring Semester
Location: Rosemount Campus

#### Outcome

Patient Care Technician A.A.S. Degree......60 cr.

## **Major Description**

The Patient Care Technician program offers opportunities to individuals interested in entering the health care field and to those currently employed in the field who wish to seek additional credentials to compliment their current skill set. Successful students will obtain three certifications and will have the opportunity to test for a fourth and fifth:

- 1. Registered Nursing Assistant (NA-R)
- 2. Training Medication Aide (TMA)
- 3. Certified EKG Technician (CET)
- 4. Phlebotomy Certification (optional)
- 5. Certified Patient Care Technician (CPCT)

#### **Work Environment**

Patient Care Technicians provide care under the direct supervision of registered nurses and/or physicians. Employment is primarily in hospitals, long-term care facilities, and dialysis clinics.

## **Potential Job Titles**

- · Patient Care Technician
- EKG/Telemetry Technician
- Phlebotomist
- · Trained Medication Aid
- Registered Nursing Assistant (NA-R)

#### **Salary Data**

#### Cardiovascular Technician

Average Wage: \$32.08/hourTop Earners: \$36.36/hour

# **EMT Technician**

Average Wage: \$23.31/hourTop Earners: \$32.27/hour

### **PATIENT CARE TECHNICIAN - A.A.S. DEGREE**

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

#### First Year - First Semester

	Total Credits	14
PSYC1350	Lifespan Development	4
BIOL1500	General Biology	4
HEAL1150	Health Career Mathematics	1
HEAL1080	Phlebotomy	3
HEAL1015	Introduction to Health Care	2

#### First Year - Second Semester

	Total Credits	13
ENGL1150	Composition I	3
BIOL2020	Microbiology	4
HEAL1800	First Aid/CPR for the Allied Health Care Provider	1
HEAL1075	Trained Medication Aide	3
HEAL1502	Medical Terminology	2

#### First Year - Summer Session

	Total Credits	5
HEAL1060	Nursing Assistant	5

## Second Year - First Semester

	Total Credits	13
SPEE1020	Interpersonal Communication	3
BIOL2000	Anatomy & Physiology I	4
HEAL2010	EKG & Telemetry	6

# Second Year - Second Semester

	Total Credits	15
SOCY1110	Introduction to Sociology	3
PHIL1350	Medical Ethics	3
BIOL2010	Anatomy & Physiology II	4
HEAL2600	Job Readiness/Certification Exam Preparation	2
HEAL2505	Medical Office Skills for the Patient Care Technician	3
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TOTAL PROGRAM REQUIREMENTS



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# **HEALTH & HUMAN SERVICES**

# PRACTICAL NURSING

Start: Summer, Fall or Spring Semester

**Location:** Rosemount Campus

#### Outcome

Practical Nursing Diploma .......42 cr.

#### **Major Description**

The program equips graduates with the knowledge and skill set to administer safe, ethical, patient-centered nursing care in traditional and alternative health care settings. The Practical Nurse (PN) role within the nursing process is taught through classroom learning, simulated client care, and instructor-supervised clinical experiences in health care settings.

#### **Work Environment**

Graduates of the Practical Nurse program must pass the NCLEX examination to become licensed. Licensed Practical Nurses (LPNs), provide direct patient care under the supervision of a registered nurse (RN), advanced practice nurse (APN), physical assistant (PA), or physician (MD). Potential employers include hospitals, long-term care facilities, health care clinics, schools, home health agencies, and homes for special populations.

### **Potential Job Titles**

- · Clinic Nurse
- · Hospital Staff Nurse
- Charge Nurse
- Home Health Nurse
- Nursing Technician
- · Office Nurse

# **Salary Data**

Average Wage: \$21.62/hourTop Earners: \$23.56/hour

#### PRACTICAL NURSING - DIPLOMA

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

#### First Semester

	Total Credits	14
PSYC1350	Lifespan Development	4
HEAL1060	Nursing Assistant	5
HEAL1150	Health Career Mathematics	1
HEAL1101	Anatomy and Physiology	4

#### **Second Semester**

	Total Credits	15
PNSG1600	Clinical I	4
PNSG1400	Adult Health I	4
PNSG1355	Pharmacology	3
PNSG1010	Foundations of Nursing Practice	4

#### **Third Second Semester**

	Total Credits	13
PNSG2000	Nursing Capstone	1
PNSG1805	Maternal and Child Health	2
PNSG1755	Behavioral Health Concepts	2
PNSG1620	Clinical II	4
PNSG1410	Adult Health II	4

## TOTAL PROGRAM REQUIREMENTS



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# **HEALTH & HUMAN SERVICES**

# SPORT MANAGEMENT

**Delivery:** Daytime Classes

**Start:** Fall or Spring Semester, Full- or Part-Time

Location: Rosemount Campus

#### **Outcome**

Sport Management Diploma ......48 cr.

#### **Major Description**

This program offers training and development directly related to positions in a variety of sport and recreation occupations. Coursework in Exercise and Sport Science, business and communication prepare graduates for careers in sport, recreation, and related facilities management. A practical experience in the field provides the opportunity for students to actively engage in application of sport management principles.

#### **Work Environment**

Sport management graduates become valuable employees in community centers, sports arenas/fields/courts, youth sport organizations, fitness centers, camps, parks and cruise ships.

# **Potential Job Titles**

- Coach
- Sport Instructor
- Officials
- · Recreation Worker
- Recreation Supervisor
- · Camp Counselor

## **Salary Data**

#### Coach

Average Wage: \$15.58/hourTop Earners: \$21.83/hour

#### **Recreation Worker**

Average Wage: \$12.77/hourTop Earners: \$16.27/hour

### **SPORT MANAGEMENT - DIPLOMA**

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

#### First Year - Fall Semester (every other year)

	Total Credits	17
	General Education Elective **	3
ENGL1150	Composition I	3
ADMS1025	Computer Basics	1
ACCT1000	Principles of Accounting I	4
EXER1065	Psychology of Sport and Performance	3
EXER1000	Introduction to Human Performance Studies	3

### First Year - Second Semester

	Total Credits	15
	Technical Elective*	2
PSYC1105	General Psychology	4
EXER2295	Social and Ethical Aspects of Sport	3
EXER2275	Sport Marketing	3
EXER1045	Organization and Management of Sport	3

#### Second Year - First Semester

	Total Credits	16
	General Education Elective**	3
SPEE1020	Interpersonal Communications	3
SOCY1010	Marriage and Family (or SOCY1110)	3
EXER2975	Practicum	1
EXER2290	Legal Aspects of Sport	3
EXER2285	Sports Facilities Management	3

* Select Technical electives from the following subject areas: EXER

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**Total Program Requirements** 

<sup>\*\*</sup> Select General Education electives from two of the following MnTC goal areas: 2, 3, 4, 6, 8, 9 or 10.



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### **PROGRAMS OF STUDY**

Biomedical Equipment Technology
Brewing & Beer Steward Technology
Civil Engineering Technology
Electrical Construction & Maintenance
Electrical Lineworker
Energy Technical Specialist
HVAC & Refrigeration Technology
Industrial & Energy Plant Maintenance
Nanoscience Technology
Welding Technology

### **POWER UP**

Technology is fundamentally a collection of techniques. The foundation of any technical career is the mastery of those techniques. Although the tools of the trade change from field to field, the technical expert is the one constant working it all out.

Our Technical Careers programs offer a range of choices for students searching for their place in a technological world. From the tried-and-true methods of the master mason to the futuristic endeavors of the nanotechnologist, people in technical careers are the keystones of civilization.

## TRAITS OF THE TRADE

The best technicians share these essential qualities:

- Inventive nature
- Commitment to excellence
- Attention to detail
- · Powerful work ethic
- Safety consciousness
- Knack for concentration
- Adaptability
- Willingness to learn
- Superior motor skills
- · Common sense
- Mathematical aptitude
- · Gift for spatial perception

Unless otherwise specified, salary data is sourced from iseek.org.

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# BIOMEDICAL EQUIPMENT TECHNOLOGY

**Delivery:** Daytime Classes

Start: Fall Semester, Full-Time Recommended

Location: Rosemount Campus

#### **Outcomes**

Biomedical Equipment Technology A.A.S. Degree . . . . 70 cr. Biomedical Equipment Technology Certificate . . . . . . 27 cr.

#### **Major Description**

Students are trained to work in the Healthcare Technology Management field as biomedical equipment technicians, more commonly known as BMETs. They test the performance and operating characteristics of medical electronic/electromechanical equipment of moderate to high complexity to ensure compliance with established performance and safety standards. Graduates are qualified to maintain equipment found in hospitals and medical centers.

#### **Work Environment**

BMETs find employment with hospitals, clinics, universities, equipment manufacturers and contract service providers. They generally work indoors and some travel may be required. BMETs work with medical professionals at all levels to assure the safe and effective use of sophisticated electronic medical devices.

## **Potential Job Titles**

- Biomedical Electronics Technician
- Biomedical Engineering Technician
- Biomedical Equipment Specialist
- Electromedical Equipment Repairer
- Medical Equipment Repairer
- Field Service Technician

# Salary Data (Bureau of Labor Statistics)

Average Wage: \$23.34/hourTop Earners: \$35.94/hour

# BIOMEDICAL EQUIPMENT TECHNOLOGY - A.A.S. DEGREE

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

First Year - First Semester
-----------------------------

	Total Credits	19
MATS1300	College Algebra	4
ISTC1010	Microcomputer Maintenance	3
HEAL1502	Medical Terminology	2
BMET1140	Solid State Electronics	4
BMET1123	AC Electricity	3
BMET1112	DC Electricity	3

#### First Year - Second Semester

	Total Credits	17
ENGL1150	Composition I	3
CHEM1500	Introduction to Chemistry	4
ISTC1045	Network Systems I: Introduction to Networking	3
BMET1530	Digital and Microprocessor	3
BMET1122	Administrative Functions	4

# First Year - Summer Session

			_
BMET2940	BMET Field Experience	1	

#### Second Year - First Semester

	Total Credits	16
PHYS1050	Introduction to Physics	3
BIOL1310	Introduction to Anatomy and Physiology	4
	Essentials	3
ISTC2006	Network Systems II: Routing and Switching	
BMET2110	Professional Skills	2
BMET1220	Medical Device Technology	4

#### Second Year - Second Semester

	Total Credits	15
SPEE1020	Interpersonal Communication	3
ISTC2011	Network Systems III: Scaling Networks	3
BMET1231	Biomedical Instrumentation II	4
BMET1114	Wireless Communication	1
BMET2210	Biomedical Instrumentation I	4

#### Second Year - Summer Session

BMET2970	Internship	2

#### TOTAL PROGRAM REQUIREMENTS

<sup>\*\*</sup> Select General Education electives from any MnTC goal area.

# BIOMEDICAL EQUIPMENT TECHNOLOGY - CERTIFICATE

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

This certificate is designed for students with a degree in Electronics.

#### First Year - First Semester

BMET1220	Medical Device Technology	4
BMET2110	Professional Skills	2
HEAL1502	Medical Terminology	2
BIOL1310	Introduction to Anatomy and Physiology	4
	Total Credits	12
First Year -	Second Semester	
BMET1114	Wireless Communication	1
BMET1122	Administrative Functions	4
BMET2210	Biomedical Instrumentation I	4
BMET1231	Biomedical Instrumentation II	4
	Total Credits	13
Summer Se	ession	
BMFT2970	Internship	2

TOTAL PROGRAM REQUIREMENTS

27



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# **BREWING & BEER STEWARD TECHNOLOGY**

Delivery: Evening and Weekend Classes
Start: Fall Semester, Full-Time
Location: Rosemount Campus

#### Outcome

Brewing & Beer Steward Technology Certificate . . . . . . 21 cr.

#### **Major Description**

This interdisciplinary program is designed to prepare students for brewing beer, cellar operations, and other professional positions in the commercial brewery or brewpub industry. The program is also designed to provide the knowledge for those interested in the position of beer steward. The program is intended to provide an overview of all aspects of brewing, technical skills and knowledge to select raw materials, production, process management, beer care, beer service, and beer styles using food pairings. In addition, the program is designed to provide operations management, marketing and distribution, and financial management for breweries. Overall, the program will provide students with a solid understanding of brewing science, engineering, management, and service.

## **Work Environment**

Brewing and Beer Steward graduates will set up, operate, and tend brewing equipment; control, adjust, and regulate conditions such as material flow, temperature, and pressure. They will also validate the qualities such as clarity, cleanness, consistency, and maintaining logs on instrument readings and test results and the cleaning and sterilizing of brewery equipment.

# **Potential Job Titles**

- · Brewer/Cellar Operator
- · Brewing/Blender Operator
- Brewery Maintenance Technician
- · Cellar Worker
- · Plant Operator
- · Technical Brewer
- · Lead Brewer
- · Shift/Assistant Brewer
- Quality Control/Lab Technician
- · Packaging Operator

# **Salary Data**

Average Wage: \$14.40/hourTop Earners: \$18.82/hour

# BREWING & BEER STEWARD TECHNOLOGY - CERTIFICATE

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

#### First Year - First Semester

	Total Credits	10
BREW1200	Raw Materials & Brewing Process	4
BREW1100	Science of Brewing & Fermentation	4
BREW1000	Introduction to Brewing & Beer Steward Technology	2

#### First Year - Second Semester

i ii st i cai	occoria ocinicator	
BREW1300	Beer Production & Quality Control	4
BREW1400	Packaging & Process Technology	3
BREW2970	Brewing & Beer Steward Technology Internship	4
	Total Credits	11
	TOTAL PROGRAM CREDITS	21



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# CIVIL ENGINEERING TECHNOLOGY

Delivery: Daytime Classes
Start: Fall Semester, Full-Time
Location: Rosemount Campus

#### **Outcome**

Civil Engineering Technology A.A.S. Degree	60	cr.
Surveying & CAD Drafting Diploma	30	cr.

#### **Major Description**

This program incorporates state-of-the-art equipment and software programs in its labs. Working in a diverse field with excellent employment opportunities nationwide, graduates will be involved in all aspects of the construction process including the planning and design as well as project management and inspections of roads, bridges, highways, subdivisions, and conventional energy plants, including wind farms.

# **Work Environment**

Graduates may land rewarding careers with consulting engineering companies, construction companies, and governmental agencies such as the MN Department of Transportation, or the engineering department of a local municipality.

#### **Potential Job Titles**

- · Civil Engineering Technician
- Civil Engineering Designer
- Surveyor

# **Salary Data**

Average Wage: \$28.71/hourTop Earners: \$33.95/hour

# CIVIL ENGINEERING TECHNOLOGY - A.A.S. DEGREE

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

#### First Year - First Semester

	General Education Elective**	3
CIVL1251	Soil Mechanics Survey/Materials Testing	3
CIVL1151	Basic CAD	5
CIVL1131	Beginning Surveying	5

#### First Year - Second Semester

	Total Credits	14
CIVL1255	Hydrology and GIS	3
CIVL1241	Construction Staking	2
CIVL1231	Intermediate Surveying & GPS	5
CIVL1222	Civil Engineering Technology Drafting	4

### Second Year - First Semester

	Total Credits	17
MATS1300	College Algebra	4
CIVL2970	Internship	3
CIVL2162	Project Management	2
CIVL2155	Eco-Sensitive Design	1
CIVL2131	Land Survey	2
CIVL2120	Construction Inspection	3

#### Second Year - Second Semester

CIVL2211	Project Design: Utilities Design, Road Design, Grading	3
CIVL2221	Properties of Construction Materials	2
CIVL2241	Estimating	2
ENGL1150	Composition I	3
MATS1320	College Trigonometry	2
SPEE1020	Interpersonal Communication	3
	Total Credits	15
	TOTAL PROGRAM CREDITS	60

<sup>\*\*</sup> Select General Education electives from any MnTC goal area.

# **SURVEYING & CAD DRAFTING - DIPLOMA**

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

#### First Year - First Semester

CIVL1255

CIVL1131	Beginning Surveying	5
CIVL1151	Basic CAD	5
CIVL1251	Soil Mechanics Survey/Materials Testing	3
	General Education Elective**	3
	Total Credits	16
First Year	- Second Semester	
CIVL1222	Civil Engineering Technology Drafting	4
CIVL1231	Intermediate Surveying & GPS	5
CIV/L 10.41		
CIVL1241	Construction Staking	2

TOTAL PROGRAM CREDITS

Hydrology and GIS

**Total Credits** 

\*\* Select General Education electives from any MnTC goal area.

3

14

30



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# **ELECTRICAL CONSTRUCTION & MAINTENANCE TECHNOLOGY**

**Delivery:** Daytime Classes

Start: Fall or Spring Semester, Full-Time Recommended

Location: Rosemount Campus

#### Outcomes

Electrical Construction & Maintenance A.A.S. Degree . . 81 cr. Electrical Construction & Maintenance Diploma . . . . . . . 75 cr.

#### **Major Description**

Designed to give students hands-on experience for entry-level positions in electrical construction, installation, operation and maintenance occupations, this program delivers technical courses in electrical/electronics theory plus the installation, maintenance, wiring, and testing of electrical/electronic apparatus and control devices through the application of the National Electric Code.

#### **Work Environment**

Able to work indoors and out, electricians must be safety conscious and able to distinguish colors. They find work with electrical contractors, technology system contractors, registered employers who only perform electrical work in facilities they own or lease, and manufacturers of electrical equipment.

## **Potential Job Titles**

- Construction Electrician
- · Electrical Installer
- · Electrical Maintenance Worker
- Industrial Electrician
- Electrical System Specialist
- Solar Installer

### **Salary Data**

Average Wage: \$31.64/hourTop Earners: \$36.46/hour

# ELECTRICAL CONSTRUCTION & MAINTENANCE TECHNOLOGY - A.A.S. DEGREE

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

First	Year -	· First	Semester	

	Total Credits	18
MATS1205	Math for Electricians	3
ELEC1140	Blueprint Reading for Technicians	3
ELEC1139	Electrical Construction Fundamentals	2
ELEC1137	Construction Site Safety	1
ELEC1130	National Electrical Code I	3
ELEC1120	A. C. Electricity Theory and Lab	3
ELEC1110	D. C. Electricity Theory and Lab	3

#### First Year - Second Semester

ELEC1240 Construction Skills & Intro to Wiring SPEE1020 Interpersonal Communication	10
	3
EEEC1250 CONSTRUCTION SKIIIS & INTO TO WITHING	Lab 6
ELEC1230 Construction Skills & Intro to Wiring	Theory 3
ELEC1220 Analog/ Digital Electronics Lab	4
ELEC1210 Analog/ Digital Electronics Theory	2

#### First Year - Summer Session

	Total Credits	6
	General Education (MnTC Goal 3 or 4)	3
ENGL1150	Composition I	3

#### Second Year - First Semester

	Total Credits	18
	General Education Elective**	3
ELEC2141	Programmable Logic Controllers Lab	4
ELEC2131	Programmable Logic Controllers Theory	2
ELEC2120	Electrical Apparatus Lab	6
ELEC2110	Electrical Apparatus Theory	3

## Second Year - Second Semester

	Total Credits	10
	Air Conditioning Wiring Theory and Lab	3
ELEC2260	Heating, Ventilation, and	
ELEC2251	Commercial Wiring Theory and Lab	3
ELEC2241	Industrial & Maintenance Wiring Theory/Lab	3
ELEC2230	Electrical/Electronic Controls & Systems Lab	4
ELEC2220	Electrical/Electronic Controls & Systems Theo	ry 2
ELEC2210	National Electrical Code II	3

#### Second Year - Summer Session

 General Education Elective**	3
Total Credits	3

TOTAL PROGRAM REQUIREMENTS

<sup>\*\*</sup> Select General Education electives from any MnTC goal area.

# ELECTRICAL CONSTRUCTION & MAINTENANCE TECHNOLOGY - DIPLOMA

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

### First Year - First Semester

	Total Credits	18
MATS1205	Math for Electricians	3
ELEC1140	Blueprint Reading for Technicians	3
ELEC1139	Electrical Construction Fundamentals	2
ELEC1137	Construction Site Safety	1
ELEC1130	National Electrical Code I	3
ELEC1120	A. C. Electricity Theory and Lab	3
ELEC1110	D. C. Electricity Theory and Lab	3

#### First Year - Second Semester

	Total Credits	18
SPEE1020	Interpersonal Communications	3
ELEC1240	Construction Skills & Intro to Wiring Lab	6
ELEC1230	Construction Skills & Intro to Wiring Theory	3
ELEC1220	Analog/Digital Electronics Lab	4
ELEC1210	Analog/Digital Electronics Theory	2

### First Year - Summer Session

Total Credits	3
General Education Ele	ctive** 3

#### Second Year - First Semester

	Total Credits	18
ENGL1150	Composition I (or ENGL1000)	3
ELEC2141	Programmable Logic Controllers Lab	4
ELEC2131	Programmable Logic Controllers Theory	2
ELEC2120	Electrical Apparatus Lab	6
ELEC2110	Electrical Apparatus Theory	3

#### Second Year - Second Semester

ELEC2230 Electrical/Electronic Controls & Systems Theory 2 ELEC2230 Electrical/Electronic Controls & Systems Lab ELEC2241 Industrial & Maintenance Wiring Theory/Lab ELEC2251 Commercial Wiring Theory and Lab ELEC2260 Heating, Ventilation, and		Total Credits	18
ELEC2220 Electrical/Electronic Controls & Systems Theory 2 ELEC2230 Electrical/Electronic Controls & Systems Lab 2 ELEC2241 Industrial & Maintenance Wiring Theory/Lab 3	ELEC2260		3
ELEC2220 Electrical/Electronic Controls & Systems Theory 2 ELEC2230 Electrical/Electronic Controls & Systems Lab		Č ,	3
ELEC2220 Electrical/Electronic Controls & Systems Theory 2	ELEC2241	Industrial & Maintenance Wiring Theory/Lab	3
	ELEC2230	Electrical/Electronic Controls & Systems Lab	4
ELEC2210 National Electrical Code II	ELEC2220	Electrical/Electronic Controls & Systems Theory	2
	ELEC2210	National Electrical Code II	3

**TOTAL PROGRAM REQUIREMENTS** 



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<sup>\*\*</sup> Select General Education electives from any MnTC goal area.

# **ELECTRICAL LINEWORKER**

Delivery: Daytime ClassesStart: July, Full-TimeLocation: Rosemount Campus

#### **Outcomes**

Electrical Lineworker	A.A.S. Degree	60	cr.
Electrical Lineworker	Diploma	45	cr.

# **Major Description**

Graduates are prepared to join the electrical power industry workforce as safe and knowledgeable apprentices. Along with extensive hands-on experience building power lines, students also practice both overhead and underground techniques. Campus instruction facilities include a large outdoor training field for pole climbing, line construction, buckettruck operation and erecting power lines using power-line construction trucks.

#### **Work Environment**

Able to perform strenuous physical duties, electrical lineworkers work outdoors building overhead power lines and/or laying underground cable. Tool use, care, and safety awareness are extremely important.

#### **Potential Job Titles**

- · Construction Lineworker
- Line Crewman
- · Electric Power Line Installer
- Line Erector
- Line Installer-Repairer
- · Power Lineworker

#### **Salary Data**

Average Wage: \$31.35/hourTop Earners: \$39.57/hour

#### **ELECTRICAL LINEWORKER - A.A.S. DEGREE**

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

ELLW0098 is a REQUIRED one-credit course and should be taken prior to the start of the first semester, unless the student has instructor approval for previous climbing experience.

#### July Start

	Total Credits	6
ELLW1120	Utility Equipment and Tools	2
ELLW1110	Distribution I	4

#### First Year - First Semester

	Total Credits	20
ELLW1160	Transformers I	4
ELLW1155	Equipment Operations	2
ELLW1150	Construction Planning and Practices	2
ELLW1145	Rope and Rigging	2
ELLW1141	Distribution IIB	4
ELLW1140	Distribution IIA	4
ELLW1130	Basic Electricity	2

# First Year - Second Semester

	Total Credits	
ELLW1185	Electrical Industry Search Skills	1
ELLW1180	Underground Cable and Fault Locating	2
ELLW1175	System Protection	2
ELLW1172	Line Construction and Maintenance B	4
ELLW1170	Line Construction and Maintenance A	4
ELLW1165	Pole Top and Bucket Rescue	2
ELLW1162	Transformers II	4

# **Additional Requirements**

Additional	Requirements	
SPEE1020	Interpersonal Communication	3
ENGL1150	Composition I	3
	General Education (MnTC Goal 3 or 4)	3
	General Education Electives**	6
	Total Credits	15
	TOTAL PROGRAM REQUIREMENTS	60

<sup>\*\*</sup> Select General Education electives from any MnTC goal area.

# **ELECTRICAL LINEWORKER - DIPLOMA**

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

\*Pending MnSCU approval

ELLW0098 is a REQUIRED one-credit course and should be taken prior to the start of the first semester, unless the student has instructor approval for previous climbing experience.

### July Start

	Total Credits	6
ELLW1120	Utility Equipment and Tools	2
ELLW1110	Distribution I	4

#### First Year - Fall Semester

	Total Credits	20
ELLW1160	Transformers I	4
ELLW1155	Equipment Operations	2
ELLW1150	Construction Planning and Practices	2
ELLW1145	Rope and Rigging	2
ELLW1141	Distribution IIB	4
ELLW1140	Distribution IIA	4
ELLW1130	Basic Electricity	2

# First Year - Spring Semester

	Total Credits	19
ELLW1185	Electrical Industry Search Skills	1
ELLW1180	Underground Cable and Fault Locating	2
ELLW1175	System Protection	2
ELLW1172	Line Construction and Maintenance B	4
ELLW1170	Line Construction and Maintenance A	4
ELLW1165	Pole Top and Bucket Rescue	2
ELLW1162	Transformers II	4

# TOTAL PROGRAM REQUIREMENTS 45



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# **ENERGY TECHNICAL SPECIALIST**

Delivery: Daytime and Online Classes Start: Fall Semester, Full-Time Location: Rosemount Campus

#### **Outcomes**

Energy Technical Specialist—Nuclear A.A.S. Degree....75 cr. Energy Technical Specialist A.A.S. Degree ...........60 cr.

#### **Major Description**

The Energy Technical Specialist A.A.S. Degree has been developed using funding from a U.S. Department of Labor High Growth Job Training initiative Grant. The goal of the degree is to train students in the field of energy technology. Due to the increasing age of the current energy workforce and the growth of the renewable energy industry, it is estimated that there will be a great demand for skilled workers in the energy industry. The energy Technical Specialist, A. A. S. degree will convey the skills and knowledge necessary to be successful in both traditional and renewable energy fields. The degree will prepare students for work (primarily as technicians) in the following industries: electric power generation, natural gas distribution, ethanol production, biodiesel production, wind turbine maintenance or solar energy.

DCTC offers additional training as nuclear energy maintenance technicians that meets the Nuclear Energy Institute (NEI) standards. It is the goal to have the graduates of the Energy Technical Specialist A. A. S. degree and the nuclear energy advanced training to meet the Nuclear Energy Institutes (NEI) standards. These graduates will have the skills and knowledge necessary to obtain entry-level employment in the nuclear energy industry. This program will utilize the Uniform Curriculum Guide, which was developed as part of an industry-wide workforce strategy to standardize curriculum and increase efficiency of new and qualified nuclear workers focused on maintenance and non-licensed operators.

#### **Work Environment**

Energy maintenance technicians work in energy generation plants. Depending on the areas of focus, these technicians work in either traditional fossil fuel (coal-fired) plants, nuclear power generation plants, or other energy specializations. The Minnesota energy companies support and are involved with this program through the Minnesota Energy Consortium.

Students entering into the Energy Technical Specialist program should realize that the energy industry is a highly specialized industry and there are extraordinary employment characteristics associated with the power industry. Depending on the energy company, the hiring managers may require a federal background check, psychological testing, drug and alcohol testing, fingerprinting for FBI criminal investigation, and a physical if necessary for a position. The industry is solely responsible for facilitating the employment prerequisites.

#### **Potential Job Titles**

- Power Plant Technician
- Power Plant Operator
- Energy Plant Maintenance Technician
- Power Generation Technician

#### **Salary Data**

- Average Wage (U.S.): \$36.41/hour
- Top Earners (U.S.): \$43.49/hour

# ENERGY TECHNICAL SPECIALIST - NUCLEAR - A.A.S. DEGREE

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

#### First Year - First Semester

	Total Credits	15
MATS1300	College Algebra	4
ETSA1512	Fundamentals of AC/DC Electricity II	3
ETSA1511	Fundamentals of AC/DC Electricity I	3
ETSA1300	Intro to Trad/Renewable Energy	3
ETSA1515	Intro to Industrial Safety and Health	2

#### First Year - Second Semester

	Total Credits	18
PHYS1050	Introduction to Physics	3
NUCP2512	Nuclear Plant In-Processing	1
ENGL1150	Composition I	3
ETSA1552	Basic Metal Joining and Fabrication	2
ETSA1541	Mechanical Fundamentals	3
ETSA1523	Print Reading	3
ETSA1507	Digital Electronics	3

#### **Summer Session**

	Total Credits	5
NUCP2520	Nuclear Plant Mechanical Job Shadow	1
NUCP2516	Nuclear Plant Electrical Job Shadow	1
NUCP2500	Nuclear Energy Fundamentals	3

#### Second Year - First Semester

	Total Credits	20
BIOL1110	Environmental Science	3
NUCP2504	Nuclear Plant Materials	4
ETSA2513	Pneumatics	3
ETSA2512	Hydraulics	3
ETSA2516	Mechanical Systems II	4
ETSA1531	Process Controls/Instrumentation I	3

## Second Year - Second Semester

	TOTAL PROGRAM REQUIREMENTS	75
	Total Credits	17
SPEE1020	Interpersonal Communications	3
NUCP2508	Nuclear Plant Operating Systems	4
ETSA2547	Mechanical Fundamentals for Process Controls	3
ETSA2546	Powerplant Technology	4
ETSA2543	PLC Fundamentals	3

# **ENERGY TECHNICAL SPECIALIST - A.A.S. DEGREE**

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

#### First Year - First Semester

	Total Credits	14
MATS1300	College Algebra	3
ETSA1512	Fundamentals of AC/DC Electricity II	3
ETSA1511	Fundamentals of AC/DC Electricity I	3
ETSA1300	Intro to Trad/Renewable Energy	3
ETSA1515	Intro to Industrial Safety and Health	2

## First Year - Second Semester

	Total Credits	14
PHYS1050	Introduction to Physics	3
ETSA1541	Mechanical Fundamentals	3
ETSA1552	Basic Metal Joining and Fabrication	2
ETSA1523	Print Reading	3
ETSA1507	Digital Electronics	3

#### Second Year - First Semester

16
3
3
3
3
4

#### Second Year - Second Semester

occoma rear	Godonia Gonnestei	
ETSA2543	PLC Fundamentals	3
ETSA2546	Powerplant Technology (Fossil Fuel Emphasis)	4
ETSA2547	Mechanical Fundamentals for Process Controls	3
ENGL1150	Composition I	3
SPEE1020	Interpersonal Communications	3
	Total Credits	16
	TOTAL PROGRAM REQUIREMENTS	60



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# **HVAC & REFRIGERATION TECHNOLOGY**

Delivery: Daytime

Fall Semester, Full-Time Start: Location: Rosemount Campus

#### **Outcomes**

#### **Major Description**

Employment of HVAC/R technicians is expected to increase faster than average for all occupations through the year 2022.\* The goal of DCTC's Heating, Ventilation, Air Conditioning and Refrigeration Diploma program is to provide students with the entry level knowledge and skills required to safely install, maintain, troubleshoot and repair today's technologically advanced HVAC/R systems. Through group discussions, lectures and hands-on laboratory experience with actual HVAC/R equipment, this program helps student become successful in this exciting and challenging industry career. Interested applicants should possess strong basic math skills and mechanical aptitude. Each student will be prepared and required to pass the EPA Section 608 refrigerant handling certification exam.

## **Work Environment**

HVAC/R technicians must be able to work independently, in extreme conditions, at all hours of the day. From the cold of winter to the heat and humidity of summer, in attics, basements, crawl spaces and on roof tops. Occasional heavy lifting, working off ladders or scaffolding and being comfortable with heights are also potential requirements. HVAC/R technicians should expect to be on call and work after hours and some weekends.

#### **Potential Job Titles**

- Residential and/or Commercial HVAC/R Service Technician
- Residential and/or Commercial HVAC/R Installer
- Sheet Metal Fabrication and Installation
- HVAC/R Equipment and Parts Salesperson

# Salary Data

• Average Wage: \$25.89/hour • Top Earners: \$30.48/hour

#### **HVAC & REFRIGERATION - DIPLOMA**

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

#### First Year - First Semester

	Total Credits	20
SPEE1020	Interpersonal Communication	3
HVAC1170	Introduction to Basic Electricity	2
HVAC1160	Employability, Problem Solving and Customer Relations	2
HVAC1150	Halide Refrigerant Certification	2
HVAC1140	Electric Motors/Controls/Schematics	2
HVAC1130	Tool Usage, Brazing and Soldering Techniques	2
HVAC1120	Refrigeration Principles and Applications	4
HVAC1110	Indoor Air Quality	1
HVAC1100	Alternative Heating and Cooling Methods	2

### First Year - Second Semester

HVAC1200	Forced Air Heating Systems	4
HVAC1210	Hydronic Heating Systems	2
HVAC1230	Ventilating Systems and HVAC Installation	4
HVAC1240	Air Conditioning and Heat Pump Service	3
HVAC1250	Commercial Refrigeration	3
BIOL1110	Environmental Science	3
	Total Credits	19
	TOTAL PROGRAM REQUIREMENTS	39

HVAC2960 Specialized Lab - 1 credit technical elective is suggested, but not required



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# **INDUSTRIAL & ENERGY PLANT MAINTENANCE**

Delivery: Daytime and Online Classes Start: Fall Semester, Full-Time Location: Rosemount Campus

#### Outcome

Industrial and Energy Plant Maintenance Diploma . . . . . 45 cr.

#### **Major Description**

With training in the Industrial and Energy Plant Maintenance program you will obtain the necessary skills to maintain manufacturing, industry, and energy plants. Modern manufacturing, industry and energy plants are highly complicated and require a skilled worker to maintain them.

This program prepares students with a foundation in the theory, application and principles of these complicated environments. This includes the proper installation, maintenance and troubleshooting of mechanical, electrical, electronic, electromechanical, hydraulic and pneumatic power equipment. Our program also focus on bearings and seals, print reading, preventative/predictive maintenance, safety, welding, laser alignment, and vibration analysis.

The Industrial and Energy Plant Maintenance program is an ideal choice for students with good mechanical aptitude who take pride in their work.

#### Salary Data

Average Wage: \$25.59/hourTop Earners: \$29.77/hour

# INDUSTRIAL AND ENERGY PLANT MAINTENANCE - DIPLOMA

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

#### First Year - First Semester

	Total Credits	11
ETSA1300	Intro to Trad/Renewable Energy	3
ETSA1512	Fundamentals of AC/DC Electricity II	3
ETSA1511	Fundamentals of AC/DC Electricity I	3
ETSA1515	Intro to Industrial Safety and Health	2

#### First Year - Second Semester

	Total Credits	11
ETSA1541	Mechanical Fundamentals	3
ETSA1552	Basic Metal Joining and Fabrication	2
ETSA1523	Print Reading	3
ETSA1507	Digital Electronics	3

### Second Year - First Semester

	Total Credits	13
ETSA2513	Pneumatics	3
ETSA2512	Hydraulics	3
ETSA1531	Process Controls/Instrumentation I	3
ETSA2516	Mechanical Systems II	4

#### Second Year - Second Semester

Total Credits	10
ETSA2547 Mechanical Fundamentals for Process Controls	3
ETSA2546 Powerplant Technology	4
ETSA2543 PLC Fundamentals	3

TOTAL PROGRAM REQUIREMENTS



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# NANOSCIENCE TECHNOLOGY

Delivery:	Daytime, Evening and Hybrid Classes
Start:	Fall Semester, Full- or Part-Time
Location:	Rosemount Campus (Semester 1-3),
	University of Minnesota (Semester 4)

#### **Outcome**

Nanoscience Technology A.A.S. Degree . . . . . . . . . . . . . . . 72 cr.

#### **Major Description**

This program prepares students for careers in nanobiotech, materials and electronics industries. The curriculum is a combination of classroom, online and laboratory experiences, with hands on use of nanoscale equipment in all 4 semesters. Students have several opportunities for individual research and exploration of nanoscale concepts. Offered in partnership with the University of Minnesota, the program provides skills and knowledge required for employment in a large number of companies. The DCTC program also provides a starting point to four year degrees at multiple institutions in many degree programs. Processes of scientific inquiry, experiment and research design, critical thinking, and communication are aspects that are woven into each course.

#### **Work Environment**

Nanoscience technologists work in multiple business environments including research, production, testing, training and marketing. Often this role is a bridge between scientists, engineers and other technicians. Program graduates may work independently in some aspects but most often are part of a team. Your job will include some desk work but most of your time will be spent in a laboratory environment preparing test samples, microscope operation and testing, documentation and analysis and communication of your results. These technologists do not usually do the same thing for many months at a time. Finally, although nanoelectronics related jobs may occur in a clean room, most of these jobs are in traditional company research environments and labs. The options and work environments are varied and expanding with the United States nanotech market.

## **Potential Job Titles**

- Chemical Technician
- Lab Technician
- Manufacturing Technician
- · Nanobiotech Research Assistant
- Nanomaterials Research Associate
- Nanoscale Fabrication Technician
- Nanotechnologist
- Quality Control Technician
- Research Assistant
- Research Technician

# **Salary Data**

Average Wage (U.S.): \$21.29/hourTop Earners (U.S.): \$29.10/hour

#### NANOSCIENCE TECHNOLOGY - A.A.S. DEGREE

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

#### First Year - First Semester

	Total Credits	18
MATS1300	College Algebra	4
SPEE1020	Interpersonal Communication	3
BIOL1500	General Biology	4
PHYS1100	College Physics I	4
NAN01100	Fundamentals of Nanoscience I	3

#### First Year - Second Semester

	Total Credits	18
PHYS1200	College Physics II	4
MATS1251	Statistics	4
CHEM1500	Introduction to Chemistry	4
NANO1210	Computer Simulation	1
NANO1200	Fundamentals of Nanoscience II	3
NANO1211	Student Lab Experience & Research	2

#### Second Year - First Semester

	Total Credits	18
ENGL1150	Composition I	3
NANO2151	Career Planning and Industry Tours	1
NANO2140	Interdisciplinary Lab	3
NANO2131	Manufacturing Quality, Assurance, and Reliability	2
NANO2121	Nanomaterials	3
NANO2111	Nanobiotechnology/Agriculture	3
NANO2101	Nanoelectronics	3

#### Second Year - Second Semester

	- Interest of the second of th	
NANO2970	Industry Internship	2
MT 3142	Nanoparticles and Biotechnology Laboratory	1
MT 3141	Principles & Applications of Bionanotechnology	4
MT 3131	Introduction to Materials Characterization	4
MT 3121	Thin Films Deposition	3
MT 3112	Elements of Micro & Nano Manufacturing Lab	1
MT 3111	Elements of Microelectronic Manufacturing	3
At the Univer	rsity of Minnesota	

TOTAL PROGRAM REQUIREMENTS



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# TECHNICAL CAREERS

# WELDING TECHNOLOGY

Delivery: Daytime, Afternoon, and Evening Classes

Start: Fall Semester, Full-Time Location: Rosemount Campus

# Outcome

# **Major Description**

The Welding Program offers a variety of training in different welding processes specific to our trade. Students will gain knowledge through theory in class and hands on experience in the welding lab. The major topics and welding processes will be covered in this nine-month course to ready the student for entry level positions in the industry. Subjects that are covered include: Shielded Metal Arc, Gas Metal Arc, Flux Cored Arc, Gas Tungsten Arc Welding Processes Oxy/Fuel, Plasma Arc, Carbon Air Arc Cutting and Gouging Processes. Students will work with a variety of metals which include: steel, stainless steel, and aluminum. Shop Fabrication, Blueprint Reading, Math, Visual Inspection, and Safety are covered in the curriculum.

## **Work Environment**

Welders with the ability to fabricate and weld metal products from blueprints are in great demand in a wide range of industries. Working careers in industry consist of three major areas: Manufacturing, Construction, and Repair.

## **Potential Job Titles**

- Welder
- Welding Assembly Technician
- · Machine Operator
- Spot Welder
- Braze Operator
- Fitter-Welder
- Robot Operator
- Fabricator
- Finishing Technician

# **Salary Data**

Average Wage: \$21.24/hourTop Earners: \$24.67/hour

# **WELDING TECHNOLOGY - DIPLOMA**

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

## First Year - First Semester

	Total Credits	19
MATS1000	Math for Welders	3
WELD1150	Print Reading I	3
WELD1140	Gas Tungsten Arc Welding I	3
WELD1130	Flux Cored Arc Welding I	2
WELD1120	Gas Metal Arc Welding I	2
WELD1111	Shielded Metal Arc Welding I	3
WELD1101	Welding Safety and Theory I	3

# First Year - Second Semester

WELD1200	Print Reading II	3
WELD1210	Welding Safety and Theory II	3
WELD1230	Shielded Metal Arc Welding II	3
WELD1240	Gas Metal Arc Welding II	2
WELD1250	Flux Cored Arc Welding II	2
WELD1260	Gas Tungsten Arc Welding II	3
INTS1010	Job Search Skills	1
	Total Credits	17

TOTAL PROGRAM REQUIREMENTS



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# **PROGRAMS OF STUDY**

Auto Body Collision Technology
Automotive Maintenance & Light Repair
Automotive Technician
GM Automotive Service Educational Program
Heavy Construction Equipment Technology
Heavy Duty Truck Technology
Railroad Conductor Technology

# WHEELS IN MOTION

People and goods are constantly on the move. Transportation began with human power, but today's modes of transport are literally all over the map with road and rail covering much of the ground.

Transportation programs provide students with the knowledge and skills to get rolling in the career direction of their choice. Whether as a railway conductor on the engineer track or a heavy equipment mechanic servicing a Caterpillar track loader, our graduates always get where they're going.

# TRAITS OF THE TRADE

People drawn to careers in the transportation fields are typically:

- Innovative
- Adaptable
- Strong-minded
- Analytical
- Troubleshooters
- Good with hands-on tools
- Mechanically inclined
- Handy with figures
- Natural communicators
- Independent
- · Alert to their surroundings
- Attuned to all things on wheels

Unless otherwise specified, salary data is sourced from iseek.org.

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# **AUTO BODY COLLISION TECHNOLOGY**

\* All students applying for the transportation programs (not including Railroad Conductor Program) are REQUIRED to attend a Tuesday Campus Visit

Delivery: Daytime Classes

Start: Fall Semester, Full-Time Location: Rosemount Campus

# **Outcomes**

Auto Body Collision Technology A.A.S. Degree 72 cr.
Auto Body Collision Technology Diploma64 cr.
Body Technician Certificate
Paint Prep Certificate
Estimator Certificate

# **Major Description**

Auto body collision technicians are the skilled professionals who accurately diagnose and repair collision-damaged vehicles. Repairing today's advanced passenger vehicles requires knowledge and training in metals, plastics, structural repairs and refinishing. Instruction involves classroom theory, demonstrations and the hands-on repair of customer vehicles. Classroom presentation includes I-CAR Enhanced Delivery Collision Repair Training.

# **Work Environment**

Skilled graduates find challenging careers as body, frame or paint technicians, adjusters, appraisers and managers in franchise or independent body shops, dealerships, specialty shops and insurance companies.

# **Potential Job Titles**

- Collision Repair Technician
- Detailer
- Estimator
- Glass Installer
- · Paint Prepper
- · Paint Technician

# **Salary Data**

Average Wage: \$24.12/hourTop Earners: \$33.53/hour

# AUTO BODY COLLISION TECHNOLOGY - A.A.S. DEGREE

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

## First Year - First Semester

	Total Credits	18
ENGL1150	Composition I (or ENGL1200)	3
ABCT1150	Reconditioning and Detailing	2
ABCT1142	Glass, Trim and Hardware	4
ABCT1130	Refinishing Preparation I	2
ABCT1120	Sheet Metal Repair	5
ABCT1111	Collision Repair Welding I	2

# First Year - Second Semester

	Total Credits	18
SPEE1020	Interpersonal Communication	3
PHIL1200	Critical Thinking	3
ABCT1230	Auto Body Plastic Repair	2
ABCT1216	Refinishing Application	5
ABCT1214	Refinishing Preparation II	3
ABCT1212	Collision Repair Welding II	2

# Second Year - First Semester

	Total Credits	18
BIOL1110	Environmental Science	3
ABCT2230	Body Mechanical and Air Conditioning	3
ABCT2108	Unibody/Frame/Wheel Alignment I	4
ABCT2106	Collision Damage Repair/Replacement	6
ABCT2103	Damage Analysis, Estimating, & Customer Service	2

# Second Year - Second Semester

Total Credits	
HIST1450 The History of Minnesota	3
ABCT2970 Autobody Internship	5
ABCT2240 Emerging Technologies	2
ABCT2212 Unibody/Frame/Wheel Alignment II	6
ABCT2100 Body Electrical	2

TOTAL PROGRAM REQUIREMENTS

# **AUTO BODY COLLISION TECHNOLOGY - DIPLOMA**

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

# First Year - First Semester

	Total Credits	18
ENGL1150	Composition I (or ENGL1200)	3
ABCT1150	Reconditioning and Detailing	2
ABCT1142	Glass, Trim and Hardware	4
ABCT1130	Refinishing Preparation I	2
ABCT1120	Sheet Metal Repair	5
ABCT1111	Collision Repair Welding I	2

## First Year - Second Semester

	Total Credits	18
SPEE1020	Interpersonal Communication	3
HIST1450	The History of Minnesota	3
ABCT1230	Auto Body Plastic Repair	2
ABCT1216	Refinishing Application	5
ABCT1214	Refinishing Preparation II	3
ABCT1212	Collision Repair Welding II	2

# Second Year - First Semester

	Total Credits	15
ABCT2230	Body Mechanical and Air Conditioning	3
ABCT2108	Unibody/Frame/Wheel Alignment I	4
ABCT2106	Collision Damage Repair/Replacement	6
ABCT2103	Damage Analysis, Estimating, & Customer Service	2

## Second Year - Second Semester

	Total Credits	13
ABCT2970	Autobody Internship	5
ABCT2212	Unibody/Frame/Wheel Alignment II	6
ABCT2100	Body Electrical	2

# TOTAL PROGRAM REQUIREMENTS 64

# **BODY TECHNICIAN - CERTIFICATE**

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

A D OT1111	0 H; ; D ; ; ; ; ; ;	
ABCT1111	Collision Repair Welding I	2
ABCT1120	Sheet Metal Repair	5
ABCT1142	Glass, Trim and Hardware	4
ABCT1212	Collision Repair Welding II	2
ABCT2100	Body Electrical	2
ABCT2106	Collision Damage Repair/Replacement	6
ABCT2108	Unibody/Frame/Wheel Alignment I	4
ABCT2230	Body Mechanical and Air Conditioning	3
	Total Credits	28
	TOTAL PROGRAM REQUIREMENTS	28

# **PAINT PREPARATION - CERTIFICATE**

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

	Total Credits	21
	General Education (SPEE1020 or ENGL1200)	3
ABCT1230	Auto Body Plastic Repair	2
ABCT1216	Refinishing Application	5
ABCT1214	Refinishing Preparation II	3
ABCT1150	Reconditioning and Detailing	2
ABCT1142	Glass, Trim and Hardware	4
ABCT1130	Refinishing Preparation I	2

# TOTAL PROGRAM REQUIREMENTS

21

# **ESTIMATOR - CERTIFICATE**

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

	TOTAL PROGRAM REQUIREMENTS	14
	Total Credits	14
	General Education (SPEE1020 or ENGL1200)	3
ABCT2108	Unibody/Frame/Wheel Alignment I	4
ABCT2103	Damage Analysis, Estimating, & Customer Service	2
ABCT1120	Sheet Metal Repair	5



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# **AUTOMOTIVE MAINTENANCE & LIGHT REPAIR**

\* All students applying for the transportation programs (not including Railroad Conductor Program) are REQUIRED to attend a Tuesday Campus Visit

Delivery: Daytime Classes

Start: Fall or Spring Semester, Full-Time

Location: Rosemount Campus

# **Outcomes**

Automotive Maintenance & Light Repair Certificate.... 16 cr.

# **Major Description**

This program is designed to introduce students to the automotive industry and provide opportunities to obtain the entry level fundamental knowledge, skills, training and credentials needed for employment and advancement in the automotive and transportation career pathways. This certificate follows the standards defined by the National Automotive Technician Education Foundation (NATEF) which ensures all training meets the highest standards.

Students who graduate from this program will be able to work for independent repair facilities and dealerships doing maintenance and light repairs. Most of the 18 credits received in the AMLR program are transferable to the Automotive Technician AAS Degree offered at DCTC and the remaining credits may also be transferable to DCTC or other MnSCU institutions through a prior learning credit assessment.

# **Work Environment**

Automotive technicians land jobs at dealerships, independent shops and specialty shops. They generally work indoors with good ventilation and lighting as well as strong safety precautions.

## **Potential Job Titles**

- · Light Duty Maintenance Technician
- Fleet Repair Technician
- Lube Technician
- · Tire Technician
- Parts Runner
- · Lot Technician

## **Salary Data**

Average Wage: \$19.30/hourTop Earners: \$23.92/hour

# AUTOMOTIVE MAINTENANCE & LIGHT REPAIR - CERTIFICATE

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

	TOTAL PROGRAM REQUIREMENTS	16
	Total Credits	16
AUTM2970	Internship	1
AUTM2045	Engine Performance	2
AUTM2035	Basic Engine & Air Conditioning Service	2
AUTM2015	Drive Train, Axles, and Automatic & Manual Transmissions	2
AUTM2111	Automotive Engine Electrical Systems	2
AUTM2100	Basic Electricity	1
AUTM2025	Brakes	3
AUTM2012	Suspensions, Steering & Alignment Systems	2
AUTM2005	Introduction to Maintenance & Light Repair	1



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# **AUTOMOTIVE TECHNICIAN**

\* All students applying for the transportation programs (not including Railroad Conductor Program) are REQUIRED to attend a Tuesday Campus Visit

Delivery: Daytime Classes

Start: Fall or Spring Semester, Full-Time

Location: Rosemount Campus

# **Outcomes**

Automotive Technician A.A.S. Degree	cr.
Automotive Technician Diploma	cr.
Driveability Certificate	cr.
Engines & Transmissions Certificate	cr.
Electrical, Electronics & HVAC Certificate	cr.
Brakes, Suspension & Driveline Certificate	cr.
Automotive Maintenance & Light Repair Certificate 16	cr.

# **Major Description**

As skilled professionals, automotive technicians accurately diagnose mechanical problems related to engine, transmission, fuel injection, suspension and electrical systems. Students learn to maintain and repair engine, chassis, drive train, frontwheel drive, fuel injection, and electrical and emission systems. Instruction involves classroom theory, demonstrations, computer applications and hands-on car repair.

# **Work Environment**

Automotive technicians land jobs at dealerships, independent shops and specialty shops. They generally work indoors with good ventilation and lighting as well as strong safety precautions.

# **Potential Job Titles**

- · Automotive Technician
- · Automobile Service Advisor
- · Automotive Repair Technician
- · Automotive Engineer
- Service Manager

# Salary Data

Average Wage: \$19.30/hourTop Earners: \$23.92/hour

# **AUTOMOTIVE TECHNICIAN - A.A.S. DEGREE**

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

# First Year - First Semester

	Total Credits	18
SPEE1020	Interpersonal Communication	3
AUTM2141	Advanced Automotive Electronic Systems	5
AUTM2136	Heating, Ventilation and Air Conditioning	3
AUTM2115	Automotive Body Electrical Systems	3
AUTM2110	Automotive Engine Electrical Systems	3
AUTM2100	Basic Automotive Electricity	1

## First Year - Second Semester

	Total Credits	17
ENGL1150	Composition I (or ENGL1200 Technical Writing	3)
AUTM2225	Advanced Engine and Transmission Diagnosis and Repair	6
AUTM2215	Automatic Transmission/Transaxle Theory and Operation	4
AUTM2125	Engine Theory and Operation	4

# Second Year - First Semester

	Total Credits	20
PHIL1200	Critical Thinking	3
BIOL1110	Environmental Science	3
AUTM2330	Advanced Driveability	5
AUTM2325	Computer Systems Op. Diagnosis and Repair	3
AUTM2322	Fuel System Operation Diagnosis and Repair	3
AUTM2315	Ignition System Operation, Diagnosis and Repair	r 3

# Second Year - Second Semester

	Total Credits	17
SOCY1010	Marriage and the Family	3
AUTM2205	Advanced Driveline and Chassis Systems	5
AUTM2032	Manual Transaxle, Clutches, Transfer Cases and Differentials	3
,	2.0.00	3
AUTM2025	Brakes	7
AUTM2011	Suspensions, Steering and Alignment Systems	3

TOTAL PROGRAM REQUIREMENTS

# **AUTOMOTIVE TECHNICIAN - DIPLOMA**

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

# First Year - First Semester

	Total Credits	18
SPEE1020	Interpersonal Communication	3
AUTM2141	Advanced Automotive Electronic Systems	5
AUTM2136	Heating, Ventilation and Air Conditioning	3
AUTM2115	Automotive Body Electrical Systems	3
AUTM2110	Automotive Engine Electrical Systems	3
AUTM2100	Basic Electricity	1

# First Year - Second Semester

	Total Credits	17
ENGL1150	Composition I	3
	Diagnosis and Repair	
AUTM2225	Advanced Engine and Transmission	6
	Theory and Operation	
AUTM2215	Automatic Transmission/Transaxle	4
AUTM2125	Engine Theory and Operation	4

## Second Year - First Semester

	Total Credits	17
	General Education Elective**	3
AUTM2330	Advanced Driveability	5
	Diagnosis and Repair	
AUTM2325	Computer Systems Operation	3
AUTM2322	Fuel System Operation Diagnosis and Repair	3
AUTM2315	Ignition System Operation, Diagnosis and Repair	3
Second Yea	r - First Semester	

# Second Year - Second Semester

	Total Credits	
AUTM2205	Advanced Driveline and Chassis Systems	5
	Transfer Cases and Differentials	
AUTM2032	Manual Transaxle, Clutches,	3
AUTM2025	Brakes	3
AUTM2011	Suspensions, Steering and Alignment Systems	3

**TOTAL PROGRAM REQUIREMENTS** 

# **DRIVEABILITY - CERTIFICATE**

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

	TOTAL PROGRAM REQUIREMENTS	18
	Total Credits	18
	General Education Elective**	3
AUTM2330	Advanced Driveability	5
AUTM2325	Computer Systems Operation Diagnosis and Repair	3
AUTM2315	Ignition System Operation, Diagnosis and Repair	3
AUTM2322	Fuel System Operation Diagnosis and Repair	3
AUTM2100	Basic Electricity	1

<sup>\*\*</sup> Select General Education electives from any MnTC goal area.

# **ENGINES & TRANSMISSIONS - CERTIFICATE**

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

Total Credits	18
General Education Elective**	3
Diagnosis and Repair	
Advanced Engine and Transmission	6
Theory and Operation	
Automatic Transmission/Transaxle	4
Engine Theory and Operation	4
Basic Electricity	1
	Engine Theory and Operation Automatic Transmission/Transaxle Theory and Operation Advanced Engine and Transmission Diagnosis and Repair

<sup>\*\*</sup> Select General Education electives from any MnTC goal area.



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<sup>\*\*</sup> Select General Education electives from any MnTC goal area.

# ELECTRICAL, ELECTRONICS & HVAC - CERTIFICATE

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

	TOTAL PROGRAM REQUIREMENTS	18
	Total Credits	18
	General Education Elective**	3
AUTM2141	Advanced Automotive Electronic Systems	5
AUTM2136	Heating, Ventilation, and Air Conditioning	3
AUTM2115	Automotive Body Electrical Systems	3
AUTM2110	Automotive Engine Electrical Systems	3
AUTM2100	Basic Electricity	1

<sup>\*\*</sup> Select General Education electives from any MnTC goal area.

# BRAKES, SUSPENSION & DRIVELINE - CERTIFICATE

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

	TOTAL PROGRAM REQUIREMENTS	18
	Total Credits	18
	General Education Elective**	3
AUTM2205	Advanced Driveline and Chassis System	5
AUTM2032	Manual Transmission and Driveline	3
AUTM2025	Brakes	3
AUTM2011	Suspension, Steering & Alignment	3
AUTM2100	Basic Electricity	1

<sup>\*\*</sup> Select General Education electives from any MnTC goal area.

# AUTOMOTIVE MAINTENANCE & LIGHT REPAIR - CERTIFICATE

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

	TOTAL PROGRAM REQUIREMENTS	16
	Total Credits	16
AUTM2970	Internship	1
AUTM2045	Engine Performance	2
AUTM2035	Basic Engine & Air Conditioning Service	2
AUTM2015	Drive Train, Axles, and Automatic & Manual Transmissions	2
AUTM2111	Automotive Engine Electrical Systems	2
AUTM2100	Basic Electricity	1
AUTM2025	Brakes	3
AUTM2012	Suspensions, Steering & Alignment Systems	2
AUTM2005	Introduction to Maintenance & Light Repair	1



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# **GM AUTOMOTIVE SERVICE EDUCATIONAL PROGRAM (ASEP)**

\* All students applying for the transportation programs (not including Railroad Conductor Program) are REQUIRED to attend a Tuesday Campus Visit

Delivery: Daytime Classes Start: Fall Semester, Full-Time Location: Rosemount Campus

# Outcome

Automotive Service A.A.S. Degree . . . . . . . . . . . . . . . 82 cr.

# **Major Description**

The GM ASEP training program combines state of the art automotive service, appropriate academic coursework, and real world internship experiences to give students the best possible preparation for a career as an automotive technician. The program incorporates advanced automotive technical training with a strong foundation in electronics. As a student in GM ASEP, you alternate between the classroom and hands-on work experience at a sponsoring GM dealership or AC Delco Professional Service Center. This unbeatable combination of school and work reinforces the technical knowledge gained while at DCTC. Upon graduation, you will earn an Associate's Degree in Automotive Technology, resulting in a solid education combined with invaluable paid work experience that will offset many of the costs of College.

# **Work Environment**

ASEP graduates work as service technicians in General Motors dealerships, including Buick, Cadillac, Chevrolet, GMC or an AC Delco Professional Service Center.

# **Potential Job Titles**

- Automotive Technician
- Automotive Repair Technician
- · Automotive Service Advisor
- · Automotive Engineer
- · Automotive Service Manager
- · Automotive Mechanic

# **Salary Data**

• Average Wage: \$19.30/hour Top Earners: \$23.92/hour

# **AUTOMOTIVE SERVICE - A.A.S. DEGREE**

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

<b>Eirct</b>	Voor	- Eirct	Semester	
FILSE	TEAL	- FIFSI	. semester	

	Total Credits	17
BIOL1110	Environmental Science	3
ASEP1201	Dealer Work Experience I	8
ASEP1102	Electrical and Fuel Systems	3
ASEP1101	Automotive Fundamentals	3

## First Year - Second Semester

	Total Credits	17
SPEE1020	Interpersonal Communication	3
ASEP1202	Dealer Work Experience II	8
ASEP1105	Heating and Air Conditioning	3
ASEP1103	Driveability	3

## First Year - Summer Session

	Total Credits	14
ENGL1150	Composition I	3
ASEP2303	Dealer Work Experience III	5
ASEP2110	Automatic Transmissions	3
ASEP1104	Body Electronics	3

# Second Year - First Semester

	Total Credits	17
PHIL1200	Critical Thinking	3
ASEP2209	Driveline and Four-Wheel Drive	3
ASEP2111	Engines	3
ASEP1204	Dealer Work Experience IV	8

## Second Year - Second Semester

	Total Credits	17
SOCY1010	Marriage and Family	3
ASEP2107	Steering and Suspension	2
ASEP1212	Advanced Diagnostics/New Model Update	1
ASEP1205	Dealer Work Experience V	8
ASEP1108	Brake Systems	3

TOTAL PROGRAM REQUIREMENTS



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# **HEAVY CONSTRUCTION EQUIPMENT TECHNOLOGY**

\* All students applying for the transportation programs (not including Railroad Conductor Program) are REQUIRED to attend a Tuesday Campus Visit

Delivery: Daytime Classes
Start: Fall Semester, Full-Time
Location: Rosemount Campus

### **Outcomes**

Heavy Construction Equip. Technology A.A.S. Degree... 72 cr. Heavy Construction Equip. Mechanic Diploma............. 64 cr. Heavy Construction Equip. Maintenance Certificate.... 29 cr.

# **Major Description**

Coursework prepares students to succeed as well-trained, mechanically minded, hard-working technicians with heavy equipment dealers and contractors. Instruction involves classroom theory, live shop demonstrations, and repair of heavy equipment currently used in industry. Making repairs on actual equipment is vital to skill development.

# **Work Environment**

Heavy equipment dealers and earth-moving contractors are top employers. Jobs are also available with mining and logging companies. Most mechanics work in indoor shops, but experienced field service technicians travel to job sites to perform repairs.

## **Potential Job Titles**

- · Mobile Heavy Equipment Technician
- Construction Equipment Technician
- Field Service Technician
- Dealer Service Technician

# **Salary Data**

Average Wage: \$26.40/hourTop earners: \$29.64/hour

# HEAVY CONSTRUCTION EQUIPMENT TECHNOLOGY - A.A.S. DEGREE

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

### First Year - First Semester

HCEM1101	General Shop Mechanics - Introduction	2
HCEM1110	Welding and Flame Cutting	2
HCEM1132	Heavy Duty Electrical	3
HCEM1140	Diesel Engine Overhaul I	4
HCEM1150	Applied Failure Analysis	2
HCEM1170	CAT Basics Training I	1
ENGL1150	Composition I (OR ENGL1200)	3
LIVOLIIOO	Total Credits	17
Eirct Voor -	Second Semester	
HCEM1234	Heavy Duty Electronics	3
HCEM1246	Diesel Engine Overhaul II	3
HCEM1250	Brakes	2
HCEM1256	Diesel Engine Tune-up	3
HCEM1262	Preventative Maintenance	2
HCEM1270	CAT Basics Training II	2
PHIL1200	Critical Thinking	3
SPEE1020	Interpersonal Communication	3
	Total Credits	21
Second Yea	ar - First Semester	
HCEM2115	Transmissions	4
HCEM2135	Hydraulics I	3
HCEM2177	Machine Electronics I	2
HCEM2238	Hydraulics II	3
HCEM2265	Differentials	2
BIOL1110	Environmental Science	3
	Total Credits	17
Second Yea	ar - Second Semester	
HCEM2145	Hydrostatic Systems	3
HCEM2225	Track Drive Systems	3
HCEM2256	Steering Systems	2
HCEM2260	Machine Electronics II	2
HCEM2270	CAT Advanced Training III	2
HCEM2280	Climate Control	2
HIST1450	The History of Minnesota	3
	Total Credits	17
	iolai Credits	17

TOTAL PROGRAM REQUIREMENTS

# HEAVY CONSTRUCTION EQUIPMENT MECHANIC - DIPLOMA

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

# First Year - First Semester

	Total Credits	17
ENGL1150	Composition I (OR ENGL1200)	3
HCEM1170	CAT Basics Training I	1
HCEM1150	Applied Failure Analysis	2
HCEM1140	Diesel Engine Overhaul I	4
HCEM1132	Heavy Duty Electrical	3
HCEM1110	Welding and Flame Cutting	2
HCEM1101	General Shop Mechanics - Introduction	2

# First Year - Second Semester

HCEM1246 Diesel Engine Overhaul II HCEM1250 Brakes HCEM1256 Diesel Engine Tune-up HCEM1262 Preventative Maintenance HCEM1270 CAT Basics Training II PHIL1200 Critical Thinking SPEE1020 Interpersonal Communication	21
HCEM1250 Brakes HCEM1256 Diesel Engine Tune-up HCEM1262 Preventative Maintenance HCEM1270 CAT Basics Training II	3
HCEM1250 Brakes HCEM1256 Diesel Engine Tune-up HCEM1262 Preventative Maintenance	3
HCEM1250 Brakes HCEM1256 Diesel Engine Tune-up	2
HCEM1250 Brakes	2
9	3
HCEM1246 Diesel Engine Overhaul II	2
	3
HCEM1234 Heavy Duty Electronics	3

# Second Year - First Semester

	Total Credits	14
HCEM2265	Differentials	2
HCEM2238	Hydraulics II	3
HCEM2177	Machine Electronics I	2
HCEM2135	Hydraulics I	3
HCEM2115	Transmissions	4

## Second Year - Second Semester

occoma rea	occoma ocimester	
HCEM2145	Hydrostatic Systems	3
HCEM2225	Track Drive Systems	3
HCEM2256	Steering Systems	2
HCEM2260	Machine Electronics II	2
HCEM2280	Climate Control	2
	Total Credits	12

**TOTAL PROGRAM REQUIREMENTS** 

# HEAVY CONSTRUCTION EQUIPMENT MAINTENANCE - CERTIFICATE

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

# First Year - First Semester

	Total Credits	14
HCEM1170	CAT Basics Training I	1
HCEM1150	Applied Failure Analysis	2
HCEM1140	Diesel Engine Overhaul I	4
HCEM1132	Heavy Duty Electrical	3
HCEM1110	Welding and Flame Cutting	2
HCEM1101	General Shop Mechanics - Introduction	2
LICEM1101	Conoral Chan Machanias Introduction	

# First Year - Second Semester

	TOTAL PROGRAM REQUIREMENTS	29
	Total Credits	15
HCEM1270	CAT Basics Training II	2
HCEM1262	Preventative Maintenance	2
HCEM1256	Diesel Engine Tune-up	3
HCEM1250	Brakes	2
HCEM1246	Diesel Engine Overhaul II	3
HCEM1234	Heavy Duty Electronics	3



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# **HEAVY DUTY TRUCK TECHNOLOGY**

\* All students applying for the transportation programs (not including Railroad Conductor Program) are REQUIRED to attend a Tuesday Campus Visit

Delivery: Daytime Classes

Start: Fall & Spring Semester, Full-Time

Location: Rosemount Campus

# **Outcomes**

Heavy Duty Truck Technology A.A.S. Degree72 cr.
Heavy Duty Truck Technology Diploma64 cr.
Truck Fleet Maintenance Certificate

# **Major Description**

Students learn all aspects of heavy-duty truck repair and maintenance. The program focuses on large trucks, typically class 7 and 8. Areas of instruction include electrical and electronic systems, steering/alignment, foundation brakes, air brakes and anti-lock brake systems. Students perform diesel engine troubleshooting, overhauls and tune-ups on both mechanical and electronic engines. Clutch, transmission, drive axle repair and overhaul are taught along with welding instruction, preventive maintenance, and HVAC. Students will be given the opportunity to obtain a commercial drivers license (CDL) and become a state of MN certified commercial vehicle inspector.

This program is accredited by the National Automotive Technicians Education Foundation (NATEF). Programs must undergo extensive evaluation and site visits by NATEF to receive and retain program accreditation.

# **Work Environment**

Technicians generally work a standard 40-hour week in well-lighted and well-ventilated shops. Truck fleet companies, dealerships and truck repair shops are major employers.

# **Potential Job Titles**

- Diesel Mechanic
- Diesel Technician
- Fleet Mechanic
- · Heavy Duty Mechanic
- Truck Engine Technician
- Transportation Mechanic

# Salary Data

Average Wage: \$22.68/hourTop Earners: \$27.20/hour

# HEAVY DUTY TRUCK TECHNOLOGY - A.A.S. DEGREE

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

### First Year - First Semester

	Total Credits	17
SPEE1020	Interpersonal Communication	3
HDTT1218	Electrical Systems	4
HDTT1212	Preventive Maintenance	4
HDTT1106	Welding Procedures	2
HDTT1100	Truck Technology Fundamentals	4

# First Year - Second Semester

	Total Credits	21
	General Education Elective**	3
ENGL1150	Composition I	3
HDTT1223	Truck A/C	3
HDTT1215	Suspensions and Steering Systems	4
HDTT1109	Fluid Power Systems	2
HDTT1103	Air Brake Systems	6

## Second Year - First Semester

	Total Credits	17
	General Education (MnTC Goal 3 or 4)	3
HDTT2110	Diesel Fuel Systems	1
HDTT2107	Diesel Fundamentals	3
HDTT2104	Drive Train II	4
HDTT2101	Drive Train I	6

# Second Year - Second Semester

	TOTAL PROGRAM REQUIREMENTS	72
	Total Credits	17
	General Education Elective**	3
HDTT2970	Internship	5
HDTT2230	Heavy Truck Industry Training	2
HDTT2216	Diesel Electronics	3
HDTT2213	Diesel Engine Fundamentals	4

<sup>\*\*</sup> Select General Education electives from any MnTC goal area.

# **HEAVY DUTY TRUCK TECHNOLOGY - DIPLOMA**

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

# First Year - First Semester

	Total Credits	17
SPEE1020	Interpersonal Communication	3
HDTT1218	Electrical Systems	4
HDTT1212	Preventive Maintenance	4
HDTT1106	Welding Procedures	2
HDTT1100	Truck Technology Fundamentals	4

# First Year - Second Semester

	Total Credits	18
ENGL1150	Composition I	3
HDTT1223	Truck A/C	3
HDTT1215	Suspensions and Steering Systems	4
HDTT1109	Fluid Power Systems	2
HDTT1103	Air Brake Systems	6

# Second Year - First Semester

	Total Credits	17
	General Education Elective**	3
HDTT2110	Diesel Fuel Systems	1
HDTT2107	Diesel Fundamentals	3
HDTT2104	Drive Train II	4
HDTT2101	Drive Train I	6

# Second Year - Second Semester

	TOTAL PROGRAM REQUIREMENTS	64
	Total Credits	12
HDTT2970	Internship	5
HDTT2216	Diesel Electronics	3
HDTT2213	Diesel Engine Fundamentals	4

<sup>\*\*</sup> Select General Education electives from any MnTC goal area.

# TRUCK FLEET MAINTENANCE - CERTIFICATE

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

# First Year - First Semester

	Total Credits	14
HDTT1218	Electrical Systems	4
HDTT1212	Preventive Maintenance	4
HDTT1106	Welding Procedures	2
HDTT1100	Truck Technology Fundamentals	4

# First Year - Second Semester

	TOTAL PROGRAM REQUIREMENTS	29
	Total Credits	15
HDTT1223	Truck A/C	3
HDTT1215	Suspensions and Steering Systems	4
HDTT1109	Fluid Power Systems	2
HDTT1103	Air Brake Systems	6



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# RAILROAD CONDUCTOR TECHNOLOGY

\* All students applying for the transportation programs (not including Railroad Conductor Program) are REQUIRED to attend a Tuesday Campus Visit

**Delivery:** Daytime Classes

Start: August, October, January, and March

Location: Rosemount Campus

# **Outcome**

Railroad Conductor Technology Certificate . . . . . . . . 16 cr.

# **Major Description**

This program prepares students to serve as railroad conductors in the railway industry, which is critical to our nation's livelihood. Retirement rates of current conductors promise excellent job opportunities. DCTC formed partnerships with BNSF, Railway, Canadian National, Canadian Pacific Railway, Union Pacific Railroad and many other regional and short lines to develop a curriculum that puts graduates on the fast track to employment in the industry.

# **Work Environment**

Railroad conductors oversee train routes, movements and car switching through a range of duties, including the relay of signals for safe train movements. Conductors work irregular hours, including holidays, weekends, days and nights for shifts up to 12 hours. Constantly alert to changing conditions, they are trained to act safely and responsibly.

# **Potential Job Titles**

- Train Conductor
- Locomotive Engineer
- · Train Dispatcher
- Trainmaster

# **Salary Data**

Average Wage: \$28.97/hourTop Earners: \$35.13/hour

# RAILROAD CONDUCTOR TECHNOLOGY - CERTIFICATE

This is a sample course sequence.

Please contact your program advisor regarding your academic plans.

### 15 Week Term

	TOTAL PROGRAM REQUIREMENTS	16
	Total Credits	16
RRCC2970	Railroad Conductor Internship	1
RRCC1160	Utilization of RR Equip. & Safety Standards	2
RRCC1150	Conductor Duties	2
RRCC1140	Mechanical Operations	2
RRCC1130	General Code of Operating Rules	4
RRCC1120	Introduction to Conductor Service	4
RRCC1110	Orientation	1



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# **GENERAL EDUCATION**



# PHILOSOPHY OF GENERAL EDUCATION

Dakota County Technical College incorporates
General Education into its curriculum because
it firmly believes that higher education involves
breadth as well as depth of study and because
General Education also achieves an important goal
of the college's mission. The mission of Dakota
County Technical College is to provide collegiatelevel education for employment that will empower
individuals to enhance their opportunities for career
advancement and success in a global economy.

# **OUTCOME STATEMENT**

General Education is a requirement of all programs of 45 or more semester credits in length and is an integral part of the formal technical and/or professional preparation of students. This "general" education provides the kind of intellectual concepts and common knowledge that is expected of an educated person.

# **DELIVERY OF COURSES**

**Traditional:** DCTC offers a variety of day and evening transferable general education courses in the classroom.

**Online:** DCTC offers transferable general education courses online for those who need flexibility.

**Hybrid:** DCTC offers transferable general education courses in a blended format that includes both face to face and online components for increased flexibility.

For a current schedule of course offering, visit, dctc.edu/go/courses.

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# GENERAL EDUCATION

# **GENERAL EDUCATION**

# A.S. DEGREE REQUIREMENTS

An Associate in Science degree requires a minimum of 30 semester credits of general education as outlined below. See your program's page in this catalog or your academic advisor for program-specific requirements.

# **REQUIRED COURSES**

	Total Credits	12-14
PHYS	any Physics course	3
CHEM	any Chemistry course	4
BIOL	any Biology course (except 1200)	3-4
Science (choose one course numbered over 1000)		
<b>Mathematics</b> MATS	s (choose one course numbered over 1000) any Math course (except 1000 and 1205)	3-4
Human Dive SPEE1020	· · •	3
Communicat ENGL1150	tion Composition I	3

# **ELECTIVE COURSES**

Students must complete a minimum of 16-18 elective credits from at least two of the following Goal Areas listed on the following Minnesota Transfer Curriculum pages:

GOAL 2	CRITICAL THINKING	
Goal 5	History and the Social and Behavioral Scien	nces
Goal 6	Humanities and Fine Arts	
Goal 8	Global Perspective	
Goal 9	Ethical and Civic Responsibility	
Goal 10	People and the Environment	
	Total Credits	16-18
	TOTAL REQUIREMENTS	30

# A.A.S. DEGREE REQUIREMENTS

An Associate in Applied Science degree requires a minimum of 15 credits of general education as outlined below. See the program page in this catalog for program-specific requirements.

# **REQUIRED COURSES**

	Total Credits 9-1	0
MATS	any Math course (except 1000 and 1205)3-	4
PHYS	any Physics course	4
CHEM	any Chemistry course	4
BIOL	any Biology course (except BIOL1200)3-	4
Mathematics or Science (choose one course numbered over 1000):		
SPEE1020	Interpersonal Communication	3
Human Dive	ersity	
ENGL1150	Composition I	3
Communica	ation	

# **ELECTIVE COURSES**

Students may be required to complete additional credits beyond what is listed above. Choose from the courses listed on the following Minnesota Transfer Curriculum pages:

# GOAL 2 CRITICAL THINKING

	TOTAL REQUIREMENTS	15
	Total Credits	5-6
Goal 10	People and the Environment	
Goal 9	Ethical and Civic Responsibility	
Goal 8	Global Perspective	
Goal 6	Humanities and Fine Arts	
Goal 5	History and the Social and Behavioral Science	ences
Goal 4	Mathematical/Logical Reasoning	
Goal 3	Natural Sciences	

# **DIPLOMA REQUIREMENTS**

For students enrolled in diploma programs over 45 credits in length, a minimum of nine credits is required as outlined below. See your program's page in this catalog or your academic advisor for program-specific requirements.

# **REQUIRED COURSES**

General Education Elective (from any MnTC goal area) 3	
'	
SPEE1020 Interpersonal Communication	
'	

# MINNESOTA TRANSFER CURRICULUM

The Minnesota Transfer Curriculum (MnTC) is the format in which general education is defined and accomplished within the public two- and four-year colleges and universities in Minnesota. Completion of an MnTC course at one institution enables a student to receive credit for lower division general education MnTC coursework upon admission to other MnSCU colleges and universities as well as the University of Minnesota.

DCTC provides general education in the MnTC format and accepts MnTC courses from other MnSCU colleges and universities and from the University of Minnesota campuses.

Students who complete the entire general education transfer curriculum have shown competency in 10 goal areas. DCTC offers courses that meet all of the 10 goal areas. Students transferring these courses to other colleges transfer on a course-by-course basis. Courses approved for the Minnesota Transfer Curriculum are identified in DCTC publications by MnTC goal numbers.

# Minnesota Transfer Curriculum Completion

Completion of the Minnesota Transfer Curriculum (MnTC) may require additional courses beyond those required for the A.S., A.A.S., or diploma. If the intent is to transfer to another college, it is advisable to contact the transfer college for course selection recommendations and transfer admission process information. If a transfer college has not yet been identified, then use the Minnesota Transfer Curriculum courses listed on the following pages as a guide for course selection.

Successful completion of at least 40 credits within the accepted 10 goal areas as outlined below constitutes completion of the Minnesota Transfer Curriculum at DCTC. The goal area completion requirement is listed in italicized text after the description of each goal area. Notation of MnTC completion can be added to a student's transcript upon request after completion.

# **COMMUNICATIONS (GOAL 1)**

To develop writers and speakers who use the English language effectively and who read, write, speak and listen critically. As a base, all students should complete introductory communication requirements early in their collegiate studies. *MnTC completion requires three courses, one must be ENGL115O, and one SPEE.* 

ENGL1125	Business Writing 3 cr.
ENGL1150	Composition I
ENGL1200	Technical Writing 3 cr.
ENGL2000	English Composition II 3 cr.
SPEE1015	Fundamentals of Public Speaking 3 cr.
SPEE1042	Small Group Communication 3 cr.
SPEE1050	Nonverbal Communication 2 cr.

# **CRITICAL THINKING (GOAL 2)**

Students will be able to gather and use factual information to make logical assumptions, interpretations or connections. Critical thinking will be taught and used throughout the general education and technical curriculum to develop student's awareness of their own thinking and problem-solving procedures. This goal can be met in one of the following three ways: 1) by completion of one course; 2) by completion of Goal 1 and a technical program; 3) by completion of the entire MnTC.

ENGL1675	Children's Literature	
PHIL1200	Critical Thinking 3 cr.	
PHIL1450	Philosophy of the Arts2 cr.	
PSYC1105	General Psychology 4 cr.	

# NATURAL SCIENCES (GOAL 3)

To improve students' understanding of natural science principles and of the methods of scientific inquiry, i.e., the ways in which scientists investigate natural science phenomena. By studying the problems that engage today's scientists, students learn to appreciate the importance of science in their lives and to understand the value of a scientific perspective. MnTC Completion requires two courses of two different disciplines; at least one must be a lab course.

## **Lab Sciences**

BIOL1310	Introduction to Anatomy & Physiology 4 cr.
BIOL1400	Ecology Field Studies4 cr.
BIOL1500	General Biology4 cr.
BIOL2020	Microbiology4 cr.
BIOL2000	Anatomy & Physiology I 4 cr.
BIOL2010	Anatomy & Physiology II4 cr.
CHEM1500	Introduction to Chemistry4 cr.
PHYS1050	Introduction to Physics 3 cr.
PHYS1100	College Physics I 4 cr.
PHYS1200	College Physics II

# Lab-like Sciences

BIOLIIIO Environmentai Science	310L1110	Environmental Science	3 cr.
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# MATHEMATICAL/LOGICAL REASONING (GOAL 4)

To increase students' knowledge about mathematical and logical modes of thinking. This will enable students to appreciate the breadth of applications of mathematics, evaluate arguments, and detect fallacious reasoning. MnTC completion requires one course that is at least three credits.

MATS1251	Statistics
MATS1300	College Algebra4 cr.
MATS1320	College Trigonometry
MATS1350	Math for Liberal Arts4 cr.
MATS1500	Beginning Calculus with Trigonometry 4 cr.
PHIL1250	Introduction to Logic

# HISTORY AND THE SOCIAL AND BEHAVIORAL SCIENCES (GOAL 5)

To increase students' knowledge of how historians and social and behavioral scientists discover, describe, and explain the behaviors and interactions among individuals, groups, institutions, events, and ideas. Such knowledge will better equip students to understand themselves and the roles they play in addressing the issues facing humanity. MnTC completion requires three courses from at least two disciplines.

ECON1100 ECON1200 HIST1100 HIST1200 HIST1250 HIST1300 HIST1350 HIST1400 HIST1450 PSYC1105 PSYC1200 PSYC1300 PSYC1350 PSYC 1450 SOCY1010 SOCY1110 SOCY1110 SOCY1250 SOCY1400	Principles of Microeconomics
SOCY1400 HIST1600	Introduction to Criminal Justice 3 cr. America, the Civil War, and the 19th Century . 3 cr.

# **HUMANITIES AND FINE ARTS (GOAL 6)**

To expand students' knowledge of the human condition and human cultures, especially in relation to behavior, ideas and values expressed in works of human imagination and thought. Students will engage in critical analysis, form aesthetic judgments, and develop an appreciation of the arts and humanities. MnTC completion requires two courses from two different disciplines.

ARTS1001	Introduction to Visual Communication 3 cr.
ARTS1101	History of Photography
ARTS1201	The Creative Process
ARTS1300	History of Architecture 4 cr.
ARTS1550	Art History, Renaissance to Modern 3 cr.
ENGL1300	Intro to Creative Writing 3 cr.
ENGL1400	American Short Story 3 cr.
ENGL1550	Intro to Literature
ENGL1570	The Literature of Nature 2-3 cr.
ENGL1625	Film Studies 4 cr.
ENGL1630	Genre Film
ENGL1650	Greek Mythology4 cr.
ENGL1675	Children's Literature
ENGL1725	Selected Works in Literature 3 cr.
ENGL1900	Creative Writing Workshop 3 cr.
HUMA1100	Introduction to the Humanities 4 cr.
HUMA1125	The Humanities in Modern Minnesota 3 cr.
PHIL1300	Introduction to Philosophy 3 cr.
PHIL1350	Medical Ethics
PHIL1450	Philosophy of the Arts

# **HUMAN DIVERSITY (GOAL 7)**

To increase students' understanding of individual and group differences (e.g., race, gender, class) and their knowledge of the traditions and values of various groups in the United States. Students should be able to evaluate the United States' historical and contemporary responses to group differences. *MnTC completion requires one course.* 

PSYC1350	Lifespan Development4 cr.
SOCY1150	Race and Gender
SPEE1020	Interpersonal Communication 3 cr.
SPEE1030	Intercultural Communication 3 cr.
HIST1550	America in the Vietnam Era 3 cr.

# **GLOBAL PERSPECTIVE (GOAL 8)**

To increase students' understanding of the growing interdependence of nations and peoples and develop their ability to apply a comparative perspective to cross-cultural social, economic and political experiences. *MnTC completion requires one course.* 

HIST1300	World History 4 cr.
SOCY1210	Social Issues in a Changing World $\ldots\ldots$ 3 cr.
SPAN1100	Beginning Spanish I 4 cr.
SPAN1200	Beginning Spanish II4 cr.
SPEE1030	Intercultural Communication

# ETHICAL AND CIVIC RESPONSIBILITY (GOAL 9)

To develop students' capacity to identify, discuss, and reflect upon the ethical dimensions of political, social, and personal life and to understand the ways in which they can exercise responsible and productive citizenship. *MnTC completion requires one course.* 

ENGL1570	The Literature of Nature 2-3 cr.
PHIL1300	Introduction to Philosophy 3 cr.
PHIL1350	Medical Ethics
SOCY1110	Introduction to Sociology 3 cr.
SOCY1250	Juvenile Delinquency 2 cr.
SOCY1400	Introduction to Criminal Justice 3 cr.
HIST1550	America in the Vietnam Era 3 cr.

# PEOPLE AND THE ENVIRONMENT (GOAL 10)

To improve students' understanding of today's complex environmental challenges. Students will examine the interrelatedness of human society and the natural environment. Knowledge of both biophysical principles and sociocultural systems is the foundation for integrative and critical thinking about environmental issues. *MnTC completion requires one course.* 

BIOL1110	Environmental Science
BIOL1200	Biology and Society 3 cr.
HIST1400	American Environmental History 3 cr.

# **DEVELOPMENTAL EDUCATION**

- General Education at the developmental level is designed to prepare students for transfer-level coursework and to enhance success within technical training programs.
- Developmental courses often help students improve test scores in order to qualify for entry into general education or technical coursework.
- Developmental course numbers begin with a zero. They cannot be used to satisfy graduation requirements.

## Communications

ENGL0120	Fundamentals of College Writing 3 c	r.
ENGL0130	English Essentials	r.
ENGL0114	College Reading I	r.
ENGL0215	College Reading II	r.

# Mathematical/Logic Reasoning

MATS0100	Mathematics Skills Lab	. 3 cr.
MATS0310	Algebra Skills Lab	. 4 cr.
MATS0600	Intermediate Algebra	. 4 cr.

# **COURSE DESCRIPTIONS**

2

2

2

5

# **AUTO BODY REPAIR**

## ABCT1111 Collision Repair Welding I

This course covers welding safety, familiarization with oxyacetylene equipment and MIG welder operations. Prerequisites: None.

# ABCT1120 Sheet Metal Repair

This course covers the tools and processes used for repairing minor damage on sheet metal panels. Safe and proper use of body fillers are included in this course. Prerequisites: ABCT1111

## ABCT1130 Refinishing Preparation I

This course covers refinishing safety, refinishing equipment, masking and surface preparation procedures. Prerequisite: ABCT1120 and ABCT1142

## ABCT1142 Glass, Trim, and Hardware

This course covers the procedures for the removal and replacement of stationary glass, moveable glass and most component of a vehicle. Prerequisite: None.

# ABCT1150 Reconditioning and Detailing

This course covers various methods of vehicle cleanup and reconditioning. Prerequisites: None

## ABCT1212 Collision Repair Welding II

This course covers aluminum welding, resistance type spot welding, weld bonding and the I-CAR welding qualification test. Prerequisites: ABCT1111

## ABCT1214 Refinishing Preparation II

This course covers procedures for preparation and application of undercoat systems. Panel preparation techniques are also covered. Prerequisites: ABCT1120, ABCT1130, and ABCT1142

# ABCT1216 Refinishing Application

This course covers the application of undercoats and topcoats in refinishing. Color theory, adjustment, and blending will be covered. Prerequisites: ABCT1142, ABCT1150, ABCT1130, ABCT1214 or BSEP1301.

# ABCT1230 Auto Body Plastic Repair

This course covers the different methods of repairing automotive plastics. Prerequisites: ABCT1130, ABCT1142, ABCT1214 or BSEP1301, and ABCT1216.

## ABCT2100 Body Electrical

This course will focus on electrical troubleshooting and repair problems and procedures relating to collision electrical damage problems.

# ABCT2103 Damage Analysis, Estimating, and Customer Service 2

This course will focus on management duties related to personnel, shop flow and monetary tasks. This course will contain and require handwritten and computer driven estimation procedures and understanding of estimating terminology. Prerequisite: ABCT1230.

# ABCT2106 Collision Damage Repair/Replacement

This course will focus on sheet metal, unitized body and full frame sectioning and replacement of parts and components. Prerequisites: ABCT1111, ABCT1212 or BSEP1301, and ABCT1120.

# ABCT2108 Unibody/Frame/Wheel Alignment I

4

This course will focus on unibody, full frame repair and alignment using various alignment, measuring and pulling equipment. This course will also contain wheel alignment procedures and terminology relating to collision damaged vehicles. Prerequisites: ABCT1111, ABCT1212 or BSEP1301, and ABCT1120.

# ABCT2212 Unibody/Frame/Wheel Alignment II

6

This course is a continuation of ABCT2108 with additional technical information and procedures. Students will be using frame repair equipment, various measuring equipment to include universal measuring, centerline gauges, and laser measuring and applying all previous training on damaged vehicle repairs. Prerequisites: ABCT1111, ABCT1212 or BSEP1301, ABCT1120, ABCT2108, and ABCT2106.

# ABCT2230 Body Mechanical and Air Conditioning

3

This course will focus on auto collision related minor mechanical failures. The course will also focus on typical air conditioning procedures related to auto collision such as reclaim, recharge and replace parts as result of a collision contains subject matter related to mechanical repairs as a result of a collision. Prerequisites: None

# ABCT2240 Emerging Technologies

2

This course covers emerging automotive technologies and how they will impact the collision repair field.

# ABCT2970 Auto body Internship

5

The intern will perform duties related to and to include duties that were performed and learned thus far. Prerequisites: ABCT1100, ABCT1111, ABCT1120, ABCT1130, ABCT1142, ABCT1150, ABCT1212, ABCT1216, ABCT1230, AABCT2102, ABCT2230, ABCT2106, and ABCT2108.

# **ACCOUNTING**

# ACCT1000 Principles of Accounting I

4

This introductory course covers the fundamental accounting concepts and principles which are used in a business environment. These concepts are consistent with generally accepted accounting principles. The phrase "generally accepted accounting principles" (or "GAAP") consists of three important sets of rules: (1) the basic accounting principles and guidelines, (2) rules and standards issued by FASB and (3) the generally accepted industry practices. The course explores the role of accounting as a primary business information system.

## ACCT1003 Principles of Accounting II

4

This course continues to explore fundamental accounting concepts and principles. Topics include current and fixed assets, and current and long-term liabilities. Corporations and partnership business types are also explained and defined.

# ACCT1100 Business Law and Ethics

3

This course is an introductory course in the principles of law as they apply to citizens and business.

# ACCT1106 Accounting Mathematics

3

This course includes a review of the basics of arithmetic and algebra. The focus is on business and financial operations concepts with a strong emphasis on problem solving.

### ACCT1206 Payroll Accounting

This course covers the various state and federal laws pertaining to computation and payment of salaries and wages. Topics include preparation of employment records, payroll registers, employee earnings records, and state and federal reports. Prerequisite: ACCT1000

## ACCT1306 Spreadsheets

This course covers the use of a computer spreadsheet program for accounting applications. Topics include managing multiple-sheet spreadsheets, creating and using charts and graphs, creating complex formulas, and creating and printing reports.

### ACCT1406 Income Tax

This course covers the major Internal Revenue Code sections that apply to the filing of individual and business income tax returns. Major topics covered include a history of income tax law, the tax formula, gross income and exclusions, business and personal deductions, and tax credits. Income tax form preparation is an integral part of this course.

## ACCT2000 Intermediate Accounting I

This course is a comprehensive study of accounting theory and concepts with an analysis of the influence on financial accounting by various boards, associations, and governmental agencies. Topics include the income statement, balance sheet, cash, marketable securities, notes and accounts receivable, plant and intangible assets, and bonds and leases. Prerequisites: ACCT1003

## ACCT2003 Intermediate Accounting II

This course is part two of a two-part course of study of accounting theory and concepts. Topics include long-term investments, current and contingent liabilities, bonds payable, leases, pension plans, owner's equity, and accounting for income taxes and earnings per share. Prerequisites: ACCT 2000

### ACCT2100 Cost Accounting I

This course covers accounting for materials, labor, and factory overhead for a manufacturing entity. Other topics include the job order cost system, the process cost system, and accounting for scrap, spoiled goods, by-products, and joint products. Prerequisites: ACCT1000

# ACCT2103 Cost Accounting II

Topics include cost-volume-profit relationships, differential costs and revenues, budgeting, standard costing, and cost analysis. Also included are quantitative techniques used for inventory control. Prerequisites: ACCT2100

# ACCT2200 Accounting Computer Applications I

This course is an introduction to computerized applications. Students will learn to prepare financial statements, setup both service and merchandise companies, analyze transactions, make payroll entries, reconcile bank accounts, journalize and post adjusting and closing entries. Prerequisites: ACCT 1000

# ACCT2203 Accounting Computer Applications II

This course involves the use of a commercial accounting software package to complete an accounting simulation. Topics include depreciation and fixed assets. Prerequisites: ACCT 1003

# ACCT2206 Fund/Nonprofit Accounting

This course covers the application of generally accepted accounting principles for state and local governmental units. Topics include accounting for states, municipalities, and not-for-profit organizations with some federal government accounting. Prerequisites: ACCT1003

# ACCT2306 Auditing

This course is the fundamental course in external auditing. The course will be a practical application of external auditing as it applies to public accounting. Prerequisites: ACCT1000

### ACCT2400 Personal Financial Management

This course covers the major aspects of personal finance including budgeting, credit, insurance, tax planning, investing and retirement and estate planning.

## **ADMINISTRATIVE SUPPORT**

# ADMS1000 Basic Keyboarding

3

1

This course is an introduction to basic keyboarding with emphasis on developing touch typing skills.

# ADMS1005 Keyboarding/Formatting

3

This course covers basic formatting for business documents including letters, memos, reports, and tables. Straight-copy skill development for speed and accuracy will also be included. Prerequisites: A typing speed of 35 words per minute with five or fewer errors on a 2-minute timing.

## ADMS1010 Business English Skills

2

This course is an extensive, comprehensive study of English grammar, spelling, word usage, punctuation, number usage, capitalization and abbreviation rules, and proofreading.

# ADMS1017 Technology for the Business Professional

This course is designed to advance the training of business and office students in the use of desktop publishing documents, real-world business projects, web site analysis, and web browser.

# ADMS1018 Basic Computer Applications

-

This course covers basic information on computer hardware and desk application software. Students will learn the fundamentals of word processing, database, spreadsheet, and presentation applications. Students will also be introduced to use of the Internet and e-mail.

# ADMS1019 Receptionist Skills

2

This course incorporates the skills that are needed to be an effective receptionist. Topics such as: scheduling techniques, customer service, time management, communication, file management, and planning meetings and conferences.

# ADMS1020 Office Procedures

4

This course covers areas that develop skills in understanding basic functions, theories, and best practices of management. Topics include leadership, team building, communications, Quality Control, goal setting, time management, and diversity.

## ADMS1025 Computer Basics

1

This course covers basic information on operating system software, word processing software and presentation software, students will be introduced to the internet, including ethics and security, information literacy and navigating an online platform.

# ADMS1040 Integrated Office Skills

3

This course is designed to integrate and reinforce the skills and knowledge learned in previous courses in the program. Project emphasis will develop the students' awareness of work flow, chain of command, and creation/integration of office documents. The use of electronic tools and the integration of documents created in various Microsoft Office Suite programs is the primary focus of this course.

# ADMS1045 Medical Terminology

2

This course is an introduction to building medical terms and learning the meanings. Students will learn combining forms, word roots, prefixes and suffixes, and how these word parts apply to building medical terms. Students will also learn common medical abbreviations and symbols. THIS COURSE IS THE SAME AS HEAL1502.

#### ADMS1049 **Applied Medical Terminology**

This advanced medical terminology course is a continuation of ADMS1045 Medical Terminology with a focus on word analysis, spelling, pronunciation, and usage of medical terms. Word roots/combining forms, prefixes, suffixes, abbreviations and medical terms will be addressed for the medical specialty areas including oncology, radiology, psychiatry and pharmacology. There will be an emphasis placed on diagnostic terms, laboratory and clinical procedures assigned to each of the body systems. In addition, students will apply medical terminology usage in common healthcare documents. Prerequisites: ADMS1045

#### ADMS1051 **Human Diseases**

This course provides basic information about common disease conditions affecting various body systems. There is a focus on the general principles of disease and signs and symptoms of specific disease processes. Major concepts include diagnostic tests, treatment modalities, and medication protocols related to specific disease processes.

#### ADMS1056 **Introduction to Healthcare Documentation**

This course provides an orientation to health care delivery systems, health records, and the health information profession. It teaches the various forms which comprise a medical record, assembly of records, record analysis, medical record anatomy, and terminology and explores other job classifications available in healthcare documentation. Concepts common to all types of healthcare facilities are covered.

#### ADMS1057 **Medical Office Procedures**

This course is an overview of duties that are performed by a medical administrative specialist. Emphasis will be on medical/legal issues, patient registration, standard patient forms, medical forms, telephone/ communication skills, appointment procedures, medical records. Other topics included in the course will be accounting statements, professional reports/manuscripts, preparing meeting announcements, agendas and minutes. Prerequisites: ADMS1018 or ADMS1030

#### ADMS1080 **Technology in Healthcare**

The students enrolled in Technology in Healthcare will learn essential concepts important for the successful use of electronic medical records in any career setting. Students will learn the history and standards for electronic medical records and develop practical expertise using a fully functional electronic medical records program. Coursework using realistic patient case studies and records along with actual electronic medical records software will provide the student with practical training that can be transferred to any health care setting. Additional coursework will include advanced PowerPoint, Excel, and Access exercises relating to the healthcare area. Prerequisites: ADMS1005, ADMS1018

#### ADMS1085 **Transcription and Speech Editing**

This course will cover the basics of traditional medical transcription and will expand to learning in-depth editing skills in speech recognition transcription. Students will experience working with documents that are typically generated at a clinic or hospital such as: S.O.A.P. notes, history and physical exams, consultation reports, surgery reports, pathology reports, laboratory reports, discharge summaries and emergency room reports. Prerequisites: ADMS1018, ADMS1005

#### ADMS1090 Insurance and Coding

This course covers the basics of International Classification of Disease (ICD-10-CM) codes and Current Procedural Terminology (CPT-4) codes. Students will learn the historical background of coding procedures; learn the step-by-step process for coding disease conditions and the various procedures used in the medical field. Working with an electronic encoder, students will develop skill and accuracy of basic medical coding. An overview of health insurance plans and reimbursement methodologies will be discussed. Prerequisite: ADMS1045

#### ADMS1130 MS Word I

This course covers the basics of the use of Microsoft Word for document preparation, editing, formatting, spell-checking and printing. A typing speed of 25 wpm is recommended.

#### ADMS1140 MS Access I

This course covers applications of Microsoft Access for Windows software. Students will learn to use a relational database management system, table and form creation/maintenance, record locate/query/sort, report generation, and simple macros.

#### ADMS1230 **MS Publisher**

This course covers the basics of Microsoft Publisher for Windows software. The student will learn to create, edit, save, delete, and print professional looking documents such as flyers, brochures, business cards, etc. The spell checker, auto features and Wizards will be introduced Prerequisites: ADMS1130 or equilavent.

#### ADMS1250 Project Management I

2

In this introductory project management course, students will be exposed to the fundamentals of general project management principles. Topics include project management functions, project manager roles and responsibilities, the project life cycle, and conflict resolution.

#### ADMS1252 Project Management II

In this course, the students will continue building on their project management skills by being exposed to basic tools used by project managers. They will learn management techniques for projecting planning, budgeting, scheduling and controlling, cost estimating and project management software applications. Prerequisite: ADMS1250

#### ADMS1260 **Certification Basics - Word**

This course covers training in the preparation for students to take the Microsoft Office Specialist Exam for Word.

#### ADMS1265 **Certification Basics - Excel**

This course covers training in the preparation for students to take the Microsoft Office Specialist Exam for Excel.

### ADMS1270 **Certification Basics - Access**

This course covers training in the preparation for students to take the Microsoft Office Specialist Exam for Access.

#### ADMS1275 **Certification Basics - PowerPoint**

3

This course covers training in the preparation for students to take the Microsoft Office Specialist Exam for PowerPoint.

### Oral Business Communications and Job Seeking Skills 2 ADMS1285

This course covers the development of oral communication skills in the following areas: one-to-one communication, oral presentations to groups, use of MS PowerPoint in presentations and student evaluation of speeches. Students will also learn successful employment interview strategies as well as how to find various job leads, write a successful resume, application letter, and follow-up letter.

#### ADMS1290 **Written Business Communications**

This course covers the process of communication, including writing techniques and strategies. Students learn by completing a range of writing exercises and critical thinking cases. Specific applications focus on letter and memorandum writing and formal and informal reports. Communication skills are emphasized along with e-mail usage.

#### ADMS1340 QuickBooks PRO Basics

This hybrid course introduces the basics of using Intuit's QuickBooks Pro PC software for business transactions and basic accounting purposes. Topics covered will include navigating QuickBooks, company setup, entering sales transactions, receiving payments, paying bills, managing bank accounts, managing inventory and running standard QuickBooks reports.

### ADMS1360 Healthcare Documentation Essentials

This beginning course provides an orientation to the healthcare delivery system, health records, and the health information profession. Basic concepts of medical records are explored in different healthcare settings, including hospitals, nursing homes, clinics, and physician's offices. This course addresses the various forms which comprise a medical record, assembly of records, record analysis and medical record terminology.

## ADMS1370 Medical Billing and Insurance

This advanced course provides a study of various health plans, reimbursement methodologies, and compliance strategies. Students will continue using principles of ICD-10-CM and CPT coding and advanced concepts of coding to ensure proficiency in coding. Prerequisites: ADMS1045, ADMS1400, ADMS1410

### ADMS1380 Quality & Healthcare Statistics

This course covers the components of quality improvement for problem-solving, decision-making, time management and implementation of quality concepts, and applying quality tools. This course also covers collecting, analyzing, interpreting, and presenting numerical data relating to healthcare services. Students will apply computer software skills using spreadsheet, database, and presentation software to convey healthcare information. Prerequisites: ADMS1360

# ADMS1390 Introduction to Pharmacology

This course covers the various medications commonly used for all body systems. Topics covered will be drug classification, modes of administration, treatment means, and characteristics of typical drug effects.

### ADMS1400 ICD-10-CM/PCS Coding

This course will introduce the student to the ICD-10-CM classification system and ICD-10-PCS inpatient procedural coding system. Emphasis will be placed on the correct process of utilizing the alphabetic index and tabular list for code assignment. The focus will be on rules, conventions, and instructions of ICD-10-CM as well as chapter specific guidelines (e.g. circulatory, injury, pregnancy), including criteria for assignment of principal and additional diagnoses in the inpatient and outpatient setting. Prerequisites: ADMS1360, ADMS1045

# ADMS1410 CPT Coding

This course provides a study of the Current Procedural Terminology (CPT) coding system using sample exercises and medical records to develop skill and accuracy in coding. Students will continue using the principles of ICD-10-CM coding to ensure proficiency in coding using patient records and advanced concepts of coding. Students will adhere to current regulations and established guidelines in code assignment. Prerequisites: ADMS1400, ADMS1360, ADMS1045

# ADMS1420 Supervision of Health Information

This course is a study of the principles of management, communication, and interpersonal relationships in creating a productive work environment in a healthcare facility. Fundamentals of team leadership will be explored, as well as organizational skills and employee training and development. Cultural issues and its effect on health, healthcare quality, cost and HIM will be explored, as well as creating programs and policies that support a culture of diversity.

# ADMS1430 Legal Principles of Health Information

This course covers the application of legal principles, policies, regulations, and standards for the control and usage of consent and release of Information forms used in medical facilities. Ethical and bio ethical practices will be explored. An overview of current health legislation will be included.

# ADMS1440 Advanced Coding

This advanced course provides a study of various health insurance plans, reimbursement methodologies and compliance strategies. Students

will continue to use the principles of ICD-10-CM and CPT coding to ensure proficiency in coding patient records and advanced concepts of coding. Students will follow current regulations and established guidelines in coding assignments. An overview of health insurance plans and reimbursement systems will be discussed, along with the basics of completing insurance claim forms. Prerequisites: ADMS1360, ADMS1400, ADMS1410, ADMS1045

## ADMS1450 Internship and Review

2

This course provides the student with practical application of theories learned during the course of study. Under the supervision of a qualified health information professional at affiliation site, the student will gain professional practice experience, when available, in a healthcare facility. Students will be required to meet written goals and objectives and undergo evaluations. Affiliation sites are organizations that agree to take HIM students for a non-paid extended period of time in order to aid the student in blending classroom theory with practical application. The student should be supervised and considered a contributing member of the affiliation site staff. The review includes a focused review and objective measurement of the domains and sub domains required for writing the national certification examination (RHIT). Students are required to select an independent area of study from a wide-range of topics and disciplines to broaden their scope of interest in health information management. Students work with faculty advisors to schedule the internship. Prerequisites: Student should be in their last semester of coursework.

## **ARCHITECTURE**

2

## ARCT1000 Architectural Technology Studio I

5

This course will introduce the beginning architectural technology student to drafting standards and techniques used in both hand and CAD drafting. Students will learn to draw plans, sections, elevations and details for residential projects and the graphic conventions used to communicate information on these drawings. Sustainable building principles will be applied to the commercial projects.

# ARCT1020 Methods and Materials I

3

This course will introduce the beginning architectural technology student to the properties and applications of common, as well as new and sustainable residential building materials. This class will cover materials and methods such as: current sustainable practices in home building, wood stud construction, window installation, roofing, foundations, flashing, etc. These materials and construction methods then be applied in the Studio I projects.

# ARCT1040 Introduction of Sustainable Building

3

Once thought of as unconventional and nonstandard, sustainable/ green building has become accepted as a socially responsible and logical means of construction. This course will introduce the student to sustainable/green architecture and some of the innovative materials and design concepts that are quickly becoming the standard, The course will cover core topics such as: LEED and other certification programs, health and safety, site and land use, materials and waste, and water.

# ARCT1107 CAD I

This course will introduce the beginning architectural technology student to computer-aided design programs currently being used in professional design offices. Fundamental concepts, commands, and tools of a C.A.D. environment will be taught with a hands-on approach to learning. Students will complete self-paced drafting exercises. Prerequisites: A working knowledge of Mac OS, Windows 95, or 3.1 operating systems.

# ARCT1207 CAD II

3

This course builds on the student's knowledge of AutoCAD. The student

will use intermediate AutoCAD techniques to develop construction drawings to supplement the work in ARCT 1200. Prerequisites: ARCT1107

### ARCT1300 Introduction to SketchUp Modeling Software

This course will introduce the motivated student to 3 dimensional modeling software currently being used in professional design offices. Fundamental concepts, commands, and tools of the SketchUp will be taught in an enhanced on-line learning environment. There will be two on site formal lectures introducing basic concepts and ten on-line sessions. Students will submit required projects, questions and comments, to D2L server. Students will complete self-paced tutorials available at the following web address: www.sketchup.com. Prerequisites: The student will have a working knowledge of Mac OS and/or Windows XP. It is recommended the student have a background in either drafting, art or computer graphics.

#### ARCT1400 **Residential Planning and Design**

This course will introduce the interested student to the fundamentals of residential design. The course curriculum is intended to guide the learner toward a basic understanding of Plot Plan layout, Floor Plan development, and current architectural styles.

#### ARCT1425 **Architectural Drawings and Methods**

This course will introduce the interested student to the fundamentals of Architectural drawings. The course curriculum is intended to guide the learner toward a basic understanding of Sketching to Scale. Orthographic Images and required Project Drawings for the purpose of design and construction.

#### ARCT1450 **Wood Frame Building Technologies**

This course will introduce the interested student to the fundamentals of Wood Frame construction. The course curriculum is intended to guide the learner toward a basic understanding of Foundation Construction, Wood Frame assemblies and conventional Building Systems.

#### ARCT1475 **Residential Construction and Costs**

This course will introduce the interested student to the Construction process for Residential Structures. The course curriculum is intended to guide the learner toward a basic understanding of Contracting, Cost Estimating and Building Official Inspections.

#### ARCT1500 **Architectural Technology Studio II**

This course will guide students through the production of construction drawings for light commercial buildings. The larger scale and scope of the projects will build upon skills acquired in Studio I and drawings will be more comprehensive as students learn to integrate building codes and regulations into their designs. Students will apply sustainable practices along with industry standards to complete drawings for residential projects. Prerequisites: ARCT1000 Corequisites: ARCT1540 and ARCT1207

#### ARCT1520 **Building Codes and Regulations**

The goal of this class is to provide you with a fundamental understanding of the International Building Code (IBC), the Americans with Disabilities Act and Energy Codes. The class emphasizes Health, Safety, Welfare (HSW) topics such as: building codes, fire codes, accessibility issues, and environmental issues. Prerequisites: Prior to, or currently enrolled in, ARCT1500, ARCT1207 and ARCT1540.

## **Methods and Materials II**

This course will examine the characteristics and properties of common, as well as new and sustainable, commercial building materials such as: concrete materials, formwork, reinforcement, steel frame construction, lightweight steel framing, metals, curtainwalls, etc. These methods and materials, including sustainable principles, will be applied to Studio II projects. Corequisite: ARCT1500.

#### ARCT2000 **Mechanical and Electrical Systems**

This course will introduce the student to electrical/lighting, plumbing, HVAC, and fire protection. The course will examine the integration of various building systems into building design and look at energy efficiency and other means of contributing to a building's sustainability.

#### ARCT2020 **Building Structures**

3

This course provides a basic understanding of the structural design for beams, columns and joists in wood, steel and concrete. It emphasizes the nature of frame structures and is intended to provide an architectural technician with the knowledge necessary to work and communicate effectively with a structural engineer.

#### ARCT2101 **Architectural Studio III**

Students prepare architectural drawings for multi-story commercial buildings. This course builds upon the students' architectural technology skills as they prepare construction drawings for more complex buildings. Content from prior courses and sustainability will be integrated into comprehensive studio projects.

#### **ARCT2107** CAD III

This course builds on the student's knowledge of AutoCAD. The student will use advanced AutoCAD techniques to develop construction drawings to supplement the work in ARCT 2100. Prerequisites: ARCT1207 or equivalent

### ARCT2200 **Architectural Studio IV**

5

3

5

This course provides an opportunity for the student to demonstrate previously-learned architectural technology skills by independently preparing computer-aided design working drawings of a small commercial project. Students will incorporate the completed drawings into their portfolios for internship interviews with future employers. Prerequisites: ARCT2100

#### **Architectural Technology Portfolio** ARCT2210

This class hands-on course will concentrate on preparing the student to enter a career in architectural technology. Students will use software skills to refine and enhance completed projects for use in their portfolio. Students will receive guidance in various display options and presentation methods. Projects for inclusion in the portfolio will include sketches, renderings, and technical CAD drawings. Upon completion the student will have an industry-ready portfolio in preparation for entering the job market. As a part of this course, students are required to participate in a formal portfolio showing near the end of their final semester of school.

#### ARCT2500 **Architectural Software Exploration**

3

This course provides an opportunity for students to obtain hands-on experience with an array of career-related software. The student will choose from a variety of software which will enhance work completed in the program and/or develop familiarity with software other than AutoCAD and Revit. Prerequisites: Current enrollment in, or completion of, all architectural technology coursework.

### **INTERNSHIP: Architecture Technology ARCT2970**

This course is taught throughout internship with students making the transition from school to work. Internship events will begin with job seeking and interview activities. Upon acceptance of an internship agreement with an internship employer, the internee will begin productive work in a professional design office workplace. The internship coordinator will visit the workplace. The student internee and internship employer will complete an evaluation form. In addition, students will pursue special topics technology research in the field of architecture during the internship period. Prerequisites: ARCT2100

# **AUTO RESTORATION (AUTO BODY TECH)**

## Introduction to Auto Restoration Welding/Sheet Metal 3

This course covers basic tools and techniques for the restoration of older vehicles. Topics will include: welding, rust repair, metal straightening, plastic filler application, and corrosion protection.

# **Auto Restoration - Skill Development**

This course covers basic tools and techniques for the restoration of older vehicles. Topics will include: welding, rust repair, metal straightening, plastic filler application, corrosion protection and some priming and light painting.

# **ART**

#### ARTS1001 Intro to Visual Arts

We live in a world that often places us in a position of visual overload. Images flood into our lives through television, print and social media. Although we innately interact with and react to the visual world, it is critical that the educated student learns to appreciate the production, history and the cultural relevance of visual art. This study includes perspectives on art from ancient times to present, but an emphasis is placed on the cultural significance of art from the modern era to the present time. By studying and making visual art, students will become more connected to the visual world around them and to their own avenues of artistic expression. Meets MnTC Goal 6

## **History of Photography**

This course will allow students to explore photography and its effects on culture by examining the origins of the medium. While it may seem that photography belongs only to the twentieth century, students will learn that the origins of the first camera date back hundreds of years. Early photographers were often "frustrated painters," and affected strongly by art and art history movements. This class then will begin with a review of the camera's beginnings and of the artistic cultural milieu that helped to bring the medium into adulthood in the twentieth century. Meets MnTC Goal 6

#### ARTS1201 **The Creative Process**

Much of the thinking learned in school and in the work environment place an emphasis on learning how to understand claims, follow or create a logical argument, figure out the answer, eliminate the incorrect paths and focus on the correct one. There is, however, another kind of thinking, centered on exploring ideas, generating possibilities, looking for many right answers rather than just the "correct" one. There is, however, another kind of thinking, centered on exploring ideas, generating possibilities, looking for many right answers rather than just the "correct" one. Both of these kinds of thinking are vital to success in the work place, yet the creative approach tends to be ignored until after the formal education is complete. In this course, we will explore the creative thought process and develop systems to encourage and develop new idea generation. Meets MnTC Goal 6

#### ARTS1310 **History of Architecture**

This course will cover architecture from prehistory up to today, looking at examples throughout history and examining the issues that help shape them. The course will not only look at who designed the buildings, but who built them, who used them, and why. Beginning with the earliest manmade shelters and ending with issues influencing architecture today, the course will introduce students to different ways of seeing building and architecture as cultural artifacts. Meets MnTC Goal 6

## Art History, Renaissance to Modern

This introductory course gives students a deeper appreciation and knowledge of Western art and the cultures that created it. This course focuses on the fascinating changes that occurred in the Italian

Renaissance and continues through to modern artists and influences of the 20th century. Meets MnTC Goal 6

# **ASEP**

#### **ASFP1101 Automotive Fundamentals**

This course is designed to develop the basic concepts needed for the General Motors Automotive Service Educational Program. This unit covers basic automotive safety and procedures in the shop. Different types and uses of fasteners, including thread repair, will be covered. The proper procedures for writing repair orders and parts requisitions will be covered. The use of General Motors service bulletins as well as service and repair manuals will be examined in detail, including wiring schematics. Instruction and GM certification in the General Motors Specialized Electronics Training program (GM-SET) is also a part of this unit.

#### ASEP1102 **Electrical and Fuel Systems**

This course begins by examining batteries, charging systems, and starting systems used by General Motors. Proper testing methods utilizing various types of equipment will be stressed, followed by unit repair procedures. All General Motors ignition systems and emission controls will be examined. The fundamentals of GM engine computer systems and related sensors will be addressed. Diagnosis, adjustments, and repair of component parts will be covered. An introduction to oscilloscopes and four-gas analysis will also be covered. Prerequisites: ASEP1101

#### ASEP1103 Driveability

This course will cover General Motors engine control systems. Included will be a thorough examination of automotive microprocessors, sensor and actuator operation, DIS ignitions, TBI, PFI, and other GM fuel systems. The proper use of service manual diagnostic information and trouble charts will be covered. The use of scan tools, including TECH 1, TECH 2, and GM-PC for diagnosis, will be covered in detail. This unit includes a continuation of scope and infra-red operating and diagnosis. Prerequisites: ASEP1101 and ASEP1102; or instructor approval

### ASEP1104 **Body Electronics**

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This course will cover General Motors body electrical systems. A study of the theory, diagnosis, and repair of electric windows, door locks, power seats, mirrors, electronic and conventional instrumentation, windshield wipers, cruise controls, theft deterrent systems, and microprocessorcontrolled body electronics is included. The automatic and electronic climate control systems will be addressed in this unit. The Supplemental Inflatable Restraint system (SIR) and its various applications and functions will also be examined. Prerequisites: ASEP1101, ASEP1102, ASEP1103; or instructor approval.

### **ASEP1105 Heating and Air Conditioning**

This course is a study of the theory, operation, maintenance, diagnosis, and repair of General Motors heating and air conditioning systems. The basic refrigerant cycle will be addressed as well as system components and controls used by GM. Emphasis will be on GM CCOT and VDOT systems. Included will be an examination of manual controls used in conjunction with GM heating and air conditioning systems. Reclaiming and recycling of R-12 and R-134A and retrofitting will also be covered in this unit. Prerequisites: ASEP1101

#### **ASEP1108 Brake Systems**

This course covers theory and practice of servicing brake systems on General Motor's cars. Included will be disc/drum brakes, power brakes, diagonal split, anti-lock brakes, and four-wheel disc brakes. Prerequisites: ASEP1101

### ASEP1201 **Dealer Work Experience I**

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This is on-the-job training at a GM dealership. The dealer provides

coordinated work experience in accordance with the program schedule. Work experience is supervised by the college's ASEP staff and ASEP coordinator at the dealership. Prerequisites: Enrollment in GM ASEP and successful completion of the previous semester.

#### **Dealer Work Experience II** ASEP1202

This is on-the-job training at a GM dealership. The dealer provides coordinated work experience in accordance with the program schedule. Work experience is supervised by the college's ASEP staff and ASEP coordinator at the dealership. Prerequisites: Enrollment in GM ASEP and successful completion of the previous semester.

#### **ASEP1204 Dealer Work Experience IV**

AUTM2011 Suspension, Steering and Alignment

This course teaches suspension systems using leaf springs, coil springs, McPherson struts, and torsion bars. Steering systems using manual and power rack and pinion, recirculating ball steering gears. Alignment angles and their relationship to vehicle handling.

**Introduction to Maintenance and Light Repair** 

This course will cover personal and shop safety, operation of hand tools and shop equipment, and provide the information necessary to prepare

a vehicle for service and be able to return the repaired vehicle to the

This is on-the-job training at a GM dealership. The dealer provides coordinated work experience in accordance with the program schedule. Work experience is supervised by the college's ASEP staff and ASEP coordinator at the dealership. Prerequisites: Enrollment in GM ASEP and successful completion of the previous semester.

### ASEP1205 **Dealer Work Experience V**

AUTM2012 Suspension, Steering, and Alignment Systems

This course teaches suspension systems using leaf springs, coil springs, McPherson struts, and torsion bars. Steering systems using manual and power rack and pinion, recirculating ball steering gears. Alignment angles and their relationship to vehicle handling

This is on-the-job training at a GM dealership. The dealer provides coordinated work experience in accordance with the program schedule. Work experience is supervised by the college's ASEP staff and ASEP coordinator at the dealership. Prerequisites: Enrollment in GM ASEP and successful completion of the previous semester.

#### AUTM2015 **Automotive Drivetrains**

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In this course you will learn to inspect, and provide basic service and repairs on both manual and automatic transmissions & transaxles differential, transfer cases, drive axles and wheel bearings

#### ASEP1212 Advanced Diagnostics/New Model Update

AUTM2025 **Brakes** 

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**AUTOMOTIVE** 

**AUTM2005** 

customer

AUTM2100

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This course provides the student with additional electronic fuel and body systems diagnosis and repair procedures. The most current factory diagnostic procedures will be stressed. Emphasis will be on GM-PC, TECH 1, and TECH 2, as well as additional lab scope and infra-red analysis. Also, any new products or systems introduced on GM vehicles that have not been previously covered will be addressed. Prerequisites: ASEP1101, ASEP1102, ASEP1103, and ASEP1104

This course includes basic principles of brakes, hydraulic system basics, disc and drum brakes, parking brakes, anti-lock brakes and power assist units. Emphasis will be placed on operation, diagnosis and repair of various types of braking systems. Prerequisites: AUTM2100

### **ASEP2107 Steering and Suspension**

**AUTM2032** Manual Trans-Transaxle, Clutches, Transfer Cases and Differentials

This course covers the principles of operation, removal, reconditioning, installation, and adjustments of GM steering and suspension systems. It includes comprehensive training on power/manual steering gears, power/manual rack and pinion systems, suspension repairs, wheel alignment, wheel balance, and vibration diagnosis.

This course will cover the operation and proper repair procedures of current differentials, manual transmissions, transaxles, and transfer cases used on late model vehicles. It also covers the operation and proper repair procedures for locking hubs in four-wheel drive vehicles.

### **ASEP2110 Automatic Transmissions**

AUTM2035 **Basic Engine and Air Conditioning Service** 

This course covers the removal, disassembly, operation, reconditioning, assembly, installation, and diagnosis of General Motors automatic transaxles and transmission.

In this course you will learn basic engine, heating and air conditioning system terminology, service and repair

#### ASEP2111 **Engines**

driveaxles, and driveshafts.

AUTM2045 **Engine Performance** In this course you will learn to inspect and diagnose basic engine

condition retrieve analyze engine codes, perform basic fuel and exhaust system service and repair.

This course covers the operation, diagnosis, removal, assembly, reconditioning, and installation of General Motors gas engines. Oil and coolant leak diagnosis and repair will also be covered. Prerequisites: ASEP1102

### AUTM2100 **Basic Automotive Electricity**

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**ASEP2209 Driveline and Four-Wheel Drive** This course covers the disassembly, operation, reconditioning, assembly, and adjustments of General Motors front and rear axles,

This course covers basic automotive fundamentals and electrical theories, diagnosis, and repair procedures using various types of tools and test equipment and reference materials available in Alldata, Mitchell and the textbook.

### **Dealer Work Experience III ASEP2303**

### **AUTM2110 Automotive Engine Electrical Systems** This course covers electrical principles and testing, automotive batteries,

starting and charging system theories, diagnosis and repair procedures using various types of tools and test equipment and reference materials available in Alldata, Mitchell and student textbook. Prerequisites: AUTM2100

This is on-the-job training at a GM dealership. The dealer provides coordinated work experience in accordance with the program schedule. Work experience is supervised by the college's ASEP staff and ASEP coordinator at the dealership. Prerequisites: Enrollment in GM ASEP and successful completion of the previous semester.

#### **AUTM2115 Automotive Body Electrical Systems**

This course covers the theories, diagnosis, and repair procedures of various automotive electrical/electronic circuits as well as the necessary tools, test equipment, and reference materials utilized in today's automotive service industry. Prerequisites: AUTM2100

### AUTM2125 Engine Theory and Operation

This course includes general engine diagnosis, cylinder head diagnosis and repair, valve train diagnosis and repair, engine block diagnosis and repair. The class stresses how engines work and how to repair them. Prerequisites: AUTM2100

## AUTM2136 Heating, Ventilation, and Air Conditioning

This course covers the principles of air conditioning and types, diagnosis, testing, and repair of air conditioning systems. The course includes practical work on air conditioning systems such as evacuating, replacement of components, charging, recycling, and performance testing. Prerequisites: None

# AUTM2141 Advanced Automotive Electronic Systems

This course covers advanced automotive electrical, electronic, and HVAC system diagnostic and repair procedures using various types of tools and test equipment and reference materials available in Alldata, Mitchell and student textbook. Prerequisites: AUTM2100, AUTM2110, AUTM2115, and AUTM2136

## AUTM2205 Advanced Driveline and Chassis Systems

This course includes the advanced diagnosis and electrical repairs of the driveline components. Emphasis will be placed on anti-lock brakes and traction control.

# AUTM2215 Automatic Transmission/Transaxle Theory and Operation

This course includes basic theory of torque converters, planetary gears, clutches, bands, and hydraulics. The class stresses how automatic transmissions and transaxles work and how to repair them.

# AUTM2225 Advanced Engine & Transmission Diagnosis & Repair 6

This course includes: advanced automatic transmission and engine diagnostic procedures. Advanced repair of automatic transmissions and engines. Prerequisites: AUTM2100, AUTM2125, and AUTM2215

# AUTM2315 Ignition System Operation, Diagnosis and Repair

This course covers the operation and servicing techniques required to diagnose and repair ignition system related concerns encountered on modern automobiles. Prerequisites: AUTM2100

# AUTM2322 Fuel Systems Operation, Diagnosis, and Repair

This course will cover the theory and operating principles of automotive fuel systems in throttle body and multi-port injection systems.

## AUTM2325 Computer Systems Operation Diagnosis and Repair 3

This course covers the operation and servicing techniques required to diagnose and repair computer system related concerns encountered on modern automobiles. Prerequisites: AUTM2100

## AUTM2330 Advanced Driveability

This course covers the operation and servicing techniques required to diagnose and repair driveability concerns encountered on modern automobiles. Live work will be stressed in this course. Prerequisites: AUTM2100, AUTM2315, AUTM2325

AUTM2960 Skill Development: Auto Mechanics

AUTM2970 Automotive Internship

# **BIOLOGY**

## BIOL1110 Environmental Science

This course emphasizes the fundamental concepts of ecology as it pertains to the impact of humans on their environment. It addresses the demands placed on the biosphere by the exploitation of natural resources and energy, the creation of pollution and the disposal of waste. This course is interdisciplinary, combining concepts from the natural and

physical sciences (e.g. biology, chemistry, geology, physics) with the social sciences (e.g. economics, politics, ethics, history) to present an understanding of how wise stewardship of earth's resources can result in the long-term sustainability of our shared environment. Meets MnTC Goals 3 and 10

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## BIOL1200 Biology and Society

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This interdisciplinary course explores the interaction between complex human perspectives and the technical and scientific aspects of biology. Issues with a biological basis such as human health, environmental safety, biodiversity, agriculture, and natural resources naturally lead to applied ethical, social, political, and economic questions. Students will explore the technical aspects of timely biological issues, breakthroughs, and technological applications in the context of their societal implications. Meets MnTC Goal 10

# BIOL1250 Biology of Women and Men

Students will focus on concepts related to women's and men's health. Topics covered will include anatomy and physiology of human reproductive systems, ethical issues in women's and men's health, formulating critical thinking skills in the face of new medical findings presented to society and biological concepts of common medical issues faced by women/men. Specific topics may include, menopause, prostate health, hair loss, mental health, pregnancy and current media issues in the face of health care, to name a few. Lab like experiences will be included in the teaching of these topics through simulations, case-studies and more. Meets MnTC Goals 2, 3 and 9

## BIOL1310 Introduction to Anatomy and Physiology

This lecture and laboratory-based course is designed for introductory study of human organ systems (integumentary, skeletal, muscular, nervous, endocrine, cardiovascular, respiratory, digestive, and urogenital) by structure and function. Cellular function, human reproduction, development, and heredity are other topics integrated into the biology of the human body. Carefully check your program requirements for acceptability of this course. It does not replace the two course sequence of anatomy and physiology required for many advanced health programs. Meets MnTC Goal 3

# BIOL1400 Ecology Field Studies

An inquiry-based course that covers the fundamental principles of ecology, conservation, and sustainability. Students will have the opportunity to learn through laboratory, field work, and lecture activities. Topics include biodiversity, a survey of biomes, populations, interrelationships in biological communities, ecological succession, energy flow, nutrient cycling, physiological ecology, and human impacts on ecosystems. Meets MnTC Goal 3

# BIOL1500 General Biology

This course surveys the basic principles of biology. Content topics include fundamental concepts of cellular structure and metabolism, inheritance, biodiversity, ecology, and evolution. The lab component includes application of concepts with an emphasis on observation, the scientific method, and analysis. This course provides a foundation for students pursuing health-related careers as well as those in non-science majors. Meets MnTC Goal 3

# BIOL2000 Anatomy & Physiology I

This course is the first semester of a two-semester lab-science course intended for students pursuing careers in fitness and allied health fields. Human anatomy and physiology are studied using a body systems approach, with emphasis on the interrelationships between form and function at the gross and microscopic levels of organization. Homeostasis is an integrating theme throughout this course. Content topics include basic anatomical and directional terminology, fundamental concepts and principles of cell physiology, histology, and the integumentary, skeletal, muscular, and nervous systems. Dissection of individual organs and whole organisms may be included. Meets MnTC Goal 3

### BIOL2010 Anatomy & Physiology II

This course is the second semester of a two-semester lab-science course intended for students pursuing careers in fitness and allied health fields. Human anatomy and physiology are studied using a body systems approach, with emphasis on the interrelationships between form and function at the gross and microscopic levels of organization. Homeostasis is an integrating theme throughout this course. Content topics include immunity, metabolism, fluid balance, development, and the cardiovascular, hematopoietic, respiratory, lymphatic, digestive, urinary, and reproductive systems. Dissection of individual organs and whole organisms may be included. Meets MnTC Goal 3 Prerequisites: BIOL2000 with a strong recommendation of a "C" or better.

### BIOL2020 Microbiology

An introduction to Microbiology with a focus on microbe classification and biology, disease transmission, and pathogenesis, the immune response, and isolation and identification laboratory practices. Emphasis will be on microorganisms that cause local and systemic disease in humans with consideration of treatment options as well as infection control and prevention strategies. This course is intended for nursing students and other students pursuing careers in allied health fields. Meets MnTC Goal 3 Prerequisite BIOL1500.

BIOL2990 Independent Study Biology

### **BIOMEDICAL EQUIPMENT TECHNOLOGY**

### **BMET1000** Electronic Concepts

An introduction to electronics using a hands-on approach to gain familiarity with basic circuit parameters and component functions. Each skill will be presented through a theoretical presentation reinforced by a hands-on lab project. Prerequisite: INTS1002

## BMET1111 Medical Device Technology

This course provides students with an industry overview/perspective of the biomedical technology field. In this course students will learn the relationships between equipment and patient care and the various sensors and transducers used by medical equipment. Typical electronic circuitry used in medical equipment will be covered.

## BMET1112 DC Electricity

This course is designed to investigate the direct current and voltage behavior of series and parallel circuits, using Ohm's and Watt's laws. Natural and direct current electromagnetism will also be presented. Students will perform lab projects on all subject matter by use of an interactive lab network computer.

## BMET1114 Wireless Communication

This class will study the use of wireless networks in hospitals. The technology involved in wireless medical telemetry. The designated frequencies within the radio spectrum and the potential for radio frequency interference. Also discussed will be the wireless environment, wireless LANs, cell phones, wireless planning and antenna systems plus the role the Federal Communication Commission has in managing the radio frequency spectrum. This class is intended to be an introductory level class.

### BMET1116 Solid State Electronics

This course will introduce students to a wide range of active solid state devices such as transistors, unijunction transistors, and silicon-controlled rectifiers. It also teaches how these devices are used in practical circuits such as amplifiers, speed controls, switching circuits, and timing circuits. The student will compute component and circuit parameters. These will then be compared with measured data. Circuits will be designed and evaluated by breadboarding and/or computer simulation software.

### **BMET1122** Administrative Functions

This course introduces students to the basic operation of hospitals; the requirements of regulatory agencies; biomedical departmental policies and procedures and the managing of information, work orders and vendors.

### BMET1123 AC Electricity

This course introduces the principles of alternating current. Circuits will consist of resistive, capacitive, and inductive devices. Ohm's and Watt's laws, along with Norton's and Thevenin's theorems will be used to simplify complex combinations of RCL circuits. Test equipment introduced includes the VOM (volt-ohm-meter), DMM (digital-multimeter), signal generator, and oscilloscope. The course concludes with resonating circuits. Prerequisites: BMET1112 or equivalent.

### BMET1140 Solid State Electronics

This course will introduce students to a wide range of active solid state devices such as transistors, unijunction transistors, and silicon-controlled rectifiers. It also teaches how these devices are used in practical circuits such as amplifiers, speed controls, switching circuits, and timing circuits.

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rectifiers. It also teaches now these devices are used in practical circuits such as amplifiers, speed controls, switching circuits, and timing circuits. The student will computer component and circuit parameters. These will then be compared with measured data. Circuits will be designed and evaluated by breadboarding and/or computer simulation software.

### BMET1220 Medical Device Technology

This course provides students with an industry overview/perspective of the biomedical technology field. In this course students will learn the relationships between equipment and patient care and the various sensors and transducers used by medical equipment. Typical electronic circuitry used in medical equipment will be covered.

### BMET1231 Biomedical Instrumentation II

This course provides a foundation in the theory and operation of medical test equipment. The student will use various types of test equipment to test and measure the performance of diagnostic, monitoring and surgical equipment. Each class will have a lecture component on a specific type of instrumentation following the syllabus. Prerequisites: BMET1220.

## BMET1530 Digital and Micro Processor

This course covers the basic and advanced digital logic used in integrated circuits and their application. Logic diagrams and analysis will be covered. Microprocessor control and feedback systems using sensor feedback will be studied. Training will be accomplished using the LabVolt system and handouts selected by the Instructor. Prerequisites: BMET1112, BMET1123, BMET116 or equivalent.

### BMET2110 Professional Skills

This course will consist of class lecture, practical exercises and reflective compositions. The student will focus on the professional skills necessary to thrive in the Healthcare Technology Management field.

## BMET2210 Biomedical Instrumentation I 4

This course studies the various technologies used in the medical care field. Areas of study will cover the use of various test equipment, performing preventive maintenance and the use of testing equipment for maintaining proper operation. Students will also learn to read schematics and following instructions in service manuals for performing test and maintenance. Each class will have a lecture component on a specific type of instrumentation following the syllabus.

### BMET2940 BMET Field Experience

In this course students work in a clinical site within the Biomedical Engineering Department. They are expected to observe and apply all of the BMET skills learned thus far - the same skill that would be expected of an employee.

### BUSN1010 Leadership

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BMET2970 Biomedical Equipment Technology Internship

In this course students work full shifts in a clinical site within the Biomedical Engineering Department. They are expected to observe and apply all of the BMET skills learned thus far - the same skill that would be expected of an employee. Prerequisites: BMET1110, BMET1210, BMET1220.

**BMET2980** BMET Special Topics

BMET2990 Biomedical Equipment

Technology - Independent Study

## **BREWING & BEER STEWARD TECHNOLOGY**

## BREW1000 Introduction to Brewing and Beer Steward

This course will focus on the history of beer and brewing, the main processing steps involved in beer brewing, identification and characteristics of a variety of beer styles and flavors, beer serving and freshness, main ingredients used in brewing beer, and societal impact and legal regulation of beer and brewing.

### BREW1100 Science of Brewing and Fermentation

Students will learn the biological, chemical, and physical science related to brewing and the fermentation process.

### BREW1200 Raw Materials and Brewing Process

In this course students will learn about the characteristics and variables related to the main ingredients used in the beer brewing process - water, barley/malt, hops, adjuncts, yeast, and other ingredients. The students will also learn more in-depth about the brewing process including equipment and procedures involved in wort production, fermentation, clarification, and filtration.

## BREW1300 Beer Production and Quality Control

Students will gain more in-depth knowledge and hands-on experience of the brewing and beer production process. The course will cover process, procedures, and best practices for each step in the brewing process.

## BREW1400 Packaging and Process Technology

In this course students will develop a basic knowledge of bottling, canning, and kegging beer emphasizing best practices for stability and shelf life. Students will also learn about draught systems, packaging containers, and materials used in the brewing industry and quality control tests and measurements used on finished beer. This course will also include operation, safety and maintenance of brewing equipment and technology including hydraulic pumps, filtration systems, and heating and refrigeration technology.

BREW2970 Brewing and Beer Steward Internship

## **BUSINESS MANAGEMENT**

### BUSN1000 Foundations of Management

This course will provide you with background and theories of supervision and management, and the key skills required to be successful supervisor, manager and entrepreneur. Learn to effectively manage in an ever increasingly diverse workforce. Ease the transition to supervisor or bring yourself up-to-date with today's supervisory/management practices. Study the role and responsibilities of supervisors including planning, organizing, staffing, directing, and controlling. Develop new skills in communication, correcting or rewarding performance, and overall management of resources.

Learn concepts to become an effective leader in today's global business environment. Determine your leadership style and the implications of that style on work group performance. Incorporate ethics, cooperate mission, vision and culture into a powerful leadership strategy. Enhance your ability to motivate and positively influence others in an increasingly diverse workforce. Model leadership behaviors and inspire, challenge, enable and encourage those around you toward a common purpose.

### **BUSN1020** Management Effectiveness

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Learn practical tools to manage time and stress. Develop habits to increase personal productivity and create an individual time management plan. Set priorities, delegate and reduce time wasters and stressors. Explore strategies to improve time utilization in workgroups.

### BUSN1030 Financial Management

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This course provides the non-financial manager/supervisor an understanding of business accounting terms, annual reports, basic accounting cycles, budgeting, cost control, income statements, cash flow analysis and other financial statements. Develop and apply skills in basic accounting principles and concepts to make sound business financial decisions. You will be introduced to financial business plans.

### BUSN1040 Organizational Behavior

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We will review, discuss and analyze some of the things that make an organization of any size and purpose tick. We will examine the ways that systems and values help to make up an organizations culture. We will discuss the ways individuals work inside an organization and ways they influence those around them. And we will consider in detail what this all means in the context of today's call for constant change. The focus of this course will be on application. We will work to understand theories as they can be practiced. We will work with models and tools that have practical application in our many endeavors. Ultimately, success will be judged on each participant's ability to make a difference outside the classroom.

## BUSN1100 Human Resources Management

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This course focuses on providing supervisors and managers an overview of the principles and practices of Human Resources Management functions in today's organizations of any size. Emphasis areas include Recruitment and Selection, Orientation, Compensation and Benefits, and Managing Employee Relations.

## **BUSN1110** Business Law and Ethics

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Examine workplace issues impacting supervisory responsibilities and explore the influence of ethics on individuals and organizations. You will be introduced to the American legal system. Understand civil, criminal, TORT, contract, employment and labor laws and other factors that affect business operations.

## BUSN1120 Managing Performance

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Manage employee performance by establishing performance expectations, identifying and providing needed training and support, monitoring performance, and providing formal and informal feedback. Practice conducting employee performance evaluations. Learn methods to take corrective action. Identify sources of inadequate performance, skills and knowledge, processes and systems, motivation and personal issues-and determine appropriate resolution to each. Coach and mentor good performers to higher levels.

### BUSN1130 Risk Management

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This course is designed to give the supervisor or manager an overview of how to provide a safe and healthy work environment. Supervisors/managers will be able to develop, based on knowledge gained in this course, a safety plan, conduct a job safety analysis, new employee orientation, job safety training, perform workplace inspections and conduct effective accident investigations.

#### **BUSN1140 Training and Developing Employees**

Consider employee training and development needs from orientation through progressive job training to enhance organizational effectiveness. Assess learning styles of trainees, and learn effective training techniques to reach a wide range of learners. Design and deliver a work-related training session. Understand the risks and rewards of the training process. Create a positive physical, social and emotional environment that arouses learning abilities while reducing learning barriers.

#### BUSN1200 **Quality Management**

Learn how to integrate TQM into planning and project management, strategic management, process improvement and how to modify an organizations behavior. Assess supervisor's roles and responsibilities related to quality including identifying and meeting customer needs, applying problem solving tools and techniques for improving systems and processes and making quality decisions. Develop a quality training plan for work group members and enhancing work group commitment to continuous quality improvement.

#### **BUSN1210 Project Management**

Understand the project management process and learn to utilize the appropriate tools to initiate, plan, execute, control and close projects. Learn to apply knowledge, skills, tools and techniques to project activities to meet project requirements. Understand how organizational planning impacts the projects by means of project prioritization based on risk, funding, and the organizations strategic plan.

#### **BUSN1220 Effective Business Communication**

Learn and practice skills to communicate your message directly and effectively to generate the desired results, whether in a meeting, presentation or written media. Integrate multi-media to support your ideas. Assess your audience prior to communicating to maximize effectiveness. Facilitate group participation including handling disruptive behavior. Learn to apply skills in any situation to achieve winwin negotiations.

#### **BUSN1230 Operations Management**

Identify how supervisors can plan for and support excellent customer service through developing a service strategy. Examine the impact of employee training and decision making authority on customer service. Analyze models of service for internal and external customers. Learn tools and techniques for gathering feedback and handling complaints. Consider the relationship between customer service and quality.

#### BUSN1240 **Creativity and Problem Solving**

Develop the skills and knowledge to cultivate productive work teams. Learn to defuse resistance to change and foster support and involvement in developing a shared vision. Another important focus is to master conflict resolution and negotiation strategies essential for supervisors and others in leadership positions in fostering self-managed work teams.

#### **BUSN1260 Managing Customer Service**

Identify how supervisors can plan for and support excellent customer service through developing a service strategy. Examine the impact of employee training and decision making authority on customer service. Analyze models of service for internal and external customers. Learn tools and techniques for gathering feedback and handling complaints. Consider the relationship between customer service and quality.

### **Multicultural Mentorship I**

This course explains what multicultural mentoring is and how it can be used as an effective tool to develop individuals, foster teamwork, multicultural understanding and organizational effectiveness and productivity. This course places the student in the role of mentee and mentor. As a mentee, the student will learn how to develop and acquire new skills and abilities through a multicultural mentorship partnership. A mentor/mentee agreement will develop a path to growth opportunities.

#### **BUSN1310** Multicultural Mentorship II

This course builds on what multicultural mentoring is and how it can be used as an effective tool to develop individuals, foster teamwork, multicultural understanding and organizational effectiveness and productivity. This course places the student in the role of mentee and mentor. As a mentor, you will utilize skills learned to help their mentee succeed. A mentor/mentee agreement will develop a path to growth opportunities. Prerequisite: BUSN1300.

#### **BUSN1320 Managing Diversity**

Identify what it takes to become a diversity leader in your organization and community. Learn the complexities of managing in today's diverse workforce. Explore the evolution of diversity from the past, present and future perspectives. Assess personal, group and organizational viewpoints toward diversity and diversity initiatives. Examine the legal aspects related to discrimination, affirmative action, bias, and stereotyping in human resource activities. Implore effective communication methods to build relationships and understanding. Utilize the differences, similarities and tensions of individuals and groups into a collaborative and competitive advantage for your organization. Eliminate barriers affecting equal access and professional growth and mobility.

#### **Leading a Multicultural Workforce BUSN1330**

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Learn how to adapt global and multicultural contexts into traditional leadership theories. Develop assimilation strategies that do not lose the many advantages that diversity offers. Examine the leadership challenges regarding ethics, social responsibility, accountability and training in a multicultural environment. Choose appropriate leadership styles to build teamwork and collaboration. Raise the awareness of the workforce at all levels to leverage the value of diversity.

#### BUSN1340 **International Business**

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Understand the growing influence of globalization on all areas of business. Assess the global business environment which includes trade, outsourcing, off shoring, legal, technological, political and social and ethical perspectives. Learn the effects of cultural contexts in negotiation and management. Explore strategies for international and global business.

#### **BUSN1350 Multicultural Conflict Resolution**

This course focuses on building multicultural conflict resolution skills needed to improve the workplace relationships by understanding the concept of cultural clashes, practicing conflict management prevention, mastering negotiating skills across cultures, building multicultural communication skills, developing mediation techniques, understanding the conflict management continuum resolving multicultural conflict, and comprehending the Alternative Dispute Resolution progression.

#### **BUSN1510 Fundamentals of Business**

3

Gain an understanding of management concepts, principles, and applications for effective operations of industrial distribution firms. Topics covered are concepts of rationale of discounting, financial systems, inventory management, purchasing, vendor evaluations, profitability analysis, warehouse management and future trends.

#### BUSN2010 **Graduation Project**

Complete an improvement project applying the knowledge and skills you have learned in the Supervisory Management program. Advisor approval is required for the project and credits. Credits are variable (1-6 credits) based on the scope of the project. Up to five technical electives required in the program may be applied to the Graduation Project

#### BUSN2950 **Credit for Prior Learning**

This course will guide students in their first semester through the creation of an individualized degree plan for the Business Management AAS degree program or other participating program at the college. Students will assess their previous education, prior learning from work and life experience and develop a portfolio of prior learning which will

be submitted for review. Any credit(s) awarded will be in compliance with the standards, principles, and procedures as published by the Council for Adult and Experiential Learning. Course can be repeated up to six credits. Prerequisites: Program advisor approval.

BUSN2970 Internship

### **CHEMISTRY**

### CHEM1500 Introduction to Chemistry

This course is a broad introduction to chemistry - its principles and applications. It is intended for the non-science major. Topics include the scientific method, atomic structure, periodic table, general properties of matter, the development of the model of the atom, basics of chemical bonding, chemical equations and their uses, acids and bases, and oxidation reduction. Meets MnTC Goal 3

### **CHILD DEVELOPMENT**

### CDEV1320 Foundations of Child Development II

This course provides the opportunity to examine child development theory and practice in greater depth. Students will integrate knowledge of developmental needs, developmentally appropriate environments, and appropriate observation and recording methods. Prerequisites: Foundations of Child Development I or instructor permission.

### CDEV2540 Sensory/Motor Learning Experiences

This course provides an overview of sensory/motor learning experiences in either home- or center-based settings. Students integrate knowledge of child development, learning environments, and teaching methods to promote sensory, fine motor, gross motor, perceptual-motor, and self-care skill development. Prerequisites: CDEV1210 or instructor's permission.

## CDEV2723 Choices: Key To Quality For School-Age Programs

In this course you will learn how to structure your environment, not the children. You will learn why we should give school age children choices. What can we do about setting limits and the consequences we give? Through many different activities participants will enjoy learning how to define, establish, and implement choices in their childcare setting. You will also examine how to involve children in making healthy choices and establishing choices that are developmentally appropriate will also be explored.

# CDEV2724 Child Guidance for School Agers: Nurture and Growth I

This course emphasizes the basics in communication, relationships, guidance strategies and understanding child/youth development as the foundation to successful behavior guidance. Participants will improve communication skills, better understand human relationships and their own beliefs as well as identify strategies for handling conflicts in settings.

### CDEV2730 Learning to Use the Ounce Scale

The Ounce Scale is an early childhood assessment tool used to support observation skills in early childhood settings. It is specifically designated to better understand children from birth to 42 months. It provides a system for understanding children, planning curriculum, communicating with parents and assessing child development.

CDEV2960 Child Care Careers: Skill Development

CDEV2980 Special Topics: Child Care Careers

CDEV2990 Independent Study: Child Development

### **CIVIL ENGINEERING TECHNOLOGY**

### CIVL1121 Basic Computer Aid Design

This is the first course in Computer Aided Design (CAD) lab work for Civil Engineering Technology Students using AutoCAD software. It will present the fundamentals of AutoCAD including but not limited to command structure, setting units and limits, drafting primitives, layering, use of editing tools, grid, snap, and axis commands. The assignments require extensive use of the Civil Engineering Technology CAD lab.

### CIVL1131 Beginning Surveying

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Introduces the three basic surveying tools - the tape, level and transit/theodolite - along with proper field procedures for basic surveying which include taking field notes, taping and EDM, leveling, bearings and azimuths, topography, and mapping.

### CIVL1141 Civil Engineering Technology and Government

A practical course explaining the engineering principles used in the design, construction and operation of municipal engineering facilities. Highlights the various functions of the Civil Technician as they relate to employment in the municipal working environment.

### CIVL1150 Introduction to GIS

7

Geographic Information Systems (GIS) is information in context. The ability to tie information to a spatial location is basis of GIS. GIS allows us to view, understand, question, interpret, and visualize data in many ways the reveal relationships, pattern, and trends in the form of maps, reports, and charts. In this class the student will learn how to use GIS and apply it to civil engineering and other related practices. Completing civil engineering projects involves skills in health, marketing, environmental studies, geography, natural resource management and many other disciplines. These skills will be developed by using GIS to perform analysis of spatial and tabular data in the field of civil engineering.

### CIVL1162 Project Management

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This course introduces the student to a key element of the Civil Engineering task: Project Management. The student will learn the elements of managing a construction project and work out project schedules by hand and with PM software programs.

### CIVL1222 Civil Drafting

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An introduction to large scale mapping as used in highway and site design. Laboratory exercises include preparation of site plans, boundary surveys, and road plans. Laboratory exercises make extensive use of Autodesk Civil 3D. Prerequisites: CIVL1121

## CIVL1231 Intermediate Surveying and GPS

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This course covers the basics of horizontal and vertical curve geometry as used in highway design before undertaking the study of more advanced surveying topics including: use of mass diagrams to track earthwork on highways, control surveying mathematics, universal coordinate systems, and boundary location. Laboratory exercises will vary between CAD drawings and outdoor exercises.

### CIVL1241 Construction Staking

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A course on fundamental construction layout principles required for typical construction projects. Topics include: basic control networks, coordinate systems and coordinate geometry, alignment and grade for structures, roadway, and utilities, data collector use, and RTK GPS data acquisition, positioning, and mapping. Prerequisites: CIVL1130

## CIVL1251 Soil Mechanics/Materials Testing 3

Determination of soil composition and structure is the first phase of project delivery for every type of civil engineering related activity. This course covers the classification of soils through: soil exploration, basic geology, hydraulics of groundwater, weight-volume relationships, sampling procedures, stresses, strains, bearing capacity, settlement and expansion, compaction, stabilization, and an introduction to foundations and retaining walls. Soil mechanics are determined by both

field and laboratory test methods. In this course, you will gain hands on experience by applying the methods that are commonly performed to determine soil mechanics. This course also familiarizes students with lab and testing procedures for testing construction materials. Topics include sieve analysis, relative density, compaction tests, Atterberg limits, and soil classification, concrete strength testing, and bituminous sampling.

### CIVL2120 Construction Inspection

Develop an understanding of the various roles that the construction inspector plays, and methods used by the construction inspector to document and enforce compliance with the specifications of a construction contact.

### CIVL2131 Land Survey

An advanced course on fundamental land survey principles required for typical boundary establishment. Topics include: Legal Description reading/writing, adverse possession, Junior/Senior rights, Riparian rights, Land Survey case law, and covers MN Rules on Land Surveys. Prerequisites: CIVL1231, CIVL2141

### CIVL2142 Hydrology and GIS

Geographic Information Systems (GIS) is information in context. The ability to tie information to a spatial location is basis of GIS. GIS allows us to view, understand, question, interpret, and visualize data in many ways the reveal relationships, pattern, and trends in the form of maps, reports, and charts. In this class the student will learn how to use GIS and apply it to civil engineering and other related practices. Completing civil engineering projects involves skills in health, marketing, environmental studies, geography, natural resource management and many other disciplines. These skills will be developed by using GIS to perform analysis of spatial and tabular data in the field of civil engineering. This course is also an introduction to storm water management as it relates to the design of storm water conveyance systems, and ponds using various engineering tools. Prerequisites: CIVL1122

### CIVL2152 Eco-Sensitive Design

This course is an introduction to the design of sites, and buildings with methods, materials, and philosophies that produce sustainability and protect the worlds ecosystems. Prerequisites: CIVL1221

## CIVL2211 Project Design

This course is a comprehensive introduction to the estimating practices used in the construction industry. Prerequisites: CIVL2150

### CIVL2221 Properties of Construction Materials

This course is an introduction to the Properties of Construction Materials normally used in Civil Engineering applications. Prerequisites: CIVL1251

### CIVL2231 Specifications and Contract Administration

Students will learn about the legal aspects of contracts and bidding; types of construction documents, including Bid Forms, Specifications, Bonds, and Contract Documents; interpretation of technical building specifications and their application

## CIVL2240 Estimating

This course is a comprehensive introduction to the estimating practices used in the construction industry. Prerequisites: CIVL2220

### CIVL2241 Estimating

This course is a comprehensive introduction to the estimating practices used in the construction industry. Prerequisites: CIVL2120

## CIVL2970 Internship

This course is required for graduation and consists of a minimum of 96 hours of experience in the Civil Engineering Technology industry as an intern. Intern tasks can vary: surveying, construction inspection, CAD work, and office work of a Civil Engineering Technician. Prerequisites: First year CIVL classes.

### **GRANT COURSES**

### CRDV1100 Life Career Planning

Designed for students interested in gaining the essential information needed for career and educational planning decisions. To assist in the process, students complete assessment inventories, become competent users of numerous career and educational planning resources, and ultimately identify and explore career options. Appropriate for students who are undecided about their major and for students who have direction but want more information regarding career and academic-planning.

### **DENTAL ASSISTANT**

### DENT1100 Dental Science

This course provides an overview of basic normal body structure and function including an understanding of the common disease process. Special attention will be given to a comprehensive overview of the oral anatomical structures, functions, and development of the oral cavity, as well as the identification of structures of the head and neck and their functions. Prerequisites: Admission to Dental Assisting Program.

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### DENT1110 Pre-Clinical Dental Assisting

This course will introduce the student to the health and safety considerations for basic infection control and dental emergencies. Topics will include occupational exposure risks, personal protection, exposure control, hazard communication standards, and medical waste disposal, as defined by government guidelines and regulations including OSHA standards. Special attention will be given on how to reduce the risk of transmission of disease commonly found in the dental office between dental assistants and patients, including various sterilization and disinfection techniques. This course will also discuss the prevention and treatment of medical emergencies commonly found in the dental office. The student will have a basic understanding of the classification, administration, use, and effects of drugs commonly used in a dental office. Prerequisites: Admission to Dental Assisting Program.

### **DENT1120** Dental Health

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This course is designed to provide the student with the knowledge necessary to instruct a patient in proper oral hygiene and explain the benefits of fluoride. It also will provide the students with basic nutritional concepts and their practical applications. Prerequisites: Admission to Dental Assisting Program.

## DENT1135 Chairside Assisting I

This course introduces the student to the fundamentals of working in a dental office setting as a chairside assistant. It introduces concepts of dental charting, techniques of basic equipment, supplies, four-handed dentistry, oral evacuation and instrument identification and their proper use. This course also provides an introduction to the psychology of patient management skills necessary for effective interaction with patients. Prerequisites: Admission to Dental Assisting Program or instructor permission.

### DENT1145 Dental Materials

This course provides the student with the knowledge and practical application of dental materials commonly found in the dental office. Emphasis will be on chemical and physical properties, uses, types and applications. Students will be able to identify uses for specific dental products and be aware of specific care and storage properties of various materials. Prerequisites: Admission to Dental Assisting Program or instructor permission.

### DENT1250 Radiology

This course requires instructor approval if not taken in the semester sequence. This course assists the student with an understanding

of how radiation is produced, principles of protection for the patient and the operator, and techniques for processing radiographs as well as identifying processing errors. This course covers the techniques used in exposing intraoral radiographs as well as technical errors and corrections. Students will learn to mount and evaluate films for their diagnostic value. The student will be exposed to the extraoral accessory films utilized in the dental office and the procedural techniques for exposing them. Prerequisites: Admission to Dental Assisting Program or instructor permission.

### **DENT1260** Expanded Functions

This course prepares the assistant to perform all functions legally performed by a registered dental assistant (RDA) according to the Minnesota Dental Practice Act. This course covers the following expanded functions: alginate impressions for opposing models and study casts with bite registration, mechanical polishing of the clinical crowns, application of topical fluoride, rubber dam applications and removal, application of topical medications, orthodontic skills of preselecting orthodontic bands, removing and replacing ligature ties, and placement and removal of elastic separators. Also included are suture removal, placement and removal of periodontal dressings, adaptation of temporary crowns, cement removal, pit and fissure sealants, enamel etching, removal of bonding material, and nitrous oxide monitoring. Prerequisites: Admission to Dental Assisting Program or instructor approval.

### DENT1275 Chairside Assisting II

This course furthers knowledge of chairside assisting duties by presenting tray set-ups and the restorative process to help further the development of basic skills of four handed dentistry. This course also introduces basic concepts of the different specialties in dentistry, including orthodontics, oral surgery, endodontics, pediatrics, prosthodontics, and oral pathology. The student will be taught to identify the instruments, materials, and procedures needed to gain skills in assisting the dentist with each specialty.

## DENT1280 Dental Practice Management

This course is an overview of duties performed by a dental assistant with emphasis on patient registration, medical history forms, telephone skills, appointments, recordkeeping, and correspondence. It also will provide the student with knowledge of professional ethics and dental laws with emphasis on the Minnesota Dental Practice Act. Students will write the Minnesota Dental Jurisprudence Exam. Prerequisites: Admission to Dental Assisting Program or instructor permission.

### DENT2970 EXTERNSHIP: Dental Assistant

This course provides the student with actual experience assisting in an off-campus clinical setting in private dental offices, group practices, or specialty dental offices. Prerequisites: Prior completion of all Dental Assisting courses or instructor approval.

## **ECONOMICS**

### ECON1100 Microeconomics

This course is an introduction to: price mechanisms, supply and demand, resource allocation, analysis of market structures, distribution of income, and business decisions with regard to cost analysis. Meets MnTC Goal 5

### ECON1200 Principles of Macroeconomics 3

This course analyzes the interactions between all segments of the economic system. The course will focus on savings and investment, aggregate supply and aggregate demand, the monetary system, unemployment and inflation, and fiscal policy. Additional topics may include the balance of payments and currency exchange rates determination. Meets MnTC Goal 5

### **EARLY CHILDHOOD AND YOUTH DEVELOPMENT**

### ECYD1100 Introduction to Early Childhood Careers

This course provides an overview of the early childhood field, including theories, philosophies, missions, and regulations. It examines the roles and responsibilities of professionals in a variety of career settings, including child life.

### ECYD1205 CDA Professional Resources

This introductory course defines the processes and procedures used in obtaining the National Child Development Associate (CDA) credential. Students will develop the Professional Resource File required by the Council for Professional Recognition. Note: This course requires a clear Minnesota Criminal Background Study.

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### ECYD1206 Parent and Professional Relations

This course explores a variety of topics regarding duties, regulations, issues and skills necessary to becoming an early childhood professional and in establishing a positive relationship with parents and coworkers. Note: This course requires a clear Minnesota Criminal Background Study.

### ECYD1210 Child Growth and Development

This course examines the major developmental milestones for children, both typical and atypical, from conception through adolescence in the areas of physical, psychosocial, and cognitive development. Also emphasizes interactions between maturational processes and environmental factors. While studying developmental theory and investigative research methods, students will observe children and analyze characteristic of development at various stages. Note: This course requires a clear Minnesota Criminal Background Study.

### ECYD1220 Health, Safety, and Nutrition

An introduction to the regulations, standards, policies, and procedures, prevention techniques, and early childhood curriculum related to health, safety, and nutrition. The key components that ensure physical health, mental health, and safety for both children and staff will be identified, as well as the importance of collaboration with families and health professionals. A focus will be on integrating the concepts into everyday planning and program development. Note: This course requires a clear Minnesota Criminal Background Study.

### ECYD1230 Guiding Children's Behaviors

This course examines positive strategies to guide children's behavior in the early childhood setting. It also examines ways to establish supportive relationships with children and guide them in order to enhance learning. Note: This course requires a clear Minnesota Criminal Background Study.

## ECYD1240 Learning Environment and Curriculum

Presents an overview of knowledge and skills related to providing appropriate curriculum and environments for young children. Examines the role of the teacher in providing learning experiences to meet each child's needs, capabilities, and interests, and ways to implement the principles of developmentally appropriate practices. Will provide and overview of content areas including (but not limited to): Language and literacy, social and emotional learning, sensory learning, art and creativity, math and science. Note: This course requires a clear Minnesota Criminal Background Study.

## ECYD1310 Infant and Toddler Caregiving

This course examines developmental theory and caregiving skills unique to infants and toddlers. Also included are strategies that support diversity and anti-bias perspectives, environment and research-based curriculum models that are developmentally appropriate for infants and toddlers. Note: This course requires a clear Minnesota Criminal Background Study.

### ECYD1325 Observation and Assessment

This course focuses on the appropriate use of assessment and observation strategies to document development, growth, play and

learning to join with families and professionals in promoting children's success. Recording strategies, rating systems, multiple assessment tools and portfolios are explored. There will be a focus on increasing objectivity in observing and interpreting children's behavior, observing developmental characteristics and increasing the awareness of normal patterns of behavior. Prerequisite: ECYD 1210 or Instructor Permission Note: This course requires a clear Minnesota Criminal Background Study.

### ECYD1340 Curriculum Planning

Provides an advanced level of curriculum planning. Emphasis is on organizing, implementing, and evaluating developmentally appropriate curricula. Prerequisite: ECYD1240 Note: This course requires a clear Minnesota Criminal Background Study.

### ECYD1410 Infant and Toddler Field Experience

This course provides students with the opportunity to apply knowledge and skills in both infant and toddler settings. Students will implement a variety of learning experiences and interactions that are developmentally and culturally sensitive to infants and toddlers. Prerequisites: ECYD 1210 or ECYD 1310 and instructor permission. Note: This course requires a clear Minnesota Criminal Background Study.

### ECYD1510 Practicum I

In this course students will demonstrate early childhood teaching competencies under guided supervision to make connections between theory and practice and developing professional behaviors. Students apply comprehensive understanding of children and families; developmentally appropriate, child-centered, play-orientated approaches to teaching and learning and knowledge of curriculum content areas. They design, implement and evaluate experiences that promote positive development and learning for all young children. Prerequisites: ECYD1100, ECYD1210, ECYD1220, ECYD1230, and ECYD1240 Note: This course requires a clear Minnesota Criminal Background Study.

### ECYD2320 Children with Differing Abilities

Examines the child with differing abilities in an early childhood setting. Students will integrate strategies that support diversity and anti-bias perspectives, provide inclusive programs for young children, apply legal and ethical requirements including, but not limited to ADA and IDEA, differentiate between typical and exceptional development, analyze the differing abilities of children with physical, cognitive, health/medical, communication, and/or behavioral/emotional disorders, work collaboratively with community and professional resources, utilize an individual education plan, adapt curriculum to meet the needs of children with developmental differences, cultivate partnerships with families who have children with developmental differences. Note: This course requires a clear Minnesota Criminal Background Study.

## ECYD2500 Shadow Study

This course provides students an opportunity to shadow a master teacher in a child development setting. Course goals are based on individual need. Emphasis may include observation of various child development settings, adult-child interaction or the role of a caregiver. Note: This course requires a clear Minnesota Criminal Background Study.

### ECYD2501 Experiential Learning

This course provides students with an opportunity to experience both clinical and non-clinical sites, as well as expertise in the field. Emphasis will include volunteer experience in a selected setting. Course goals are based on individual need. Prerequisite: Instructor Permission. Note: This course requires a clear Minnesota Criminal Background Study.

### ECYD2510 Practicum II

The course provides an opportunity to apply knowledge and skill in an early childhood setting. Students implement a variety of learning experiences that are developmentally appropriate for and culturally sensitive to a specific age and group of children. Prerequisites: ECYD1510, ECYD1325, ECYD1340, and ECYD2320. ECYD2600 must also be taken

prior to or concurrently with 2510. Note: This course requires a clear Minnesota Criminal Background Study.

### ECYD2560 Language and Literacy Development

The course provides an overview of language learning experiences in early childhood settings and a detailed study of language, literature and literacy experiences. Students will integrate knowledge of children's language and literacy development, learning environments and teaching strategies to select, plan and present and evaluate literature experiences to children of different abilities and diverse backgrounds. Note: This course requires a clear Minnesota Criminal Background Study.

### ECYD2570 Working with Diverse Families and Children 3

Examines how to work with many types of families. Investigates the importance of the family/school partnership, study methods of effectively communicating with families, and identify community organizations and networks that support families. Various classroom strategies will be explored emphasizing culturally and linguistically appropriate anti-bias approaches supporting all children in becoming competent members of a diverse society. Note: This course requires a clear Minnesota Criminal Background Study.

## ECYD2580 Creative Development Experiences

This course provides an overview of creative/aesthetic learning experiences in either home-or center-based settings. Students integrate knowledge of child development, learning environments and teaching methods to promote children's artistic, musical, movement and dramatic abilities. Note: This course requires a clear Minnesota Criminal Background Study.

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### ECYD2600 Organizational Leadership and Management

In this course the students will discuss the personal and professional reasons for becoming a teacher, ways to advocate in this profession and will develop a plan for continuous education and professional development. Students will be able to improve their skills in working with other by learning strategies for team building, coping with stress, and problem-solving. Students will also study professional ethics and procedures for evaluating self and staff. Opportunities for professional membership and conferences will also be provided. Prerequisites: Diploma Courses Note: This course requires a clear Minnesota Criminal Background Study.

## ECYD2700 Project Exceptional I

This course is Part 1 of Project Exceptional Minnesota's original curriculum. The course will examine the inclusion of children with special needs into quality child care environments. Students will gain knowledge of historical and family perspectives to help provide respectful and sensitive care to children with special needs. Note: This course requires a clear Minnesota Criminal Background Study.

## ECYD2701 Project Exceptional II

This course is Part II of Project Exceptional Minnesota's original curriculum. The course will explore components of successful parent-provider relationships. It will look at fostering nurturing care for children at risk for behavior challenges or developmental delays. This course will also examine how to identify and refer a child with developmental concerns. Note: This course requires a clear Minnesota Criminal Background Study

### ECYD2702 Project Exceptional III

This course will examine the educator's role, environment, observation, children's temperament and strategies. The course will focus on children who have or are at risk for challenging behavior. Note: This course requires a clear Minnesota Criminal Background Study.

# ECYD2704 Transforming the Difficult Child: 1 The Nurtured Heart Approach

This course examines The Nurtured Heart Approach, based on the work of Howard Glasser. This unique Approach is designed to help anyone

working with children who have challenging behaviors. It combines four basic strategies for helping caregivers transform the way we see children who have high energy and high intensity from a challenge to a gift. Note: This course requires a clear Minnesota Criminal Background Study.

### ECYD2705 Understanding Autism and the Early Childhood Role 1

This course will explore the key characteristics of Autism Spectrum Disorder and give early childhood practitioners tools to more effectively include a child with Autism in their child care setting. In addition it will discuss key information about developmental red flags as they relate to Autism and key referral information for educators to share with parents. Included in this interactive workshop are myths and facts about Autism as well as practical strategies and tips for inclusion. Note: This course requires a clear Minnesota Criminal Background Study.

### ECYD2713 Culture, Family and Providers

This module will examine ways to be culturally sensitive and build partnerships with parents. Students will integrate knowledge of culturally sensitive/responsive caregiving techniques and curriculum approaches in order to enhance the learning environment of infants and toddlers from diverse backgrounds.

### ECYD2715 Sign Language in Early Childhood

This course is designed to equip students with the tools they need to introduce signing in childcare environments with preverbal children. Students will examine research, review benefits of signing with hearing infants, practice modeling signs, identify strategies for parental involvement with sign, and discover how to create learning opportunities in daily activities.

### ECYD2900 Introduction to the Child Life Profession: History and Practice

This course offers a basic knowledge of the child life profession. Elements covered include history and current scope of practice, impact of illness and stress, coping theory and strategies, and patient and family-centered care. Students will also examine the modalities of play and the role of preparation in healthcare settings. \*This course is taught by a Certified Child Life Specialist Prerequisite: ECYD1210 and instructor permission. Note: This course requires a clear Minnesota Criminal Background Study.

## ECYD2950 Field Experience

Field Experience Prerequisites: Instructor permission is required for this course. Note: This course requires a clear Minnesota Criminal Background Study.

ECYD2990 Independent Study

# **ELECTRICAL CONSTRUCTION & MAINTENANCE TECHNOLOGY**

## ELEC1110 D.C. Electricity Theory and Lab

This course covers investigation of direct current and its behavior in series, parallel, and series/parallel circuits; measuring devices and components; and electromagnetism.

## ELEC1120 A.C. Electricity Theory and Lab

This course covers investigation of alternating current and its behavior in resistive and reactive series, parallel, and series/parallel circuits; use of test instrumentation; electromagnetic induction; and resonation.

### ELEC1130 National Electrical Code I

This course covers the requirements of the National Electrical Code.

### ELEC1137 Construction Site Safety

Safety in the workplace is everyone's responsibility. This course covers

basic employee safety training for hazards commonly encountered on a construction site or an industrial workplace. Employees can greatly reduce the chance of injury to themselves or co-workers by carefully following the safety rules and safe work practices.

### **ELEC1139** Electrical Construction Fundamentals

Construction is the systematic process of putting something together. Constructing electrical systems requires a variety of mechanical skills including, but not limited to, measuring, cutting, drilling, bending, fabricating, mounting, fastening, supporting, and terminating. These basic mechanical skills become the foundation for technical and specialized skills. As such, construction requires the efficient and safe use of numerous hand and power tools, as well as the techniques to use trade-specific tools. In addition, electrical work is a licensed and regulated occupation. It is important that students are made aware of the laws and rules governing licensing and registration so as not to find themselves facing the consequences of working unlawfully.

### ELEC1140 Blueprint Reading for Technicians

This course investigates blueprint reading for electricians. This course consist of basic sketching and drawing techniques, applications of plans, scales and scaling applications, symbology, and print reading.

### ELEC1210 Analog and Digital Electronics Theory

This course covers the theory of semiconductors, power supplies, amplifiers, digital circuits, microprocessor applications, sensors, and signal coupling materials/devices. Prerequisites: ELEC1110, ELEC1120, MATS1205.

## ELEC1220 Analog and Digital Electronics Lab

This course covers connecting, testing, and analyzing semiconductors, power supplies, amplifiers, digital circuits, microprocessor applications, sensors, and signal coupling materials/devices.

### **ELEC1230** Construction Skills and Introduction to Wiring Theory 3

This course covers material and design of residential wiring, wiring methods, selection of proper fastening devices, sizing of wire and boxes, branch circuit requirements, and use of blueprints. Prerequisites: ELEC1110, ELEC1120, MATS1205.

## ELEC1240 Construction Skills and Introduction to Wiring Lab 6

This course covers lab experiences in material and design of residential wiring, wiring methods, selection of proper fastening devices, sizing of wire and boxes, branch circuit requirements, and use of blueprints. Prerequisites: ELEC1110, ELEC1120, ELEC1130.

### ELEC2110 Electrical Apparatus Theory 3

This course will consist of technical instruction and assessment of knowledge related to the installation and operation of electrical apparatus. Students will receive instruction on basic and complex control circuits, single-phase and three-phase motors and transformers, across-the-line motor controllers, reduced voltage starters, variable frequency drives, and power distribution and transfer apparatus. In addition, students will study the National Electrical Code requirements governing the installation of electrical equipment and apparatus. The majority of the technical information will be used to support a parallel lab course.

## ELEC2120 Electrical Apparatus Lab

This course will consist of clearly directed lab exercises with the expectation of exact results, performance evaluations and related assignments. Students will have an opportunity to connect, troubleshoot, and operate both basic and complex control circuits, connect and operate single-phase and three-phase motors, across-the-line motor controllers, reduced-voltage starters, and variable frequency drives. In addition, students will connect and operate single-phase and three-phase transformers, autotransformers, and other electrical equipment and apparatus. The supporting technical information will be provided through a parallel theory course.

#### ELEC2131 **Programmable Logic Controllers Theory**

This course covers theory of logic applications; connecting, programming, and operating programmable logic controllers; and AC and DC electronic drives. Prerequisites: ELEC1110, ELEC1120, ELEC1211, ELEC1221

#### ELEC2131 **Programmable Logic Controllers Theory**

Course work includes the technical information supporting a parallel lab course. Students will learn Allen-Bradley RSLogix 500 and RSLogix 5000 programming software to write, edit, download, and operate control programs for Allen-Bradley MicroLogix 1100, SLC-500, and CompactLogix PLC hardware. Students will learn Allen-Bradley Panelbulder32 programming software to create applications for the Panelview 300 and 600 operator interface terminals. In addition, will students study basic instrumentation and networking strategies associated with automation technologies.

#### ELEC2141 **Programmable Logic Controllers Lab**

This course work will consist of clearly directed lab exercises with the expectation of exact results, performance evaluations and related assignments. Students will use Allen-Bradley RSLinx, RSLogix 500 and RSLogix 5000 programming software to write, edit, download, and operate control programs for Allen-Bradley MicroLogix 1000, MicroLogix 1100, SLC-500, and CompactLogix PLC hardware. Students will use Allen-Bradley Panelbulder32 programming software to create applications for the Panelview 300 and 600 operator interface terminals. In addition, students will study basic instrumentation and networking strategies associated with automation technologies. The supporting technical information will be provided through a parallel theory course.

#### **ELEC2210 National Electric Code II**

This course covers continued requirements of the National Electrical Code. Prerequisites: ELEC1130.

#### **ELEC2220** Electrical/Electronic Controls and Systems Theory 2

This course covers analysis and troubleshooting of logic controllers, AC and DC electronic drives, energy management systems, heating and cooling systems, fire alarm and security systems, and integrated voice/ video/data and infrared systems. Prerequisites: ELEC2130, ELEC2140.

## **Electrical/Electronic Controls and Systems Lab**

This course covers analysis and troubleshooting of programmable logic controllers, AC and DC electronic drives, energy management systems, heating and cooling systems, fire alarm and security systems, and integrated voice/video/data and infrared systems. Prerequisites: ELEC2130, ELEC2140.

### Industrial and Maintenance Wiring Theory and Lab 3

This course covers the use of materials and design of industrial wiring, industrial tools and equipment, service equipment, and maintenance technology. Prerequisites: ELEC1230 and ELEC1240.

#### **ELEC2251 Commercial Wiring Theory and Lab**

This course covers the use of materials and design of commercial wiring, commercial tools and equipment, service equipment, and maintenance technology. Prerequisites: ELEC1230 and ELEC1240.

#### **ELEC2260** Heating, Ventilation, and Air Conditioning Wiring Theory and Lab

This course covers the use of materials and design of materials and equipment for heating, ventilating, and air conditioning residential, commercial and industrial buildings. Prerequisite: ELEC1230 and ELEC1240.

#### FI FC2960 **Skill Development**

Further skills for Electrical Construction Maintenance Technology

## **ELECTRICAL LINE WORKER**

#### ELLW0098 **Introduction to Climbing**

This course covers the introduction to the equipment used for climbing. The use of this equipment will be applied to the act of learning to climb safely and correctly.

### Distribution I

This course covers the task of learning to climb safely along with the use of digger/derrick units. It includes an introduction of the materials and their applications, along with an introduction to the application of rigging to the industry. The safety aspect of the industry is stressed in these applications. Prerequisites: ELLW1098

#### ELLW1120 **Utility Equipment and Tools**

2

This course offers an introduction to the tools used in the line industry. Personal tools, climbing tools, and the introduction to the safe operation of carrier-mounted devices are included. The digger/derrick and the personnel-carrying aerial devices will be covered. Prerequisites: ELLW0098.

#### ELLW1130 **Basic Electricity**

This course covers the introduction to electrical circuits and magnetic circuits, both AC and DC. The student will use mathematics to calculate voltage, resistance, and current in each type of circuit. This course is an introduction to the use of formulas needed to do the calculations that the lineworker may encounter in this field. The introduction to the magnetic circuits will be the basis for transformer application. The safety aspects of calculating voltages and currents will be used to identify the exposure in such applications that could be a safety hazard.

#### ELLW1140 Distribution IIA

This course covers the construction aspects in the building of singlephase lines and the use of plan profiles, specification drawings, material lists, and their application to the field. It includes the equipment that will be used for this construction. Hot line work with sticks will also be introduced at this time. The hanging of guys, the stringing of conductors, anchor installations, industry framing practices, and safety in all line building, equipment operations, and material handling will be observed and practiced. Prerequisites: ELLW1110, ELLW1120, and concurrent enrollment in ELLW1141

#### **Distribution IIB** ELLW1141

This course covers more of the material that is in ELLW1140 Distribution IIA. Prerequisites: ELLW1110, ELLW1120, and concurrent enrollment in ELLW1140

#### ELLW1150 **Construction Planning and Practices**

This course covers the use of different drawings, maps, and construction materials used in the lineworker's field. This includes the list of materials and specifications. Use of the transit will be introduced and applied to the lab field where lines will be staked for future building as a project. Placement of anchors and the installation of line equipment will also be used in the advanced part of the class. Prerequisites: ELLW1110

#### ELLW1160 Transformers I

This course covers the theory and applications of transformer principles of magnetic and electrical circuits for primary and secondary connections. Understanding of polarities is examined and applied. Use of the different types and possibilities of connections will also be covered, with the needed information for choosing the loading, transformer types and sizes, and the fusing of the same. Prerequisites: ELLW1130 and concurrent enrollment in ELLW1161

#### ELLW1162 Transformers II

This course covers the actual mounting and connecting of the transformers to the primary and secondary systems, including the use and installation of over-current and over-voltage protection. The use of closed and open banks will be applied, as well as the paralleling of same.

Safety of both the primary and secondary applications will be covered and used in all applications. Prerequisites: Concurrent enrollment in ELLW1160

### ELLW1170 Line Construction and Maintenance A

This course covers the conversion of single-phase to multi-phase applications. The use of three-phase hot stick line applications will be applied to the changing of poles, deadends, crossarms, and running angles. The maintenance of three-phase systems will be applied. The use of insulated fiberglass boards and ladders, nylon hot line hoists, and block and tackle will be applied. Safety applications will be emphasized at all times throughout this course. Prerequisites: Concurrent enrollment in ELLW172

### ELLW1172 Line Construction and Maintenance B

This course covers the continuation of line construction and maintenance. The application of ties, standard and preformed with sticks and live line applications, is covered. The use of protective cover-up materials for lineman and support structures is covered. The transferring and handling of energized conductors using temporary supports, etc. are also covered. Prerequisites: Concurrent enrollment in ELLW1170

### **ELLW1180** Underground Cable and Fault Locating

This course covers the practices and techniques used in cable and fault locating. The student will understand and demonstrate all safety practices in the application and operation involved with the equipment used in this course.

### **ELLW1185** Electrical Industry Search Skills

This course covers a comprehensive view of the aspects incurred in job search activity. It will cover locating job openings, hidden markets, assessing employment strengths, writing resumes, writing cover letters, completing applications, preparing for interview questions, and using the computer highway for job searching.

### **ENGLISH - GEN ED**

## ENGL0108 Fundamentals of College Reading

This course focuses on reading skills widely recognized as essential for comprehending college-level material. Topics include pre-reading, reading, and post-reading strategies as well as critical thinking to improve comprehensions, increase vocabulary, and develop thoughtful responses to reading with additional emphasis on the close relationship of reading, writing, and thinking. This course is required for students who score 50 or less on the Reading Accuplacer Test.

### ENGL0110 College Reading Boost

The course is designed to develop the effective reading and clear thinking skills that are required to be successful in college today.

## ENGL0114 College Reading I

This course focuses on reading skills widely recognized as essential for comprehending college-level material. Topics include pre-reading, reading, and post-reading strategies as well as critical thinking to improve comprehension, increase vocabulary, and develop thoughtful responses to reading with additional emphasis on the close relationship for reading, writing, and thinking.

### ENGL0120 Fundamentals of College Writing

This course focuses on the writing skills needed to produce paragraphs and short essays. During the semester, students 1) demonstrate conventional sentence structure, punctuation, and spelling, as well as vocabulary and usage; 2) communicate clear ideas in developed paragraphs with main points and logically sequenced sentences; 3) follow a process for academic writing; 4) analyze ideas. This composition course emphasizes basic grammar, mechanics, and usage in the development and enhanced use of English sentences and paragraphs

in short writing assignments. Students will practice writing as a process and thinking critically about language, especially sentences, in context. Special emphasis will be placed on recognizing and eliminating common sentence errors.

### **ENGL0130** English Essentials

This is a basic writing course that introduces students to the primary principles of college composition and professional writing skills. The courses primary skill areas include organizational development, refined grammar and punctuation execution, proper paragraph development, short essay construction, proofreading skills, audience recognition, and rules for formatting.

### ENGL0215 College Reading II

3

This course focuses on reading skills widely recognized as essential for comprehending college-level material. Topics include pre-reading, reading, and post-reading strategies as well as critical thinking to improve comprehension, increase vocabulary, and develop thoughtful responses to reading with additional emphasis on the close relationship of reading, writing, and thinking.

### **ENGL1125** Business Writing

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3

This course focuses on effective, persuasive communication within and between business organizations, from the perspective of employees and of mangers. Students learn to critically analyze communication strategies, organizational culture and common business texts, such as memos, reports and case studies; they learn to select quality data from primary and secondary sources; and they write and edit letters, memos, reports and studies in situations that simulate the complexities of small companies and global corporations. Students will also gain experience making an oral presentation with accompanying presentation and software slides, work as part of a collaborative team, and recognize the ethical implications of business communication. This course is not a substitute for ENGL1150 Composition I. Meets MnTC Goal 1

## ENGL1150 Composition I

3

This course emphasizes the process of writing expository and persuasive essays using effective writing skills and a variety of research techniques. Also included in the course content are critical reading and logical reasoning. Meets MnTC Goal 1 - PREREQUISITES: Student must score an 86 or above on the Accuplacer Sentence Skills assessment OR complete developmental courses through English Essentials AND score a 78 or higher on the Accuplacer Reading Comprehension Assessment OR complete College Reading I or II. Meets MnTC Goal 1

### **ENGL1200** Technical Writing

3

3

This course is designed to enhance students' abilities to write technical documents. The content covered will include proposals, research reports, technical manuals, feasibility studies, and process reports. Meets MnTC Goal 1

## ENGL1300 Introduction to Creative Writing

This course introduces students to the fundamentals of creative writing. The elements of fiction, poetry, nonfiction, and screenwriting are covered. Emphasis will be placed on both the writing process and the end product. Meets MnTC Goal 6

## ENGL1400 American Short Story

This course emphasizes the review and analysis of examples of the short story format. These stories will be by various American writers from the period 1789 to the present. Also included in the course content are critical reading and logical reasoning. Meets MnTC Goal 6

### ENGL1550 Introduction to Literature

3

This course introduces the study of literature as a mode of discourse for defining, exploring, and expressing human experience. There is an emphasis on learning the skills of reading and writing about literature. This course will cover fiction, drama, and poetry, with attention also paid to literary non-fiction. Thus the class will introduce students

to such basic concepts as (for fiction) plot structure, point of view, characterization, imagery and symbolism, setting, tone, irony, and style; (for drama) protagonist/antagonist, plot, dramatic structure, tragedy and comedy; (for poetry) persona, denotation/connotation, figurative language, metrics and major verse forms. Meets MnTC Goal 6

### **ENGL1570** The Literature of Nature

The Literature of Nature focuses on the understanding and analysis of humanity's relationship to its environment, as revealed through particular genres, such as the short story, essay, diary, and poetry. We will review the major texts in the literature of nature and look at the ethical and philosophical relationship between humans and nature over the centuries, focusing primarily on North America. Meets MnTC Goal 6, 9

### ENGL1625 Film Studies

This course emphasizes the review and analysis of films. This will include how movies reflect and shape the hopes, dreams, and aspirations of the society that produces them. These films will be from various genres and span the entire time frame that movies have been a popular phenomenon. Also included in this course is logical reasoning as well as the investigation of certain aspects of film that set it apart from other literary forms such as technical advances, special effects, camera angles, costuming, cinematography, and lighting. Meets MnTC Goal 6

### ENGL1630 Genre Film

This course emphasizes the review and analysis of focused genres of films. This will include how a genre reflects the society that produces them and how each genre transcends the limits of its formula. Also included in this course is logical reasoning. Meets MnTC Goal 6

### ENGL1650 Greek Mythology

This course emphasizes the review and analysis of various Greek myths. This will include how these myths have reflected and shaped art and history. Also included in the course are critical reading and logical reasoning. Meets MnTC Goal 6

## ENGL1675 Children's Literature

Students will study and evaluate literature (picture books, fables, fairy tales, fantasy fiction, realistic fiction, historical fiction, and more) written for children from first years to preteen years. Topics covered in this course include (but are not limited to) how to study, analyze, and discuss literature; how to engage children in reading and to encourage thoughtful and creative responses to literature; how to evaluate the literary and educational merits of a text; how to introduce children to a variety of cultural and historical perspectives through literature; how to promote the overall joy of reading; and personal reflections on various modern-day concerns with literature. Meets MnTC Goal 2, 6

### ENGL2000 Composition II

This course will offer challenging insights into the act of writing. Students will continue to strengthen their writing skills while engaging in analysis of literary texts and secondary sources. In writing critical essays based on that analysis, students will apply rhetorical strategies related to purpose, audience, genre and context. Meets MnTC Goal 1

### ENGL2990 English Independent Study

## **BUSINESS ENTREPRENEUR**

### ENTR1170 Introduction to Small Business

Students taking this course will learn what it takes to own, operate, and grow a small business successfully. The student will learn the personal traits and characteristics necessary to succeed in the fast-paced small business environment. This course will also examine the various ways small business can start. Some of these ways include starting a business from scratch, buying an existing business, or buying a franchise. Various

case studies will be examined as to why some businesses fail, while other succeed. In addition, the student will identify their individual strengths and weaknesses and will learn which of these areas help or hinder the success of small business ownership. Although there is no way to 100% "failure-proof" a business, the student will learn the three main secrets to launching a small business successfully.

### ENTR1180 Legal Issues for Small Business

3

This course covers all aspects of Business Law for the entrepreneur/small business owner operator. Every business owner needs to understand the legal aspects of his or her business so as to protect not only the business, but the personal assets of the business owner as well. Topics covered in this class include types of business entities and which entity is the best for his or her business, writing contracts, dealing with employees, protecting your business with legal agreements, intellectual property including patents, trademarks, copyrights, business ethics, and creating a code of ethics for your company. In addition, the student will examine the very serious business issues of sexual harassment, workplace violence, discrimination, and be able to create small business polices for each of these areas.

## ENTR1490 MARKETING FOR SMALL BUSINESS

3

Students will be given a complete overview of all aspects of marketing used to grow a small business. Specific topics include research, determining a target market, selecting the right marketing tactics for a specific target customer, and creating the best marketing messages for results oriented marketing. The student will be exposed to over 30 marketing tactics and will learn how to use these tactics to grow their own small business. In this class both traditional marketing tactics and web marketing tactics will be discussed so that the student will have a complete understanding of marketing for his or her small business in today's world.

### ENTR1760 SELLING FOR SMALL BUSINESS OWNERS 3

Your success as a business owner is directly related to your ability to sell yourself, your company, and your products or services. This course is ideal for the new business owner especially if they have never sold before. The entire sales process is clearly defined and broken down into seven steps that lead the student through all aspects of sales. Each student learns how to sell his or her own product or service and is given ample opportunity to practice selling his or her own products and services in a safe setting. In addition to learning how to sell, the student will also learn how to negotiate and will be able to practice negotiating skills in a safe environment. The student will learn the importance of a "win/win" negotiation and learn the consequences when one party wins and the other party loses. The student will be part of a negotiation team and the team will be part of a negotiation role play.

## ENTR1860 Business Plan Development

3

This course will give the student all the necessary tools to create a business plan that gets results. The student will, during the course of the semester, create his or her own business plan, which is the main objective of the course. The business plan process will be broken down into five areas: vision, customer's product/service, numbers, and team. Numerous business plans will be examined and good points and bad points will be examined in each. Students will also be given the opportunity to present their plans to the group in a safe setting and have them critiqued for clarity and effectiveness.

# ENTR1920 Capitalizing and Financial Management 2 for Small Business

This course will provide the student with the basics of raising money for his or her business, along with gaining a basic understanding of the financial management aspects of any small business. The student will be exposed to the various methods of raising both start-up capital and capital for continuing operations. The methods for raising money presented in the class include bank loans, SBA loans, other debt instruments, venture capital, equity financing, and Federal Grant opportunities. The student

will also learn the basic, common-sense aspects of money management including understanding cash flow, basic spreadsheets, and monthly/quarterly and annual financial requirements for tax purposes.

**ENTR2980** Business Entrepreneur Special Topics

## **ENERGY TECHNICAL SPECIALIST**

### ETSA1000 Electronic Concepts

An introduction to electronics using a hands-on approach to gain familiarity with basic circuit parameters and component functions. Each skill will be presented through a theoretical presentation reinforced by a hands-on lab project. Prerequisite: INTS1002

### ETSA1300 Introduction to Traditional and Renewable Energy 3

This course is designed to introduce students to various forms of energy stemming from both renewable and non-renewable sources. Students will study many sources of energy including solar thermal power, solar photovoltaic, bio energy, hydroelectricity, tidal power, wind energy, wave energy, geothermal energy, and fossil fuels. The economics, potential, and environmental impact will be covered for each topic.

### ETSA1507 Digital Electronics

This is a first course in Digital Electronics. The primary goals of this course are to help individuals acquire a fundamental knowledge of digital electronics. Boolean algebra, digital devices, analog to digital conversion and digital to analog conversion, and how to apply their knowledge and skills through problem solving, simulation and practical projects.

## ETSA1511 Fundamentals of AC/DC Electricity I

This is a foundational course in direct current electricity. This course is designed for students who have no previous experience with electricity. The primary goals of this course are to help individuals acquire a solid foundation in the theories and laws of direct current (DC) electricity, and to apply their knowledge and skills through problem solving, simulation and practical projects.

## ETSA1512 Fundamentals of AC/DC Electricity II

This is a fundamental course in alternating current (AC) electricity. This course is designed for students who have a fundamental knowledge and understanding of the theory and laws of direct current (DC) electricity. The primary goals of this course are to help individuals gain the knowledge and skills necessary to troubleshoot and repair single and three phase AC powered systems and equipment. Individuals will apply these skills through problem solving, simulation, and practical projects.

## ETSA1515 Intro to Industrial Safety and Health

This course is designed to align with the Manufacturing Skill Standards Council's (MSSC) assessment and certification system for Safety. The course curriculum is based upon federally-endorsed national standards for production workers. This course will introduce OSHA standards relating to personal protective equipment, HAZMAT, tool safety, confined spaces and others.

## ETSA1523 Print Reading

This is a foundational course in industrial print reading. This course is designed for students who have no previous experience with print reading. The primary goals of this course are to help individuals acquire a solid foundation in print reading, mechanical drafting concept, and machine layout tools to transfer measurements from drawing to stock. Understand piping and instrumentation diagrams (P&ID).

## ETSA1531 Process Controls/Instrumentation I 3

This course covers the fundamental principles of process measurement and control equipment and systems. Students will acquire the knowledge required to read and interpret piping and instrument

diagrams, understand the terminology and language of control systems, and control strategies. Students will be introduced to a variety of instruments commonly used in industry for measurement and control.

## ETSA1541 Mechanical Fundamentals

3

This course teaches students the basic knowledge and skills required to install, and maintain pumps, compressors, hoists, rigging and power transmission systems.

## ETSA1552 Basic Metal Joining and Fabrication

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This course covers basic welding procedures using arc welding and oxyfuel equipment. One of the major topics of discussion will be safe use of this equipment. Time will be spent in the lab completing welds in various positions with different processes and electrodes. The processes to be covered in this class will be stick welding (SMAW), wire feed (GMAW), Tig (GTAW) Oxy-Acetylene welding, cutting and brazing along with an introduction to other equipment used in welding shops. Students in this course will be non-welding majors where welding may be a useful tool. Course instruction will stress the many situations where it is advisable to have a skilled welder engaged. Knowing your limitations is of the utmost importance.

### ETSA2512 Hydraulics

3

This course is an introductory course in hydraulics. This course is designed for students who have no previous experience working with hydraulic systems. The primary goals of this course are to help individuals acquire the knowledge and skills required to install, troubleshoot and maintain hydraulic systems.

### ETSA2513 Pneumatics

3

This course is an introductory course in pneumatics. This course is designed for students who have no previous experience working with pneumatic systems. The primary goals of this course are to help individuals acquire the knowledge and skills required to install, troubleshoot and maintain pneumatic systems.

## ETSA2516 Mechanical Systems II

4

This course teaches students a higher level of knowledge and skills required to install and maintain pumps, compressors, hoists, rigging and power transmission systems.

### ETSA2543 Programmable Logic Controls (PLC) Fundamentals 3

This course covers the knowledge and skills required to install and maintain programmable logic controllers (PLC) in automated control systems. Students will learn to write programs to solve basic control problems, connect sensors and actuators, and configure PLCs.

### ETSA2546 Powerplant Technology

4

This course teaches basic powerplant technology, powerplant engineering, and energy conversion offered in departments of mechanical engineering and nuclear engineering. Its main focus is on fossil and nuclear power plants.

## ETSA2547 Mechanical Fundamentals for Process Control 3

This course is a comprehensive introduction to the workings of a modern manufacturing facility in the process industry. Key topics include valves, vessels, motors and turbines, heat exchangers, cooling towers, reactors and distillation, extraction and separation systems, and process instrumentation.

ETSA2960 Skill Building

## **EXERCISE AND SPORT SCIENCE**

EXER1000 Introduction to Human Performance Studies

Introduction and orientation to the fields of and related to physical education, sports management and exercise science. Includes

an overview of aims, objectives, values, issues, qualifications and opportunities in related professions as well as a brief historical perspective of sport as an industry.

### EXER1015 Personal Health and Wellness

A comprehensive course that focuses on disease prevention, physical activity, nutrition, and general health facts. The course is designed to help each student take responsibility for their overall health and learn practical ways of achieving a safe and healthy lifestyle. Course topics include self-assessment, wellness improvement plan, personal program design, exercise research investigation, and exercise critical thinking issues.

### **EXER1020** Strength Training

This course is an introductory course to strength or resistance training. Students will perform more than four different workouts during the course of the semester designed for various levels of resistance training expertise. Topics covered during lecture include: skeletal and muscular anatomy and physiology, program design, lifting safety, weight room etiquette, and strength plateaus.

### EXER1025 Physical Conditioning

This course is designed to teach students the numerous methods involved in the training of individuals and athletes in order to develop conditioning to achieve a desired effect. The course will focus on training students to become proficient in the use of plyometric exercise as well as spring mechanics, speed development, flexibility training, aerobic maintenance, and agility work. Specificity toward skills to be developed will be emphasized.

### **EXER1027** Olympic and Explosive Weightlifting

This intermediate-level course is intended to teach students elite strength training methodologies and techniques designed to develop athletes to a high level of performance. The course will give students a working knowledge on program design, nutrition, recovery, metabolic considerations, and the biomechanics involved in the sport of Weightlifting as well as elite athlete strength training. The course provides each candidate with a body of knowledge and expertise to enable a student to teach and train higher-level athletes in explosive free weight movements safely and effectively. At the end of the course, the USA Weightlifting Senior Coach exam will be given. Each student will have the opportunity of gaining a USA Weightlifting Senior Coach Certification after completing the strength-training course

### EXER1045 Organization and Management of Sports

Designed to introduce students to the functions of management and practical use of management skills as they relate to sporting activities and events. Includes basic study of organization, budget, legal aspects and leadership.

## EXER1050 Nutrition for Health and Human Performance

This course will provide the student with introductory nutritional information for health, fitness and sports performance. Course content includes: classification and function of nutrients, body composition and weight management, dietary supplements and ergogenic aids, energy and metabolism, and eating disorders.

## **EXER1065** Psychology of Sport and Performance

This course examines thoughts, emotions, and feelings associated with performing one's best in sport and other areas. Topics covered include: realizing potential; performance goals; motivation; mental readiness; distraction control; group dynamics; injuries and rehabilitation; depression, eating disorders and substance abuse; and age and gender issues.

## EXER1200 Team and Individual Games

Development and refinement of skills encountered through training, competing or organizing a number of team games such as flag/touch football, softball, soccer, speedball, volleyball and basketball. (subject to season/semester)

### EXER1225 Introduction to the Spa Industry, Services and Treatments

This course will introduce students to the history of the spa industry. Students will learn about popular spa treatments and services and explore which services are essential to running an effective and profitable spa business. Students will also examine spa services from different countries and cultures.

### EXER1230 Fundamentals of Exercise and Dietary Programming 3

This course will provide students with the knowledge, skills, and attitudes to design basic exercise programs. Programs will focus on the five health-related fitness components and will be structured for general healthy populations and for individuals with special needs. Students will also be introduced to concepts in dietary programming; including, nutritional analyses, nutrient function, total daily energy expenditure, and portion sizes.

### EXER1235 Holistic Health

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This course will provide an introduction to the concepts and theoretical basis of complementary healing practices and focus on providing the student with an overview of methods to enhance overall wellness. This course will include an examination of physical, emotional, spiritual, and mental health and the challenges individuals face in these areas throughout the lifespan.

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### EXER2020 Personal Training and Exercise Leadership I 2

An introductory course to the business of personal training. This course will focus on the fundamental concepts in personal training for healthy, general populations. Topics include: program design, nutrition, health and fitness assessments, and legal and ethical issues.

### EXER2030 Weight Management

This is an introductory weight management course for students interested in improving their lives through a weight management program and for students who are interested in working with clients on a consultant basis. Topics included during this course include: behavior modification, goal setting, nutrition, physical activity, diet fads, weight loss and weight gain, client interaction, and professional legal and ethical responsibilities.

## EXER2035 Health and Lifestyle Coach

This course is designed to provide theoretical knowledge and practical skills in preparation for a national certification exam in health coaching. Topics include effective coach-to-client communication techniques; behavioral, nutritional, and physiological sciences (particularly as they relate to the obese client); screening and assessment; guidelines for designing and implementing safe, effective, and purposeful exercise programs; and the legal, professional, and roles of the health coach.

## EXER2060 Personal Training and Exercise Leadership II 2

A lecture/laboratory covering an overview of various training methods and facilities used in one-on-one training, group training, and sports team training. Topics include client motivation, Lifestyle modification coaching, program periodization, plyometrics, rehabilitation concerns, and exercise facility design.

### **EXER2090** Exercise for Special Populations

Learn about the theory and practice of functional exercise training for various populations. Learn program design techniques for healthy, diseased, and disabled populations. Students will get practical hands-on activities including stability and medicine balls, balance training, and free weights. Topics include: common conditions, client recommendations and rehabilitation concerns.

## EXER2115 Applied Exercise Physiology

This course will present an overview of the most important concepts for coaches, fitness instructors, or practitioners in a health-science field. It is not the intent to study each topic in depth. This course will feature laboratory activities, demonstrations, and hands-on learning experience,

and from these activities, conclusions will be discussed regarding concepts.

#### **EXER2125 Applied Biomechanics and Movement Anatomy**

An in-depth course covering the study of biomechanics and the anatomical foundations of human movement. Topics include: muscle contraction, muscle origins and insertions, muscular and skeletal actions, articulations, and human movement fundamentals. Prerequisites: BIOL2000.

#### EXER2130 **Foundations of Sport Science**

An introductory study of anatomical, mechanical, maturational, psychological and physiological kinesiology as it applies to the practice of coaching. The major focus is to present the scientific principles that constitute the basis for sound athletic coaching practices.

#### **EXER2225** Theory of Coaching

This course includes skill analysis, motivation techniques, teaching progression, responsibilities, qualities, coaching philosophies, coaching skills, practice management, psychology of coaching, game management, coaching methods, statistics, and team organization of various sports. The course also includes exposure to some of the great coaches, past and present.

#### **EXER2235** Introduction to Athletic Training

This course is designed to provide the entry-level exercise science practitioner with an overview of the knowledge's, competencies, and skills of athletic training.

#### **EXER2240 Corporate Wellness/Health Promotion**

This course provides the framework for implementing and facilitating effective corporate wellness programs. Topics include: health education techniques, motivation, sales and marketing strategies, working with the business professional, and assessment of corporation needs

#### **EXER2250 Group Fitness Instruction**

An introductory course to the fundamental elements of group fitness instruction. Areas of focus include: music selection, choreography, cuing, leadership skills, and motivational techniques. A variety of instruction formats will be taught including: step, cardio, kickboxing, aqua, and specialty classes. Strongly recommended for those pursuing careers in Corporate Wellness.

#### **EXER2260 Recruiting and Retaining Clients**

This course will provide an introduction to the business side of personal training. Students will learn sales and marketing techniques to use to recruit clients and customer service skills to retain their clients. This course will provide future trainers with the knowledge and skills to maximize their client base and to be effective in meeting the individualized needs of their clients.

#### **EXER2270 Recreation Sports**

This course will focus on the development, marketing, and facilitation of sports for the recreational athlete. It will also include activities for the outdoor enthusiast. Possible areas of focus include: intramural sports, community education programs, camping and orienteering, and adult recreation leagues

#### **EXER2275 Sport Marketing**

This course is designed to give students an understanding of marketing theories and practices relative to the sports industry. Specific topics include: public relations, promotions, special events, fundraising, licensing and merchandising, market research, pricing, sales, sponsorship and consumer behavior as it applies to the marketing sport or marketing products through sport.

#### FXFR2280 **Health and Aging**

The purpose of this course is to introduce students to the complex

physiological and psychological processes associated with aging. Students will learn about specific health problems associated with an older population and ways to prevent some of the nonessential agerelated declines in function.

#### **EXER2285 Sport Facilities Management**

All sporting events take place in some type of facility. This course examines the principles and skills needed to manage such sports facilities and the events within them servicing schools, colleges, municipalities, private and public athletic clubs, fitness centers and professional sport organizations. This course provides students with information, skills and techniques that will be needed in the planning, development and management of existing sports facilities as well as facility development and maintenance to meet the objectives, goals, and mission of the facility.

#### **EXER2290 Legal Aspects of Sport**

3

The purpose of this course is to provide students with an adequate background to ensure their comfort when dealing with legal issues surrounding sport. Students will learn of the inherent risk associated with sport management and administration. They will be provided with a history of legal arguments, defenses, and judgments in the sport arena.

#### **FXFR2295 Social and Ethical Aspects of Sport**

This course examines how sport is affected by society, and how society is affected by sport; ethical and moral issues in sport for athletes, coaches, administrators, staff personnel and media; and legal considerations in roles related to sport.

**EXER2970 INTERNSHIP: Exercise and Sport Science** 

**EXER2975 PRACTICUM - Exercise and Sport Science** 

**EXER2980 SPECIAL TOPICS: Exercise and Sport Science** 

#### **EXER2990 INDEPENDENT STUDY: Exercise and Sport Science**

This course will allow the student to work on an individual basis conducting research or participating in an additional internship. Other options will be considered at advisor discretion. Prerequisites: Advisor approval.

## **GERIATRIC NURSING ASSISTANT**

#### **GERI1000** Memory Care in the Aging Adult

This course is an introduction to the aging adult and memory impairment. Care givers will increase their understanding of memory impairment, making it easier for staff/care givers to relate with patients who have Alzheimer's or memory impairment. Improve communication and acceptance naturally creates a higher quality of life for the person who has Alzheimer's or memory impairment. This program defines Alzheimer's disease and its effects and teaches positive communication techniques that allow entry level caregivers the ability to respond with more flexibility and consideration.

#### **GFRI1100** Physiological Changes in the Aging Adult

This course will enable the student to understand the influence caregivers have in the quality and safety of healthcare for aging adults. The student will be able to identify common physical and psychosocial characteristics associated with the aging adult. The student will gain knowledge necessary to plan and provide optimal entry level care for aging adults.

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### **GRAPHIC DESIGN**

### **GRDT1001** Technical Foundations

This is an introductory course that prepares all students for entry into the graphic design or web and multimedia design fields. Students will learn basic computer operation, how to use the local campus network for servers and printers, an introduction to the online classroom resources, and an introduction to software programs. Additionally, students will learn to prepare, mount, display and present design work.

### **GRDT1006** Color Theory and Applications

This course covers the historical background of color. Artist colors are explored using terminology in conjunction with painting mixing to reflect the terminology. Creative color assignments are given to enhance knowledge and skill. Commercial reproduction of color will be addressed with the translation of artist colors to print colors. Color interpretations and trends are also discussed. Digital color, corrections on digital files and how color works on the computer monitor and web will be covered as well as printing from digital files. Color management of files will also be included.

### GRDT1010 Adobe Photoshop I

This is an introduction to the basic tools used for image manipulation in Adobe Photoshop. Image modification and compositing, use of the scanner, and mastery of Photoshop tools are stressed. Image adjustment, enhancement and layer masks are also included.

### GRDT1016 Typography and Layout I

This course covers the basics of typography and development of page layout in graphic design processes. It provides an overview of the graphic design profession and a historical framework for modern typography and layout practices. Typography classification and identification are covered. Design elements and principles are used as a foundation of any design work. Both screen and print formats are explored. Students work with type and visuals to create layouts and solve design assignments.

### GRDT1030 Graphic Design Fundamentals

In this course, the principles and elements of design will be studied and applied to various design projects. Methods of solving creative problems will be explored and developing creativity and overcoming creative blocks will be emphasized. Those methods will include the application of the creative process and metaphorical thinking. Additional emphasis is placed on evaluating solutions and effective presentation of those solutions. Professionalism and professional attitude will be practiced.

## GRDT1053 Design Drawing

This is a beginning drawing course geared toward developing or improving good drawing habits. Linear perspective is emphasized. Drawing freehand is practiced for sketchbook and various classroom exercises. Drawing in perspective will also be emphasized, including one, two and three point perspective. The course will explore composition, drawing and rendering techniques. A key emphasis for this course is to instill more confidence in visual expression, through learned techniques and to become a better visual communicator.

### GRDT1096 Illustration Fundamentals

This course covers the basic concepts in the illustration sector of visual communication. The history and genres of illustration as well as illustration styles and mediums are examined. Projects are assigned to develop illustration skills and uses of various media. Using professional business practices are part of the focus. Visual concept development and communication through illustration are explored through research and application. Prerequisites: GRDT1053

### GRDT1410 Adobe Illustrator I

This course is a comprehensive look into the drawing tools of Adobe Illustrator, a computer illustration application. Students will develop skills using the basic drawing tools. Use of the transformation tools, templates, layers, spot and process color, and file output will be emphasized.

### GRDT1422 Print Processes I

This graphic design course is designed to give the student a handson overview of the print processes. Print theory and terminology, paper knowledge, press and bindery processes will be emphasized. Students will create projects during the process of learning various print production methods.

### GRDT1430 Adobe InDesign I

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Students will become familiar with Adobe InDesign, a page layout software. Emphasis will be placed on software operation. Use of text and graphics into single and multi-page documents will be incorporated into projects.

### GRDT2016 Typography and Layout II

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This course covers advanced typography and page layout skills. Students develop greater understanding of type as a key element of design. The course concentrates on designing with type, understanding the relationship between type families and type styles, selecting type for emotional impact, and using color and texture in type. Additional topics include font and image copyright requirements, and use of type and images for web and motion graphics. Students work toward creating effective marketing and advertising pieces through the practical application of typography and composition. The use of visual concepts is explored. Development and completion of a variety of assignments place emphasis on methods using page layout software. Prerequisites: GRDT1016, GRDT1430, GRDT1030, GRDT1410

### GRDT2400 Adobe Photoshop II

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This course builds on the tools and techniques learned in Adobe Photoshop I. The student will use and become more proficient with all the tools, especially the adjustment layers, layer styles and layer masks. The actions panel will be used to facilitate work with many photographs. Students will composite photos using various techniques. Prerequisites: GRDT1010

## GRDT2415 Adobe InDesign II

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Students will design and produce advanced page layouts using Adobe InDesign to further develop skills combining type and images together. Emphasis will be placed on advanced publishing techniques to create complex quality projects for print, interactive publishing and portfolio presentation. Prerequisites: GRDT1430

### GRDT2420 Adobe Illustrator II

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This is a project driven course. Specific Adobe Illustrator skill areas covered are blending tools, gradient mesh, graphs and charts, use of path options and brushes. Students will design symbols, ads, packages and campaigns, using these skills. They will create a variety of portfolio quality drawings that reflect their ability to design and use the Illustrator software. Prerequisites: GRDT1410

## GRDT2422 Print Processes II

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This graphic design course is designed to give the student a handson overview of the print process. Print theory and terminology, paper knowledge, hands-on press operation, plate making and bindery processes will be emphasized. Students will create and print projects during the process of learning press and pressroom operation. Prerequisites: GRDT1422

## GRDT2721 Graphic Design Career and Portfolio

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This capstone experience concentrates on preparing students to enter the graphic design job market. Coursework includes career research and development of a professional portfolio, web representation, cover letter, resume and self-promotional materials. Students conduct informational interviews and develop networking skills. These skills will enable the students to better market, manage and promote themselves for positions in-house for a company or starting their own freelance business. Students will use skills learned in software and design coursework to refine or create new projects to include in a portfolio. Students should expect a substantial level of out-of-class time

preparation. This course should be taken in the final semester with the majority of coursework complete.

### GRDT2970 Graphic Design Technology Internship

A Graphic Design Technology Internship is a supervised work experience to apply classroom and graphics knowledge in a real on-the-job setting. This learning alternative will provide students the opportunity to develop speed and skills and gain knowledge and attitudes in their specialty areas. Specific student outcomes will be prearranged and assessed with the internship provider. A designated faculty member will monitor student progress on a regular basis. Internships can have a varied credit value and need prior approval from the supervising instructor. Prerequisites: Instructor approval.

## **HEAVY EQUIPMENT MAINTENANCE**

### **HCEM1101** General Shop Mechanics - Introduction

Students achieve a basic understanding of skills needed in the heavy equipment field. Some areas covered are safety, hand and power tools, hand tool projects, flaring, soldering, gears, chains, bearings, seals, fuels, lubricants, fasteners, fittings, wires and connectors, belts, pulleys, couplings, and precision measuring instruments.

### **HCEM1110** Welding and Flame Cutting

Students study basic arc and gas welding used in the heavy equipment industry. Theory, safety, and practice will be taught. Cutting and heat bending are also included. Prerequisites: HCEM1101 or instructor's approval

### HCEM1132 Heavy Duty Electrical

This is an introduction to electricity as applied to heavy equipment covering electronic theory and magnetism. Emphasis is on theory, diagnosis and repair of basic starting, charging, lighting, and ignition systems. This course prepares students for Heavy Duty Electronics HCEM1234 through classroom instruction and lab practice. Prerequisites: None.

## HCEM1140 Diesel Engine Overhaul I

This course teaches engine tear down, failure analysis, cylinder head repair, minor overhaul, and use of proper precision measuring instruments on engines used in the heavy equipment field such as Cat, John Deere, Perkins, and Cummins. This course also includes basic fundamentals of diesel engine design, including the study of cylinder heads and blocks, lubrication, air intake, exhaust, electrical, cooling, and fuel systems. Precision measuring is included, along with preventive maintenance and minor repair as well as testing on stationary and mobile engines used in the heavy equipment industry. Safety and troubleshooting are stressed. Prerequisites: HCEM1101

## HCEM1150 Applied Failure Analysis

The student will study Applied Failure Analysis. The course will include basic metallurgy, principles of fractures and principles of wear. The course will discuss how these factors affect the failure of parts as related to the engines, hydraulics and powertrain components used in the heavy equipment industry. We will do case studies from actual part failures from machines used in the industry. The emphasis of this course is to find the root cause of the failure and prevent the failure from occurring again. This course is required by both the diploma and the A.A.S. student.

### HCEM1170 CAT Basic Training I

The student will gain an understanding of the Caterpillar engine and product line with basic fundamentals of the diesel engine. This course is completed online.

## HCEM1234 Heavy Duty Electronics

This course teaches students heavy equipment electronics, diagnostics and repair. The student will enhance their knowledge of equipment

electronics and failure analysis through instruction and hands-on training. Course work will include electrical schematics and symbols, advanced multimeter training, testing, troubleshooting and repair of electronic monitoring systems. Computerized engine components are also covered. Prerequisites: HCEM1132.

### HCEM1246 Diesel Engine Overhaul II

This course teaches engine tear down, failure analysis, cylinder head repair and major overhaul, and use of proper precision measuring instruments on engines used in the heavy equipment field such as Cat, John Deere, Perkins, and Cummins. This course also includes basic fundamentals of diesel engine design, including the study of cylinder heads and blocks, lubrication, air intake, exhaust, electrical, cooling, and fuel systems. Major tear down and measuring are included along with mastery of preventive maintenance and major repair, tune-up and testing on mobile and stationary diesel engines used in the heavy equipment industry. Safety and troubleshooting are stressed. Prerequisites: HCEM1101 and HCEM1140.

### HCEM1250 Brakes

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Instruction covers hydraulic and pneumatic brake theory and operation, component identification, application, and general repairs on heavy equipment. Safety and troubleshooting are stressed. Prerequisites: HCEM1101 or instructor's approval

## HCEM1256 Diesel Engine Tune-up

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This course includes component identification, testing procedures, problem analysis, valve and injection adjustment, pump replacement, and engine tune-up. Troubleshooting is stressed.

### HCEM1260 Specialized Lab II

3

The student will work in a lab setting for the purpose of using this specialized lab to allow more time to complete goals. This may be remedial, foundation, or enhancement. Prerequisites: HCEM1245, HCEM1250, and HCEM125.

## HCEM1262 Preventative Maintenance

2

This course covers proper service intervals, the importance of maintenance records, the knowledge of oil classifications, refill capacities, importance of contamination control and proper oil sampling.

## HCEM1270 CAT Basic Training II

2

The student will gain an understanding of the Caterpillar engine and product line with basic fundamentals. This course is completed online.

### **HCEM2115** Transmissions

4

This is a technical course designed to promote understanding of powershift transmissions used in heavy equipment industry. Theory related to powershift transmissions and torque converters, along with basic fundamental principles of hydraulics, torque multiplication, gear ratios, disassembly, assembly, and adjustment procedures are covered. Prerequisites: HCEM1101 and HCEM1130 or instructor's approval.

## HCEM2135 Hydraulics I

3

This introduction to basic hydraulics is a prerequisite to related courses. The student will study principles of hydraulics, identification of components, operation, fluids, and preventive maintenance. Students will use test instruments such as high-pressure gauges and flow meters to troubleshoot and diagnose hydraulic pump efficiency and condition of related system components. System components are disassembled and reassembled, with adjustments made to main and circuit reliefs in accordance with manufacturer's specifications. Prerequisites: HCEM1101 and HCEM1130 or instructor's approval.

### **HCEM2145** Hydrostatic Systems

3

Students study basic principles of operations, system components, testing procedures, repair techniques, adjustments, and preventive maintenance procedures. Prerequisites: HCEM1101 and HCEM2135 or instructor's approval.

### HCEM2225 Track Drive Systems

This course provides the student with an understanding of track drive component operation and wear. Students study principles of operation, demonstrate safe jacking and blocking procedures, and study track, track frame, sprocket, idler, and roller removal and installation. Wear analysis and preventive maintenance are stressed. Adjustments are made according to manufacturer's specifications. Prerequisites: HCEM1101 and HCEM2115, or instructor's approval

### HCEM2238 Hydraulics II

This course is designed for students with knowledge of hydraulic flow and pressure. Students learn National Standard Institute symbols used in fluid power diagrams. A technical study provides students with operational knowledge of computer-controlled multiple hydraulic systems. Students troubleshoot and diagnose hydraulic system malfunctions. Prerequisites: HCEM1101, HCEM1130, and HCEM2135, or instructor's approval

### HCEM2256 Steering Systems

This course provides students with basic understanding of steering systems used on heavy equipment. The course begins with mechanical systems followed by intensive overview of hydraulic-assisted systems used on crawlers, articulated loaders, motor graders, and backhoes. Students study principles of operation, components, repair procedures, and adjustments.

### HCEM2260 Machine Electronics II

This course is a continuation of Machine Electronics I. The student will do more in depth study of sensors and switches covered in Machine Electronics I. There will also be more troubleshooting of the sensors on actual machines in the lab. The student will be studying more in depth electrical schematics and electrical systems. The student will be using the Cummins Insight computer program to troubleshoot Cummins engines. The student will repair electrical systems on several different brands of equipment.

### HCEM2265 Differentials

This course provides students with operational knowledge of differentials used in the heavy equipment industry, including standard, limited slip, controlled traction, no spin, and locking. The course covers principles of operation, gear ratios, disassembly, assembly, and adjustment procedures. Prerequisites: HCEM1101 and HCEM2115 or instructor's approval.

### HCEM2270 CAT Advanced Training III

The student will study the operational principals of machine systems such as Air Conditioning, Hydraulics and Powershift Transmissions. This course is completed online.

## HCEM2279 Specialized Lab IV

This course is to coincide with HCEM2280 for diploma requirements. Students gain additional shop experience for entry level positions in industry. Students diagnose, record, and make repairs on customer equipment including: crawlers, loaders, motor graders, backhoes, etc. Repairs are made on heavy equipment systems such as hydraulic, brake, electrical, chassis and track drive systems. After repairs, students, complete the work repair order. Prerequisites: First year courses HCEM1101, HCEM1130, HCEM1250, plus HCEM2115, HCEM2135, HCEM2145, HCEM2225 or Instructor's approval.

### HCEM2280 Climate Control

Students will be taught how to perform routine maintenance and troubleshooting procedures in order to identify and repair or replace faulty components within a climate controlled cab in heavy construction equipment. Air-conditioning theory will be discussed. Prerequisites: HCEM1101, HCEM1130, and HCEM2135.

HCEM2960 HCEM Skill Development

**HCEM2980 HCEM Special Topics** 

## **HEAVY DUTY TRUCK**

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### **HDTT1100** Truck Technology Fundamentals

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This course covers shop procedures and safety in the truck shop such as safety in the use of hand tools, power tools, hoists, jacks, and other equipment used by a heavy duty truck technician. Different types and uses of fasteners, thread repair, and similar procedures will be discussed. Methods of record keeping, repair orders, and the use of repair manuals and related service publications will also be covered. The student will be familiarized with the basic fundamentals of operating heavy trucks. Included will be pre-start and pre-trip inspection procedures, basic operation of the vehicle, and shut-down procedures. Dropping and hooking and basic maneuvering of the trailer will be covered.

### HDTT1103 Air Brake Systems

6

This course covers the theory of compressed air and its application to the brake system. Air system components will be identified and their functions studied individually and within the entire system. Emphasis will be placed on general repair and trouble-shooting. The course will cover identification of the mechanical components of the foundation brake system and their application, including all wheel/axle components. Theory of operation, removal, repair, and replacement along with diagnostic and testing procedures are covered in this course. Prerequisites: None

### HDTT1106 Welding Procedures

2

This course covers basic position welding techniques of the different welding applications used in the heavy truck repair industry. This course will cover applications of oxyacetylene welding, brazing, cutting, heating, arc welding, and wire-feed (MIG).

## HDTT1109 Fluid Power Systems

2

This course covers the introduction to basic hydraulics and is designed to promote understanding of hydraulic theory and application related to hydraulic systems, tools, and equipment used in heavy duty trucks. The student will study principles of hydraulics, operation, component identification, and preventive maintenance. Also included will be basic information pertaining to heavy truck hydraulic brake components.

### HDTT1212 Preventive Maintenance

4

This course covers the importance and proper procedures of preventive maintenance and inspection schedules used for various types of heavy trucks and their applications. Students learn to perform inspections according to the standards of the Department of Transportation (D.O.T.). This course also offers the opportunity to participate in taking the test for certified inspector through the state of Minnesota.

## HDTT1215 Suspensions and Steering Systems

This course covers the identification, inspection techniques, repair and adjustment procedures, and alignment checks of the components associated with the variety of frames and suspensions common to heavy trucks. Students will be instructed in identifying the various types of truck steering systems and components. The students learn and practice inspection disassembly, reassembly, and alignment procedures. Manual and power steering sectors and pumps are included.

### HDTT1218 Electrical Systems

4

This course covers the basic purpose and function of the various truck electrical systems, components, and instruments. Electrical theory, application, and diagnosis using typical test equipment will also be covered.

### HDTT1223 Truck A/C

The student will gain an understanding of the Caterpillar electrical systems, Caterpillar ET, Caterpillar Fuel systems, Caterpillar Tier 3 engines, and basic hydraulic fundamentals.

### HDTT2101 Drive Train I

This course covers repairing, rebuilding, and diagnosing problems in transmissions and differentials. Students are taught how to remove, inspect, and replace gears, shafts, bearings, seals, and other components using the proper tools and procedures.

### HDTT2104 Drive Train II

This course covers the theory of operation, repair, removal, inspection, and installation of the clutch and drive shafts.

### **HDTT2107** Diesel Fundamentals

This course covers the basic theory, operation, and understanding of the two- and four-stroke cycle diesel engine. The compression ignition engine principles and the engine's components will be covered, along with the disassembly, inspection, evaluation, reassembly, and proper torque techniques which are used on this type of engine. The different engine tools and their proper usage will also be covered.

### HDTT2110 Diesel Fuel Systems

This course will cover the basic operation, theory, and understanding of non-electronic diesel fuel systems. Each of the components, their operation, usage, and internal parts will be covered and then tied together to show the student the complete fuel system.

### **HDTT2213** Diesel Engine Fundamentals

This course covers the basic components of the diesel engine as well as their removal, inspection, cleaning, repair, proper measuring, replacement, and/or reuse. Prerequisites: HDTT2107

### HDTT2216 Diesel Electronics

This course covers the basics of the electronically-controlled engines found in the trucking industry today. The components and their usage, testing, diagnosis, repair, and replacement will be covered. The student will be expected to use a wide variety of diagnostic test equipment. Prerequisites: HDTT1218

## HDTT2228 D.O.T. Certification

This course covers the proper method of performing the federal and state D.O.T. truck inspection. Use of inspection forms and permit stickers will also be covered. After completion of this course and final exam, the student will be a certified truck inspector and able to perform both federal and Minnesota D.O.T. inspections.

### HDTT2230 Heavy Duty Truck Industry Training

This on-line course covers diesel engine component identification, operation, troubleshooting techniques and procedures, service guidelines, and problem solving procedures used on class 7 and 8 on-highway trucks.

## HDTT2960 Heavy Duty Truck Skill Building

### HDTT2970 Heavy Duty Truck Internship

This course is an elective for diploma-seeking students and with the instructor's prior approval, can take the place of HDTT2222. However, this course is required for the A.A.S. Degree student as a three-credit internship. This course will allow the students hands-on experience while working at their place of employment. There is a list of required job tasks which the student will perform on the job thus acquiring valuable work experience.

## HDTT2980 Heavy Duty Truck: Special Topics

## **HEALTH CAREERS**

### HEAL1000 First Aid / CPR

This course covers the knowledge and skills that are needed for emergency care of the injured or ill until medical care can be obtained. It should also serve to create an active interest in the prevention of accidents and illnesses. This course covers the knowledge for prevention of unnecessary death from heart attack, the signals of a heart attack, and the actions for survival. Basic skills performed in the management of basic life support are in accordance with standards set by the American Red Cross. (Attendance is mandatory in this course. No excuses are accepted. No makeup is scheduled.)

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## HEAL1005 The Role of the Health Care Technician

The Role of the Patient Care Technician course provides students with the knowledge and understanding of the skills and duties required of Patient Care Technicians. Topics covered in this course includes: function of the Health Care Tech in a number of settings including (hospital, clinic, office, mobile service, long term care) and more. Patient confidentiality and legal aspects of the Health Care Technician along with safety and work ethics are discussed. The course covers basic aseptic technique and infection prevention along with preparation of the patient for examination and treatment. Information regarding the National Certification Certified Patient Care Technician (CPCT) is further discussed related to the AAS degree.

### HEAL1010 CPR For the Professional Rescuer

This course covers the knowledge and skills that are needed for emergency care of the injured or ill until medical care can be obtained. It is designed as a review for those who are professional rescuers, e.g., nurses, firefighters, police officers, lifeguards, etc., who need to renew their CPR certification every year. Basic skills performed in the management of basic life support are in accordance with standards set by the American Red Cross. (Attendance is mandatory in this course. No excuses are accepted. No makeup is scheduled.)

### HEAL1011 Introduction to Health Care

The Introduction to Health Care course provides students with an overview of health care occupations. Topics covered in this course include: jobs available in health care, including education requirements, work environments, and typical positions for health care careers; necessary aptitudes, skills, and ethics of a health care worker; patient confidentiality; professionalism; and interpersonal communications.

## HEAL1012 Workplace Training Standard First Aid

This course is designed to give individuals the knowledge and skills necessary to recognize and provide basic care for injuries and sudden illness in the workplace until advanced medical personnel arrive and take over. Course includes modules on Ergonomics; Back Injury Prevention; Workplace Violence Awareness; Preventing Disease Transmission; Adult CPR/AED; Slips, Trips and Falls; Stress Management; and Heart of the Matter. THIS COURSE IS THE SAME AS HLTW1012.

### HEAL1015 Introduction to Health Care

The Introduction to Health Care course provides students with an overview of the health care field and health care occupations. Topics covered in this course include: the fundamentals common to all health care occupations (patient confidentiality, legal and ethical issues, personal and workplace safety, the human body, professionalism, communication, medical terminology), health care today, health care systems, and technology in health care.

## HEAL1020 Advanced First Aid

This course covers the knowledge and skills necessary to provide emergency care of the injured or ill until advanced medical care arrives. This course provides in-depth knowledge as well as advanced first aid skills. First aid skills are in accordance with the guidelines of the National Safety Council. (Attendance is mandatory in this course. No excuses are accepted. No makeup is scheduled.)

### **HEAL1030** Emergency Care for Technical Trades

This is an industry-related course that covers the knowledge and skills that are needed for emergency care of the injured or ill until medical help may be obtained and creates interest in the prevention of accidents and illness. This course covers the knowledge for prevention of death from heart attack or stroke and the signals and actions for survival. Covered also are the care and prevention of natural element conditions that may become life threatening situations. Basic skills performed in the management of basic life support are in accordance with standards set by the National Safety Council.

### HEAL1035 Wilderness First Aid

This course covers the knowledge and skills necessary to care for those who are injured or suddenly ill in remote locations. The Wilderness Medical Society defines wilderness as a remote geographical location more than one hour from definitive medical care. The information taught in this course will provide you with the "what to look fors" and the "what to do's" necessary to successfully manage injuries and sudden illnesses that occur in delayed help situations. This course targets outdoor enthusiasts (hikers, skiers, hunters, climbers, etc.), individuals who work in remote areas, (farmers, foresters, linesmen, truckers, ranchers), people who live in areas where the EMS system may not be able to respond immediately to an emergency (small communities, ranches, and vacation homes), as well as for those who travel in countries where medical care may be inadequate or difficult to reach.

### HEAL1040 Emergency Care on the Job

This is an industry related course that covers the knowledge and skills that are needed for emergency care of the injured or ill until medical help may be obtained and also to create interest in the prevention of accidents and illness. This course covers the knowledge for prevention of death from heart attack or stroke and the signals and actions for survival. Covered also are the care and prevention of natural element conditions that may become life threatening situation also. Basic skills performed in the management of basic life support are done according to standards set by the National Safety Council.

### HEAL1060 Nursing Assistant

This course introduces concepts of basic human needs and the function of the nursing assistant in long term care and or home health care. Basic nursing skills will be demonstrated and practiced in the laboratory setting. Upon successful completion of classroom studies, the student will participate in 24 hours of supervised clinical experience in a long term care setting. It meets the objectives of Federal State Statutory requirements for nursing assistant training. Prerequisites: None. Individuals who provide direct contact services to clients of licensed facilities are required to have complete criminal background studies. Disqualified persons will not be permitted to work in these facilities.

## HEAL1075 Trained Medication Aid

This program provides an overview of the requirements concerning medications and their administration. Other topics include legal criteria, medical abbreviations, medical math and basic dosage calculations, use of the Physician's Desk Reference (PDR) along with current medication handbooks. A basic overview of body systems and drug classifications are included. Administration of medications via oral, eye, ear, rectal, topical, and inhalant routes will also be covered.

## HEAL1080 Phlebotomy

The Phlebotomy course prepares students to collect blood specimens from patients for the purpose of laboratory analysis. Students will be provided with the knowledge and skills necessary for careers in outpatient or inpatient settings. The course consists of medical terminology and anatomy and physiology (as applicable to phlebotomy), safety procedures, customer service skills, laboratory processing, blood collection procedures, and hands-on procedures. Students have the ability to become eligible for the National Healthcare Association (NHA) phlebotomy certification exam if the NHA requirements are met.

### HEAL1101 Anatomy and Physiology

This course is an introduction to the structure and function of the human body. Focus will be on the study of each individual organ system and the interaction of each system with the rest of the body. HEAL1150 Health Career Mathematics

This course will assist students in mastering the skills necessary to determine drug dosages. Applicable basic skills will be reviewed, followed by proportions and a study of the metric system and the apothecaries' system. A major portion of the time will be spent solving drug dosage word problems. Prerequisite: Qualifying scores on ACCUPLACER Arithmetic test.

### **HEAL1150** Health Career Mathematics

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This course will assist students in mastering the skills necessary to determine drug dosages. Applicable basic skills will be reviewed, followed by proportions and a study of the metric system and the apothecaries' system. A major portion of the time will be spent solving drug dosage word problems. Prerequisite: Qualifying scores on ACCUPLACER Arithmetic test.

### HEAL1400 Nutrition and Diet Therapy

This course provides a study of basic nutritional concepts. Diet guidelines and menu planning are emphasized using the Food Guide Pyramid. Therapeutic diets are discussed as related to specific disease conditions. Prerequisites: HEAL1000, HEAL1050, and ADMS1045.

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### HEAL1502 Medical Terminology

This course is an introduction to building medical terms and learning the meanings. Students will learn combining forms, word roots, prefixes and suffixes, and how these word parts apply to building medical terms. Students will also learn common medical abbreviations and symbols.

## **HEAL1750** Nutrition and Diet Therapy

This course provides a study of basic nutritional concepts. Diet guidelines and menu planning are emphasized using the Dietary Guidelines for Americans and ChooseMyPlate Food Guide. Therapeutic diets are discussed as related to specific disease conditions, with emphasis on management of restricted sodium, modified fat and cholesterol, and diabetic and calorie controlled diets.

## HEAL1800 First Aid / CPR for the Allied Health Care Provider

This course covers the knowledge and skills that are needed for emergency care of the injured or ill until medical care can be obtained. It should also serve to create an active interest in the prevention of accidents and illnesses. This course is designed for those needing more advanced knowledge and skills than the layperson; medical assistants, personal trainers, lifeguard, police officers for emergency care of the injured or ill until advanced medical care can be obtained. Basic skills performed in the management of basic life support are in accordance with standards set by the American Red Cross. (Attendance is mandatory in this course. No excuses are accepted. No makeup is scheduled.)

## HEAL2010 EKG and Telemetry

This comprehensive 6 credit course will prepare students to be an EKG Technician and take the Certified EKG Technician (CET) exam. An EKG Technician attaches electrodes to the patient's body which then send a signal to a machine displaying the activity in a recognized pattern. The technician will recognize abnormalities in EKG tracings and report them to a physician or other authorized healthcare providers for interpretation. Students will study: cardiac anatomy and physiology, EKG equipment (attaching to patients, proper safety and operation, recognize artifacts and resolve problems), how to recognize tracings that deviate from normal and prioritize reporting of such deviations, heart rhythms and waveforms, obtain basic vitals, HIPAA compliance, use of Holter monitors, introduction to stress tests and 12-lead EKGs, and more. Prerequisites: HEAL1800.

#### **HFAI 2500** Medical Office Skills for the Health Care Technician 3

This course provides an orientation to the health care delivery system, health records, and basic health information as it applies to the Health Care Technician. A study of the basic concepts of medical record science includes the Medication Record (Pyxis) and basic office technology. The course will provide information and simulation skills in areas such as: the medical record, assembly of records and soft skills including customer service and communication skills needed in the healthcare setting. Basic documentation skills related to medical information and core office personnel skills are introduced as they relate to the healthcare profession

#### **HEAL2505** Medical Office Skills for the Patient Care Technician 2

The Medical Office Skills Technician course provides the student with the administrative skills necessary for being a Patient Care Technician. The course consists of topics such as electronic health records, documentation, patient records, insurance, and medical coding as they apply to inpatient and outpatient settings.

#### HEAL2600 **Job Readiness/Certification Exam Preparation**

The Job Readiness/Certification Exam Preparation course prepares students for their career as a Patient Care Technician and for the certification exam. Students will develop cover letters, resumes, and interview skills. Study skills for the certification exam review will also be covered. The certification exam will be administered in this course as well. This course is for Patient Care Technician students in their last semester of coursework.

#### HEAL2700 Capstone

This course provides students with the opportunity to function more independently in the simulation/clinical setting. Emphasis is placed on critical thinking and role transition from student to graduate nurse. Students are assigned to work as members of the health care team in the simulation setting. This course is for Health Care Technician students in their LAST semester of coursework.

**HEAL2980 SPECIAL TOPICS: Health Careers** 

## **HISTORY**

#### HIST1100 History of the United States to 1877

This class is a survey of American history from early Native Americans to Reconstruction. It consists of a combination of primary and secondary sources that focus on the major political and social changes of America to 1877. Meets MnTC Goal 5

#### HIST1200 History of the U.S. from 1877 to the Present

This course will survey the major historical events of the United States from 1877 to the present. The text emphasizes political and social developments while the secondary readings provide a closer examination of this period's major themes. Meets MnTC Goal 5

#### HIST1250 Women in America 1490-Present 3

This course is designed to introduce students to the varied experiences of women in America from pre-contact until the present time. It also explores the various ways gender has shaped society in America. Topics covered include women's involvement in and the impact on women of European settlement, slavery, revolution, nation building, reform, industrialization, depression, war, and second-wave feminism. Using primary and secondary sources, students will explore the racial and ethnic diversity of women in America and how their experiences have changed over time. Meets MnTC Goal 5

#### HIST1300 **World History**

Big History is a new approach to World History that widens the scale of study from a few thousand years to the entire past. Rather than studying World History through the lenses of different cultures, nations, and civilizations, Big History starts 13 billion years ago and attempts to place the human species in the context of the universe. This course begins with the scientific account of the universe's beginnings and then describes the formation of the earth including its flora and fauna. The majority of the course concentrates on the major trends and developments of human societies from the Paleolithic, throughout the agrarian, and into the modern era. Prerequisites: College reading level recommended. Meets MnTC Goal 5, 8

#### HIST1350 World War II

2

This course is a historical introduction to World War II including analysis of such topics as the causes of war and peace; strategy, tactics, and technologies in the major theaters; political and military leadership; and war crimes. Meets MnTC Goal 5

#### HIST1400 **American Environmental History**

This 100% on-line lecture course examines the interaction between humans and the natural world in the United States from the late nineteenth century to the present. In addition, heavy emphasis is placed on recent Minnesota environmental history. The course considers such diverse topics as the industrialization and urban growth on the environment, the emergence of ecology and green politics, and creation of the idea of Nature in American culture. Students will be expected to develop a historical understanding of the major themes of modern American environmental history; relationships between human activity and pollution in cities, emergence of reform movements and environmental regulations, relationships between increasing urban growth and increasing environmental concern, and the rise of environmental politics in both local and national settings. Meets MnTC Goal 5.10

#### HIST1450 The History of Minnesota

3

This 3 credit history course explores the history of Minnesota from the ice age and early Native Americans to the events of today. Through a combination of three textbooks, internet sites and field trip visits to historical sites students can gain an appreciation of the contributions made by those who came before us in the state we now call Minnesota. Meets MnTC Goal 5

#### HIST1550 America in the Vietnam Era

Historical introduction to the Vietnam War and the dramatic social, economic, cultural and political transformations of the Vietnam era. Includes the French Conquest, rise of nationalism, WWII and Cold War containment, secret CIA operations, civil rights movement, Environmental movement, Black Power, counterculture, political murder, anti-war movement, Watergate, Pentagon/VA transgressions, normalizations. Meets MnTC Goal 7, 9

#### **HIST1600** America, the Civil War, and the 19th Century

This course is designed to introduce students to the varied experiences of Americans, North and South, during the Civil War Era. It explores the causes and outcomes of the Civil War as well as the events of the war itself. This class also examines how gender shaped the war experience and how the war's legacy affected the decades that followed. Topics covered include slavery, the Market Revolution, abolition, succession, Civil War battles, life on the home front, contributions by women and African-Americans, Reconstruction, post-war industrialization, and war commemoration. Using primary and secondary sources, students will explore the war from its roots through its aftermath. Meets MnTC Goal 5

### **HUMANITIES**

#### HUMA1100 Introduction to Humanities

This course emphasizes eight disciplines as they have grown and influenced each other and the societies that produced them through the ages in western history. These disciplines are: literature, art, architecture, philosophy, music, science, religion, and technology. The course will include analysis of written text, pictures, and ideas. Meets MnTC Goal 6

#### **HUMA1125** The Humanities in Modern Minnesota

This course emphasizes eight disciplines that make-up the humanities (literature, art, architecture, philosophy, music, science, religion, and technology) and looks at how Minnesotans are defining and influencing our local and national culture. The course will include analysis of written texts, art, architecture, music, science, performances, and ideas. Meets MnTC Goal 6

## **HEATING, VENTILATION, AIR CONDITIONING &** REFRIGERATION TECHNOLOGY

#### HVAC1100 **Alternative Heating and Cooling Methods**

This course will provide the student with an understanding of alternative heating and cooling applications and installations. Students will gain a working knowledge of a solar thermal and geothermal heating and cooling system including but not limited to: how the controls work within the system, panel installation, piping and site assessment/survey. Also covered will be gas fireplaces, pellet/corn stoves and wood fired boilers. The course will use lectures, handouts, media presentations and a structured lab to deliver the subject material. Prerequisites: None

#### HVAC1110 **Indoor Air Quality**

Indoor air quality is an important consideration for the HVAC technician. This course familiarizes the student with accessories utilized in the HVAC field to improve indoor air quality. Topics covered include the different types of air filters, electronic air cleaners, UV air purifiers, air quality sensors, fresh air ventilation, humidifiers/dehumidifiers and heat/ energy recovery ventilators.

#### **HVAC1120 Refrigeration Principles and Applications**

This course covers the theory and the basics of residential and commercial compression refrigeration systems. A refrigeration trainer will be built by each student to supplement the theory delivered in the classroom.

#### HVAC1130 **Tool Usage, Brazing and Soldering Techniques**

This introductory class introduces students to the tools required for a career in the HVAC field. Proper use of several types of torches, solders and brazing materials are included. Students will acquire the skills necessary to complete clean, leak free joints. Prerequisites: None

#### **Electric Motors/Controls/Schematics** HVAC1140

This course covers the operating principles of electric motors and control components used in the HVAC/R field.

#### HVAC1150 **Halide Refrigerants Certification**

This course provides an understanding of characteristics of common refrigerants used in equipment installed and serviced by HVAC/R technicians. This course also addresses environmental concerns, federal and state regulations (Minnesota and Wisconsin) on refrigerants and procedures, and use of recovery equipment. New refrigerants and methods of leak detection will also be covered. Before completing the course, the student will perform hands on recovery procedure. The course includes approved testing to meet EPA technician certification requirements.

#### HVAC1160 Employability, Problem Solving and Customer Relations

 $This \, course \, covers \, the \, study \, of \, relationships \, with \, co-workers, supervisors, \,$ and customers. Also covered are job-seeking and employability skills. Topics include attitudes, behaviors, and techniques for achieving success on the job, human relations, job relocation techniques, informal interviews, job applications, and mathematical problems pertaining to the HVAC/R technician.

#### HVAC1170 Introduction to Basic Electricity

This course covers the fundamental concepts of electricity. Students will utilize Ohm's law, construct basic circuits, and learn the operation of basic test equipment.

#### HVAC1200 **Forced Air Heating Systems**

The student will identify furnace electrical components and circuits, basic procedures required to service and install standard gas, oil and electric furnaces, belt-drive and direct drive blowers, humidifiers and air filtration techniques.

#### HVAC1210 **Hydronic Heating Systems**

2

This course is designed to familiarize the student with boiler safety and operation. Properly operating boiler safety controls, operating controls, proper placement of shut off valves and water level check valves are all very important to boiler operation and customer safety. In addition fluid flow principles, piping design and applications, hot water and steam system operation and maintenance are important aspects for troubleshooting and repair of wet systems. Each is explained in detail with some practical applications during this course. The principles of hydronic heat are studied, starting with an introduction of hydronic heat, heat load calculations, heat sources, fluid flow, pumps and emitters, and controls.

#### HVAC1230 **Ventilating Systems and HVAC Installation**

Indoor air quality is an important consideration for the HVAC technician. This course familiarizes the student with sheet metal fabrication and layout procedures. Construction blueprint reading and duct sizing is covered. Individualized instruction packets cover electronic air cleaners, air handler service procedures, multizone systems and the basic operation of economizers and make-up air units.

#### HVAC1240 Air Conditioning and Heat Pump Service

Knowledge of the maintenance, servicing and charging of residential and commercial air conditioners and residential heat pumps is covered. The student will replace components, test pressures and temperatures and perform charging and refrigerant recovery procedures. The student also will troubleshoot air conditioners, heat pumps, and rooftop heatingcooling units.

#### HVAC1250 **Commercial Refrigeration**

The student will learn about various types of commercial refrigeration equipment, the necessary controls and the proper operation. Equipment will include walk in and reach in coolers and freezers as well as ice machines. Also covered will be proper maintenance procedures as well as troubleshooting and schematic diagrams.

#### HVAC2960 **Specialized Lab**

3

This lab course provides the student with the opportunity of obtaining a higher level of proficiency in performing the equipment service learned in current or previous HVAC courses. The student may be asked to perform instructor requested shop work. This is an elective course that should be used to provide extra lab time for the student. This credit is not a requirement for graduation.

## **INDIVIDUAL STUDIES**

#### INDS1000 **Individual Studies Career Exploration**

This course is designed for the planning efforts of students who are enrolled in the Individualized Studies major. This interactive course is for individuals to uncover the career exploration process by understanding how personal characteristics develop interests, values, and abilities as they relate to career choices. This course is required for Individualized Studies students in their first semester and will result in a comprehensive plan for degree completion at the college. Prerequisites: Student must be an Individual Studies major.

2

## **INTERDISCIPLINARY STUDIES**

#### INTS1002 On Course

This course is designed to enhance students' ability to create greater success in college and in life. It provides an interactive environment for students to identify their motivation and opportunities for personal growth, engage in academic and career decision making, and explore and utilize campus resources and services. This course is strongly recommended for all new degree-seeking students. Meets MnTC Goal 2

#### INTS1010 **Job Search Skills**

This course is designed to introduce students to the fundamentals of planning and organizing job search strategies. Emphasis is placed on identification of individual goals, assessment of talents, exploration of career options, analysis of the job market, effective use of employment search tools (e.g. resume, cover letters, interviewing, networking), and management of career pathways.

#### INTS1050 **TRIO First Year Experience**

This course is designed to teach students the skills to succeed in college. The topics include time management, note taking, test taking, college resources, motivation, organizational skills, learning styles, memory techniques, and stress reduction. Prerequisites: Students must be in the TRIO program.

#### INTS1060 **TRIO First Year Experience Critical Thinking**

This course is designed to build on INTS1050 and continue to work with students on the skills to succeed in college. The topics include critical thinking, effective discussions, organization, testing, and learning difficulties. Prerequisites: Students must be in the TRIO Program.

#### INTS2002 **Leadership for Student Diplomats**

This course is designed to assist students in improving their campus knowledge and gaining leadership skills. This knowledge is important for their personal growth and for carrying out Diplomat responsibilities. This is a 16-hour, one credit repeatable course with P/NC grading. Prerequisites: INTS1001 Student Leadership Academy, preferred.

### Community Development through Service Learning 2

The Community Development through Service Learning course is designed to promote experiential learning to familiarize students with citizenship and community service. Students are required to demonstrate their knowledge of and approach to community service through participation in an approved community service project. Students will be asked to reflect upon their experience then analyze the experience based on relevant course concepts.

## INFORMATION SYSTEMS TECHNOLOGY CAREERS

## Introduction to Information Systems Management 3

This course provides an overview of computer hardware, relational databases, local area networks and programming. Information Systems terminology and industry acronyms associated with data, voice and video are also covered.

#### ISTC1010 **Microcomputer Maintenance**

This course is designed for the PC novice to learn how to maintain, upgrade, and repair personal computers. Participants will remove and replace motherboards, and various input/output devices. Hard drives maintenance procedures (formatting) and loading operating systems will be covered.

#### ISTC1015 **Supporting Business Applications**

This course prepares IT students to support end users on the Microsoft Office Suite. This course covers basic computer concepts on computer hardware and desktop application software. Students will learn the

fundamentals of word processing, database, and spreadsheet and presentation applications. Students will also be introduced to use of the Internet, online collaboration tools, and outlook. The capstone of the course will cover a comprehensive integration with Office applications.

#### ISTC1030 **Operating Systems I**

This course covers operating system administration with the use of command line for microcomputers. Topics include booting and configuring the system, the use of internal commands and external commands, file management, networking, and writing of batch files.

#### ISTC1033 **Operating Systems II**

This course is designed to provide students with the knowledge and skills necessary to install, configure, manage and troubleshoot desktop clients in a network. Lectures, hands-on projects and exercises reinforce skills as they are learned. Specific topic coverage includes: Installing; Using the System Utilities; Managing File Systems and Storage; Users, Groups, Profiles, and Policies; Security and Access Controls; Network Protocols; Printing and Faxing; Performance Tuning; Working with the Registry; Booting Process; Fault Tolerance; Troubleshooting. Prerequisites: Operating Systems I ISTC1030

#### ISTC1045 **Network Systems I: Introduction to Networking**

This course introduces the architecture, structure, functions, components, and models of the Internet and other computer networks. The principles and structure of IP addressing and the fundamentals of Ethernet concepts, media, and operations are introduced to provide a foundation for the curriculum. By the end of the course, students will be able to build simple LANs, perform basic configurations for routers and switches, and implement IP addressing schemes. This is the first course preparing the student to take the Cisco Certified Network Associate (CCNA) Routing and Switching examination.

#### ISTC1050 **Database Systems**

3

This course focuses on the fundamentals of relational databases; their use, design and implementation. The course will include entityrelationship modeling, logical and physical design and normalization, as well as the definition of tables and indexes. The use of Structured Query Language (SQL) for data manipulation will be emphasized. The course will also cover concepts of client/server, distributed and object-oriented databases, security and data warehousing. Prerequisites: COML1400 Introduction to Computers or equivalent work with databases.

#### ISTC1060 Security I

This course is designed to investigate the analysis and implementation of network security policies, procedures and guidelines for establishing, monitoring and controlling methodologies for local and wide area networks. The course covers authentication methods, communication security, infrastructure security, cryptography, operational security and firewalls.

#### ISTC1100 **Business Communication**

3

This course focuses on the foundations of business communication in the Information Systems Industry. The topics will include developing your business writing skills, correspondence, written and oral business reports, employment communication, as well as topics on the social and ethical implications of Information Systems.

## **Systems Analysis and Design**

This course provides coverage of systems analysis and design theories and techniques. Both the traditional, structured approach and the object-oriented approach to systems development will be explored. Students will learn the theory of analysis, design and implementation following the guidelines of the Systems Development Life Cycle. Students will demonstrate system modeling with UML. Prerequisite: ISTC1300 or equivalent programming experience.

This course provides the beginner programmer with a guide to developing programs using structured programming logic. Analysis, design, coding, testing and debugging will be covered. Students will be exposed to various design techniques, such as flowcharts, as prequels to writing code. Programming key points include structured programming, modularized programming, decision-making, looping, arrays, data file utilization, arrays and object-oriented classes. Students will be exposed to procedural and object-oriented programming. Students will be required to generate simple programs for this course.

### ISTC1400 Wireless Systems

equivalent networking experience

This course provides hands-on experience to wireless networking. The student will explore the latest wireless technologies following networking industry 802.11x standards. This course includes the planning, designing, installing and configuring wireless LANs from the principal Wireless LAN vendors, and explores the interrelationship of their hardware, software and applications. Prerequisites: ISTC1040 or

### ISTC1510 Web Programming I

This course covers skills used to create web applications with a focus on client-side technologies, including such topics as cascading style sheets (CSS), HTML and JavaScript. Students will create numerous web applications using scripting tools/languages. Emphasis will be placed on the design, development, deployment and maintenance of the interactive web sites.

### ISTC2006 Network Systems II: Routing and Switching Essentials 3

This course describes the architecture, components, and operations of routers and switches in a small network. Students learn how to configure a router and a switch for basic functionality. By the end of this course, students will be able to configure and troubleshoot routers and switches and resolve common issues with RIPv1, RIPv2, single-area and multi-area OSPF, virtual LANs, and inter-VLAN routing in both IPv4 and IPv6 networks. This is the second course preparing the student to take the Cisco Certified Network Associate (CCNA) Routing and Switching examination. Prerequisite: ISTC1045

## ISTC2011 Network Systems III: Scaling Networks

This course describes the architecture, components, and operations of routers and switches in a larger and more complex network. Students learn how to configure routers and switches for advanced functionality. By the end of this course, students will be able to configure and troubleshoot routers and switches and resolve common issues with OSPF, EIGRP, STP, and VTP in both IPv4 and IPv6 networks. Students will also develop the knowledge and skills needed to implement DHCP and DNS operations in a network. This is the third course preparing the student to take the Cisco Certified Network Associate (CCNA) Routing and Switching examination. Prerequisites: ISTC2006

## ISTC2016 Network Systems IV: Connecting Networks 3

This course discusses the WAN technologies and network services required by converged applications in a complex network. The course enables students to understand the selection criteria of network devices and WAN technologies to meet network requirements. Students learn how to configure and troubleshoot network devices and resolve common issues with data link protocols. Students will also develop the knowledge and skills needed to implement IPSec and virtual private network (VPN) operations in a complex network. This is the fourth (and final) course preparing the student to take the Cisco Certified Network Associate (CCNA) Routing and Switching examination. Prerequisites: ISTC2011

### ISTC2035 Operating Systems III

In this course the student is expected to learn the procedures underlying server operating systems. The course will cover network design, installing Servers, configuring and optimizing Servers, managing users and groups, disk quotas, basic and dynamic disks, security, and print management. Prerequisites: ISTC1040 and ISTC1033

## ISTC2050 Data Structures

3

This course introduces the student to the theory, design and implementation of common data structures and related algorithms. Topics include linked lists, recursion, stacks, queues, search algorithms, sorting algorithms, graphs, and binary trees. Students will write numerous programs to demonstrate comprehension of the course topics. Prerequisites: ISTC2310

This course focuses on working with an enterprise-level database

management system as well as basic administrative tasks such as

installations. The use of Structured Query Language (SQL) will be

emphasized as it relates to data definition and data manipulation. Topics

also include triggers and stored procedures. Prerequisites: ISTC1050.

### ISTC2065 Security II: Firewalls

3

This course is designed for the network administrator who needs to learn the basics of VPN security and network firewalls. Basic installation techniques are covered along with how to make an intelligent choice of firewall technology. Basic firewall troubleshooting is also presented. This course aligns with the CheckPoint CCSA Certification outline. Prerequisites: ISTC1060

### ISTC2070 Security III: Forensics

3

This course provides the student with methods for conducting a computer forensics investigation including procedures, tools, ethics, and analysis. This course maps to the objectives of the International Association of Computer Investigative Specialists (IACIS) certification. Prerequisites: ISTC2065

### ISTC2100 Project Management

3

This course will provide fundamentals of planning and managing projects for information system (IS) organization. This includes creating a capstone project which will involve schedules, using critical path, assigning resources, and tracking progress. Focus is on topics that are unique to management of projects in an IS department. Prerequisites: Students should take this course in their last semester of studies

## ISTC2110 Web Programming II

3

This course covers components to create dynamic Web-based applications with a focus on server-side technologies using scripting languages such as PHP, ColdFusion, Python Django and Ruby on Rails. Methods and tools for integrating data will be emphasized including those provided as open source.

### ISTC2120 Financial Accounting for Information Systems 3

This course focuses on the fundamentals of the accounting system, as well as examines financial reporting from the perspective of decision makers outside the company. The topics will integrate these inside/outside perspectives by studying the accounting activities that take place inside the company and evaluating their impact on users outside the company. Topic coverage is paced appropriately for non-accounting majors.

## ISTC2130 Android Programming

3

This course covers technologies used to create mobile applications using the Android-based operating environment. Students will learn the concepts required to create the applications using the Android Software Development Kit. Students are expected to have a working knowledge of Java. Prerequisite: ISTC1300 or equivalent programming experience.

### ISTC2150 Virtualization, Storage, and Cloud Technologies 3

This course covers the fundamentals of virtualization and network storage technologies. Topics covered in this course include Network Attached Storage, Storage Area Networks, Hypervisors, virtual machines, cloud-based technologies, and additional related technologies. Prerequisites: ISTC1060 and ISTC2006

#### ISTC2315 Java II

This course builds on JAVA I to cover some of JAVA's more advanced capacities. Topics covered include the embedding of simple applets in web pages, enterprise wide development of distributed n-tier client/ server applications, Remote Method Invocation (RMI), JAVA Database Connectivity (JDBC), server side JAVA programming (Servlets/JSP), collections and data structures. Prerequisites: ISTC2310 or equivalent Java programming experience

#### ISTC2320 .NET I

This course will introduce the student to the .NET application development environment. The student will learn the .NET tools to create applications that correspond to Windows standards. Topics covered include data controls, reports, multiple-document applications, file processing, elementary database interfacing (ADO.NET), class modules, web applications (ASP.NET), and application installation. The major focus of the course will be on object-oriented topics such as classes, constructors, inheritance and polymorphism used in the context of creating Graphical User Interface (GUI) intense programs. By the end of the course, the student will be able to design and code simple business applications. Prerequisites: ISTC1300 or equivalent programming experience.

#### ISTC2325 .NET II

This course will present advanced topics in .NET application development. Coursework will focus on developing programs in the 3-tier client/server environment. Topics covered include database interfacing using ADO.NET, web applications using ASP.NET, web services, collections, enumerations, interfaces, Crystal Reports, and an introduction into mobile device applications. Prerequisites: ISTC2320 or equivalent .NET programming experience

#### ISTC2330 **Cross-Platform Mobile Application Development**

This course is designed to introduce students to the concepts of crossplatform application development and to get them started in developing mobile applications. Participants will build mobile applications while learning what makes mobile applications different from desktop applications. All prerequisites must be met to take this course, or have an instructor approval. Prerequisite: ISTC1050 and ISTC1205

#### ISTC2500 **iOS Programming**

This course introduces students to iOS application development, including topics such as Objective-C, Swift, XCode and modern iOS user interface development. Students will create multiple mobile applications. Prerequisites: ISTC1300 or equivalent programming experience.

#### ISTC2550 **Mobile Cloud Integration**

This course focuses on integrated mobile applications, either Android or iOS-based, with cloud services. Using cloud services in mobile applications will be covered. Developing and deploying applications as cloud services will be explored. Prerequisites: ISTC2130 and ISTC2500 or equivalent experience

#### ISTC2610 **Web Programming III**

This course focuses on capstone web project development. Students will be completing a capstone project that highlights an interactive web application, using both client and server side technologies. Advanced web development topics will be addressed that include such areas as version control, Ajax and jQuery. Prerequisites: ISTC2110 or equivalent programming experience

#### ISTC2970 Internship

This course is designed to provide students the opportunity to work within the Information Technology field. Students are expected to observe and apply all of the technical skills learned thus far in their program. Students are also expected to conduct themselves in a manner that would be expected of a full-time employee of the organization they are working for.

### LANDSCAPE HORTICULTURE

#### **LAHT1000 Plant Science**

2

This course covers the study of biology of higher plants, including morphology, physiology, and taxonomy. Emphasis is placed on knowledge relevant to landscape horticulture.

#### LAHT1010 **Soil Science**

3

This course covers the study of the fundamentals of soil and their use in horticulture. The course is an overview of the physical, chemical, and biological properties of soils, their classification and management, and soil fertility.

#### LAHT1100 **Woody Plant Materials I**

2

This course covers the identification and use of woody plants, including trees, shrubs, and evergreens, in Minnesota landscapes.

#### **LAHT1110 Woody Plant Materials II**

2

This course covers the identification and use of woody plants, including trees, shrubs, and evergreens, in Minnesota landscapes.

#### **Plant Pests and Disease Management LAHT1205**

This course covers the overview of the biology, identification, and control of weeds, insects, infectious and non-infectious diseases common to the landscapes of Minnesota. A review of MN laws and regulations covering pesticide applications will be covered.

#### **LAHT1300 Landscape Construction I**

3

This course covers the study and practice of the skills necessary to install landscape plantings and materials. Sample subjects include planting, edging, mulching, retaining walls, decks, patios, and fences. This course emphasizes plantings. Building codes and permits are also discussed.

#### **LAHT1315** Plant and Garden Maintenance

This course covers the maintenance of the landscape, including trees, shrubs, annual, and perennial beds. Lawn care will not be covered in this class. Proper cultural practices, including plant replacement, pruning, fertilization, plant support systems, plant protection, and damage repair will be discussed.

#### **LAHT1320 Turf Management**

3

This course is an introduction to establishing and maintaining turf, including turf species identification, seeding, sodding, fertilization, aeration, and other cultural practices.

#### **LAHT1420 Protected Horticulture**

This course presents basic concepts of growing plants under protective cover or in containers so as to better control the above and/or below ground environment. This course is applicable to anyone who grows plants in greenhouses, cold frames, interior landscapes, ornamental containers and elsewhere.

#### LAHT1502 **Safety and Equipment**

This course is an introduction to the safe use and basic maintenance of tools and equipment. Personal safety issues as well as legal issues are discussed.

#### **LAHT1610 Sustainable Planting Design**

3

This course is an introduction to design theory as applied to the practice of sustainable planting design. Students are introduced to the principles and elements of planting design and the process of creating a landscape plan. Students will also be taught how to interpret and draw landscape plans using basic drafting implements. The overriding emphasis in this class will be on the creation of planting compositions

that restore and / or enhance the ecological services associated with a sustainable approach to planting design. Concurrent enrollment in LAHTIIIO recommended

### LAHT1700 Introduction to Sustainable Food Systems

This course explores agricultural systems from early history through current practices and beyond with an emphasis on emergent trends in urban agriculture and local food production. Students will gain an historical perspective in the development of agricultural systems, the socioeconomic influences driving our modern day food systems and its impact on human health and the environment. The emphasis of this course will be on the exploration and investigation of current methodologies in urban agriculture through research of case studies allowing students the opportunity to sharpen research skills while focusing on areas of particular interest

### LAHT1710 Sustainable Landscape Horticulture Practices

The ability of Earth's ecosystems to sustain life as we know it is coming under increasing pressure from the demands of modern society. If future generations are to inherit a healthy planet we will need to rethink the way we live our lives right down to the way we landscape our back yards, school grounds and city parks. This course will introduce students to the broader concepts and definitions of sustainability - meeting the needs of the present without compromising the ability of future generations to meet their own needs - and illustrate how those concepts translate to the site specific scale and influence our approach to the design of our local landscapes.

### LAHT1740 Infrastructure for Sustainable Food Systems

This course introduces students to the multitude of manmade and natural structures essential to the successful production of food crops including soil building and bed preparation, raised beds, trellising and other means of plant support, water catchment and irrigation systems, structures for season extension and protection from garden predators. Through hands-on exercises and projects, students will learn about the materials, tools and techniques used in their construction and upkeep

## LAHT1830 Principles of Agroecology

This course is designed to introduce various topics of Agroecology including traditional and organic farming, plant and animal production, energy, pest management, specialized and controlled environment agriculture and sustainable practices. Prerequisites: None. Recommended: LAHT1000 and LAHT101

### LAHT2000 Herbaceous Plant Materials

This course is an introduction to annuals, perennials, groundcovers, ornamental grasses, and other herbaceous plants grown in Minnesota. Students identify and name assigned plants as well as supply information about the use and culture of each.

## LAHT2010 Indoor Landscaping

This course is an overview of the materials and methods of indoor landscaping and indoor plant maintenance. Students will identify foliage plants and their cultural requirement. Practices include lighting, acclimatization, watering, fertilizing, and others. Prerequisites: None

### LAHT2020 Permaculture Based Food Systems Design

This course explores Permaculture - based design principles and their application to the small-scale homestead orurban farm. Through research and hands-on design studio exercises students will learn how to design small scale food systems in urban environments that mimic the resiliency and abundance of natural ecosystems. Students will learn techniques for gathering and organizing critical site information in preparation of the site analysis, program development and a successful design solution. Information and skills learned in this course will be synthesized in a final design project for the student's own homestead or urban farm. Prerequisites: None. Suggested: LAHT 1600

### LAHT2040 Sustainable Food Crop Production

This course is designed to introduce students to sustainable practices in food crop production including the identification of both annual and perennial species suitable for growing in the upper mid-west, propagation techniques, cultural requirements, harvesting and storage techniques and procedures and regulations involved in bringing food crops to market. Through both lecture and hands-on experiences in the campus greenhouse and farm, students will plan their own garden layout, create crop production calendars, and propagate the crops they plan to grow on the campus farm. Students participating in the on-campus internship will also have the opportunity to see their crop production plans through to harvest and sale.

### LAHT2045 Landscape Edibles and Food Crops

This course is designed to introduce students to sustainable practices in food crop production including the identification of both annual and perennial species suitable for growing in upper mid-west gardens and landscape plantings, propagation techniques, cultural requirements, harvesting and storage techniques and procedures and regulations involved in bringing food crops to market. Through both lecture and hands-on experiences in the campus greenhouse and farm, students will plan their own garden layout, create crop production calendars, and propagate the crops they plan to grow on the campus farm. Students participating in the on-campus internship will also have the opportunity to see their crop production plans through to harvest and sale.

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## LAHT2100 Landscape Construction II

This course covers the study of design, planning, estimating cost, and construction of such landscape features as decks, retaining walls, patios, and fences. Students will build hardscapes in class. Basic elements of surveying are included. Prerequisites: LAHT130

### LAHT2105 Landscape Construction II

This course covers the advanced installation process of landscape features including; soil amendments, drainage systems, plants, edging, mulches, as well as hard-scape features such as patios / walkways, retaining walls, fencing, etc. Basic elements of landscape surveying will be included.

## LAHT2110 Irrigation and Lighting

This course covers the fundamentals of landscape irrigation and lighting, especially for residential sites. Subjects include materials, design, and installation.

### LAHT2115 Irrigation and Water Gardening

This course covers the fundamentals of lawn and landscape irrigation, water garden features such as; ponds, streams / waterfalls, pond-less waterfalls, rain gardens, and bogs. Subjects include; materials, design, and principles of installation. Aquatic components such as; pumps, filter systems, lighting, plants, and fish will be covered.

## LAHT2120 Landscape Surveying

This course deals with the basics of land, topographical and construction surveying as it is used in landscaping. Students use hand and tripod instruments. Required for construction majors; suggested for all students.

## LAHT2135 Site Grading and Drainage for Stormwater Management

This course is a follow-up to LAHT2120 Landscape Surveying and will cover concepts of grading and drainage as utilized by landscape design and construction professionals on a site-specific scale. Students will learn how to read existing landforms and anticipate potential problems related to stormwater run-off. Students will learn how to manipulate landforms for functional, aesthetic and storm water management reasons with a priority set on minimizing distruption to existing on and off site features. An understanding of site topography and hydrology

coupled with the ability to thoughtfully manipulate landforms will allow designers and contractors to create landscapes that are functional and aesthetically pleasing while avoiding costly mistakes associated with improper site drainage.

### LAHT2205 Sustainable Site Design

This course is an introduction to process and theory of residential site design with the underlying principles that residential site design should be perceived of as the process of creating a series of outdoor rooms as well as an opportunity to restore and /or enhance the ecological services provided prior to development of the site. Design concepts and principles covered in LAHT 1610 will be further explored and reinforced with added emphasis on sustainable practices in planting and hardscape design. Students will also learn advanced presentation graphic techniques using various drawing media. Prerequisites: LAHT 1610 or consent of instructor

### LAHT2210 Design Problems

This course reinforces design theory concepts through residential, commercial, and public space design problems. Presentation techniques and professional practice are further discussed.

### LAHT2235 Sketch-Up for Landscape Designers

This course is an introduction to the use of computers in the design and drafting processes. Students will be introduced to the fundamentals of Google Sketch-Up version 8 and Sketch-Up Pro. By the end of this class students will have the ability to draft and plot landscape plans using both programs.

### LAHT2240 Software for Landscape Professionals

This course is an introduction to the use of computers by landscape professionals in the design and drafting processes. In this course, students will be introduced to the fundamentals of Sketch-Up software. Upon completion of this course students will have the ability to draft and plot 2 -dimensional landscape plans, 3 - dimensional perspective drawings as well as dimensioned construction detail drawings using Sketch-Up software.

## LAHT2300 Plant Propagation

This course is an overview of plant propagation and terminology. Students become familiar with industry techniques including seeding, cuttings, and grafting. This course is required for plant production majors.

## LAHT2315 Greenhouse Operations I

This course continues from LAHT1420. Nursery topics include container production, nursery pests, and inventory. Greenhouse topics include introduction to bedding production and chemistry of growth media.

### LAHT2325 Greenhouse Operations II

This course is a continuation of LAHT2315 with an emphasis on bedding plant production. Topics include fertilization, pest control, size control, and other cultural practices. Students will grow a bedding plant crop.

# LAHT2405 Pesticide Applicator Licensing for Landscape Professionals

This course is an overview of pest control and integrated pest management. It reviews proper, safe, and legal application of pesticides, with emphasis on knowledge needed to pass state pesticide applicator's test.

### LAHT2505 Landscape Business Management

This course is the overview of the requirements needed for successful management of a horticulture business. Subject include personnel management, basic concepts of consumerism, pricing, and distribution, sales, and government issues.

## LAHT2510 Landscape Estimating

This course is an overview of the competitive bidding process including job estimating, proposal writing, and project specifications. It includes

practice in completing business records common to the landscape horticulture industry.

### LAHT2520 Professional Gardening

This course is designed to prepare the student to professionally design, install and maintain gardens, container plantings and seasonal displays in residential, commercial and institutional settings. Some of the skills taught include site preparation, plant selection, pest and weed identification, creating garden maintenance plans, pruning techniques, tool selection and use, and basic business practices.

### LAHT2605 Introduction to Sustainable Landscape Practices

The ability of Earth's ecosystems to sustain life as we know it is coming under increasing pressure from the demands of our consumer oriented society. If future generations are to inherit a healthy planet then we will need to rethink the way we live our lives right down to the way we landscape our back yards, school grounds and city parks. This course will introduce students to the broader concepts and definitions of sustainability - meeting the needs of the present without compromising the ability of future generations to meet their own needs - and illustrate how those concepts can translate to the site specific scale and influence our approach to the design of our local landscapes. While acknowledging the underlying premise of reduced - reuse - recyle this course will introduce students to topics including landscaping with native plants, water resources management (rain gardens and shoreline plantings) green roofs and concepts of Permaculture that can be applied to future landscape projects. This course will consist of classroom lectures and fieldtrips to natural areas and built projects that demonstrate current examples of sustainable landscape practices.

### LAHT2610 Professional Certification

Professional Certification is a capstone experience that promotes professionalism and demonstrates understanding of the knowledge of landscape horticulture. Students take the Minnesota Nursery and Landscape Association Certified Professional examination. Prerequisites: Completion of three semesters of LAHT coursework with a GPA of 3.0 or better and completion of two internship courses.

## LAHT2620 Water Gardening

This course covers all the components of water gardening including: Different types of water gardens, how to design and install a water garden, different types of pumps needed, identification, use, potting and growing of plants, selection and care of fish for a garden, chemicals needed, maintenance, upkeep and over wintering of water gardens.

LAHT2970 Internship 1

LAHT2980 SPECIAL TOPICS: Landscape and Horticulture

LAHT2990 Landscape Independent Study

### **MATHEMATICS**

## MATS0100 Mathematics Skills Lab

This course is designed to develop and increase the student's ability in general mathematics topics pertaining to developmental coursework. An independent lab approach will be used and students will work independently using technological resources to learn math concepts in an effort to improve their overall math knowledge and success in developmental math education.

### MATSO310 Algebra Skills Lab

This course is designed to develop and increase the student's ability in algebra topics pertaining to developmental coursework. An independent lab approach would be used and students would work independently using technological resources to learn algebra concepts in an effort to improve their overall algebra knowledge and success in Intermediate and College Algebra.

Students with a basic algebra background are prepared for college-level mathematics courses such as college algebra, statistics, and math for liberal arts. After reviewing linear equations and factoring methods, students move on to study rational expressions and equations, radical expressions and equations, rational exponents, quadratic equations including their solution in the complex number system, coordinate geometry including lines and circles, and functions and their graphs.

### MATS1000 Math for Welders

A course for students enrolling in the Welding program. Topics include operations with whole numbers, fractions, decimals and percents; metric system and unit conversions; perimeter, area and volume of regular and composite shapes; angular measurements; bends, stretchouts, economical layout and takeoffs. This course DOES NOT meet any requirements of the Transfer Curriculum, it does not meet the general education requirements for A.A.S. degree students, and is not a substitute for general electives.

### MATS1205 Math for Electricians

A course for students enrolling in the Electrical Construction program. After a brief review of fractions, decimals, percents, and proportions, students will apply significant figures and engineering notation in applying Ohm's law, basic formulas of series and parallel circuits, the theorem of superposition, and Norton's and Thevenin's theorems. Students will further solve simultaneous equations and apply Kirchhoff's laws to series, parallel, and complex circuits. Trigonometry, vectors, and AC wave analysis are also introduced. NOTE TO ELECTRICAL CONSTRUCTION STUDENTS: This course does NOT fulfill the union requirement of a year of high school algebra. Students looking to fulfill this requirement should enroll in MATSO305.

### MATS1251 Statistics

Fundamental principles of inferential statistics are presented in lecture and supplemented with computer labs using Minitab software. Specific topics include descriptive and graphical statistics, fundamentals of counting and probability, probability distributions, sampling distributions, confidence intervals, hypothesis testing, linear regression, chi-square tests, ANOVA, and nonparametric. Meets MnTC Goal 4

## MATS1300 College Algebra

This course develops a student's ability to analyze and work with functions and graphs, as part of the preparation for a rigorous calculus sequence (taking this course together with MATS1320 is equivalent to precalculus). Topics include tests for symmetry, finding intercepts and asymptotes, constructing piece wise-defined functions, transformations, polynomial and rational functions, composite and inverse functions, and exponential and logarithmic functions. Techniques for solving linear, quadratic, rational, radical, exponential and logarithmic equations (with applications) are emphasized throughout the course. Systems of linear equations and matrix algebra are introduced, after which sequences and series are also briefly introduced. Meets MnTC Goal 4

## MATS1320 College Trigonometry

A foundation in trigonometry which, taken with college algebra, prepares students for a rigorous calculus sequence. Topics include right-triangle trigonometry, the laws of sines and cosines, the unit circle, trigonometric graphs with transformations, trigonometric identities, inverse trigonometric functions, trigonometric equations, polar coordinates, complex numbers and vectors. Meets MnTC Goal 4

## MATS1350 Math for Liberal Arts

A college level course designed to build a student's appreciation of both the beauty and utility of mathematics as it is used in society. Topics include voting and apportionment, fair division, scheduling and route planning, patterns of growth, and basic probability and statistics concepts including the bell curve. NOTE that this course does not serve as a prerequisite for any other math course. Meets MnTC Goal 4

This course is designed for students in an engineering technology program, who wish to learn the basic concepts and skills of practical calculus. After a brief review of analytic geometry, students are immediately introduced to differentiation and applications of the derivative (such as related rates and optimization problems), followed by integration and applications of integration (such as work problems, hydrostatics, and center of mass problems). Modeling with differential equations, and their solution by computer, is also explored. Prerequisites: MATS1300 or qualifying score on CPT.

### MATS1500 Beginning Calculus with Trig

This course is designed for students who wish to explore the foundations of calculus in a more mathematically rigorous way than in MATS1480. The course begins with college trigonometry topics, including the six trigonometric functions and their inverses, the law of sines/law of cosines, radian measure and the unit circle, trigonometric identities and solving trigonometric equations. Fundamental concepts of calculus are then developed, including limits and continuity, differentiation of polynomial, trigonometric, exponential, and logarithmic functions with applications, and integration by numerical and exact methods with applications. Mathematical modeling with differential equations is also introduced. Meets MnTC Goal 4.

## **MEDICAL ASSISTANT**

## MDAS1125 Laboratory Skills I

This course starts with an introduction to the clinical lab setting, safety and emergency practices, basic math, weights, measurement, quality control and quality assurance. It continues with waived and moderate complexity testing techniques in chemistry, immunology, and microbiology. The students will also learn to maintain the instruments and records for instruments used in this testing and create patient test reports. Prerequisites: Acceptance to the Medical Assistant Program. Anatomy & Physiology, Medical Terminology completed or concurrent. Concurrently with MDAS 1140 Phlebotomy

## MDAS1131 Clinical Procedures I

This course covers Medical Assisting duties that are the fundamentals required for medical asepsis, physical examination, federal regulations, emergencies, patient assessment including vital signs and documentation skills. Professionalism and study of law and ethics are taught at the beginning of the course. Assisting with physical exam, minor surgery procedures and sterile technique are presented at end of course. Prerequisite: Acceptance to the Medical Assistant Program

### MDAS1150 Medical Documentation

This course is designed to give Medical assistant students the skills necessary to document in medical records appropriately. Emphasis will be on grammar, punctuation, sentence structure, capturing patient intake, and an electronic health record program. Other topics included in this course will be confidentiality, general computer skills, medical documents, and paper charts.

## MDAS1211 Disease/Medical Treatment, Incl. Nutrition 4

This course presents basic information about common disease conditions affecting various body systems. The causes, symptoms, current diagnostic and treatment options will be presented. Basic nutritional concepts and practical applications are also included. This is an online hybrid course with both online and classroom work required. All lectures are accessed online. Prerequisite: HEAL 1101 Anatomy and Physiology

### MDAS1223 Laboratory Skills II

This course builds on Laboratory Skills I using the skills learned and adding complete urinalysis, hematology, and ECG. A large part of this course will focus on microscopic analysis of urine and blood. The end of the course will simulate the operation of a clinic laboratory from specimen collection to result reporting of all testing learned in

Laboratory Skills I and II. Prerequisite: MDAS1125 and MDAS1140

### MDAS1231 Clinical Procedures II

This course covers the expanded practice of Medical Assisting duties that are the fundamentals required for assisting with medical specialty exams and procedures, specimen collection, rehabilitation and therapeutic modalities. Medical specialties include cardiovascular, ENT, eye, gerontology, GI, male reproductive, neurology, ob/gyn, orthopedics, pediatrics, respiratory, and urinary procedures. Course is taken concurrently with MDAS 1702 Pharmacology.

### MDAS1250 Fundamentals of Radiographic Imaging

This course is designed to: 1. Prepare students for the MN State Examination for X-ray Operators. 2. Give students an overview of radiology technology and the importance it plays in the medical field. 3. Provide students with the necessary information to understand the following: Medical terminology as related to the specialty of radiology, the design and proper use of x-ray equipment, the principles of radiation safety with protection to both the operator and the patient, the importance of good, safe working habits. 4. Acquaint the students with common radiographic procedures.

### MDAS1271 Administrative Procedures

This course is an overview of administrative duties that are performed by a medical assistant. Emphasis will be on clerical functions, bookkeeping procedures, insurance claims, professional communications, legal concepts, patient instruction, operational functions, written and electronic medical records. Other topics included in this course will be office and human resource manager responsibilities. Prerequisites: ADMS1130 and ADMS1045

### MDAS1702 Pharmacology and Math for Medical Assistants

The objective of this course is to introduce the study of medications and their uses in the ambulatory care setting. Basic mathematics in relation to calculation of dosages will be taught. Medical Assistant students will learn the techniques needed for administration of medication. Course is taken concurrently with MDAS 1231 Clinical Procedures II.

## MDAS2960 Medical Assisting Skills Refresher

## MDAS2970 Practicum

This course is designed to provide on-the-job experience for the medical assistant student. The student will be assigned to work in a physician's office/clinic for a total of eight weeks, five days a week, eight hours per day, or the equivalent for a total of 276 hours. The student will work under the supervision of medical office personnel doing tasks pertinent to the student's program. Prerequisites: all Diploma requirements must be met; student must be recommended by Instructors

## MDAS2990 Capstone

This course is designed for students to reflect on and integrate the medical assisting concepts from the Medical Assistant core courses. This course provides opportunity for assessment of critical thinking skills, communication skills, and teamwork skills helping the student transition from the classroom to the clinic. The course devotes a significant amount of time reviewing all areas of the certification exam reinforcing the knowledge and skills required in preparing for the CMA (AAMA) national certification exam. Prerequisites: Concurrently MDAS 2970, program approval

### **MARKETING COMMUNICATIONS AND SALES**

## MKTC1000 Principles of Marketing

Introduction to marketing terms, concepts, and skills useful in analyzing marketing problems. Covers legal, behavioral, ethical, competitive, economic, technological and international factors affecting product, pricing, promotion, and marketing channel decisions. Identify factors

marketing managers take into account when creating a marketing plan, including buying behavior, market segmentation, product life cycle, packaging, branding, pricing, advertising, sales promotion, public relations, personal selling, and product distribution methods.

### MKTC1100 Fundamentals of Sales

Introduction of the basic principles and applications of the sales process as they may apply to industrial, wholesale and retail selling situations. This would include prospecting and qualifying, planning and pre-approaching, approaching the customer, the sales presentation/demonstration, handling objections, closing the sale and post-sale service and follow-up with customer.

### MKTC1150 Consumer and Professional Buying Behavior

Course examines the principles of the behavioral sciences of psychology, sociology and anthropology and how these sciences are used in creating marketing communications plans aimed at consumer or professional buyers. Specific topics include perception processes, lifestyle analysis, personality psychographics, motivation analysis and influence of groups on buying behaviors.

### MKTC2000 Advertising Practices and Procedures

This course studies advertising fundamentals. Students will explore the marketing communications plan, product and service positioning, consumer behavior theories, uses of various media, relationship advertising, and the process of developing creative strategies. Examination of advertising's relationship to other promotional elements of selling, sales promotion and publicity, and the functions and operation of an advertising agency.

### MKTC2105 Marketing Communications Writing

Course examines how to write advertising copy for all areas of marketing communications such as the Internet, public relations, news media, scriptwriting, business writing as well as for print, radio, television and collateral media.

### MKTC2310 Public Relations

This course explains the nature and uses of public relations as a promotional tool. Training in the writing and preparation of press releases and press kits, publicity campaigns, conduct of press conferences, and other public relations tools. Course also includes current practices and problems in the field of public relations. Emphasizes successful case histories and planning techniques.

## MKTC2505 E-Marketing

Course provides an overview of electronic commerce by examining and evaluating tactics of businesses utilizing the internet and other electronic media as part of their marketing mix. A review is made of Web technology trends and e-commerce strategies.

## MKTC2506 Digital Marketing

Digital marketing uses marketing strategies through electronic devices such as computers, tablets, and other mobile devices to engage with consumers and other business partners. Internet Marketing is a major component of digital marketing. In this course, we will cover the what, why, and how of major current approaches, including online listening and monitoring, search engine optimization, search ads, email marketing, and participating in social media. The course is designed to offer knowledge on digital trends and teach students how to remain current as technology and devices evolve. In addition, students will receive relevant hands-on experience through assignments and exercises.

### MKTC2507 Digital Media Tools

Explore the world of mobile marketing app, sites, and platforms, along with social media platforms for marketing. Examine the impact of new and emerging technologies available to a marketer. Assess the available new digital media tools to determine which ones make sense for individual businesses. Learn how to implement industry-leader social digital media tools.

This course introduces students to the concepts and disciplines of international marketing. Students develop an understanding of the international environment and its impact on marketing. Topics include social and cultural influences; political, legal and financial considerations; exporting and importing; organizational alternatives; information sources; marketing-entry strategies; pricing and distribution; sales and communications practices; counter trade; and other current international marketing issues.

## MKTC2600 Marketing Research

This course examines the processes and techniques used in securing, analyzing and creatively using information to identify marketing problems and opportunities. Businesses need current information on which to base their marketing decisions; this course studies research to help business determine marketing strategies and create plans for such objectives as product development, marketing promotional evaluations, operation efficiencies and client satisfaction.

### MKTC2710 Innovations in Marketing

This course content includes the latest and most important marketing trends and topics, specifically dealing with emerging technology. Students will hear from industry leaders, explore cutting-edge theories and practices and have an opportunity to explore trends in which they have a particular interest. The course also introduces current marketing, sales, ethics, and technology cases to help develop a student's critical thinking skills about topics they may encounter in their future business professions.

### MKTC2815 Business Law

Examine workplace issues impacting supervisory responsibilities and explore the influence of ethics on individuals and organizations. You will be introduced to the American legal system. Understand civil, contract, employment, and labor laws and how they affect business, such as harassment, discrimination, TORTS, documentation and terminations.

## MKTC2900 Portfolio and Interviewing

Students will prepare their portfolios for interviewing and showing potential employers. Students will also learn how to set-up interviews, develop interviewing skills and create their resumes and cover letters for job searches.

MKTC2970 Marketing Internship

MKTC2980 SPECIAL TOPICS

## NANOSCIENCE TECHNOLOGY

## NANO1100 Fundamentals of Nanotechnology I

The course provides an introduction to nanoscience and includes the history of nanotechnology and an introduction to the tools used to study the world at the nanoscale. This course also covers sense of scale, exponential notation, surface area to volume ratio, molecular and atomic structure and the various forces that are predominant at various scale levels (macro, micro and nano). Understanding of these concepts is fundamental to learning how nanoscale interactions and phenomena differ from those in our common macroscale world. Societal impacts along with a technology maturity model are also considered as they apply to nanoscience. Finally this first course provides specific study of the application of nanotechnology to biological areas such as the study of proteins, drug interactions, cell operation and ion channels. Sensing systems and newly developed diagnostic tools that are a result of understanding the biological system at the nanoscale are covered. Students taking this course should either have successfully completed a college biology course, physics course (first semester) and algebra or be taking these courses concurrently with the 1100 course.

The second semester course focuses on the material science, chemistry and physics aspects of the nanoscale. The course begins with the discussion of elemental material attributes and how environment can impact properties and performance of the starting material. Crystal structure and material properties are then discussed with an emphasis on differences in interactions and measurements at various scale realms. Using the current semiconductor fabrication process as a foundation, students are introduced to the concepts and limitations of current photolithography and etching processes. New approaches toward electronic circuits are introduced as students gain an understanding of the current fabrication processes and necessary operation concepts for today's electronic devices. Finally, the concepts of fluid mechanics, optics, photonics and lasers are discussed with an emphasis on new devices and applications based on nanoscale properties. Students taking this course should either have taken chemistry and the second semester of physics or be enrolled in these courses concurrent with the 1200 course. Prerequisite: NANO1100

### NANO1210 Computer Simulation

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1

This course covers the application of computer simulation (modeling) to nanoscale systems. In addition, this course provides a visualization of concepts and interactions covered in NANO1100 and NANO1200. The course covers applied statistics, design of experiments and the impact of input parameter variations for biological and mechanical systems. Prerequisites: NANO1100. Concurrent with NANO1200.

### NANO1211 Student Lab Experience & Research

2

This course will provide introductory experience with nanoscience equipment, investigative research approaches and critical thinking methodologies. The students will work on industry provided problems and examples, traditional nanoscience experiments and independent work. This class will focus on the investigative process, scientific method and project planning. Students will apply and investigate foundational nanotechnology concepts while learning basic equipment operation, safety techniques and basic lab procedures. Prerequisites: NANO1100. Concurrent with NANO1200.

## NANO2101 Nanoelectronics

3

This course increases the depth of topics and discussion of those covered in NANO1200. Quantum physics is reintroduced at a greater depth with coverage of band structure, conduction, diffusion, thin film response and optical properties from a modern physics perspective. Students study, measure, evaluate and create fabricated structures such as nanowires, cantilevers and nano channels. Application of nanoscale principles is used to discuss imprint lithography, etching, component block assembly of nanotransistors, quantum computing, magnetic and electron spin memory and holographic memory devices. Prerequisites: A grade of C or better in the following courses; NANO1100, NANO1200, and NANO1210. Concurrent with NANO2140 (NANO2970 is optional).

## NANO2111 Nanobiotechnology/Agriculture

3

This course increases the depth of topics and discussion of those covered in NANO1100. Students investigate the potential of nanoscience in multiple biological applications including nanopore, nanoparticle and nanochannel structures, diagnostics and treatment. Emphasis is placed on interactions between biological and non-biological systems and understanding biochemistry. Prerequisites: A grade of C or better in the following courses; NANO1100, NANO1200, and NANO1210.

### NANO2121 Nanomaterials

3

This course increases the depth of covered topics and discussion of those covered in NANO1100 and NANO1200 courses. Subjects covered include single walled and multiwalled carbon nanotubes (fabrication, property measurement and compound formulation), creation of nanomaterials, particles and crystals by various processes including colloidal suspensions, deposition, evaporation and plating. Properties (hardness, wear resistance, adhesion, conductivity etc.) and

measurement techniques of nanomaterials are covered. Interactions between organic and inorganic materials such as micro array techniques and bacteria is discussed. Prerequisites: A grade of C or better in the following courses; NANO1100, NANO1200, and NANO1210.

### NANO2131 Manufacturing Quality Assurance

This course covers multiple manufacturing methodologies (chemical solutions, electro filament, molding, coating, rolling etc.) first in the traditional sense and second as these techniques apply to the nanoscale. Quality Assurance (Six Sigma) practices are discussed with an emphasis on QA and reliability at the nanoscale. Design of experiments, measurements, approaches, data tracking, process improvement and statistical analysis and reporting are discussed. Prerequisites: A grade of C or better in the following courses; NANO1100, NANO1200, NANO1210 and NANO1211

### NANO2140 Interdisciplinary Lab

This course covers the experimental aspects of the accompanying third semester nano courses. Multiple lab activities include advanced procedures used to fabricate nanoscale materials, create electronic, photonic, and microfluidic devices. Students gain experience eon over 10 of the tools of nanosience such as the AFM, SEM, nano mechanical measurement system, Roman spectroscopy, dip pen nanolithography, etc. Each lab is a series of creation, measurement, assessment, improvement and rework. This circular understanding and assessment/ improvement cycle will be included in the detail lab descriptions. Prerequisites: A grade of C or better in the following courses; NANO1100, NANO1200, NANO1210 and NANO1211. Concurrent registration in NANO2101, NANO2111 and NANO2121 (NANO2970 is optional).

### NANO2151 Career Planning and Industry Tours

This course prepares students for the Nanoscience Technician Program fourth semester at the University of Minnesota and also for the job market upon graduation. Class discussion and guest speakers advise students in selection of a specific career path, creation of a resume and portfolio, preparation and practice in job interviewing and options for continuing education. The industry tours provide students with a broad experience of potential jobs and activities related to nanoscience in a variety of industrial settings. Students visit 4 to 6 companies from different industries. Prerequisites: A grade of C or better in the following courses; NANO1100, NANO1200, NANO1210 and NANO1211. Concurrent registration in NANO2100, NANO2110, NANO2130 and NANO2151.

### NANO2970 Industry Internship

Students participate in a minimum of 320 hours at a company in the nanoscience sector in a working internship.

### **NUCLEAR UNIFORM CURRICULUM PROGRAM**

## NUCP2500 Nuclear Energy Fundamentals

This course teaches the nuclear power plant fundamentals of basic Atomic and Nuclear Physics, Heat Transfer and Fluid Flow, and Reactor and Power Plant Chemistry.

## NUCP2504 Nuclear Plant Materials and Protection 4

This course teaches the properties of reactor plant materials, radiation protection and detection, and reactor plant protection. Prerequisites: NUCP 2500

### NUCP2508 Nuclear Plant Operating Systems 4

This course covers the main operating systems of nuclear power plants having pressurized and boiling water reactors. Prerequisites: NUCP 2500, NUCP 2504

## NUCP2512 Nuclear Plant In-Processing 1

This course is designed to train students on the requirements to get un-escorted access to a Nuclear Plant. Students will go through the

in processing procedure at a Nuclear Plant. Students successfully passing this will be granted un-escorted access to the Nuclear Plant. Prerequisites: 30 credits of ETSA.

## NUCP2516 Nuclear Plant Electrical Job Shadow

This course is designed for students to follow an electrical technician around to see all the procedures and processes an Electrical Technician does in the nuclear field. Prerequisites: NUCP 2512

1

### NUCP2520 Nuclear Plant Mechanical Job Shadow

This course is designed for students to follow a Mechanical Technician around to see all the procedures and processes a Mechanical Technician does in the nuclear field. Prerequisites: NUCP 2512

## **PHYSICAL EDUCATION**

2

### PHED2520 Intercollegiate Men's Soccer I

Soccer is a one-credit Physical Education/General Education elective course at Dakota County Technical College. Students in the course are required to be members of either the Men's or Women's varsity soccer team at the college for the entire season and are required to meet the requirements and achieve a grade. Members must be in good standing in order to receive any credit. The major goal of the course is to develop psychological, physical, technical, athletic skills and abilities required to succeed as a college level athlete in the sport of soccer.

## PHED2521 Intercollegiate Women's Soccer I

Soccer is a one-credit Physical Education/General Education elective course at Dakota County Technical College. Students in the course are required to be members of either the Men's or Women's varsity soccer team at the college for the entire season and are required to meet the requirements and achieve a grade. Members must be in good standing in order to receive any credit. The major goal of the course is to develop psychological, physical, technical, athletic skills and abilities required to succeed as a college level athlete in the sport of soccer.

## PHED2525 Intercollegiate Men's Soccer II

Soccer is a one-credit Physical Education/General Education elective course at Dakota County Technical College. Students in the course are required to be members of either the Men's or Women's varsity soccer team for the entire season and are required to meet the requirements and achieve a grade. Members must be in good standing in order to receive any credit. The major goal of the course is to develop psychological, physical, technical, athletic skills and abilities required to succeed as a college level athlete in the sport of soccer.

### PHED2526 Intercollegiate Women's Soccer II

Soccer is a one-credit Physical Education/General Education elective course at Dakota County Technical College. Students in the course are required to be members of either the Men's or Women's varsity soccer team for the entire season and are required to meet the requirements and achieve a grade. Members must be in good standing in order to receive any credit. The major goal of the course is to develop psychological, physical, technical, athletic skills and abilities required to succeed as a college level athlete in the sport of soccer.

### PHED2530 Intercollegiate Baseball I

Baseball is a one-credit Physical Education/General Education elective course at Dakota County Technical College. Students in the course are required to be members of the Baseball team at the college for the entire season and are required to meet the requirements and achieve a grade. Members must be in good standing in order to receive any credit. The major goal of the course is to develop psychological, physical, technical, athletic skills and abilities required to succeed as a college level athlete in the sport of baseball.

### PHED2535 Intercollegiate Baseball II

Baseball is a one-credit Physical Education/General Education elective course at Dakota County Technical College. Students in the course are required to be members of the Baseball team at the college for the entire season and are required to meet the requirements and achieve a grade. Members must be in good standing in order to receive any credit. The major goal of the course is to develop psychological, physical, technical, athletic skills and abilities required to succeed as a college level athlete in the sport of baseball.

### PHED2540 Intercollegiate Softball I

Softball is a one-credit Physical Education/General Education elective course at Dakota County Technical College. Students in the course are required to be members of the fastpitch softball team at the college for the entire season and are required to meet the requirements and achieve a grade. Members must be in good standing in order to receive any credit. The major goal of the course is to develop psychological, physical, technical, athletic skills and abilities required to succeed as a college level athlete in the sport of softball.

### PHED2545 Intercollegiate Softball II

Softball is a one-credit Physical Education/General Education elective course at Dakota County Technical College. Students in the course are required to be members of the fastpitch softball team at the college for the entire season and are required to meet the requirements and achieve a grade. Members must be in good standing in order to receive any credit. The major goal of the course is to develop psychological, physical, technical, athletic skills and abilities required to succeed as a college level athlete in the sport of softball.

### PHED2560 Intercollegiate Volleyball I

Volleyball is a one-credit Physical Education/General Education elective course at Dakota County Technical College. Students in the course are required to be members of the men's varsity volleyball team at the college for the entire season and are required to meet the requirements and achieve a grade. Members must be in good standing in order to receive any credit. The major goal of the course is to develop psychological, physical, technical, athletic skills and abilities required to succeed as a college level athlete in the sport of volleyball.

## PHED2565 Intercollegiate Volleyball II

Volleyball is a one-credit Physical Education/General Education elective course at Dakota County Technical College. Students in the course are required to be members of the men's varsity volleyball team at the college for the entire season and are required to meet the requirements and achieve a grade. Members must be in good standing in order to receive any credit. The major goal of the course is to develop psychological, physical, technical, athletic skills and abilities required to succeed as a college level athlete in the sport of volleyball.

### PHED2570 Intercollegiate Basketball I

Basketball is a one-credit Physical Education/General Education elective course at Dakota County Technical College. Students in the course are required to be members of the men's varsity basketball team at the college for the entire season and are required to meet the requirements and achieve a grade. Members must be in good standing in order to receive any credit. The major goal of the course is to develop psychological, physical, technical, athletic skills and abilities required to succeed as a college level athlete in the sport of basketball.

### PHED2575 Intercollegiate Basketball II

Basketball is a one-credit Physical Education/General Education elective course at Dakota County Technical College. Students in the course are required to be members of the men's varsity basketball team at the college for the entire season and are required to meet the requirements and achieve a grade. Members must be in good standing in order to receive any credit. The major goal of the course is to develop psychological, physical, technical, athletic skills and abilities required to

succeed as a college level athlete in the sport of basketball.

### PHED2990 Independent Study

## **PHILOSOPHY**

### PHIL1100 Ethics

3

3

This course is an introduction to the study of ethics. Students will read, discuss, and write about texts from Classical and World philosophy. Emphasis will be placed on the process of criticism and the practical value of the ideas explored. Meets MnTC Goal 9

### PHIL1200 Critical Thinking

7

In this course, students will develop skills in argument evaluation, the use of informal logic, and language analysis as they criticize problems found on the World Wide Web, in the workplace, and in other everyday environments. Students will also have an opportunity to explore topics in media literacy and the philosophy of science. Suggested Accuplacer reading cut score over 78. Meets MnTC Goal 2

### PHIL1250 Introduction to Logic

3

Students will learn to identify, analyze, and evaluate arguments derived from real-world problems using skills in formal logic. Concepts in informal logic will not be covered. Prerequisites: Accuplacer score of 78 or higher in Reading Comprehension OR College Reading I, AND Accuplacer score of 51 or higher in Elementary Algebra OR MATSO305 Introduction to Algebra. Meets MnTC Goal 4

### PHIL1300 Introduction to Philosophy

3

This course is an introduction to the traditional problems of philosophy. Students will discuss and criticize texts written by philosophers from a variety of periods and cultures. Emphasis will be placed on the practical value of the ideas explored. Meets MnTC Goal 6, 9

### PHIL1350 Medical Ethics

1

3

This course introduces students to basic issues in medical ethics. Emphasis will be placed on the process of considering ethical theory, ethical principles, laws, and professional codes of conduct in the analysis of specific cases from the field. This course will be of special interest to students in nursing and dental programs, though students in any program will find the study of medical ethics worthwhile. Suggested Accuplacer reading cut score over 78 and completion of ENGL 1150: Composition I. Meets MnTC Goal 6, 9

### PHIL1450 Philosophy of the Arts

2

In this introductory course, students will take a philosophical approach to thinking about painting, photography, film, architecture, music, literature, theater arts, and popular art. Using ideas from a variety of time periods, students will analyze artworks of their own choosing. All students will find this course valuable though it will be of special interest to those in programs such as Applied Visual Arts, Architectural Technology, Graphic Design Technology, Photography, Photographic Imaging Technology, Landscape Horticulture, Multimedia and Web Design. Meets MnTC Goal 2, 6

## PHOTOGRAPHIC TECHNOLOGY

### PHOT1025 Law and Ethics for Visual Communications

1

In a world of digital information, new opportunities and markets are opening daily. Now, more than ever, visual communicators must understand the need to understand their legal and ethical responsibilities, both as business people and artists. This course will explore the rights and responsibilities of individuals involved in collecting, producing, and selling images.

### PHOT1100 Introduction to Photography

This hands-on introductory course is designed to familiarize students with the industry standard Digital Single Lens Reflex (DSLR) camera. Coursework will cover operation of manually-adjustable DSLR camera functions such as controlling motion, depth of field, ISO, white balance through various indoor, outdoor, and natural lighting conditions. Gaining an understanding of the controls and adjustments will be the key to this course; but students will also be exposed to additional skills such as management and output of images as part of the digital workflow procedures, photographic composition, use of on-camera flash, presentation of finished images, and uses of images in the industry.

### PHOT1200 Photo Lighting

The essence of good photography is the ability to apply principals of photography to the understanding of light and lighting conditions. This course teaches students to differentiate and control light by distinguishing qualities of light in terms of direction, color, contrast, and intensity. It builds on this differentiation by teaching ways to modify light, both in the studio and on location. this course covers the use of various types of light meters and light modifiers used in all different lighting conditions from studio, to window light, to indoor flash, and to outdoor light. Consideration is given to the use of traditional lighting methods and the significance of these methods in the commercial photography market.

### PHOT1310 Adobe Lightroom

Adobe Lightroom helps photographers organize and manipulate their images. It works hand in hand with Adobe Photoshop and Bridge but adds many new options and features. This course will explore the power and features of Lightroom and how it can import, catalog, save and organize thousands of images and save the photographer a lot of time upfront in the workflow. Then Lightroom's develop and print modules can modify, manipulate and improve digital images in a non-destructive manner. We will wrap up this class with practice outputting images to web, to CD and to labs to create products and images for client viewing. Bring a few hundred images to class for hands-on practice during this class.

## PHOT1350 Photo Software

Photographers not only need to master their digital camera but also master the software that downloads, organizes, manipulates, enhances, stores and outputs their images for the clients. The two main software (but not the only) that this course will introduce is Adobe Photoshop and Adobe Lightroom. Since these two software can be used separately and interchangeably, both are being introduced in this one course. Skilled use of the computers operating system software will be covered and expected as well. Essential for skillful use of these software will be a thorough understanding, identification, and ability to use the 100+tools that both Lightroom and Photoshop bring to the user. Projects will be designed to exercise as many tools and techniques as possible. Be prepared to bring personal images to class for hands-on practice.

## PHOT1360 Photography Workshop

This course allows the student to choose the types of learning experiences they would like to be involved in. Emphasis is placed on the student and the instructor designing a specific educational goal and clearly defining the intended skills and results to be accomplished. This course will meet the highly creative and unique areas of photography or imaging that are not covered by any other course content. Much of the time the student will be expected to work with minimal supervision. Can be taken multiple times. Prerequisites: Approval is based on instructor recommendation and a minimum of previous photographic experience.

### PHOT1370 North Shore Photography Workshop

This course is a 3-day field trip to the North Shore of Minnesota. Here we explore the tips and techniques of effective nature photography. We spend part of the time in informative lectures and slide shows held on site with the rest of the time spent in the field under the guidance of the instructor. Topics such as advanced composition, creative use of filters,

lens and viewing angles, difficult metering situations and effective equipment operation are covered throughout the workshop. Students will come away with a new appreciation and understanding of nature photography as well as some great images of one of Minnesota's most beautiful areas. Prerequisites: PHOT 1100.

### PHOT1380 Basic Photography

Using the 35mm camera and most of its controls will be the basis for this on-line photography course. The student will learn how to create good exposures through the use of f-stop and shutter speed controls in natural lighting conditions. In this course we will concentrate on using the depth-of-field controls in emphasizing creative image control. The student will combine the knowledge of different films and exposure techniques with the study of basic artistic composition to produce pleasing images. Prerequisites: None.

1

2

### PHOT1523 Film and Darkroom

Creating black-and-white prints in a traditional darkroom requires an understanding of the relationship between light, chemical and silverbased materials (photographic film and paper). This class concentrates on the basics of film exposure, film development and the printing of negatives in a traditional 'wet' darkroom. The class will learn to make properly-exposed and -developed negatives. In the printing darkroom, students will work with resin-coated paper, learning to control contrast and density, and exploring techniques such as dodging, burning and solarization. Safe, responsible darkroom habits are a critical part of the course curriculum. By semester's end, each student will have produced a portfolio of black-and-white prints.

### PHOT1650 Design Foundations of Photography

In this course the student will learn to apply the traditional principals of design to the process of photography. Students will explore ways that professional photographers apply cultural, historical, and aesthetic principals in order to communicate specific ideas. The course allows students to explore photographic subject matter including people, landscapes, and still life in terms of photographys visual language. Students will discuss and develop their personal style as a photographer, and identify this style within a historical and cultural context. Students will also view the work of contemporary masters, and students will make images and participate in critique sessions to further expand their command of visual aesthetics.

## PHOT1720 Photo Journalism

Photo journalism involves telling stories to a mass audience with the use of images. In this course students will be introduced to studio and location photography skills and related skills such as previsualization, use of traditional and digital cameras, cutline writing, layout, visual storytelling, Associated Press style, and business skills. Prerequisites: PHOT 1100.

## PHOT1740 Macro Photography

Macro or close-up photography can be a difficult skill to master, even though it is used in many different areas of the photographic industry. Nature photography, medical and forensic photography, the copy and restoration industry, industrial and commercial photography are just some of the career clusters that benefit from good macro photography skills. Real-life projects in this course will include the use of special macro lenses, ring flashes, and special lighting techniques to capture high-quality close-up images. Prerequisites: PHOT 1100.

### PHOT1750 Portrait Photography

In this course, students will learn the fundamentals of commercial portraiture. Students will apply knowledge of lighting and exposure, along with understanding of posing and styling, in order to make images for todays discriminating consumer. Assignments will include a variety of genres of portrait photography and pictorial styles. Students will also make images in a variety of lighting conditions including existing environmental portraits, studio lighting, and existing ambient and window light conditions.

### PHOT1850 DSLR Video

This course is designed to introduce the visual artist/technician to the concepts, uses and operation of digital single lens reflex (DSLR) video cameras. Emphasis will be placed on the use of DSLR camera and video/audio equipment to augment the practice of photography for special events such as weddings, anniversaries, and other events. Camera capture techniques using different compositions, zooms, views and angles will be covered along with basic story-boarding and time-lining. Basic video editing will cover importing, organizing, clip management, transitions, special effects, and adding audio tracks that can be used to create multimedia presentations. Information on storage and presentation to the client and customer will also be covered. Access to a DSLR video-capable camera and high capacity memory cards is recommended.

### PHOT2050 Pet Photography

The continually evolving freelance photography market has produced growing niche areas, including professional-level photography of pets. In this course, the student will learn to photograph pets in studio and environmental settings. Special emphasis will be placed on the importance of good studio lighting and backgrounds. Students will also learn to use on- and off-camera flash units to photograph pets in home or outdoor settings. Each student will photograph a minimum of 5 pet sessions. Prerequisites: PHOT 1100

### PHOT2200 Career Research and Exploration

The purpose of this course is to give photography students an opportunity to gain access to and experience to their chosen career path before graduating from the photography program. Student will begin the course by working with the instructor to identify their intended career or continuing education path following completing of the program. The student and instructor will customize a course of study intended to help the student achieve his or her career/continuing education goals upon graduation. Students may choose to participate in Industry Internships, take part in community service learning projects, or conduct industry research in order to gain better insight and access to the students will assess and compare their own industry readiness to the expectations of the marketplace.

## PHOT2424 Photography for Non-Profits

This service-learning class offers the training and experience needed to provide professional location and studio photography to are nonprofits with restricted budgets. The class will provide a variety of organizations (i.e., arts, health, human services, etc.) with pictures for use in web sites, brochures, posters or other publicity materials. Each student will devote a minimum of 30 hours to classroom projects and shooting sessions. Prerequisites: PHOT 1100.

### PHOT2450 Photographic Production

This course will bring the student to the advanced level of image processing by building on the tools and skills from PHOT1350 Photo Software. This project based courses will simulate make real-life projects and challenges that a photographer will face in this industry. Some of the skills that students will expected to master will be advanced portrait retouching, non-destructive based editing, image enhancement, corrective techniques, creating composites and solving image problems. These advanced skills in Adobe Photoshop and Adobe Lightroom will be the primary emphasize in this class as the photographer learns how to solve editing, workflow and technical challenges and create unique products to help them succeed in the competitive workplace.

### PHOT2510 Commercial Photography

In this course, students will take part in the planning, photography, and post-production of studio commercial photography projects. Emphasis will be given to studio lighting, and students will apply lighting and aesthetic skills to a variety of assignments including architecture, food, still-life objects, glassware, and textiles. Students will also replicate

industry work as they make images according to client specifications regarding size, cropping, file format output, color, and other layout considerations

### PHOT2525 Event Photography

In this course the student will learn about the viable niche of Event Photography by working on real life event photography projects. This apprentice style learning course will allow students at all levels to take part in real event photography project from concept to planning, from capture to download, and from editing to delivery of a finished product. Skills from other camera courses will be reinforced, but no prior experience is necessary. Prerequisites: PHOT 1100

### PHOT2535 Wedding Photography

2

2

This course allows both novice and experienced wedding photographers to improve their skills by working together on actual Wedding Photography Projects. The course integrates nearly all of the courses in the photography program to include lighting, digital images, the business of photography and workflow methods. Prerequisites: PHOT 1100

### PHOT2550 Color Printing Systems

4

This course builds on the printing skills introduced in the prerequisite courses by providing advanced color theory and practical application of digital color printing techniques by using various types of printing equipment. At the heart of this course is a thorough understanding of color theory, color application, color recognition and color adjustments and color management as it relates to the production of high-quality color photographs in all facets of the industry. The student will use numerous computer systems and printing devices to produce color photographs ranging from wallets to large enlargements. The ultimate test of skills in this area is for a photographer or photo technician to be able to create and recognize high-quality photographs in order to stay competitive in the industry.

## PHOT2610 Sharing Photos via Internet & Mobile

2

This course will help the student understand the connection between photography and the Internet (World Wide Web). As photography changes with the advent of digital imaging, new marketing display methods introduced, different clients-bases are formed, and unique product delivery methods are being established. In this course, initially the student will explore and research the new photographic concepts born of the internet. Then the student will build an image based web site for display and marketing as well as use on-line photographic printing services. Prerequisites: PHOT 1100 and PHOT 1850.

### PHOT2620 Advanced North Shore Photo Workshop

This course is a 3-day field trip to either the north shore or south shore of Lake Superior. Here we explore the tips and techniques of effective and sellable nature images. We spend part of the time in informative lectures and slide shows held on site with the rest of the time spent in the field under the guidance of the instructor. Topics such as advanced composition, creative use of filters, lens and viewing angles, difficult metering situations, night and time lapse photography. This advanced workshop will give students appreciation and understanding of creating marketability of fine art nature photography as well as some great images of a new region of the Upper Midwest. Pre requisites: PHOT 1370 (taken twice) and PHOT 1100

### PHOT2650 Business of Photography

3

Successful photographers have a set of skills that include time management, organization, marketing, professional ethics, accounting and general business policies. These are the topics covered in this courses. The purpose is to prepare the individual for all the aspects of the business side of this industry. Whether the photographer or technician works for themselves as an entrepreneur or is employed by a photography company this knowledge will be beneficial to their success.

### PHOT2750 Photography Portfolio

In this course, students will make a professional portfolio intended to align with the students career or continuing educational goals upon graduation from DCTC. Students will begin by clarifying and assessing their own post-college goals and then comparing those goals to the expectations of the niche market (s) they intend to pursue. Students will create a print portfolio as well as an electronic presentation of their work. Portfolios will be presented at a juried Senior Portfolio Show attended by all graduating students.

### PHOT2970 Internship

### PHOT2985 SPECIAL TOPICS: Photography

Special topics coursed are designed by faculty to address some unique and specifically identified needs of a group of students to fulfill their program requirements. Such courses are usually delivered as a one-time offering and do not become part of the program. Special topic courses can have a varied credit value and differing prerequisites. Prerequisites: Instructor approval.

### **PHYSICS**

### PHYS1050 Introduction to Physics

This is an introductory course in Physics and its applications. The course is designed for individuals with no previous experience in physics. In this course students will learn basic theory and application of classical physics in everyday life, and how to apply that knowledge through problem solving, simulation, and laboratory experiments. Topics to be covered include: linear and rotational motion, vectors, forces and equilibrium, work and energy, momentum, properties of solids, liquids and gases, heat and thermodynamics, and waves and sound. Meets MnTC Goal 3

## PHYS1100 College Physics I

This course is the first of two courses that cover non-calculus physics topics. These topics include: mechanics, concepts of energy and momentum, basic laws of motion, structure of matter, gas laws, heat and thermodynamics, waves and sound. Meets MnTC Goal 3

### PHYS1200 College Physics II

This course is the second of two courses that cover non-calculus physics topics. These topics include: fluids, thermal physics, direct and alternating currents, magnetism, light and optics, waves, and topics in modern physics. Meets MnTC Goal 3

### **PRACTICAL NURSING**

## PNSG1010 Foundations of Nursing Practice

Foundations of Practical Nursing provides an introduction to the theoretical foundation for focused-assessment and nursing skills. The student is given an opportunity to demonstrate these skills in the laboratory setting. An introduction to the nursing process provides the student with a beginning framework for decision making. The key concepts of teamwork and collaboration, safety, quality improvement, professional identity/behavior, patient/relationship centered care, nursing judgment/evidence based practice, managing care of the individual patient, and informatics/technology are introduced. Prerequisites: HEAL1150 Health Career Mathematics

## PNSG1025 Core Values and Integrating Concepts in Nursing

This course introduces the new practical nursing student to the interactive role of the practical nurse within healthcare. Topics include the core values of nursing practice, i.e. caring, diversity, ethics, excellence, holism, integrity and patient centered care; and the integrating concepts of nursing practice, i.e. context and environment, knowledge and science, professional development, quality and safety, relationship centered care, and teamwork.

### PNSG1050 Clinical Refresher I

This course prepares the returning student to begin clinical courses in the nursing major. The student will have the opportunity to practice nursing skills, and will be required to demonstrate competence in theory and skills. Prerequisites: PNSG1000

### PNSG1250 Nutrition and Diet Therapy

2

This course provides a study of basic nutritional concepts. Diet guidelines and menu planning are emphasized using the Food Guide Pyramid. Therapeutic diets are discussed as related to specific disease conditions.

### PNSG1355 Pharmacology

3

This course introduces the study of medications and their uses. Students will learn the techniques needed for administration of medications. Students will master the mathematical skills necessary to accurately calculate drug dosages including the metric and apothecary systems. Prerequisites: HEAL 1150: Health Career Math and PNSG 1000: Foundations of Nursing Practice I

### PNSG1400 Adult Health Nursing I

4

This course addresses diseases of the respiratory, cardiovascular, hematologic and lymphatic, immune, musculoskeletal, and endocrine systems as they relate to the adult population. It includes pathology, diagnostics, medical interventions, nursing implications, nutritional aspects, and pharmacodynamics. The management of perioperative clients, clients with pain, and care of clients with cancer is also discussed. Evidenced-based practice (EBP) and cultural nursing care are threaded throughout the course. Prerequisites: Concurrent enrollment or prior successful completion of PNSG1100 and PNSG1355

### PNSG1410 Adult Health Nursing II

4

Adult Health Nursing II focuses on the care of adults with common medical/surgical health problems. Emphasis is placed on physiological disorders that require management in an acute care facility. Application of pathophysiology, nutrition, and pharmacology are applied to comorbid diseases within each topic area. Prerequisites: PNSG1010 Foundations of Nursing Practice, PNSG1400 Adult Health Nursing I, PNSG1355 Pharmacology, PNSG1600 Clinical I

## PNSG1500 Adult Health Nursing II

3

This course follows PNSG 1400 Adult Health Nursing I and addresses different body systems. This course addresses diseases of the gastrointestinal, sensory, neurological, urinary, integumentary, and genitourinary and reproductive disorders as they relate to the adult population. It includes pathology, diagnostics, medical interventions, nursing implications, nutritional aspects, and pharmacodynamics. Nursing care of patients with human immunodeficiency virus (HIV) disease and acquired immunodeficiency syndrome (AIDS) is also discussed. Complementary and alternative modalities (CAM) are also included. Prerequisites: PNSG1100 and PNSG1400. Concurrent enrollment in PNSG1535 and prior successful completion of or concurrent enrollment in PNSG1535.

## PNSG1600 Clinical I

4

Clinical I provides the student an opportunity to apply nursing judgment using the nursing process to implement safe, patient/relationship centered care in selected settings. The clinical student demonstrates focused assessments, data collection, implementation of skills learned in the lab setting, documents findings and reinforces teaching plans for individual patients with common problems. The student develops communication and customer service skills working with individual patients and team members. Concurrent enrollment or prior successful completion of HEAL1101 Anatomy and Physiology.

## PNSG1620 Clinical II

4

Clinical II provides the student an opportunity to apply nursing judgment using evidence based care, critical thinking and clinical judgment to implement safe, patient/relationship centered care to individual patients across the lifespan (including maternal/child/pediatric). The clinical

student reflects on the value of patient centered care, teamwork and collaboration, informatics, quality improvement, safety, managing care of the individual patient, and nursing judgment/evidence based care in his/her career as a LPN. Prerequisites: PNSG1010 Foundations of Nursing Practice, PNSG1400 Adult Health Nursing I, PNSG1355 Pharmacology, PNSG1600 Clinical I

### PNSG1650 Clinical Refresher II

This course prepares the advanced-standing returning student to continue with clinical courses in the nursing major. Students will have the opportunity to practice nursing skills and will be required to demonstrate competence. Prerequisites: PNSG1100 and PNSG1400.

### PNSG1755 Behavioral Health Concepts

This course explores mental health and mental illness. Maladaptive disorders, treatment and nursing care are discussed. Transcultural and life span nursing issues of mental health will be addressed.

### PNSG1805 Maternal and Child Health

This course prepares the student to care for maternity and pediatric patients. The obstetric portion of the course focuses on nursing care during pregnancy, labor/delivery, and postpartum, as well as care of the normal newborn. In the pediatric portion, the effects of illness and hospitalization on children are studied. Prerequisites: HEAL1400, PNSG1100, PSYC200, PSYC1300, and PSYC1400 and concurrent enrollment or prior successful completion of PNSG1560, PNSG1570, and PNSG1580.

### PNSG2000 Nursing Capstone

This course facilitates the transition of the student to the LPN role and to the workplace. Concepts related to career development options that enhance career mobility are reviewed. Standards of practice and the importance of practicing according to state regulations and statutes for the scope of practice for the LPN are examined. Prerequisites: PNSG1010 Foundations of Nursing Practice, PNSG1400 Adult Health Nursing I, PNSG1355 Pharmacology, PNSG1600 Clinical I

## PNSG2020 Nursing Capstone

This course provides students with the opportunity to function more independently in the simulation/clinical setting. Emphasis is placed on critical thinking and role transition from student to graduate nurse. Students are assigned to work as members of the health care team in the simulation setting. A Predictor test will be administered to students allowing then to see how they will do on the State NCLEX Practical Nursing Boards. An instructor will be available to provide guidance and support with identification of areas of need in preparation for the NCLEX test. The Capstone will address job search, Nursing opportunities and a review of the testing process for the MN State Board of Nursing.

### **PSYCHOLOGY**

## PSYC1105 General Psychology

This general psychology course is an introduction and overview of the scientific study of behavior and experience. It includes topics like the history of psychology, research methods, perception, learning, human development, intelligence, motivation, social perception and group behavior, and psychological disorders. Meets MnTC Goal 2, 5

### PSYC1200 Abnormal Psychology

This psychology course is an introduction and overview of psychopathology. This course discusses diagnosis, treatment and prognosis of patients with mental health disorders and issues impacting mental health professionals. Meets MnTC Goal 5

## PSYC1300 Child and Adolescent Psychology 3

This psychology course is an introduction and overview of the scientific study of child development from prenatal through adolescence. It

includes topics like perception, learning, intelligence, motivation, developmental disorders, and parenting and peer influence on the developing child. Meets MnTC Goal  $5\,$ 

### PSYC1350 Lifespan Development

4

This psychology course is an introduction and overview of the scientific study of development throughout the life span from prenatal through old age, death, dying and bereavement from a developmental perspective. Meets MnTC Goal 5, 7

### PSYC1450 Death and Dying

2

This psychology course is an introduction to the concepts and issues surrounding death and dying. It examines these issues from a theoretical perspective with attention to ethical and moral issues from a multicultural perspective and the impact of death, dying and bereavement throughout the lifespan. Meets MnTC Goal 5

### **RAILROAD CONDUCTOR CERTIFICATION**

### RRCC1110 Orientation

1

This is an opportunity for students to determine if a career as a conductor is right for them. Students will shadow conductors in a working rail yard and experience for themselves the physical and scheduling demands of the job. Upon successful completion of this course, the student should be able to describe railroad organization and general operations, policies and practices to ensure railroad safety, and the basic responsibilities of conductors.

### RRCC1120 Introduction to Conductor Service

4

This is an introductory course for the conductor service option within the railroad operations program. Upon successful completion of this course, the student should be able to describe railroad organization and general operations, policies and practices to ensure railroad safety, and the basic responsibilities of conductors. 5 hrs. lecture, demonstration/wk. Selective admission program - see a counselor about special requirements. Prerequisite: Admission to DCTC railroad conductor program and completion of the one-week orientation (RRCC1110).

## RRCC1130 General Code of Operating Rules

4

This is the fourth course in the conductor option for the railroad operations degree program. Conductors must maintain a thorough understanding of the General Code of Operating Rules (GCOR). This course provides an in-depth study of the GCOR. Upon completion of this course, the student should be able to demonstrate abilities to apply the General Code of Operating Rules to safe and efficient train movement and operations. Prerequisites: Admission to the DCTC railroad conductor option and successful completion of RRCC1120 Conductor Service with a minimum grade of "C".

## RRCC1140 Mechanical Operations

2

This course covers mechanical operations that relate to conductor service. This is the second course in the conductor option of the railroad operations degree program. Upon successful completion of this course, the student should be able to describe the importance and application of freight care mechanical policies and practices to ensure safe railroad operations. 2.5 hrs. lecture/wk. Selective admission program - see a counselor about special requirements. Prerequisite: Admission to the DCTC's railroad conductor program and successful completion of RRCC1120, Intro to Conductor Service with a grade of "C" or better.

### RRCC1150 Conductor Duties

2

Upon successful completion of this course, the student should be able to describe and apply railroad organization and general operations, policies and practices to ensure railroad safety, and basic responsibilities of conductors. This course includes safety and the general rules with which conductors must comply and teaches the techniques and administrative procedures used on the job to perform safely and

3

effectively. 2.5 hrs. lecture/wk. Selective admission program - see a counselor about special requirements. Prerequisite: Admission to the DCTC railroad conductor option and successful completion of RRCC1140 Mechanical Operation with a minimum grade of "C".

# RRCC1160 Utilization of Railroad Equipment and Safety Standards

This course is designed for persons interested in pursuing a career as a Railroad Conductor. The student will study and demonstrate the accepted standards of railroad equipment utilization. They will also demonstrate knowledge and application of railroad safety rules and techniques for moving box cars.

### RRCC2970 Railroad Conductor Internship

Upon successful completion of this course, the student will have observed actual operations and be able to apply skills learned in classroom-based instruction to those operations. The student will observe and perform operations under the supervision of experienced conductor mentors in actual field locations. 1 hr. lecture, minimum 40 hours of on-the-job training/wk. Prerequisite: Admission to the DCTC railroad conductor option, and successful completion of RRCC1130 General Code of Operating Rules with a minimum grade of "C".

### SUPERVISORY MANAGEMENT

### SMGT1022 Leadership

This course includes concepts to become an effective leader in today's global business environment. Determine your leadership style and the implications of that style on workgroup performance. Incorporate ethics, corporate mission, vision and culture into a powerful leadership strategy. Focus on your leadership philosophy while enhancing your ability to motivate and positively influence others in an increasingly diverse workforce.

# SMGT1160 Fundamentals of Meeting, Conference, and Event Management

Learn strategies to develop meaningful, well-organized conferences, meeting and special events, perfect for meeting planners experienced with logistics who want to develop the principles and techniques that form the foundation of meeting and event programs. Individuals interested in a meeting planning career or just starting in the field will want to build their career on the fundamentals included in this curriculum.

# SMGT1161 Advanced Meeting, Conference, and Event Management

Whether you are interested in the field of meeting planning or already an experienced meeting planner, this is the hands-on, dynamic course you have been looking for to hone your skills and learn new techniques. This course delivers tricks of the trade and new twists while refreshing time-tested practices. Students will learn to apply the Convention Industry Council meeting profile and accepted practices for request for proposals. Prerequisites: SMGT1160 or advisor approval.

### SMGT1162 Special Events Coordination and Management

Learn strategies to effectively procure, organize, implement and monitor the products and services that bring an event to life. This course focuses on event design basics, room set-up, event flow, entertainment, food and beverage options, and communication. Students will research and shop for a case study special event venue and design a boardroom presentation to present venue and theme recommendations to a boss or client; learn vendor selection techniques, and event specifications will be created and vendor/venue work orders reviewed. Get acquainted with music licensing, host liquor liability, the Americans with Disabilities Act (ADA), and preparation for a pre-convention briefing. Students will explore planner resources such as convention and visitor bureaus and

destination management companies. Prerequisites: SMGT1161 or advisor approval.

### SMGT1166 Event Design

Meeting and event planners who want to increase production value of their events will find this course important to achieving a well-designed and orchestrated event. This course provides knowledge of event design principles, processes and practices to create an event that interprets the client vision. Discover design applications of backdrops, props, flowers, and fabrics. Integrate production factors to produce a winning event.

## SMGT1171 Strategies for Sales and Closing Success

Vendor-Client relationships built on collaboration and mutual reward are the secret success strategy of today's hospitality market. The consumptive sales techniques of yesterday have no traction today. Today's customer is more trained, and technology has maximized their ability to both research and communicate. Litigation has increased. New APEX/ASTM Green Standards will soon require another layer of relationship accompanied by transparent documentation. Effective Vendor-Client relationships begin at first contact, continue through "close", and evolve into the post-sale relationship that multiplies sales. New or experienced sales professionals will benefit from hands-on case studies and simulations that address sales and closing strategies from both Vendor and Client perspectives. The exploration of both perspectives is especially appropriate in today's fluid marketplace in which most professionals will be both Vendor and Client during their career

### SMGT1172 Project Management for Meetings and Events

Experienced meeting planners know that project management is one of their most important skills. Traditional project managers pale at the multiplicity of projects that must be managed concurrently for even the smallest of meetings and events. It can seem like magic when the individual projects such as marketing, purchasing, registration, production, sales, housing, etc. operate independently and ultimately come together in the fusion that is a successful meeting or event. That magic is a skill which makes meeting planning a professional celebrated globally and employed by virtually every business model. This course concentrates on the intricacies of the individual projects and their synthesis into the final product - a successful meeting or event. Success doesn't just happen. And, it is not magic. It is the skill of the professional meeting planner. Students in this course practice their skills interactively using case studies and real-life scenarios.

### SMGT1173 Life Celebrations

Life celebrations take many forms and embrace all cultures; marking birth, coming of age, marriage, death and everything in between. Traditions borne in our native cultures form the fabric that makes us unique and weaves a special mark in our celebrations. Meeting and event planners who specialize in life celebrations such as weddings, bat/bar mitzvahs, naming ceremonies, and other multi-cultural events, as well as managers of cultural fairs, festivals, and parades will benefit from this course. Increase your skill set of cultural norms and traditions and gain insight into resources that will help you research details unique to the host's sect, geographic area, and more.

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## SMGT1174 Hospitality Law

At the core of hospitality law is the need to safeguard guests and internal stakeholders such as owners and employees, while minimizing liability. In an interactive environment, students will explore real-life situations and the application of hospitality law. Students will investigate preventive measures and effective decision making to limit exposure and reduce litigious activity. Study is founded in an ethical, legal, and preventative philosophy, recognizing that today's hospitality manager is the individual who most influences the legal position of the organization through effective decision making. Regulatory and business structure impacts are incorporated into the study of hospitality issues including conferences, employees, guests, crime, risks, and more.

#### SMGT1175 **Sponsorship and Trade Show Management**

Students new to sponsorship and trade show management will find this course the missing link to jumpstarting their career. Experienced development and event professionals who want to brush up on their skills and bridge their revenue-generating capabilities to the next level will find this course essential. The value of sponsors and exhibitors to the event and to its attendees is a key element of success as well as the bottom line. Integration of sponsors and exhibitors within the event program requires careful crafting with all stakeholder groups in mind. Students explore the symbiotic relationship between the sponsors and exhibitors as well as the relationship between the host organization and event attendees. Through the extensive case studies, students will determine how management of these two revenue-generating initiatives can add ROI to the sponsoring organization as well as increase attendees to the event itself.

#### SMGT1215 **Negotiation Strategies**

Explore the challenges of negotiation. Students in this hands-on course will experience the emotions and results of successful and unsuccessful negotiation. Discuss the psychology and consequences of getting your way. Investigate the impact a win-win philosophy has on business relationships and long-term ROI. Practice changing the dialogue of negotiation and discover a blueprint that can be adopted for any negotiation. Then identify and role-play negotiation tactics that will help you to get what you want without saying NO.

#### SMGT1245 **Introduction to Resort Operations**

Resorts provide an environment of restoration to their guests. As in other hospitality facilities, the emphasis is always on the guest; however, successful resorts maintain far higher guest service standards than their hotel counterparts. In addition, resorts offer the most fascinating element of all to their guests - escape. Interpretation and delivery of "escape" is both dynamic and evolving. Students in this course will study the components and operation of resorts from a management perspective.

#### SMGT1260 Managing Teams

Develop the skills and knowledge to cultivate productive work teams. Learn to defuse resistance to change and foster support and involvement in developing a shared vision. Master conflict resolution and negotiation strategies essential for supervisors and others in leadership positions in fostering self-managed work teams. Focus on the practical application of skills necessary for effective team development and leadership.

#### SMGT1660 **Introduction to Hospitality and Tourism**

This course introduces students to the largest industry in the world - tourism and hospitality. Recognize tourism practices as major worldwide cultural, social, and economic forces and acquire a hospitality and tourism vocabulary. Identify a possible career in this field that incorporates management and operations of tourism and travel organizations such as visitor and convention bureaus, travel agencies, hotels/motels/resorts, airlines, cruise lines, tour operators, car rental companies, casinos, amusement parks and more.

#### SMGT1666 **Lodging Operations and Coordination**

A lodging operation is comprised of many departments that must work together with precision to fulfill guest expectations. Course curriculum addresses the complete range of lodging operational considerations from the front lobby guest experience to the shipping and receiving dock.

#### **SMGT1670 Lodging Systems and Technology**

Technology is integral to success in today's lodging environment. Students will be introduced to the many systems that ensure success, including monitoring room inventory, communication, staffing, yield management and data mining to predict consumer habits.

#### SMGT1675 **Hotel Front Office Management**

This course provides a hands-on tour of the front office in a lodging

establishment. Curriculum includes a computerized simulation of the front office processes from guest check-in thru night audit. This is onthe-job training in the classroom.

#### SMGT1680 **Hospitality Space and Logistics Management**

This course focuses on the management of products and services at hotels, resorts and other venues that hold group meetings. Achieving success of the group client's meeting goals while ensuring the property's operational efficiency and profit, is a core skill in the hospitality industry. Creating a partnership for success between the venue and the group is a significant element of today's competitive business environment.

#### SMGT1681 **Hospitality Marketing and Consumer Behavior**

This course blends the study of marketing with consumer behavior and provides an applied focus on research and prediction of consumer behavior. Students will explore the power of integrating marketing and public relations techniques to influence consumer behavior; recognize sources of market information and research techniques; distinguish market segments and construct segment profiles; practice market segment perceptual mapping, link to market strategy, and recognize the relationship between market segmentation and development of marketing strategies.

#### **Hospitality Procurement and Cost Control** SMGT1682

Inventory and purchasing controls are important to the success of any lodging property. These controls are necessary for the property to be able to achieve performance goals, while sustaining well supplied operations. This course presents the fundamentals of these important operational principles and application within the hospitality environment.

#### SMGT1683 **Hospitality Lodging Issues**

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This survey course explores current issues within the hospitality lodging industry. Dimensional study, research and application are integral curriculum components for second year hospitality lodging students.

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#### SMGT1684 **Hospitality Lodging Revenue Management**

Revenue management key concepts and the selective applications of effective strategies and tactics have become critical for hospitality lodging operations. Exploration of revenue maximization strategies and their operational aspects provides students with a clear overview of this important discipline.

#### SMGT1685 **Hospitality and Tourism Guest Services**

Hospitality and tourism customers experience satisfaction when the combination of positive product AND service exist. In this course students will practice listening techniques and customer service skills. Contrast the meaning between guest service, guest satisfaction, and guest loyalty. Assess internal customer satisfaction and motivation. Problem solving is an important element of the curriculum.

#### 2 **SMGT1686 Hospitality Food & Beverage Management Fundamentals**

Food and Beverage Operations are important to the success of any lodging property. This course prepares hospitality managers by giving a concise overview of the important role that menu planning plays within operations. This course presents fundamentals of the on premise food service operations, including on premise catering, as well as, menu design/planning, menu pricing, menu product knowledge, recipe costing, staffing required to implement the menu, current food service trends, basic sanitation skills, and simple internal controls/reporting.

#### **SMGT1687 Hospitality Lodging Issues**

This survey course explores current issues within the hospitality lodging industry. Dimensional study, research and application are integral curriculum components for second year hospitality lodging and spa & resort management students.

### SMGT1695 Hospitality Risk Management

Learn to recognize potential risks in the hospitality environment and to prioritize those risks for action. Application of practical strategies to manage risks of people, property, and goodwill are key elements of success. Explore risk mitigation techniques using case studies and real-life scenarios in the following categories: personal injury, alcohol, crowd control, property, intellectual property, cash, reduction or interruption of revenue streams, and goodwill damage.

### SMGT1875 Training and Developing Employees

Consider employee training and development needs from orientation through progressive job training. Learn how to determine training objectives, plan, prepare, conduct, and measure benefits of work group training. Assess learning styles of trainees, and learn effective training techniques to reach a wide range of learners. Design and deliver a work-related training session. Learn to coach work group members toward improved performance. Identify guidelines and steps for coaching. Develop individual improvement plans.

### SMGT2105 Managing Diversity

Identify what it takes to become a diversity leader in your organization and community. Learn the complexities of managing in today's diverse workforce. Explore the evolution of diversity from the past, present and future perspectives. Assess personal, group and organizational viewpoints toward diversity and diversity initiatives. Examine the legal aspects related to discrimination, affirmative action, bias and stereotyping in human resource activities. Implore effective communication methods to build relationships and understanding. Utilize the differences, similarities and tensions of individuals and groups into a collaborative and competitive advantage for your organization. Eliminate barriers affecting equal access and professional growth and mobility.

### **SOCIOLOGY**

## SOCY1010 Marriage and the Family

This course embodies a survey of human relationships. This course will examine and explore both the practical side and the sociological side of human relationships. Topics include dealing with love, conflict, sexuality, parenting, relationship violence and gender roles. The focus of the course is to expose students to the cultural diversity of marriage and the family. To give students a fundamental understanding of the sociological perspective on this topic and apply a theoretical/historical perspective. Meets MnTC Goal 5

## SOCY1110 Introduction to Sociology

This course covers the basic concepts and terminology used in sociological studies. Sociology is broadly defined as the study of human social organization and social behavior including its forms and consequences. It will focus on the characteristics of human group life as they relate to the structure of the social environment and its influence on the individual. This course is designed to introduce students to the theories, concepts and areas of inquiry that typically characterize sociological analyses. Students will have the opportunity to examine the ethical/dimensions and issues facing political, social, and personal life as it relates to the topics in Sociology. Students will explore their own citizenship and find ways to apply their ideas and goals to civic learning and service learning through embracing facets of human society and the human condition. Meets MnTC Goal 5, 9

### SOCY1150 Race and Gender

This course is designed to enable students to obtain a greater understanding of various minority/dominant relations in the United States. Global perspectives will also be addressed. Meets MnTC Goal 5, 7

## SOCY1210 Social Issues Changing World

An examination of the many ways in which the United States is

interconnected with other societies in a changing world. This changing globalization process and related problems that threaten human well-being are studied from a sociological perspective. Meets MnTC Goal 5, 8

### SOCY1250 Juvenile Delinquency

2

A sociological examination of juvenile delinquency and society's response to delinquent youth. The juvenile justice system and the rights and responsibilities of children under law. Major topics include the historical foundations of delinquency, emphasis on micro and macro level of struggle in which delinquent behavior takes place, critique of current sociological theories on delinquency, sociological and social psychological causes of delinquency, juvenile justice response to delinquency, and citizen responsibility. Meets MnTC Goal 5, 9

### SOCY1400 Introduction to Criminal Justice

3

This course will provide an overview of the philosophy of criminal law and deviance, and of the nature and extent of crime in America. The theory, structure, and operation of each of the principle components of the Criminal Justice System (i.e. police, courts, and corrections) will be examined in detail. Major topics include the historical foundations of our Criminal Justice System, critique of current sociological theories on crime, analysis of impact of legal and social systems on human behavior, rehabilitation, public safety (including homeland security), and citizen responsibility. We will create a learning environment that takes into account all backgrounds and experiences where we can learn from one another. Meets MnTC Goal 5, 9

### SOCY2980 Sociology Special Topics

## **SPANISH LANGUAGE**

### SPAN1100 Beginning Spanish I

4

This course is designed as an introduction to basic Spanish language skills, including listening comprehension, reading, speaking and writing. Students are introduced to cultures of the Spanish speaking countries and develop an understanding and sensitivity to diverse groups. Major grammar focus includes regular and irregular verbs in the present tense, adjective agreement, and discussion of family, school, time, weather, numbers and greetings. (This course is presented for the true beginner, but 1 or 2 years of any H.S. language experience has been helpful.) Meets MnTC. Goal 8

### SPAN1200 Beginning Spanish II

4

This course continues the development of listening, reading, speaking, and writing skills that were introduced in Beginning Spanish 1100. The course continues emphasis on the cultures of Spanish speaking countries. Major grammar focus includes a review of the present tense, reflexive verbs, regular and irregular forms of the preterit and imperfect, and discussion of travel, pastimes, food, shopping, and your daily routine. Prerequisites: SPAN1100 or its equivalent. (Students who were successful with 2 or 3 years of H.S. Spanish could begin with this class.) Those with 4 or more years would be beyond the scope of this class.) Meets MnTC Goal 8

## **SPEECH**

### SPEE1015 Fundamentals of Public Speaking

3

This speech course introduces students to the factors involved in becoming efficient communicators in both individual and group presentations. The course emphasis will be placed on audience analysis, research and organization, speech construction, and delivery techniques. Meets MnTC Goal 1

SPEE1020 Interpersonal Communication

This course focuses on the practical and theoretical concepts of human communications and the styles used in personal, social and professional environments. Students will also acquire skills in critical thinking, perception, listening, emotional communication, verbal and non-verbal expressions and conflict resolution. Meets MnTC Goal 7

#### SPEE1030 **Intercultural Communications**

This course studies the cultural differences and how it affects communication. Topics include definitions of communication; definitions of culture and diversity of cultural patterns; cultural variables influencing communication such as language, non-verbal behavior, perception, values, and beliefs; facts that facilitate or inhibit intercultural communication: and examination of American culture in comparison to other cultures. Offered fall and spring semesters. Meets MnTC Goal 7, 8

#### SPEE1042 **Small Group Communication**

This course provides instruction in theory and practice in the application of skills learned in the study of small group communication principles. Students will spend a substantial part of their course time participating in small groups, completing group projects, and analyzing group interaction. Meets MnTC Goal 1

#### SPFF1050 **Nonverbal Communication**

Includes facial expressions, tones of voice, gestures, eye contact, spatial arrangements, patterns of touch, expressive movement, cultural differences, and other "nonverbal" acts. Research suggests that nonverbal communication is more important in understanding human behavior than words alone--the nonverbal "channels" seem to be more powerful that what people say. Meets MnTC Goal 1

### WEB AND MULTIMEDIA DESIGN

#### WEBD1032 Web Fundamentals

This course will explore the fundamentals of development and delivery of web sites. Students will be introduced to basic web page coding and image preparation. Special emphasis will be placed on HTML page structure and control of page elements through CSS. Students will be able to create a simple website with HTML and CSS and upload it to a server at the end of the course.

### WEBD2605 Audio/Video for Presentations

This course introduces the student to the planning, designing and production of photo/video based presentations and audio. Students will learn how to develop timelines, narrative scripts, and storyboards. Students will become familiar with techniques of audio, video and still images creation, compression, and formatting appropriate for use in interactive multimedia and linear presentation. Delivery and packaging of a variety of digital media will also be covered.

#### WEBD2610 **Digital Animation**

Introduces animation tools such as Flash and builds skills needed to create two-dimensional digital animations and web interfaces. Students work with different animation techniques and interface designs to create finished web accessible animations.

### WEBD2650 Multimedia Project Management

This course is designed to introduce the student to the methods of design and construction of a multimedia production. Students will learn project management, client contact, and presentation techniques. Students will learn to integrate information from a variety of resources into a multimedia production design. This course is delivered online and requires weekly discussion participation.

### WEBD2660 3D Modeling and Animation

This course is designed to give the skills needed to make basic computer generated 3D models and animations for use in multimedia, web and print projects. Software will be used to create, animate and render 3-D models. Textures, color and lighting will be applied to objects and environments. Emphasis is placed on tool and menu use to create models and animations. Prerequisites: GRDT1410, GRDT1001

### WEBD2675 Designing for Mobile Applications

2

This course explores the basics of interface and interactive design for common mobile devices and tablets. It focuses on the use of designer friendly software to create and distribute simple mobile apps. Use of the design process and layout principles are stressed. Prerequisites: WEBD1032, or equivalent HTML and CSS experience

### WEBD2680 Multimedia I

Students will be introduced to Macromedia Flash and Edge, object based 2D animation programs. These programs are used to create animated segments and interactivity for use in web pages or multimedia. Basic animation, symbols, timing, storyboarding, design, and software tools will be emphasized. Other tools that are introduced in this course include: masks and buttons. ActionScript and JavaScript language codes are introduced.

#### WEBD2685 Web Page Construction I

Students will become familiar with the concepts of web page design, construction, and software programs. Emphasis will be on good design process for graphic element creation, logical web page information flow, and site creation. Adobe Dreamweaver, Illustrator, and Photoshop will be used at the primary software tools.

## WEBD2690 Web Page Construction II

In this class students will become familiar with advanced web page design techniques. The emphasis will be on good design of both graphic elements and logical web page information flow. This advanced course will introduce students to a variety of web page construction software packages and tools. Additionally, issues dealing with file transmission (audio, multimedia interaction) will be discussed. Prerequisites: WEBD2685

#### WEBD2694 Multimedia II

Students will use skills learned in Multimedia I to create portfolio quality multimedia productions. Emphasis will be placed on use of user interface and experience design, scripting language, logical information flow, storyboarding, and quality graphic design. This course is project intensive. Prerequisites: WEBD2680

### WEBD2705 JavaScript for Designers

2

This course explores the basics of JavaScript code and how to write it. Use of JQuery libraries and Dreamweaver snippets are explored. Students use Dreamweaver to incorporate JavaScript into designed web pages. Previous knowledge of HTML and CSS is required.

#### WEBD2710 Web Page Construction III

Introduces web content management software and use of templates and plugins to create websites. Emphasis is on tools for creating feature rich websites without ground up programming. Other topics include using template web marketing, shopping cart/e-commerce options and HTML 5 and CSS3.

#### WEBD2722 Web and Multimedia Career and Portfolio

This capstone experience concentrates on preparing students to enter the multimedia/web design job market. This includes career research and development of a professional portfolio, cover letter, resumes and selfpromotional materials. Students conduct informational interview and develop networking skills. These skills will enable students to better market, manage, and promote themselves for in-house or freelance/contract positions. Students will use skills learned in software and design courses to create new or refine existing projects to include in a portfolio. Students should expect a substantial level of out-of-class time preparation.

### WELDING TECHNOLOGY

### WELD1101 Welding Safety and Theory I

This course will give the student a basic introduction to welding and cover basic safety for the welding trade. Theory for Shielded Metal, Gas Metal, Flux Cored, and Gas Tungsten Arc Welding Processes. Theory for Oxygen Fuel, Plasma Arc, and Carbon Arc Cutting/Gouging processes. Also covered is visual inspection and quality standards.

### WELD1111 Shield Metal Arc Welding I

This course will develop the skills necessary for the Shielded Metal Arc Welding process using E7018 and E6010 electrodes in the flat and horizontal positions. Students will receive instruction in equipment, technique, and will have opportunity to practice skill development with the Shielded Metal Arc Welding process. The skills necessary for Oxygen Fuel Cutting, manual and mechanized. Prerequisites: Must be taken at the same time as Welding Safety and Theory I.

### WELD1120 Gas Metal Arc Welding I

Students will receive instruction in equipment, technique, and will have opportunity to practice skill development with the Gas Metal Arc Welding Short Circuiting and Spray Arc transfer on mild steel plate and sheet metal. Flat position and horizontal welding will be emphasized. The goal is to be able to perform welds in the flat and horizontal position to an industry acceptable level of quality for entry-level employment. Practice to achieve the required skill level is conducted by supervised instruction. Prerequisites: To be taken at same time as Welding Safety and Theory I.

### WELD1130 Flux Cored Arc Welding I

Students will receive instruction in equipment, technique, and will have opportunity to practice skill development with the Flux Cored Arc Welding on mild steel plate. Use of three types of cored electrodes, gasshielded, self-shielded, and metal core. The goal is to be able to perform welds in the flat and horizontal position to an industry acceptable level of quality for employment. Practice to achieve the required skill level is conducted by supervised instruction. Prerequisites: Must be taken at same time as Welding Safety and Theory I.

### WELD1140 Gas Tungsten Arc Welding I

This course will develop the skills necessary for the Gas Tungsten Arc Welding process on mild steel sheet and plate in the flat and horizontal positions. The skills necessary for manual Plasma Arc Cutting. Prerequisites: Must be taken at the same time as Welding Safety and Theory I.

## WELD1150 Print Reading I

In this course the student will learn how to interpret drawings related to the manufacture of metal products from simple single part drawings to more complex multipart drawings. Welding symbols, drawing symbols, material specifications, and basic fabrication methods will be studied also.

### WELD1200 Print Reading II

After proper instruction the student will demonstrate use of the American Welding Society Welding Symbol to industry standards. The student will have instruction on proper interpretation of joint design of welding symbols. After proper instruction the student will have working knowledge of prints and drawings. Instruction will be given to the student on proper forming and cutting practices. Classification of base materials and wire will be emphasized. Prerequisites: Print Reading I.

### WELD1210 Welding Safety and Theory II

Upon proper instruction the student will have an understanding of metallurgy as it pertains to base metal and its alloying elements. The student will have an understanding of safety practices associated within the welding industry. Upon proper instruction the student will have knowledge of advanced welding processes and cutting technology. Students will interpret code specifications with testing and inspection

gauges. Prerequisites: Welding Safety and Theory I.

### WELD1230 Shield Metal Arc Welding II

Upon proper instruction the student will perform out of position weldments using the two basic code rods of industry, 6010 and 7018. Upon proper instruction the student will perform a certification plate to American Welding Society D1.1 structural code. Proper safety and cutting practices will be emphasized. The student will practice control factors until they have mastered essential elements of visual inspection criteria. Prerequisites: Welding Safety and Theory I, Shielded Metal Arc Welding I, and must be taken at the same time as Welding Safety and Theory II.

### WELD1240 Gas Metal Arc Welding II

Students will receive instruction in equipment operation and technique, and will have opportunity to practice skill development with the Gas Metal Arc Welding Short Circuiting, Spray Arc transfer and pulse spray metal transfer on mild steel and aluminum, plate and sheet. Flat, horizontal, and vertical welding position will be emphasized. The goal is to be able to perform welds in the flat, horizontal and vertical position to an industry acceptable level of quality for entry-level employment. Practice to achieve the required skill level is conducted by supervised instruction. Prerequisites: Gas Metal Arc Welding I, Welding Safety and Theory I, and

must be taken at same time as Welding Safety and Theory II.

### WELD1250 Flux Cored Arc Welding II

Students will receive instruction in equipment, technique, and will have opportunity to practice skill development with the Flux Cored Arc Welding on mild steel plate. Use of two types of cored electrodes, gasshielded and self-shielded. The goal is to be able to perform welds in the vertical and overhead positions to an industry acceptable level of quality for employment. Practice to achieve the required skill level is conducted by supervised instruction. Prerequisites: Flux Cored Arc Welding I, Welding Safety Theory I, and must be taken at same time as Welding Safety and Theory II.

## WELD1260 Gas Tungsten Arc Welding II

This course will develop the skills necessary for the Gas Tungsten Arc Welding process on aluminum and stainless steel sheet and plate in the flat, horizontal, and vertical up positions. The skills necessary for advanced safety procedures and in-shop cutting and forming will also be covered. Prerequisites: Gas Tungsten Arc Welding I, Welding Safety and Theory I and must be taken at the same time as Welding Safety and Theory II.

### WELD2960 Welding Skill Development

This course is designed for skill development. Students will have the opportunity to work with Oxy Fuel and Stick Welding and/or Mig and Tig Welding. Safety will be taught and reinforced as students advance their skills and welding experiences. This course is designed for all skill levels.

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